



Quentin Orr

ACCOUNT EXECUTIVE

✉ QuentinJ.Orr@gmail.com

📍 Portland, OR

☎ 5419685160

Profile

Dynamic and motivated account executive with a proven record of generating and building relationships, managing projects from concept to completion and coaching individuals to success. Skilled in building cross-functional teams, demonstrating exceptional communication skills and making critical decisions during challenging moments.

Employment History

Business Owner, Anonymous Goods, Portland

September 2020 — January 2021

- Produced entire branding guide including logo creation
- Led material and production sourcing along with pricing structure
- Worked directly with apparel designers to create cut + sew garments to be mass produced

Account Executive , Primary Color , Portland, OR / Los Angeles, CA

May 2017 — September 2020

- Managed entire process of projects from inception through production and distribution.
- Built a C-Level client list throughout newly assigned territory resulting in 2 million+ annual sales
- Collaborated directly with agencies and companies to produce world class marketing collateral for retail and OOH

Brand Manager , Prink Technologies , Portland, OR

September 2013 — May 2017

- Managed 10 core accounts including Nike, Adidas, Liquid Force and Dutch Bros
- Launched re-brand including logo, packaging and new improved CRM software for staff
- Trained 5 international sales reps for marketplace roll-out of the global Liquid Force product line

Global Retail Lab, Nike, Portland, OR

April 2012 — June 2015

- Assisted with merchandising for N.A. Fall and Holiday 2016 go to market
- Utilized product knowledge and extensive data to connect professional athletes with correct product
- Present to and consult with mid and senior level management on technology trends and new distribution channels

Education

Marketing / Design Management, The Art Institute , Portland, OR

September 2010 — September 2012

Details

Portland, OR

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QuentinJ.Orr@gmail.com

Links

[Linkedin](#)

[Personal Website](#)

Skills

Microsoft Excel



Creativity & Problem Solving



Analytical Skills



Leadership Skills



Marketing Strategy



Adobe Creative Suite



Microsoft Office



