



**East Hampton Town Board**

159 Pantigo Road  
East Hampton, NY 11937

**ADOPTED**

**RESOLUTION 2012-279**

Meeting: 03/15/12 07:00 PM

Department: Town Attorney

Category: Agreements, Contracts, Leases

Prepared By: John Jilnicki

Initiator: John Jilnicki

Sponsors: Councilman Dominick Stanzione

DOC ID: 10675

**Authorize Contract - Vector Airport Solutions**

WHEREAS, Vector Airport Solutions provides a full service landing fee, billing and collection management service which operates automatically in tracking and identifying aircraft for billing and collection of aircraft landing fees; and

WHEREAS, Vector's system is unique in that it utilizes a proprietary system, developed independently, is able to capture and record aircraft identification numbers in addition to transponder signals, in order to identify and bill all aircraft landing at the East Hampton Airport, even if such aircraft is not equipped with electronic signalling devices; and

WHEREAS, Vector's system is unique in that it is the only, currently available, fully-outsourced solution combining all elements needed to manage the entire landing fee process in that it: (1) identifies nearly 100% of aircraft utilizing the East Hampton Airport, regardless of transponder type, (2) automatically produces landing fee invoices, (3) provides live customer service and a branded online customer account portal, (4) processes all payments in a secure lockbox, and (5) remits payments to the airport and ongoing management reports; and

WHEREAS, Vector has proposed providing such services to the Town for a annual fee of \$98,975.00 for a period of 4 years, and also requires an initial purchase of capital equipment at a cost of \$61,015.00; and

WHEREAS, the proposed annual fee will include all necessary equipment operation and maintenance to perform billing, tracking and collection services as outlined in their latest proposal dated December 27, 2011; now, therefore, be it

RESOLVED, that the Supervisor is hereby authorized to enter into an agreement with Vector Airport Solutions to provide landing fee management services as set forth in their proposal of December 27, 2011 for a term of four years at an annual cost of \$98,975.00 with an initial equipment cost of \$61,015.00; and be it further

RESOLVED, that the payments shall be paid from the appropriate airport budget account.

<b>RESULT:</b>	<b>ADOPTED [UNANIMOUS]</b>
<b>MOVER:</b>	Dominick Stanzione, Councilman
<b>SECONDER:</b>	Theresa Quigley, Councilwoman
<b>AYES:</b>	Van Scoyoc, Quigley, Stanzione, Overby, Wilkinson