

ROBIN KOHN, J.D., Broker

EDUCATION AND PROFESSIONAL TRAINING

- **University of California, Davis, School of Law**, J.D. 1988. Emphasis in environmental and natural resources law. American Jurisprudence award, Water Law, 1987. Environmental Law Society. Published staff writer, ENVIRONS. Admitted to California State Bar 1988.
- **University of California, Davis**. B.S., 1984. Environmental Policy Analysis and Planning/City and Regional Planning. Graduation with Honors, 1984.
- **Mediation Training**. Steven Rosenberg Mediation Training, 2016. Mediation Services of Hayward, 2001. American Bar Association, 2000. Northern California Mediation Association, 1999, 2000. Sonoma State University, 1999, 2000. CONCUR, 1999.
- **Continuing Legal and Real Estate Broker Education**. Endangered Species Act; Environmental Law; Wetlands Regulation; Negotiation Skills; Discovery Skills; Natural Resource Damages; Federal Facilities; CERCLA; Legal Ethics; Real Estate and Land Use law; Real Estate Transactions; Mediation; Conservation Easements. 1988-present.
- **Real Estate Broker, California Department of Real Estate**, May 2004.

PROFESSIONAL EXPERIENCE

- **Santa Clara County Parks and Recreation Department, Santa Clara County Habitat Agency**, Provisional Senior Real Estate Agent, Los Gatos, CA. 2017-present. Represent County public agencies in negotiating land real estate purchases, leases and licenses. Prepare public agency transactional documents, correspondence, property evaluations, grant proposals and agency and Board correspondence and approvals, review title and appraisals, participate in negotiations, coordinate with supervisors and multi-disciplinary staff, County Counsel, Director, and others for both Parks and Santa Clara Valley Habitat Agency. Conduct site visits, inspections, review budgets and other financial documents, assist and supervise associate agents with projects, direct administrative staff, provide input on acquisition strategy, conduct property management and lease monitoring.
- **Real Estate Broker**, Mill Valley, CA, 2004-present. Represent buyers and sellers in private residential and non-residential real estate transaction negotiations, including title review, appraisals, public documents, private property management and leases. Supervise agent associate. Prepare broker opinions of value. Negotiate on behalf of private landowners for with conservation land donations and conservation easements for public ownership. Supervise and direct agents, assistants, appraisers, contractors, etc. Robin Glazer Real Estate, 2004-2006, 2012-present; Pacific Union 2006-2009; McGuire Real Estate 2009-2012.
- **Robin Kohn Glazer, J.D., Mediator**, Mill Valley, CA, 2000-2017. Provide legal, land use consulting and mediation services. Projects include: Represent and negotiate on behalf of private landowners in public hearings for property rights, development permits, land subdivision and conservation easements; assistance on HCP implementation; legal research on land use/trails issues; mediation for Bar Association of San Francisco; legal research for contract litigation, expert witness testimony.
- **Resource Land Partners, Inc., Land Use Consultant/Attorney**, Mill Valley, CA, 2000-2004. Negotiated on behalf of landowners, land trusts and public agencies in conservation real estate transactions, involving non-residential private lands to public ownership, in Marin, Sonoma, Riverside, Stanislaus, San Diego, and Los Angeles Counties. Provided legal and land use consulting services, including directing and managing appraisals and Phase I reports, assisting landowners with tax planning, preparing public funding applications, reviewing title, and preparing transactional documentation. Supervise and direct agents, assistants, appraisers, contractors, etc.
- **CONCUR**, Mediator/Facilitator, Berkeley, CA, 2000. Provided multi-party mediation/facilitation/negotiation for environmental cases, including stakeholder and issue analyses and meeting facilitation and agreement-building, on projects involving public lands and property rights, flood control; CWA, CEQA, NEPA, ESA, CERCLA, and water rights issues.

ROBIN KOHN GLAZER, J.D., Broker

- **U.S. Department of the Interior, Office of the Solicitor**, Attorney. San Francisco, CA, 1991-2000. Provided legal counseling, administrative and judicial litigation, negotiation and drafting of public property non-residential real estate agreements, leases, public sector property management, and expert witness preparation on behalf of the U.S. Fish and Wildlife Service and National Park Service. Direct and review work of others. Areas of law included: Endangered Species Act law enforcement; CERCLA Natural Resource Damages; NEPA/CEQA; Clean Water Act; OPA; State water rights law; public land law. Supervise two administrative staff.
- **National Oceanic and Atmospheric Administration**, Attorney, Los Angeles, CA, 1989-1991. Provided legal counseling, administrative and judicial litigation, negotiation of public agency agreements, and multi-agency coordination, negotiation and drafting of public property non-residential real estate agreements, public sector property management, on behalf of the National Marine Fisheries Services. Direct and review work of others. Areas of law included: Marine Mammal Protection Act; Clean Water Act; CERCLA; and fishery management law. Supervise two administrative staff.
- **Holliman, Hackard & Taylor**, Attorney, Sacramento, CA, 1988-1989. Provided legal counseling, representation at public agency hearings, coordination with environmental consultants, participation in drafting proposed state wetlands legislation, and coordination with public officials on behalf of landowners. Areas of law included Clean Water Act 404, CEQA, land use. Supervision of administrative staff and directed work of others in real estate matters.
- **Law Clerkships**, Sacramento and Berkeley, CA, 1985-1988. Provided legal research and writing, lobbying in land use, water, and environmental law for: Remy & Thomas; State Water Resources Control Board; Environmental Defense Fund; California Attorney General's Office, Natural Resources Section.

PROFESSIONAL MEMBERSHIPS AND VOLUNTEER POSITIONS

- **California State Bar, Marin County Bar Association** - Member
- **California Department of Real Estate, BAREIS, Marin Association of Realtors, California Association of Realtors, National Association of Realtors, Top Agent Network, Land Trust Alliance** – Member
- **Marin County District Attorney's Office, Consumer Protection Unit** – Volunteer Mediator - 2016-17
- **Business Networking International**, Former Member, Education Coordinator 2014-15
- **Marin Conservation League**, Former Member, Board of Directors 2003-04
- **Bar Association of San Francisco**, Former Volunteer Mediator 2001-2003

SPEAKING AND PAPERS

- **Co-Author**, *Conceptual Land Conservation and Implementation Plans for Agricultural Conservation Easements in Stanislaus County*, for Stanislaus and American Farmland Trusts, 2004.
- **Co-author**, *Applying a Mediated and Negotiated Framework to International Coastal Zone Management*. Coastal Zone Management Journal. Vol. 29, No. 3, July-Sept. 2001.
- **Speaker**, Negotiating Effective Environmental Agreements; Endangered Species Act; Natural Resource Damage Assessment; Oil Pollution Act; etc. 1991-1999.

PERSONAL INTERESTS

- **Hiking, Swimming, Boogie Boarding**
- **Dance, Yoga, Guitar, Singing, Chorus**
- **Mother of a 23-year-old daughter**, currently in MFA Creative Writing program
- **Professional Voice and Commercial Actress**, 1970-76, 2008-present - Played the voice of "Lucy" in the "Peanuts" cartoons as a child. Currently act part time in commercials, audio books, audio tours, improv classes, and Standardized Patient at UCSF. www.robinkohnacting.com

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