## **Illusory Truth Effect**



Created by Andreas Wikström from Noun Project

A tendency to believe something to be true if it's been stated multiple times.

## **Bandwagon Effect**



A tendency to do things because everyone else does them.

## **Social Desirability Bias**



When people say what others want them to say in order to fit in.

# **Planning Fallacy**



Overestimating the time it will take to complete a given task.

### **Optimism Bias**



A tendency to be overly optimistic, and underestimating the probability of undesirable outcomes.

### **Ostrich Effect**



Ignoring an obvious negative situation.

# Dunning-Krueger Effect



Unskilled individuals tend to overestimate their own ability and experts tend to underestimate...

# **Blind Spot Bias**



Created by Ferdian Mauladi Rizi from Noun Project

Recognition of bias in others, while unable to recognize.

#### **Status Quo Bias**



The preference fort hings to stay relatively the same.

### Law of the Instrument



Being overly reliant on tools or methods.

# **Sunk Cost Fallacy**



Continuing to pay for something because money has been spent, even when evidence says. otherwise

# **Authority Bias**



Attributing accuracy to the opinion of an authority figure.