

# One Sheet

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## Summary

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A bilingual (Japanese-English) consultant and Technical Program Manager with over 20 years of experience leading U.S. operations for Japanese companies. Expertise spans business development, operational improvement, technical requirements definition, NPI, VA, SE, CRM implementation, and cross-functional projects. Specializes in the manufacturing, automotive, semiconductor, and consumer electronics sectors, excelling at structuring client challenges and bridging the gap between engineering, sales, supply chain, and executive leadership to deliver actionable solutions. In technical roles, acts as a bridge between business and development teams through requirements definition, system design support, process improvement, data/CRM utilization, and technical translation.

**Sr. Developer/ Solution Architect :** 1) Harmonic Path Logic Framework (Patent Pending): Conceived, designed, and developed a proprietary framework incorporating concepts such as hard-coded fuses and ethical controls. 2) Data Management: Led the architectural design and custom implementation of enterprise-grade Salesforce CRM, contributing to the establishment of a cross-organizational operational infrastructure that included the Japan headquarters. 3) Vibe Coding / LLM Utilization: Possesses expertise in both the theory and practice of application development leveraging Large Language Models (LLMs) such as GPT, Claude, and Gemini; provided support for requirements definition and system design using technical drawings, flowcharts, and diagrams.

**Kaizen Consulting :** 1) Conducted cross-functional data modeling and statistical analysis, incorporating the findings into the company's medium-term management plan. 2) Spearheaded technical product audits, due diligence, and data-driven product management following M&A activities. 3) Drove crisis management and supply chain strategies to maintain product supply amidst the constraints of the pandemic. 4) Published the book \*Love Our Mother, Love The Children\*, presenting a mathematical model that integrates biophysics with macroeconomic systems and offering insights into structural economic challenges and technology governance.

## Work

**CECOL Inc.** Citizen Electronics subsidiary of Citizen Watch Group

Managed technical requirements, contracts, delivery schedules, and quality standards OEM clients.

NPI, VA, SE process management

**Shindengen America, Inc.** Shindengen Group Power Systems

Led design meetings with OEMs, Tier 1 suppliers, and technical partners to define technical specifications & costs

Designed and implemented custom salesforce CRM system for global integration

**Misumi USA, Inc.** Misumi Group – Ecommerce – Industrial Sector

Managed precision components portfolio, assisting customer design challenges to integrate standard parts

Big Data analysis and segmentation for marketing and business plan

**ARK Technologies, Inc.** Tier 2 Automotive Manufacturer

Responsible for the go-to-market strategy, design reviews, specification finalization, and coordination of budgets.

Interpreter for all high level Japanese and English meetings

## Independent Work

Provided services to companies in the manufacturing, semiconductor, and power supply sectors, including market expansion, requirements definition, contract negotiation, technical translation, and facilitation of design meetings.

## Education / Skills

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- BS Economics, Minor Japanese – Southern University Carbondale IL (2002 Grad)
- 5S and Six Sigma Mastery
- Data analysis applied to company strategy, product development, marketing strategy, cost optimization
- In depth knowledge of entire product development cycle from napkin ideas to mass production
- Creative skillset that enables outside of the box solutions