



TOWN OF EAST HAMPTON

159 Pantigo Road
East Hampton, New York 11937

KATHEE BURKE-GONZALEZ
Councilwoman

Tel: (631) 324-2620
kburke-gonzalez@eamptonny.gov

April 20, 2016

Mr. Steve Brown
Chief Operating Officer
National Business Aviation Association
1200 G Street NW, Suite 1100
Washington, DC 20005

Via Email

RE: PROPOSED 2016 LANDING FEE SCHEDULE FOR EAST HAMPTON AIRPORT

Dear Mr. Brown:

As you know, it is the intent of the East Hampton Town Board to adopt a new and equitable fee structure to calculate Airport landing fees for the 2016 season. This revised proposal is the result of a lengthy deliberation during which the Town received and considered input from many airport users and interest groups including NBAA.

The revised fee schedule is designed to resolve existing inequities, while minimizing significant changes in pricing structure for any particular type of aircraft. It is designed to generate the \$1,760,155 in landing fee revenue identified in the Town's 2016 Adopted Airport Budget so that the Airport can remain financially self-sustaining.

Over the years, the published list of landing fees has been adjusted a number of times through administrative actions in a way that unintentionally created certain discrepancies. This issue was brought to our attention by many airport users, and in particular, the Friends of the East Hampton Airport coalition, who have repeatedly asserted that we correct the uneven fee structure as soon as possible. This proposal should alleviate those concerns.

The new fee structure would be based solely on aircraft weight and would apply uniformly to rotary and fixed-wing aircraft. The concept of using aircraft weight as a basis for setting landing fees is standard throughout the country and will bring our fee-setting methodology into line with that of other airports.

The proposed landing fee structure will charge a graduated rate based solely on weight as follows:

<u>Weight Class</u>	<u>Rates per Landing</u>
A. Below 2,600 lbs	\$20
B. 2,600 – 4,999 lbs	\$50
C. 5,000 – 7,499 lbs	\$100
D. 7,500 – 9,999 lbs	\$150
E. 10,000 – 12,499 lbs	\$225
F. 12,500 – 24,999 lbs	\$325
G. 25,000 – 49,999 lbs	\$475
H. 50,000 – 74,999 lbs	\$675
I. 75,000 lbs and above	\$675

This revised fee structure is the result of extensive deliberation and coordination with airport users. It reflects important revisions that we believe will resolve certain concerns raised throughout this process. For example, the Town has eliminated consideration of additional surcharges, which was an initial proposal that NBAA opposed.

The Town appreciates NBAA's interest in this issue and welcomes the opportunity to meet with NBAA to discuss our revised proposal before the Town Board moves forward. For your information, we have also reached out to the leadership of the East Hampton Aviation Association (EHAA) and the Eastern Region Helicopter Council (ERHC) to ensure their involvement in this process. Should you wish to formally consult with the Town on this proposal, please let me know at your earliest convenience.

Sincerely,



Kathee Burke-Gonzalez
Councilwoman
Liaison to East Hampton Airport

cc: L. Cantwell, Supervisor
M. Sendlenski, Town Attorney
J. Charlton, Airport Director