

THE PAUL TEAM REALTY

Home Seller's Checklist

Preparation Phase

- ◇ **Determine your selling goals**
- ◇ **Hire The Paul Team Realty**
- ◇ **Gather necessary documents**

Mortgage payoff statement
Property deed and Recent tax records
HOA documents and Home warranty
(if applicable)
Past utility bills Repair and maintenance records

Notes

Determining your timeline, setting price expectations, and planning for your next home are all crucial decisions that The Paul Team Realty is here to assist you with. Providing necessary documents saves time.

Notes

Prepare your home by decluttering, deep cleaning, making necessary repairs, enhancing curb appeal, and staging with neutral decor a more favorable outcome.

Home Rediness

- ◇ Declutter & Depersonalize
- ◇ Deep Clean Everything
- ◇ Make Repairs
- ◇ Boost Curb Appeal
- ◇ Stage Your Home

Negotiation & Closing

- ◇ Review & Negotiate Offers
- ◇ Sign Purchase Agreement
- ◇ Complete Home Inspection & Appraisal
- ◇ Prepare for Closing

Sign final paperwork
Transfer utilities and HOA info
Provide keys and garage openers
Move out before the closing date

Notes

These steps ensure a smooth transaction, protect your interests, confirm buyer commitments, and finalize the sale, ensuring all legal and logistical details are handled before closing.

