



Music Celebrations International, L.L.C.

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June 25, 2019

Mr. Shawn Pendry
LaVilla School of the Arts
501 North Davis Street
Jacksonville, FL 32202

Dear Shawn,

It's always a pleasure to be back in touch with you! We so appreciate our association and long history of wonderful and successful concert tours with LaVilla School of the Arts. We are pleased to offer you this unique concert tour to Ireland based on your conversations with Devin Jones (he appreciated meeting you at FMEA).

We are strongly suggesting that your group fly from Orlando into Dublin. This will allow the entire group to fly non-stop, and together. It is important to note this tour proposal includes all tips, individual accounting fees, and one free trip for every fifteen paying participants. There is also an Irish Dancing Workshop, and Sheepdog Demonstration scheduled. Please refer to the cost inclusions page below, and the tour itinerary for further details.

Because your future concert tour will likely be based in Ireland, we are pleased to enclose an official invitation for the **LAVILLA TOUR CHOIR** to represent the **State of Florida** in the **2020 AMERICAN CELEBRATION OF MUSIC IN IRELAND**, prestigious international concert series. Recognition of this concert series facilitates greater access to venues, official publicity, and very successful concert arrangements.

Tentative venues and performance opportunities which we recommend, and have budgeted for, include:

<u>City</u>	<u>Venue</u>	<u>Performance Type</u>
Limerick	<u><i>Redemptorist Church at Mount St. Alphonsus</i></u>	Shared Concert
Waterford	<u><i>St. Patrick's Gateway Arts Centre</i></u>	Shared or Evening Concert
Dublin	<i>The Well</i>	Shared or Evening Concert

Music Celebrations International has been organizing concert tours of exceptional quality throughout the world for over 25 years. Our professional and experienced staff will manage all of your travel, concert, sightseeing, and accommodation arrangements – down to the last detail! Rest assured that the prices listed for each Tour cover the cost of everything that will enable your group to have an exceptional experience!

I am very excited about the musical stimulation this tour will undoubtedly provide. My dream, and the purpose of Music Celebrations, is to provide life-changing experiences that will raise the level of musicianship and dedication to the performing arts not only in our own country but throughout the world.

Devin will contact you shortly after your receipt of this information for your reaction, suggestions, and to determine how we can immediately begin working together to provide you and your musicians the finest musical, educational and stimulating cultural experience of your lives.

Thank you for your interest. Devin looks forward to speaking with you very soon.

Warmest personal regards,


John P. Wiscombe, President

AMERICAN CELEBRATION OF MUSIC IN IRELAND
MUSIC CELEBRATIONS INTERNATIONAL
Cost Estimates
LAVILLA TOUR CHOIR

Including Round-trip Airfare from: <u>Orlando Airport, FL</u>	<i>Airfare Season*</i>	<i>45-47 Paying (+3 free)</i>	<i>40-44 Paying (+2 free)</i>	<i>35-39 Paying (+2 free)</i>	<i>30-34 Paying (+2 free)</i>
MARCH 21 – 28, 2020 (6 nights/8 days) LIMERICK, KILKENNY, DUBLIN	Low	\$3,080	\$3,128	\$3,140	\$3,213
Land Only (self-arranged air)		\$2,009	\$2,057	\$2,069	\$2,142

**Travel season dates are generally as follows: Low (28-Oct – 13-Dec, 24-Dec – 31-Mar); Shoulder (23-Mar – 10-May); High (11-May – 27-Oct, 14-Dec – 23-Dec); Travel seasons are subject to change without notice from the airline.*

All prices are per person and are based on the number of paying participants in each 49-passenger motorcoach staying in double occupancy.

These costs are based on individual payments made directly to MCI.

The costs vary, depending upon the total number of paying participants sharing certain fixed overhead costs which include chartered motorcoach, Tour Manager, guides, free trips, concert costs, etc. Please consult the Cost Inclusions (located on the following page) which have been used as the basis for our offer. **This tour is subject to change, and represents a beginning point for further discussion and negotiation.**

WE WILL MATCH OR BEAT ANY OTHER SIMILAR OFFER YOU MAY BE CONSIDERING!

These items are subject to negotiation. For instance, we can re-quote based on less centrally located hotels, eliminate some dinners, eliminate entrance fees, adjust the free trip ratio, etc., to reduce the overall cost.

AMERICAN CELEBRATION OF MUSIC IN IRELAND
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Cost Estimates
LAVILLA TOUR CHOIR

COST INCLUSIONS

- **AIRLINE TRANSPORTATION:** Round-trip transportation by scheduled airline carrier. Air fares are subject to change pending space availability at the time of group booking.
 - Includes up to \$425 for U.S. Government airline taxes, fees, and estimated fuel surcharge.
- **COACH TRANSPORTATION:** Local modern deluxe motorcoach transportation within Europe upon arrival and available for the entire tour.
- **INSTRUMENT/EQUIPMENT TRANSPORTATION:** Additional instruments and/or equipment will be transported in the storage area underneath the motorcoach.
- **CONCERT ARRANGEMENTS:** All performance and workshops are professionally provided in superior venues with attention to technical details and effective publicity. All venues mentioned in this quote are used as reference only and are subject to confirmation.
- **ACCOMMODATIONS:** Hotel accommodations in superior tourist-class (3 & 4-star) hotels chosen for location, reputation, cleanliness, and service. The price is based on double occupancy, all rooms with private facilities. This offer is based on staying at the following accommodations, or similar:

Limerick: [Limerick City Hotel](#) **Kilkenny:** [Hotel Kilkenny](#) **Dublin:** [Green Isle Hotel](#)
- **MEALS:** Two meals per day (as noted in the Tour itinerary) including breakfast and dinner.
- **ENTRANCE FEES:** The following Entrance fees are included:
 - Cliffs of Moher, Bunratty Castle & Folk Park, King John's Castle, Irish Dancing Workshop, Blarney Castle & Woolen Mills, St. Canice's Cathedral & Round Tower, Sheepdog Demonstration, Glendalough, Dublin Castle
- **TOUR ITINERARIES:** Electronic versions of the tour itinerary are available listing hotel addresses, telephone and websites.
- **TOUR MANAGEMENT:** One full-time, multi-lingual Tour Manager will be on each motorcoach through the entire tour. MCI's European office staff is easily available 24 hours daily to render assistance whenever needed.
- **EXCURSIONS:** Conducted by licensed, professional guides as outlined in the day-by-day Tour itinerary.
- **GRATUITIES:** All tips and gratuities are included to all tour managers, motorcoach drivers, city/tour guides, restaurant personnel and hotel personnel.
- **INDIVIDUAL ACCOUNTING:** MCI will handle the accounting and payment processing for each individual on tour.
- **EACH PARTICIPANT RECEIVES:**
 - 1 Flight bag • 2 Luggage tags • 1 Souvenir Photo Video • 1 Souvenir T-shirt
- **TRAVEL NOTES:** Pre-departure Travel Notes are available to each participant containing useful information about travel preparation, destination information, useful packing and cultural conditioning suggestions.
- **FREE TRIPS:** One free trip (based on double occupancy) for each 15 paying participants, i.e. the 16th, 31st, etc. participant travels free of charge.
- **LIABILITY INSURANCE:** \$3M MCI Tour Liability Insurance coverage.
- **TRAVEL INSURANCE:** Individual insurance coverage is included in all MCI programs **Summary of coverage:**
 - \$10,000 – Travel Accident • \$1,000 – Medical Expense
 - \$300 – Baggage Coverage • \$600 – Trip Cancellation/Interruption/Delay

COST EXCLUSIONS

- Travel Visa for non-U.S. passport holders.
- Instrument / equipment rental & cartage, if needed.
- Transportation to and from the Orlando Airport.
- Drinks at dinners, beyond water/coffee/tea
- Daily lunches.
- Airline luggage fees, if applicable.
- Difference between current and actual costs for the airline taxes and the estimated fuel surcharge, if applicable.