

TOP 5 NEGOTIATING TIPS



HERE'S HOW TO GET WHAT YOU WANT FROM YOUR DIVORCE

1 DON'T BE AFRAID TO ASK FOR WHAT YOU REALLY WANT!

Don't let other people sway you. Be clear and let your EX know what you want out of the divorce negotiations.

2 WORK OUT YOUR "BEST CASE " & "WORST CASE" OUTCOME.

Document these outcomes. Be clear in your head and in a written plan detailing the different ways your divorce might pan out. Then you are prepared.

3 BE WILLING TO WALK AWAY.

This can work well on the day of negotiations - be prepared to throw your hands in the air and walk. They may just chase you to the lift! I've seen it happen. It's also good sometimes to just take a break. Declare you need time to think. Don't rush through proceedings if it doesn't sit right with you.

HELPING YOU THROUGH THE OTHER SIDE

* NOTE THIS IS GENERAL ADVICE.

PLEASE ALWAYS SEEK PROFESSIONAL ADVICE AND UNDERSTAND YOUR LOCAL LAWS.



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4 UNDERSTAND WHAT YOUR EX WANTS.

Do the research and ask the questions. Your EX needs to be clear about what's important for them and what they are negotiating. Do they want the house? How much money do they believe they are owed. Transparency allows for true negotiations and if your EX isn't being transparent then be a detective and try to figure it out!

5 SHOW YOUR EX THAT YOU WANT THEM TO GET WHAT THEY WANT.

I realise this may be hard but focusing on them more than you is a powerful tool. If what you say and how you act offers compassion and a willingness to negotiate the terms, they may follow suit.

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