## **JANUARY**





As we start a new year, the real estate market is once again shifting. Many experts project that rates will finally start to decline. When that happens, it's anticipated that there will be an influx of buyers and sellers ready to enter the market.

This month I'm sharing information on the state of the housing market, historical interest rates and some well-researched stats on why the typical homeowner moves. I'm here to answer any questions you may have about real estate and help you through every step of your future home sale or purchase. Please feel free to reach out any time!



"2024 is the year that buyers and sellers start to feel comfortable in the housing market again. As interest rates start to stabilize, sellers will feel more comfortable leaving their low mortgage rate to finally right-size their home based on their new needs. This should bring more inventory and opportunity to the





Wishing you a happy and healthy 2024!







This 3 bedroom, 2 bathroom colonial located in South Bay Shore offers a one-of-a-kind location. Enjoy private lake access from your backyard with an outdoor entertaining space of dreams. For more information or to set up a private showing on this home, please call Linda.





## Featured Home 93 S Penataquit Ave, Bay Shore

- Wrap-around porch
- 3 Bedrooms
- 2 Baths
- 1 Car Garage \$750,000
- Private Lake Access
- Trex Deck w/ Hot Tub and Outdoor Kitchen
- Above ground pool

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