



## **WHAT YOU GET BY JOINING THE TEAM...**

Brand Development Assistance

Online Marketing Content

Experienced Mentoring and Coaching

Commercial/Residential Deal Support

Local Territory Specific Leads

Listing Photography and Virtual Tours

Recruiting Sales Program

# TEAM FEE STRUCTURES

## **Self-Generated Leads:**

90/10% flat/total residential sales commission

\$75 flat/residential lease transactions

85/15% of total commercial sales commission

90/10% commercial lease transactions

## **Team Provided Leads:**

80/20% of total residential sales commission

50/50% of total commercial sales commission

\$100 flat/residential lease transactions

\$1000 flat/commercial lease transactions

## **Team Tips & Techniques**

Create your digital card w/QR Code

Practice the Psyche of Real Estate/CRE 101

Prioritize Self Care and Improvement

Understand How Your Client Thinks

Network Like a Professional

Thoroughly Vet ALL Tenants and Buyers

**INFO@LEXIACRAWFORD.COM**



# TERMS & CONDITIONS

If you agree with the terms and conditions above, join us in our mission to build a strong group of confident and knowledgeable agents offering solid tools and processes to build recognized real estate businesses!

NOTE: This is a monthly co-working, business partnership agreement that requires no advanced notice to terminate.

All LC Real Estate Group team members MUST follow all ONDemand Realty policies and procedures as well as comply with all TREC legal and ethical requirements in ALL transactions.

By signing below, each team member understands the team fee structure, their commitment, and responsibility to the success of the TEAM. This includes daily accountability, weekly meeting attendance, continuation of learning, active agent status, networking, lead inquiries, and other activities to support the overall TEAM model.

If you agree to the terms of this agreement, sign BELOW, and let's get started!

Team Member: \_\_\_\_\_

Lic No.: \_\_\_\_\_

DOB: \_\_\_\_\_

Date: \_\_\_\_\_

Team Lead: *Lexia Crawford (e-signature)*

Lic No.: 564034

Date: September 2024

