

CAPABILITY STATEMENT

COMPANY OVERVIEW

Prime One Technologies is an 8(a)-pending small business specializing in designing and deploying mission-critical Unified Communications (UC) and secure IT solutions for the federal government. Our team brings over a decade of hands-on experience leading enterprise-scale projects for agencies including HHS, FDA, and DOL, ensuring our clients receive expert, reliable, and compliant technical services.

CORE COMPETENCIES

- **Cybersecurity Compliance (NIST/CMMC):** Gap analysis, remediation, policy development, and **M365** security implementation for **CMMC Level 2** readiness.
- **Enterprise Unified Communications (UC):** Large-scale deployment, migration, and support for **Cisco**, **Microsoft Teams**, and collaboration platforms.
- **Audiovisual (AV) & VTC Integration:** Design and installation of secure **AV/VTC** systems for conference rooms, courtrooms, and command centers.
- **Secure & Compliant Managed IT:** Full-spectrum (Tier 1-3) IT operations with a focus on supporting **ISO 9001/20000/27001** certified environments.
- **Custom Automation & Cloud Engineering:** Development of custom tools and scripts to improve efficiency and support cloud infrastructure on **Azure**.

KEY DIFFERENTIATORS

- **Deep Federal Expertise:** Our principal personally led UC deployments for over **20,000 users at FDA and 40,000 users at NIH**, demonstrating unparalleled expertise in complex federal environments.
- **Cybersecurity Compliance Specialists:** Proven, hands-on experience leading federal contractors through the **CMMC/NIST SP 800-171** compliance lifecycle, from gap analysis to technical implementation.
- **Innovation & Quantifiable Results:** We develop custom applications to improve efficiency, including one solution that saved an estimated **4,000 man-hours** on a federal E-911 project.
- **8(a) Certified (Pending):** Offering federal agencies a streamlined, flexible, and efficient procurement path for direct awards.

PAST PERFORMANCE

U.S. Department of Homeland Security (DHS/ICE) | Subcontractor

Project: Enterprise VTC & Courtroom Collaboration System Deployment

As a key subcontractor, we provided comprehensive VTC systems integration across multiple mission-critical facilities, including courtrooms and conference rooms, enhancing ICE's remote communication and operational capabilities.

Obverse, Inc. (Prime Contractor)

Project: NIST 800-171 / CMMC Level 2 Compliance & M365 Security Implementation

As prime, we are leading a comprehensive cybersecurity initiative to prepare our client for CMMC Level 2 certification. Our role encompasses the full compliance lifecycle, positioning them to confidently compete for DoD contracts.

VERSA Integrated Solutions, Inc. (Prime Contractor)

Project: Managed IT Services with ISO 9001/20000/27001 Compliance Support

As prime, we provide secure managed IT services and direct support for our client's ISMS, QMS, and SMS, providing the technical evidence and oversight to facilitate successful ISO audits and ensure a compliant IT backbone.

COMPANY DATA

NAICS Codes: 541512 (Primary), 541511, 541513, 541519

PSC Codes: DE01 (End User), DE02 (Data Center), DF10 (IT Management Support)

Accepts Government Purchase Cards: Yes