ROOFING RECOMMENDATION

Upon review of the roof it is advised for a full replacement to be performed before the solar installation.

Key points:

-Roof has extensive granular loss (likely due to high winds from recent storms)

-Roof is over 10 years old

-Evidence of staining to the attic decking from slow leaks in the roofing system

-Broken truss in the main valley above the attic access

-High value equipment thought the home that could be ruined or damaged from future roofing leaks / problems

BENEFITS TO A NEW ROOF WITH SOLAR

Replacing your roof when transitioning to solar is crucial for optimizing the long-term efficiency and sustainability of your solar energy system. A well-maintained roof ensures a stable foundation for solar panel installation, preventing potential issues such as leaks or structural damage that could compromise the integrity of your investment. Additionally, replacing an older roof allows for seamless integration of the solar panels, minimizing the need for future disruptions or costly removal and reinstallation. By addressing roofing concerns upfront, you not only enhance the overall performance of your solar array but also safeguard against potential complications, ensuring a more reliable and enduring renewable energy solution for your home or business.

1. ****Structural Integrity:**** A solid, well-maintained roof provides a stable foundation for solar panel installation, preventing structural issues that may arise from an aged or deteriorating roof.

2.**LOWEST COST OF ENTRY:** The average reroof in the us right now cost \$18,000 (shingle) and \$25,000+ if solar needs detached and reset. Financing a roof with solar makes the most sense for warranty and payment, with the average roofing payment being \$48 when combined with solar. Whats better \$18K+ later, or \$0 down now and \$48 a month!

3. ****Seamless Integration:**** Replacing the roof before installing solar panels allows for a smooth and seamless integration of the solar system. This minimizes the risk of complications and ensures the panels are securely mounted.

4. ****Long-Term Durability:**** A new roof increases the overall durability and lifespan of the solar energy system. It helps avoid potential leaks or damages that might occur if solar panels are installed on an aging or compromised surface.

5. ****Cost Efficiency:**** Addressing roofing concerns upfront can be more cost-effective in the long run. It reduces the need for future maintenance or the removal and reinstallation of solar panels, saving both time and money.

6. ****Warranty Compliance:**** Many solar panel warranties require a structurally sound and well-maintained roof. Replacing the roof ensures compliance with these requirements, protecting your investment and maintaining warranty coverage.

7. ****Energy Efficiency:**** An upgraded roof contributes to the overall energy efficiency of your home, complementing the benefits of solar energy by providing a well-insulated and secure environment.

8. ****Enhanced Property Value:**** A new roof, combined with a solar energy system, can significantly enhance the overall value of your property. This is attractive to potential buyers and contributes to a sustainable and marketable home.

WE UNDERSTAND THE IMPORTANCE OF YOUR HOME TO YOU.

Hi Owner,

We recognize that safeguarding the people and possessions that hold the most value to you is of utmost **importance**. Your roof serves as the primary shield against the forces of nature, shielding your home from the elements and ensuring that everything inside remains safe and dry.

Thank you for the opportunity to quote on the repairs and improvements to your home. Please find your estimate below along with upgrade options for potential improvements to your project, if applicable.

The following estimate is for:

- 1. Remove and disposal of old materials
- 2. Supply and install new materials
- 3. Clean up of entire work area (all nails and other materials)
- 4. We are fully licensed to work in your location

We don't want you to be personally liable should a worker happen to get injured therefore, maintain the highest safety program and have WCB coverage for all employees and crews. We carry two million liability insurance.

Once the job is complete, one of our Quality Control Officers from our Audit Division inspects your project to make sure we did everything correct and up to our strict standards and site is spotless.

If you have any questions, please give me a call. We always want to provide the best value to our clients. If we are outside your budget, please let me know and we will do our best to work within that.

Kind regards,



GOOD OPTION

Description

Basic Shingle Roof System

STANDARD SHINGLE ROOF SYSTEM

Details of your roof installation is as follows:

ROOF PREPARATION

Tear off and dispose of existing shingles and currently present roofing system down to the decking

ROOF DECKING

Re-nail loose wood. Any bad/rotten wood discovered will be replaced at \$85/Sheet (3 Sheets are included in this price)

ICE & WATER BARRIER

Self-adhesive underlayment applied along eaves and valleys protecting vulnerable areas on a roof from ice and water damage

Code Required UNDERLAYMENT

Installed directly on the roof deck providing a secondary layer of protection from the elements, including rain, snow, and wind

VALLEY METAL

Metal flashing that protects the middle where two roof sections intersect and form a "V" shape, shielding and directing runoff of rainwater and melting snow/ice from the roof

DRIP EDGE FLASHING

Metal flashing installed at the edges of the roof to help control the flow of water away from the fascia and to protect the underlying roofing components, preventing fascia rotting over time (Rakes/Eaves)

STARTER STRIP

Long, narrow shingles installed along the edges of the roof creating a watertight seal at the edge of your roof. Their pre-applied properly-positioned adhesive helps prevent shingle uplift and blow-off

INSTALL SHINGLES

STEP FLASHING

L-shaped metal flashing installed under shingles against walls ensuring that water flows away from the wall

RIDGE VENTS

Roof ventilation system that runs along the peak of a roof, allows hot air and moisture to escape from the top of a building

HIP & RIDGE CAP SHINGLES

Specialized shingles covering the ridge and hip lines providing a finished appearance and protecting high-stress areas against leaks and blow-off

PIPE FLASHING

A type of flashing boot installed around the base of plumbing pipe vents and other roof penetrations to waterproof them

COUNTER FLASHING

Additional flashing installed over top of areas where the roof meets a masonry wall

CLEAN UP AND DISPOSAL

Clean up and remove all job-related debris. Magnet sweep site for nails

Quote subtotal \$22,550.00

Total \$22,550.00

BETTER OPTION

Includes everything from Good Option CCC: 1331668 CBC: 1262088

Description

Upgraded Shingle System

BETTER SHINGLE ROOF SYSTEM

Advantages

Higher Wind rating up to 135 MPH

Limited Lifetime 50 year manufacture warranty

Better protection and longer lifespan

 Quote subtotal
 \$30,050.00

 Total
 \$30,050.00

\$22,550.00

BEST OPTION

Description

Upgraded Metal Roofing System

Metal Roofing Upgrade

Advantages

Highest ratings and warranty on the market 50 years+

More durable and protective roofing system

no penetrations needed for solar install

 Quote subtotal
 \$40,000.00

 Total
 \$40,000.00



- Ventilation
- Insulation

Color Availability

Hunter Green



Nationally Available Colors



Regionally Available Colors (See next page for details.)



AUTHORIZATION PAGE

Good Option
Better Option
Best Option

\$22,550.00 \$30,050.00 \$40,000.00 Name: Address:

Estimates valid for 30 days from date of estimate / A 50% deposit is required before any project begins

Upgrades

Description	Line total
HIGH PROFILE RIDGE CAP Add a beautiful aesthetic to your home by accenting the ridge line	
5" SEAMLESS GUTTER Install new 5" Seamless Gutters System. Helps protect your foundation and landscaping from roof run-off. Rust-free aluminum construction allows for easy maintenance	
5" GUTTER GUARDS: Homeowners choose gutter guard protection for one simple reason — it works. The patented design keeps leaves and debris out of gutters while allowing water to drain freely	
	HIGH PROFILE RIDGE CAP Add a beautiful aesthetic to your home by accenting the ridge line 5" SEAMLESS GUTTER Install new 5" Seamless Gutters System. Helps protect your foundation and landscaping from roof run-off. Rust-free aluminum construction allows for easy maintenance 5" GUTTER GUARDS: Homeowners choose gutter guard protection for one simple reason — it works. The patented

Customer Comments / Notes

My Product Selections

Shingle Color

Metal Color

Owner Signature

Date:

TERMS AND CONDITIONS

You may cancel this contract from the day you enter into the contract until 3 days after you receive a copy of the contract. You do not need a reason to cancel. If you do not receive the goods or services within 30 days of the date stated in the contract, you may cancel this contract within one year of the contract date. You lose that right if you accept delivery after the 30 days. There are other grounds for extended cancellation. For more information, you may contact your provincial/ territorial consumer affairs office. If you cancel this contract, the seller has 15 days to refund your money and any trade-in, or the cash value of the trade-in. You must then return the goods. To cancel, you must give notice of cancellation at the address in this contract. You must give notice of cancellation by a method that will allow you to prove that you gave notice, including registered mail, fax or by personal delivery.

I understand that if roof rot is discovered during tear-off <u>OUR COMPANY</u> reserves the right to replace sheathing and bill me up to \$200 in addition to the estimated cost below without notifying me in advance. <u>OUR COMPANY</u> will call me for authorization if wood replacement will exceed \$200.

I understand that I must remove items from the interior walls of my home that may be damaged or fall due to vibrations from the loading/installation of shingles on to my roof (if applicable), or installation of siding. <u>OUR COMPANY</u> is not liable for such damages.

I understand that minor stucco damage may result when the roof is torn off areas where stucco meets my roof's surface, especially where improperly applied. <u>OUR COMPANY</u> is not liable for repairing said damage.

I understand that any warranty for material used during the project is provided by the material manufacturer. Unless agreed upon otherwise, <u>OUR COMPANY</u> provides a 5-year Workmanship Warranty on portions of the project in which <u>OUR COMPANY</u> fully replaced any existing products. Roofing workmanship warranties will be reduced to one year when home owners have requested that full synthetic underlayment not be installed. Full warranty details available by request.

I understand that, unless agreed upon. This does not apply to products, some of which may deteriorate more rapidly (ie. sealants) and should be inspected on a regular basis, and am not responsible for material shortage and have no claim to material surpluses.

I certify that I am the registered owner of the above project property, or have the legal permission to authorize <u>OUR</u> <u>COMPANY</u> to perform the work as stated and agree to pay the total project price.

I understand that any insurance claims are subject to the specific terms and conditions outlined by my insurance company, and may be subject to insurance company approval.

I understand that payment in full is due upon completion of work as stated in contract. All invoices not paid in full after 15 days will be subject to a 2% per month interest charge.

I understand that approval of my estimate is subject to customer credit approval by <u>OUR COMPANY</u>. I agree that <u>OUR</u> <u>COMPANY</u> may access my credit bureau report(s), trade references, and other credit information prior to granting credit approval.



WARRANTY

This document warrants that should a defect in workmanship, related to the work completed by <u>Home Pros</u>, occur within 5 years of the project, <u>Home Pros</u> will complete repairs within the original project's scope of work at no charge to the customer. This warranty does not cover normal wear and tear, hail damage, wind damage, sun damage, intentional or accidental damage by any person, or acts of God that may or may not merit an insurance claim. This warranty only applies to portions of the project in which <u>Home Pros</u> fully replaced any existing products, and does not cover repairs or service done to another contractor's work. Defects in the building materials used to complete work do not fall under the scope of this workmanship warranty; any building products installed will instead be covered by the product's original manufacturer warranty.

Customer

Project address

Date Project Completed

Thank you again for choosing <u>Home Pros</u> to complete work on your property. We trust you had a great customer experience!

