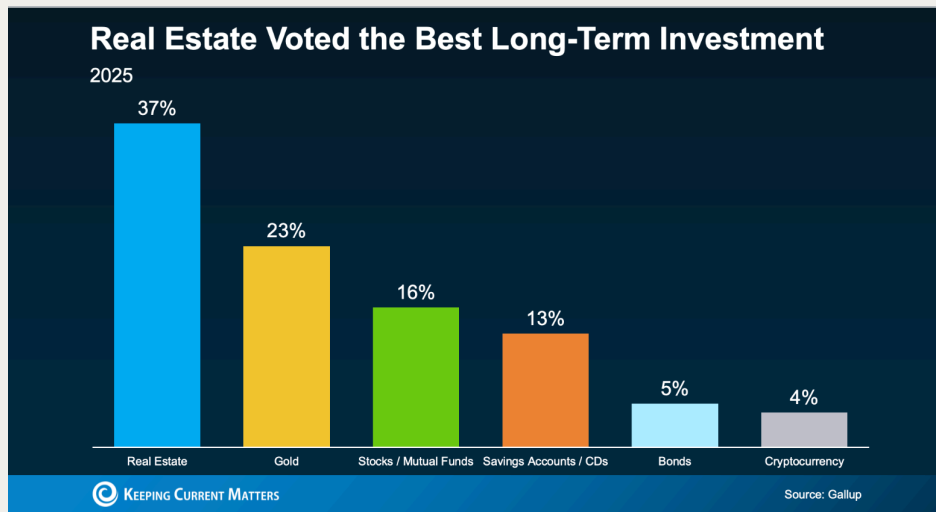


SUMMER NEWSLETTER

According to a just-released annual report from Gallup, real estate has been voted the best long-term investment for the 12th year in a row—beating out stocks, gold, and bonds as America's top choice ([Keeping Current Matters](#)).



This year's results came in after a rocky April for the stock and bond markets. It shows that even as other investments experienced wild swings, real estate held steady, gaining value in a more predictable and consistent way.

Bottom Line:

Real estate isn't about overnight wins—it's about long-term gains. So, don't let uncertainty in a shifting market scare you. Americans have consistently chosen real estate as the most trusted long-term investment ([Gallup Report](#)).

... **Want to learn more about why so many people are still choosing homeownership? Let's set up a consultation—I'm happy to walk you through it.**

Please visit me at the
Signature Premier Properties
booth at **Sayville Summer Fest**
on Saturday, August 2nd for
fun giveaways and raffles!

Have a great summer!



Linda Callegari

Lic Real Estate Salesperson at
Signature Premier Properties
CEO Momentum Homes LI

Important Dates:

Fourth of July

Friday, July 4th

Sayville Summer Fest

Friday, Saturday & Sunday
August 1st-3rd

Labor Day

Monday, September 1st



Interest Rates & Inventory: What Buyers and Sellers Need to Know This Summer:

\$ Interest Rates: Still a Major Factor

Mortgage interest rates remain in a moderately high range as of Summer 2025. While not surging, they're still high enough to impact monthly payments and buyer budgets.

For Buyers:

- Consider locking in your rate now to guard against future hikes.
- Explore alternative financing options, like adjustable-rate mortgages (ARMs), if you plan to move again in a few years.

For Sellers:

- Higher rates mean fewer buyers may qualify at premium prices, so strategic pricing is key.
- Move-in-ready homes are still in high demand –buyers are choosier, but they are out there.

🏠 Inventory Levels: Slowly Rebalancing

Inventory remains tight, but more sellers are entering the market, encouraged by high home equity and ongoing demand.

For Buyers:

- More listings mean more options, but good homes still move fast.
- Be ready, do your inspections, and don't skip your due diligence.

For Sellers:

- Expect more competition—your home needs to shine.
- Well-priced homes in good condition are attracting serious buyers.

🔍 What's Next?

Economists predict that rates may ease slightly by late 2025—if inflation continues to moderate. That shift could bring more buyers back into the market. For now, staying informed and working with the right guidance is your best strategy.

📧 **Need a personalized plan for buying or selling this summer?**

Let's connect—I'm happy to provide a local market update and help you plan your next move.

Linda Callegari

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