

MONTHLY Sales & Pricing

Unlock MLS® Residential Market Snapshot

All data is updated in realtime in accordance with content from Unlock MLS.
This report provides a snapshot of the market as taken on: Sep 29, 2025

MLS: Unlock (1)

County: Bastrop (1)

City

Zip Code

Region

Type

Beds

NewCon

\$

Between

Enter a value

and

Enter a value

Size

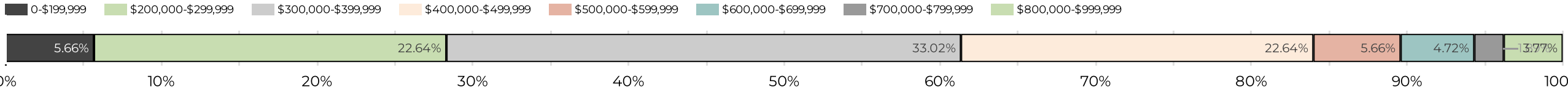
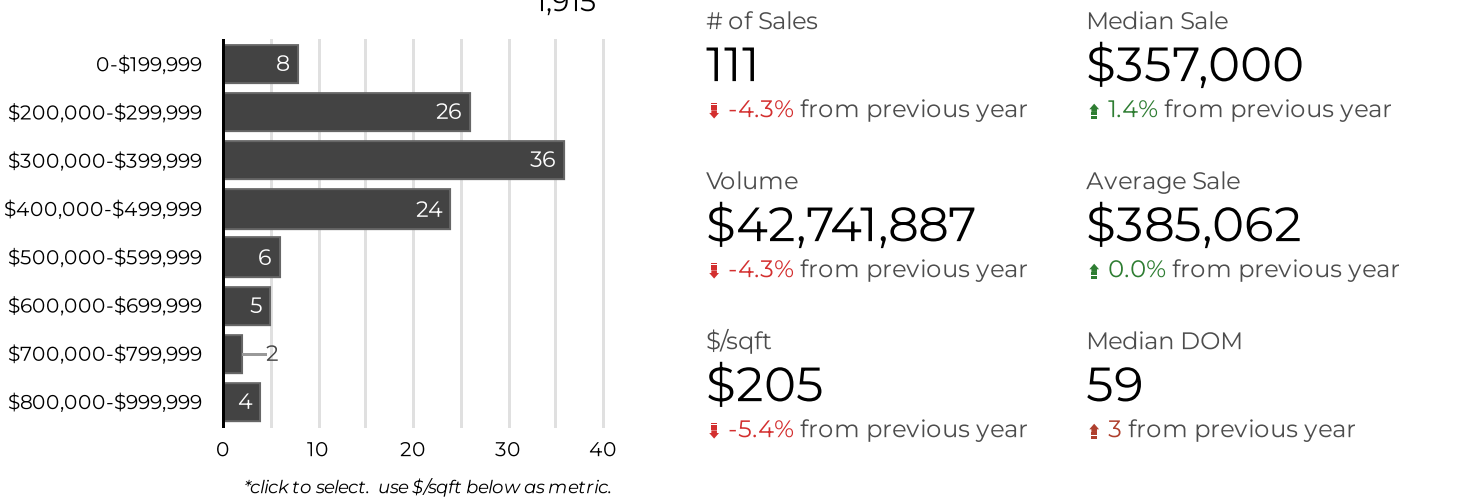
Between

Enter a value

and

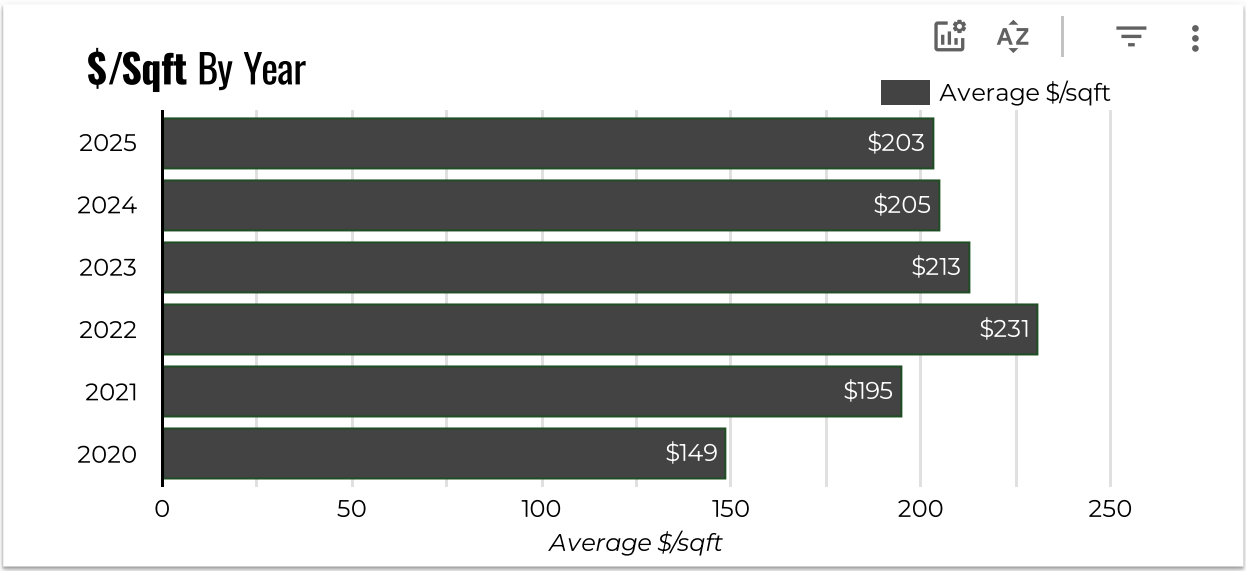
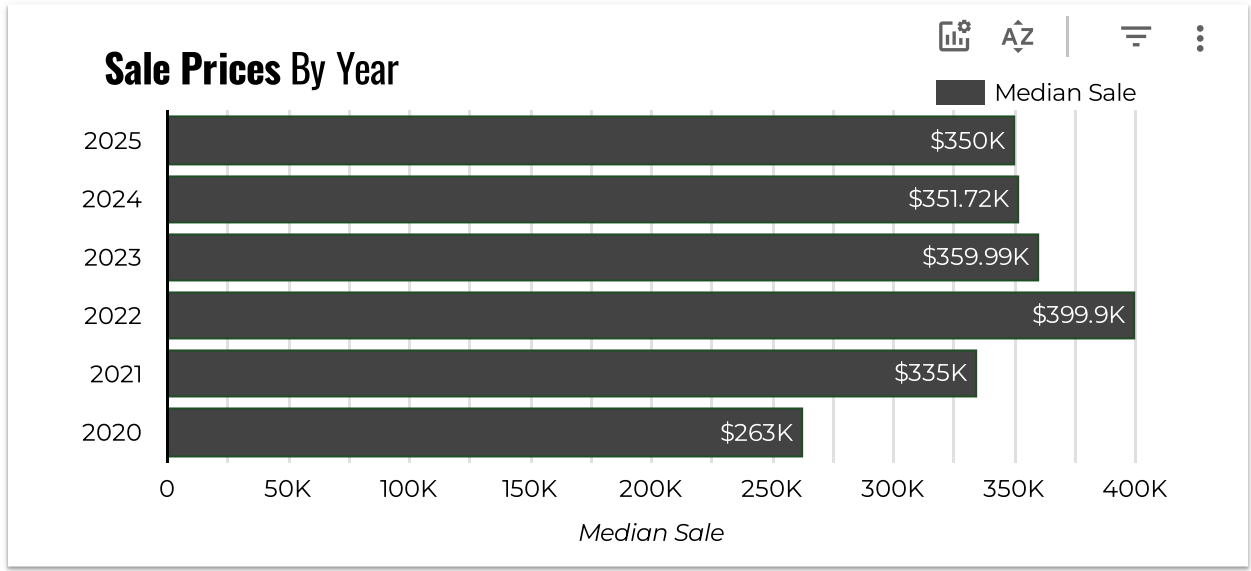
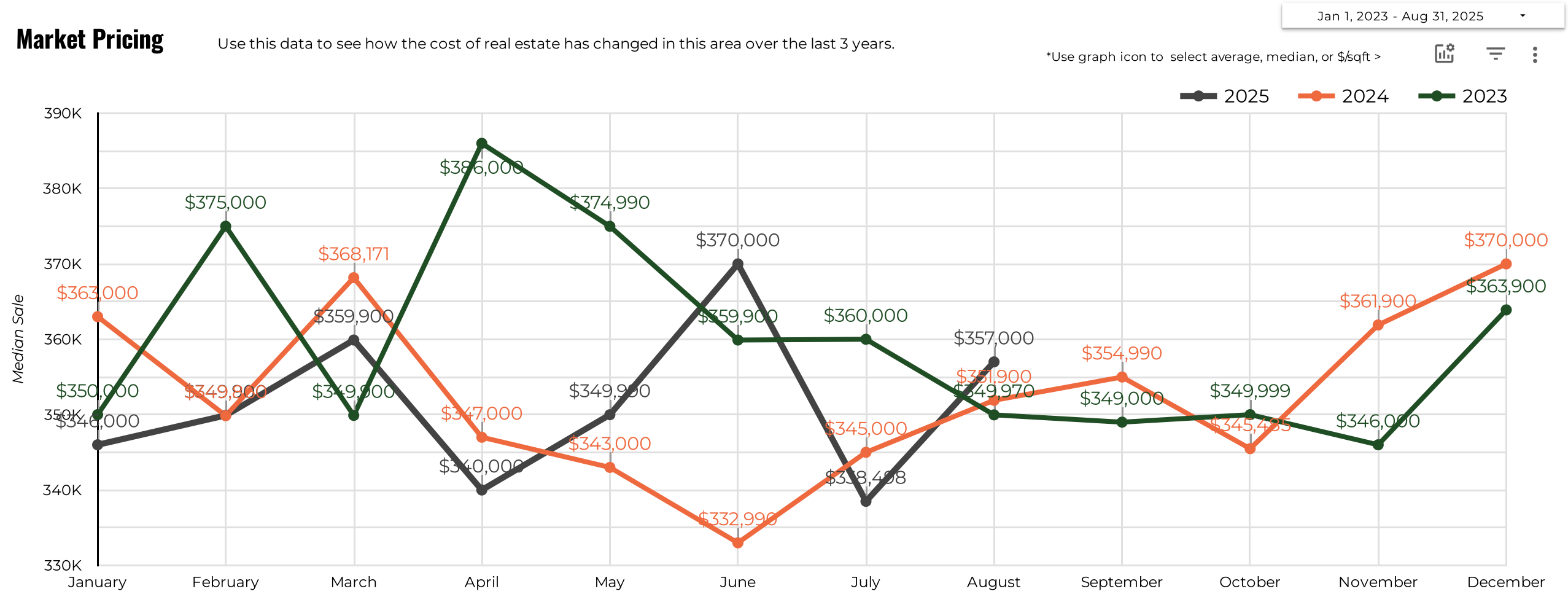
Enter a value

August



Market Pricing

Use this data to see how the cost of real estate has changed in this area over the last 3 years.



Market Activity

Use this data to see changes in pricing and sales activity for this market over the selected time period.

MONTH		#. of Sales	\$ Volume	Median Sale	Average Sale	Ave \$/sqft
Aug 2025	106		\$41,628,887	\$362,000	\$392,725	\$208
Jul 2025	125		\$45,956,745	\$338,498	\$367,654	\$193
Jun 2025	131		\$54,930,618	\$375,000	\$419,318	\$215
May 2025	104		\$39,472,586	\$350,000	\$379,544	\$199
Apr 2025	107		\$44,063,658	\$340,000	\$411,810	\$208
Mar 2025	133		\$55,028,279	\$359,900	\$413,746	\$201
Feb 2025	91		\$34,646,520	\$355,000	\$380,731	\$194
Jan 2025	93		\$37,456,555	\$349,900	\$402,759	\$207
Dec 2024	121		\$51,425,280	\$379,000	\$425,002	\$205
Nov 2024	96		\$39,830,187	\$361,900	\$414,898	\$200
Oct 2024	129		\$50,918,014	\$353,900	\$394,713	\$199

MONTHLY Buyer Demand

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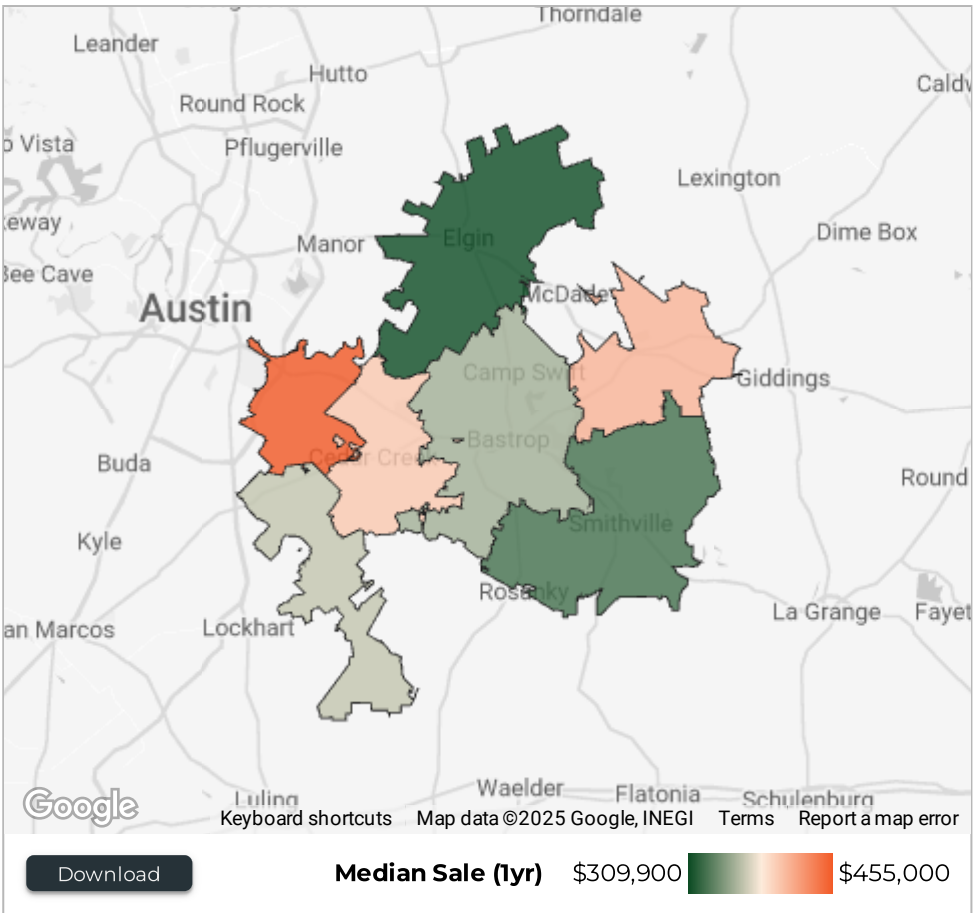
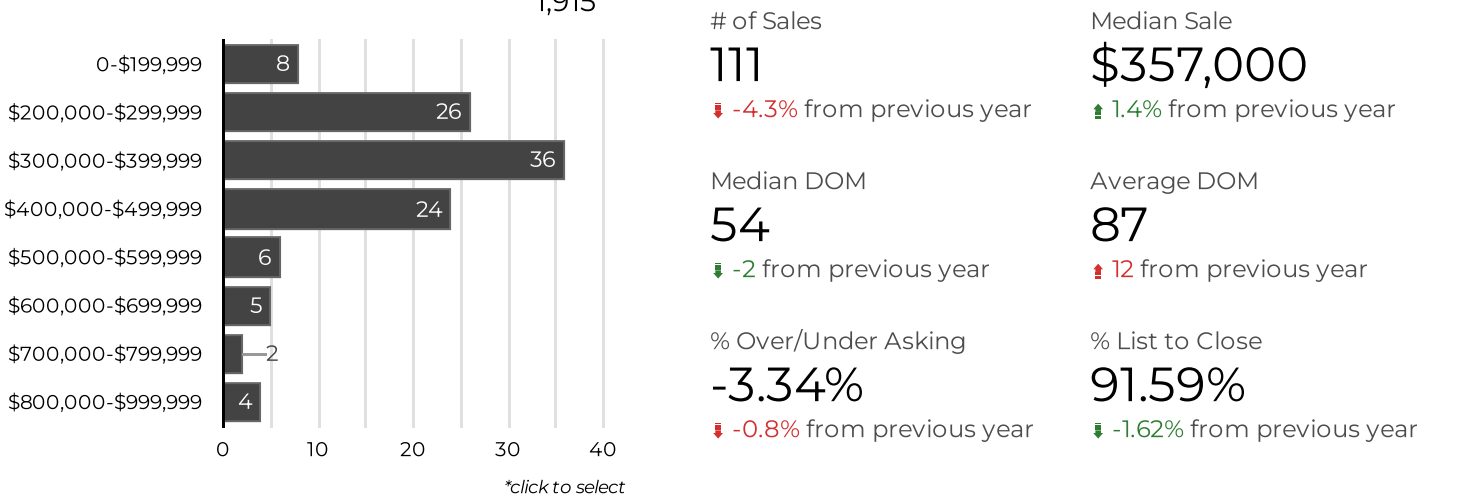
Size Between

Enter a value

and

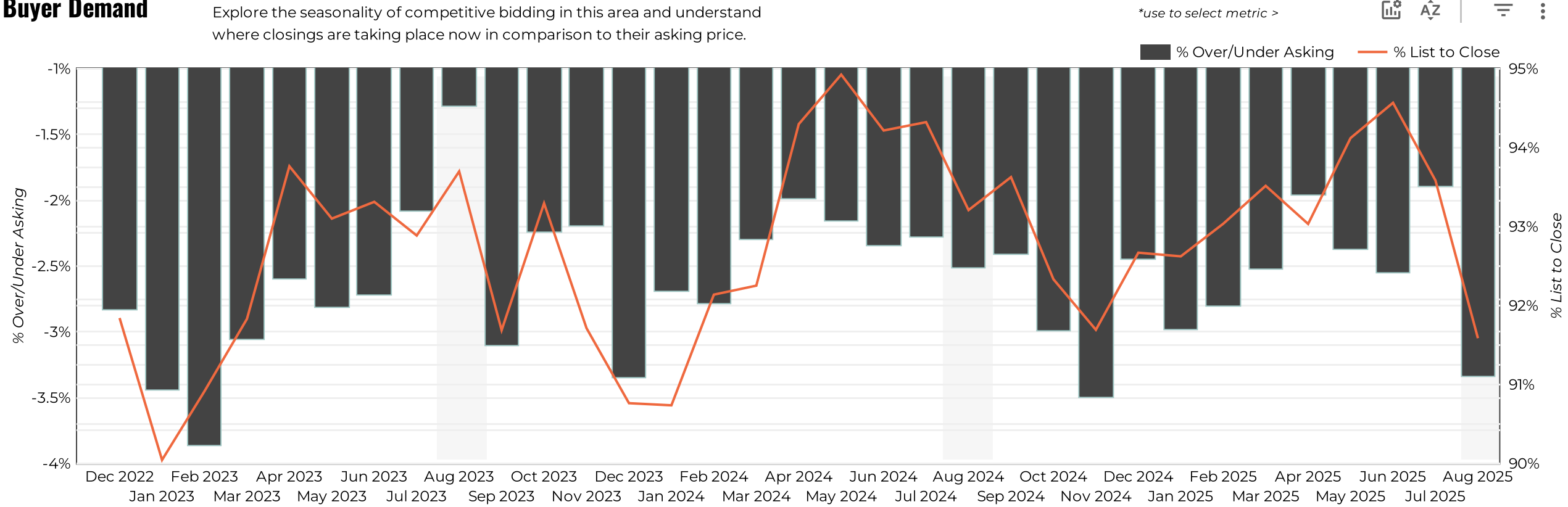
Enter a value

August



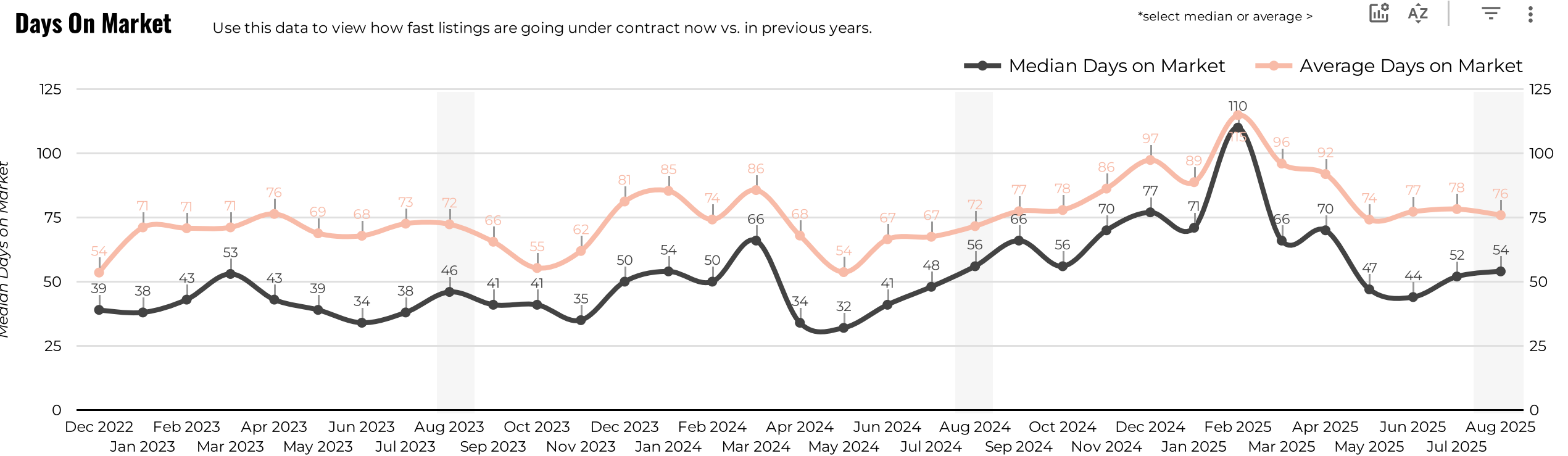
Buyer Demand

Explore the seasonality of competitive bidding in this area and understand where closings are taking place now in comparison to their asking price.



Days On Market

Use this data to view how fast listings are going under contract now vs. in previous years.



Buyer Demand By Price Range

Each price range typically attracts competing buyers differently. Use this data to see which price points are seeing the most competitive bidding and receiving offers fastest. Data compared to same time period previous year.

Jul 1, 2025 - Sep 29, 2025

\$	# of Sales	% Δ	Median DOM	Δ	% Over/Under Asking	Δ
0-\$199,999	17	21.4% ↑	31	-29 ↓	-11.5%	-2.07% ↓
\$200,000-\$299,999	75	8.7% ↑	85	38 ↑	-1.88%	0.69% ↑
\$300,000-\$399,999	129	-9.2% ↓	66	12 ↑	-1.25%	0.7% ↑
\$400,000-\$499,999	58	20.8% ↑	39	-26 ↓	-2.26%	-0.38% ↓
\$500,000-\$599,999	23	-23.3% ↓	55	5 ↑	-3.69%	-2.68% ↓
\$600,000-\$699,999	13	-18.8% ↓	84	-4 ↓	-3.87%	-0.97% ↓
\$700,000-\$799,999	7	-36.4% ↓	47	17 ↑	-4.19%	-1.85% ↓
\$800,000-\$999,999	7	16.7% ↑	77	44 ↑	-4.31%	-0.03% ↓
\$1M-\$1.19M	2	-	215	-	-4.89%	-
\$1.4M+	1	0.0%	157	122 ↑	-26.14%	-16.76% ↓
Grand total	332	-1.5% ↓	61	5 ↑	-2.59%	-0.18% ↓

MONTHLY Inventory

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and

Enter a value

Size Between

Enter a value

and

Enter a value

Today9/29/2025

Months of Supply Now8.21

Active895

Pending18

AUC9

Hold7

Median DOM (today)42

Average List Price

Active

Single Family	\$481,742	130	96%
Manufactured	\$342,067	6	4%

August

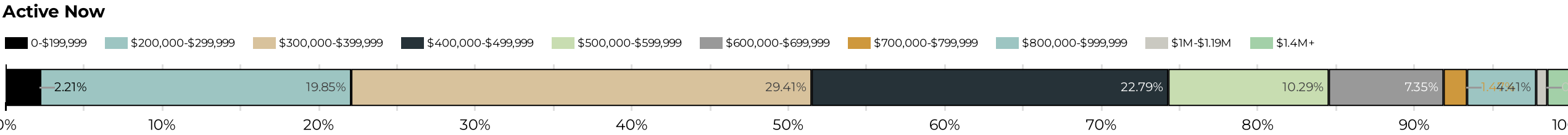
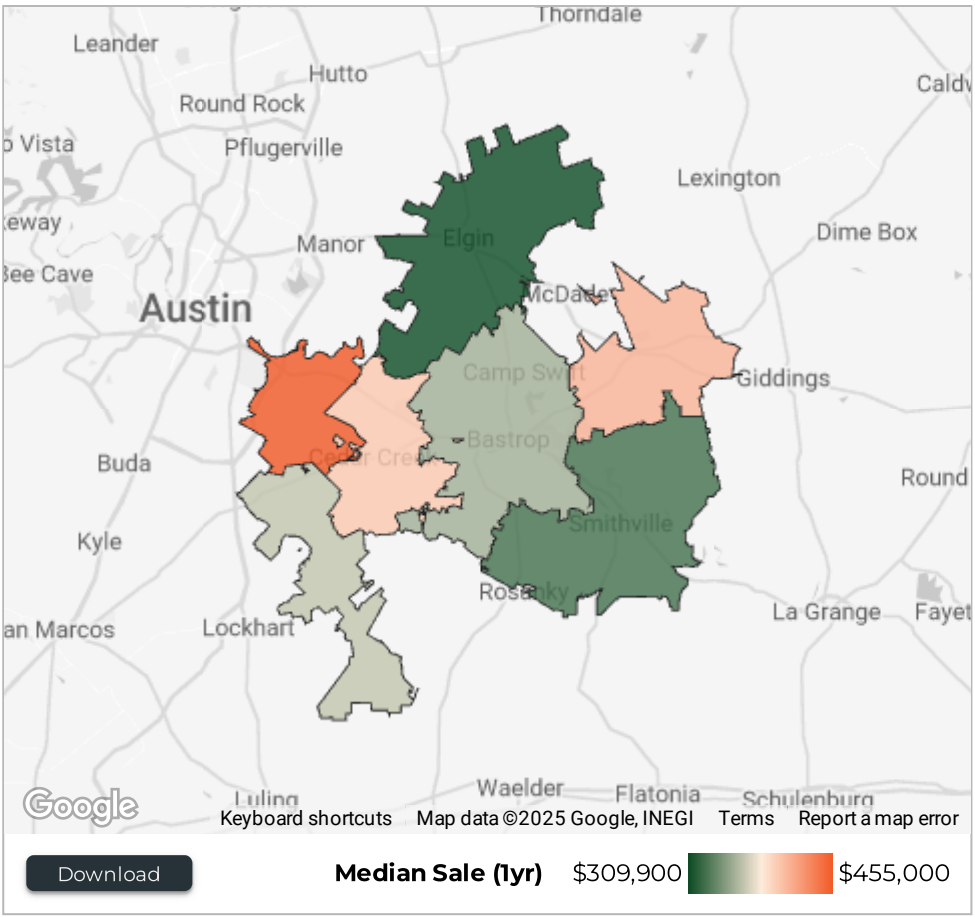
of New Listings (supply)198

-6.6% from previous year

of New Under Contracts (demand)126

27.3% from previous year

*These #'s provide a quick view into the recent balance of supply and demand in this market.

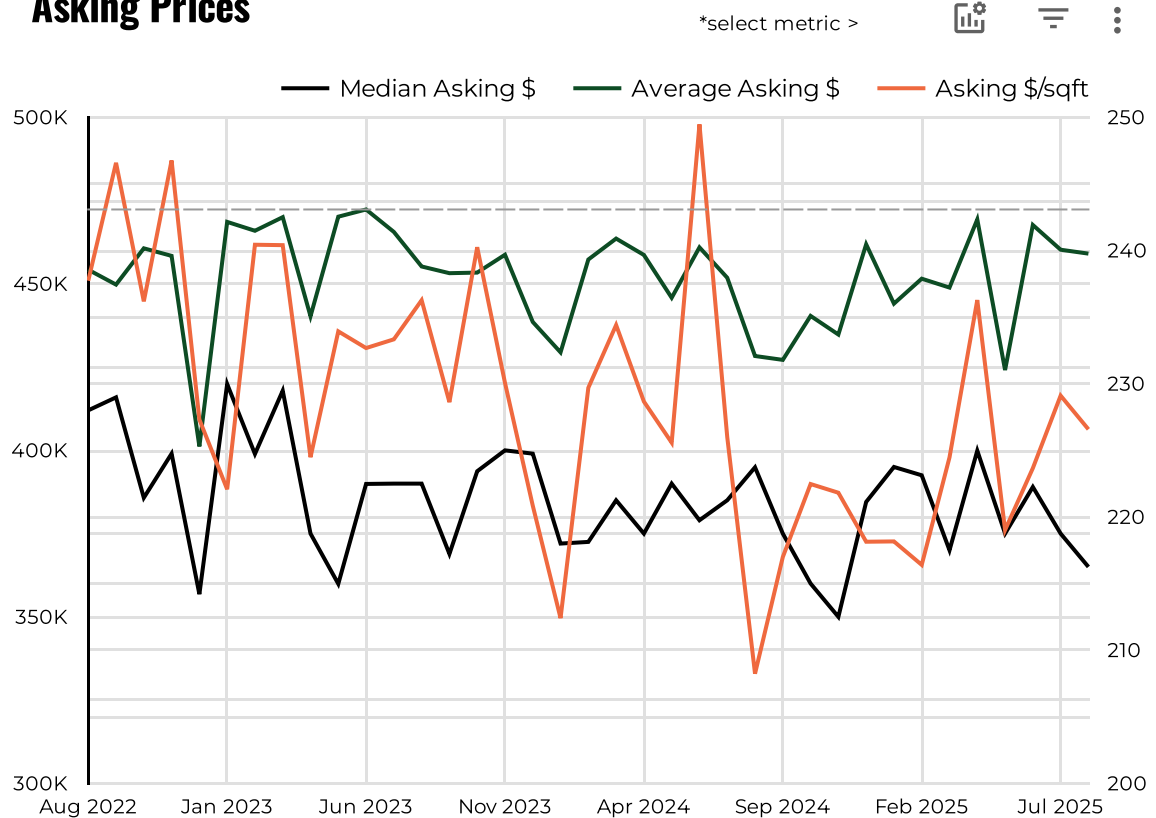


Months of Supply By Price

Explore price ranges to uncover which parts of the market are most undersupplied, oversupplied, or in balance.

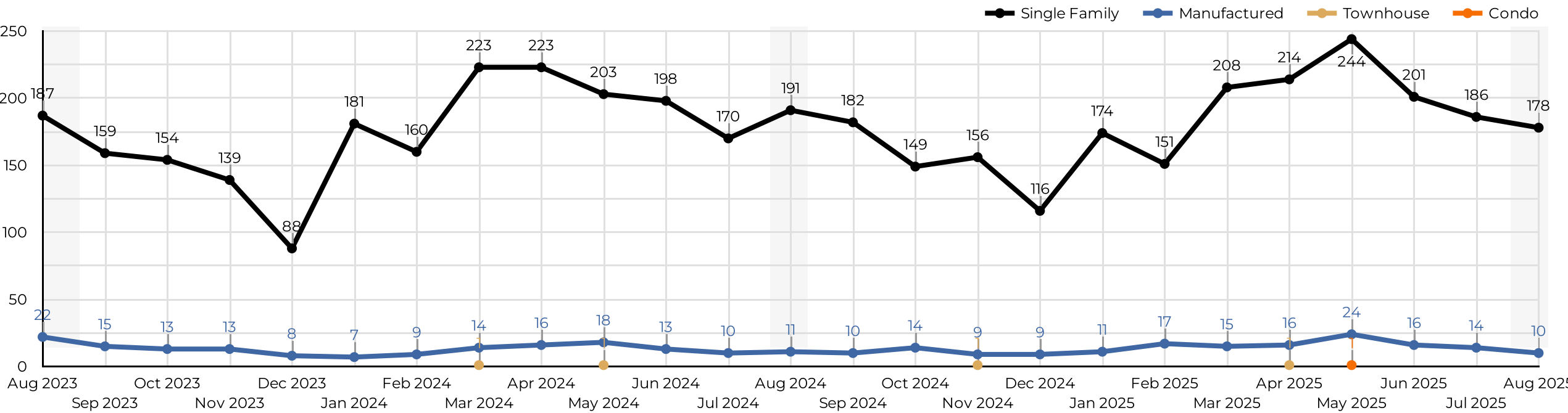
Asking Buckets	Months of Supply Now	# Active	# of Sales Last Month
0-\$199,999	2.9	20	7
\$200,000-\$299,999	6.7	155	23
\$300,000-\$399,999	8.5	299	35
\$400,000-\$499,999	5.8	173	30
\$500,000-\$599,999	20.0	80	4
\$600,000-\$699,999	10.0	50	5
\$700,000-\$799,999	0	35	0
\$800,000-\$999,999	9.2	46	5
\$1M-\$1.19M	0	12	0
\$1.2M-\$1.39	0	5	0
\$1.4M+	0	20	0
Grand total	8.2	895	109

Asking Prices



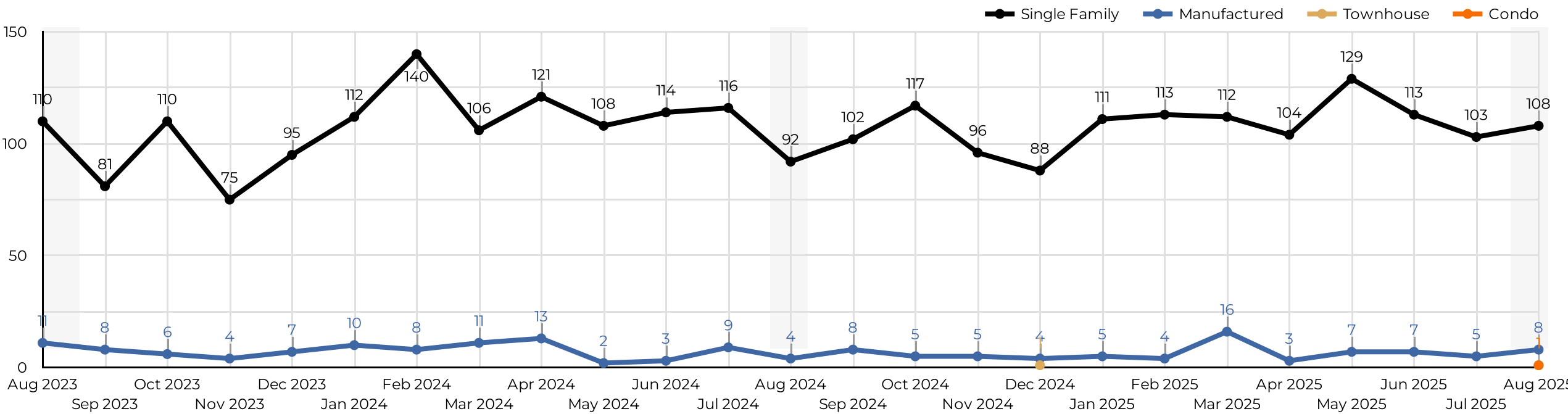
New Listings

Use this data to view new inventory delivered in this market over the past 3 years.



New Under Contracts

Use this data to view newly under contract properties each month over the past 3 years.



MONTHLY Price Drops

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MLS: Unlock (1) ▾

County: Bastrop (1) ▾

City ▾

Zip Code ▾

Region ▾

Type ▾

Beds ▾

NewCon ▾

\$ Between ▾ Enter a value and Enter a value

Size Between ▾ Enter a value and Enter a value

Active Now

09/29/2025

⚠ See details

⚠ See details

⚠ See d...

⚠ See details

Days Until Price Drop (median)

30

August

of Sales

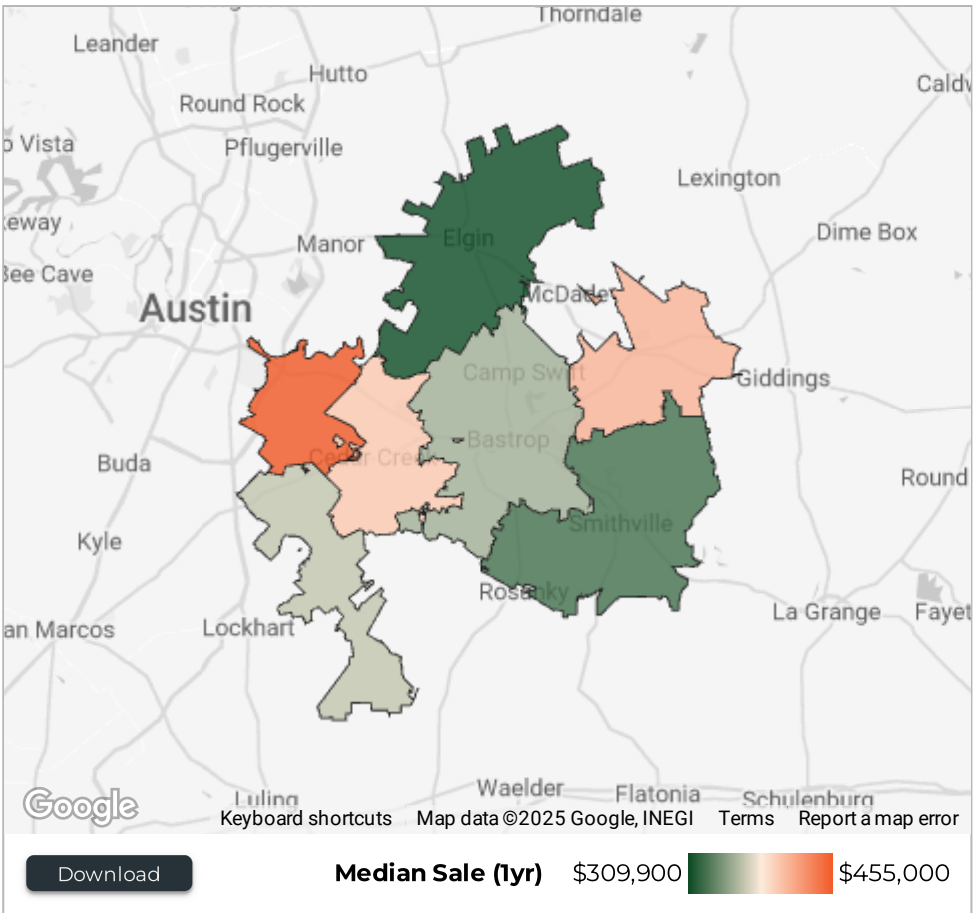
111

W/ A Price Drop

62

Average Price Drop

10%



Price Drops By Price Range

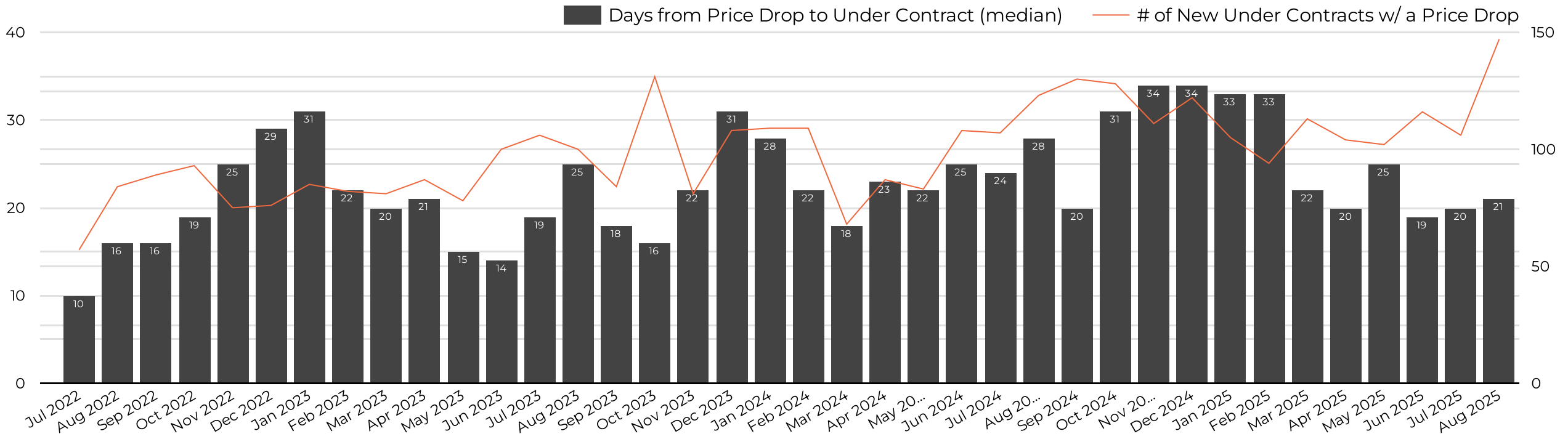
Use this data to understand how often and at what amount price drops are occurring in this market.

Asking Price	Active	Active w/ Price Drop	% w/ a Price Drop	% Price Drop
0-\$199,999	20	12	60%	13%
\$200,000-\$299,999	155	106	68%	10%
\$300,000-\$399,999	299	183	61%	9%
\$400,000-\$499,999	173	91	53%	8%
\$500,000-\$599,999	80	54	68%	8%
\$600,000-\$699,999	50	31	62%	6%
\$700,000-\$799,999	35	22	63%	5%
\$800,000-\$999,999	46	24	52%	9%
\$1M-\$1.19M	12	5	42%	8%
\$1.2M-\$1.39	5	3	60%	10%
\$1.4M+	20	9	45%	11%
Grand total	895	540	58%	9%

Price Drop Outcomes

Last month, listings that dropped their price went under contract after a median of 21 days in this market. Here is how that number has changed over time.

Jul 1, 2022 - Aug 31, 2025 ▾

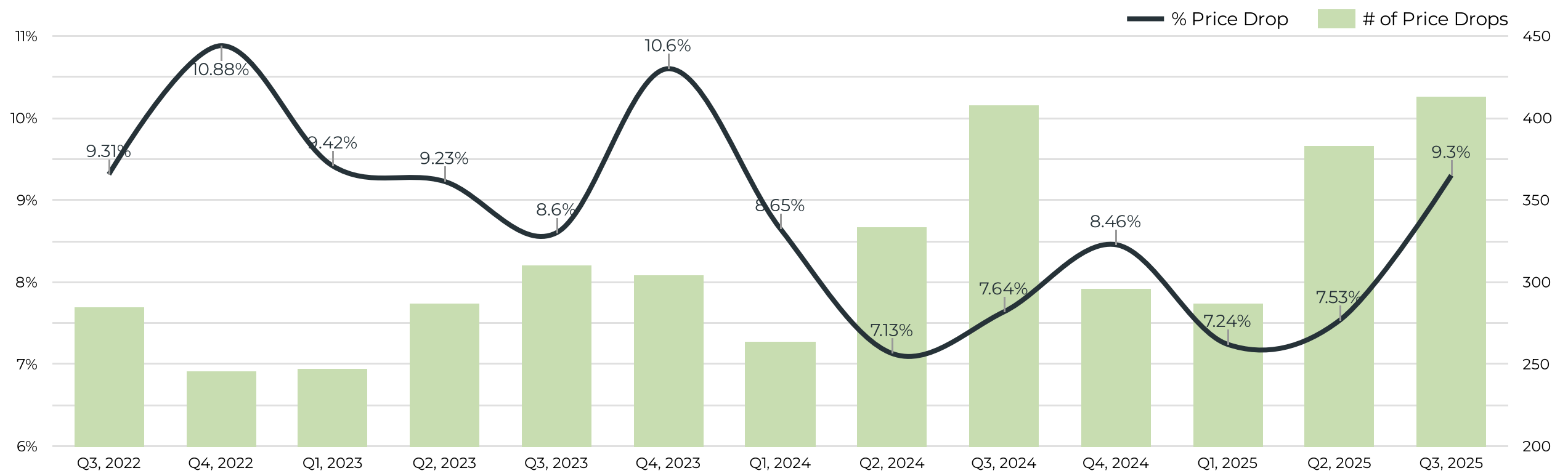


Price Drops Over Time

This graph shows how average price drop amounts have changed over time.

*use arrow for monthly>

↑ ↓ 📊 | ≡ ⋮



YEARLY Sales & Pricing

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Size Between

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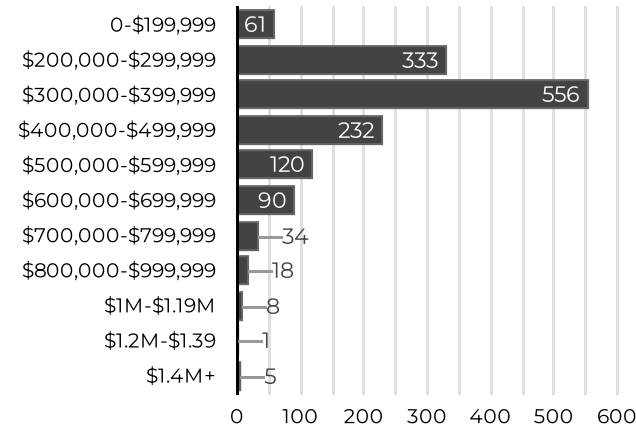
and

Enter a value

*HAR/SABOR historical data will not include <2022

Year-End Statistics

2024



*click to select. use \$/sqft below as metric.

of Sales
1,458
7.9% from previous year

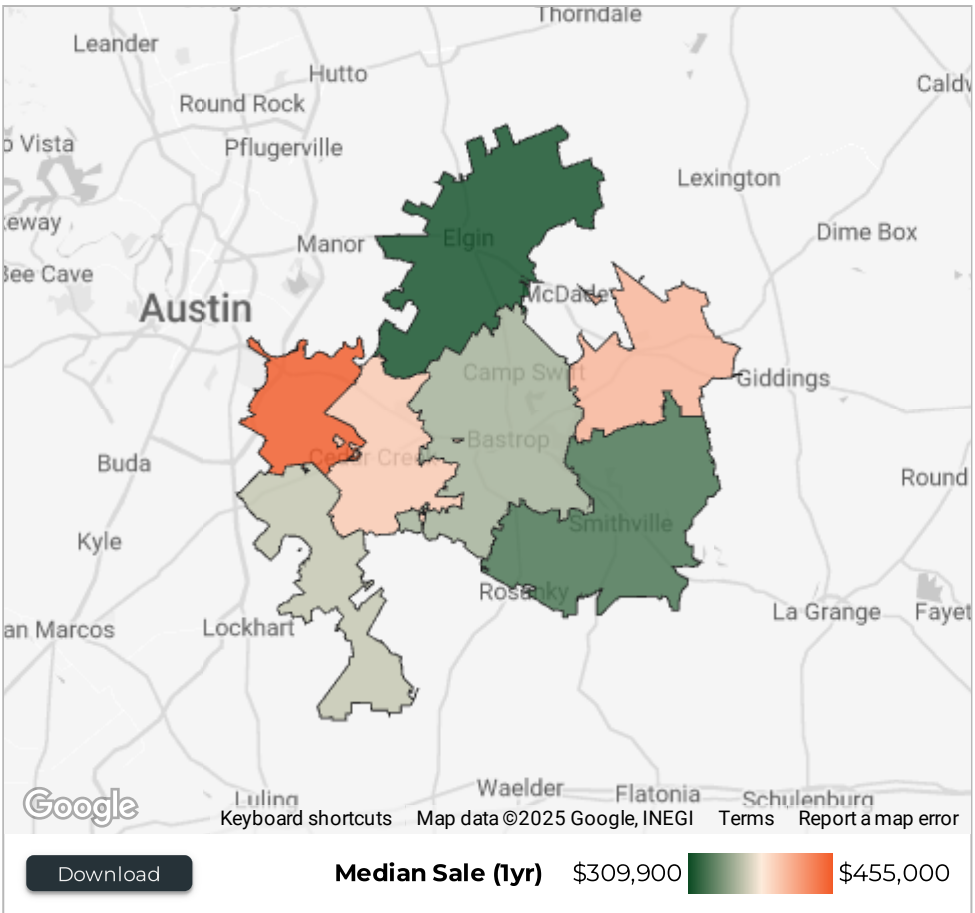
Volume
\$576.57M
6.3% from previous year

\$/sqft
\$205
-7.6 from previous year

Median Sale
\$351,715
-2.3% from previous year

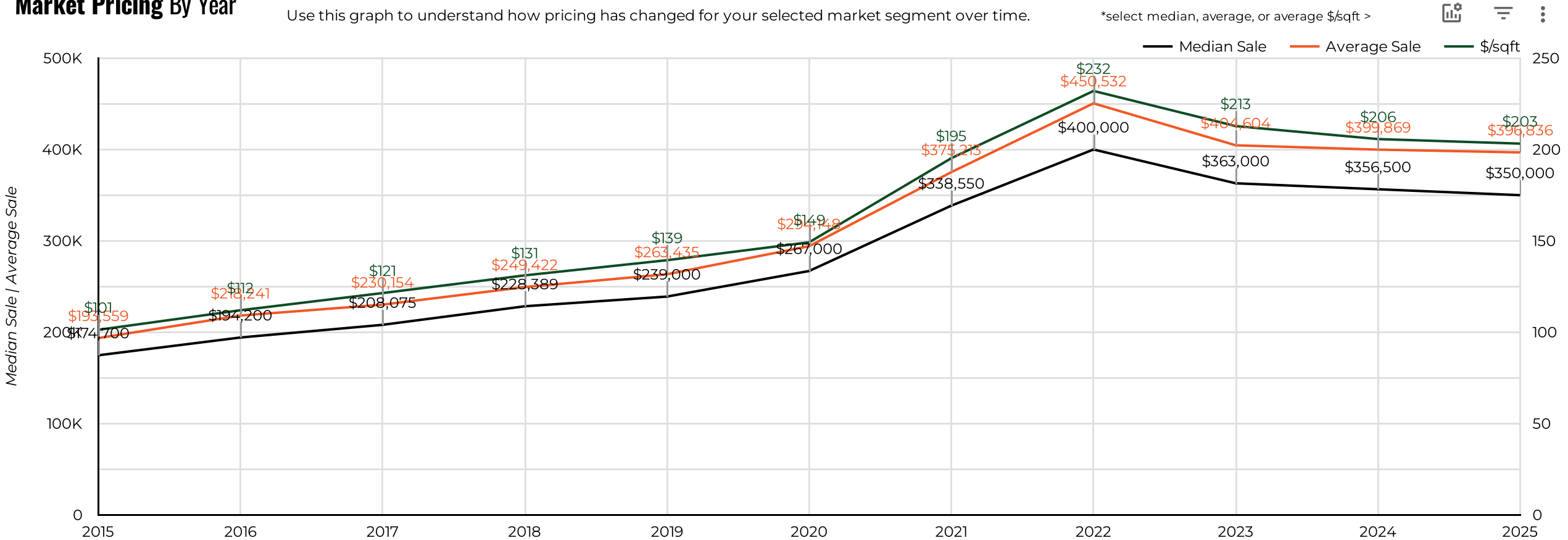
Average Sale
\$395,455
-1.5% from previous year

Median DOM
55
10 from previous year



Market Pricing By Year

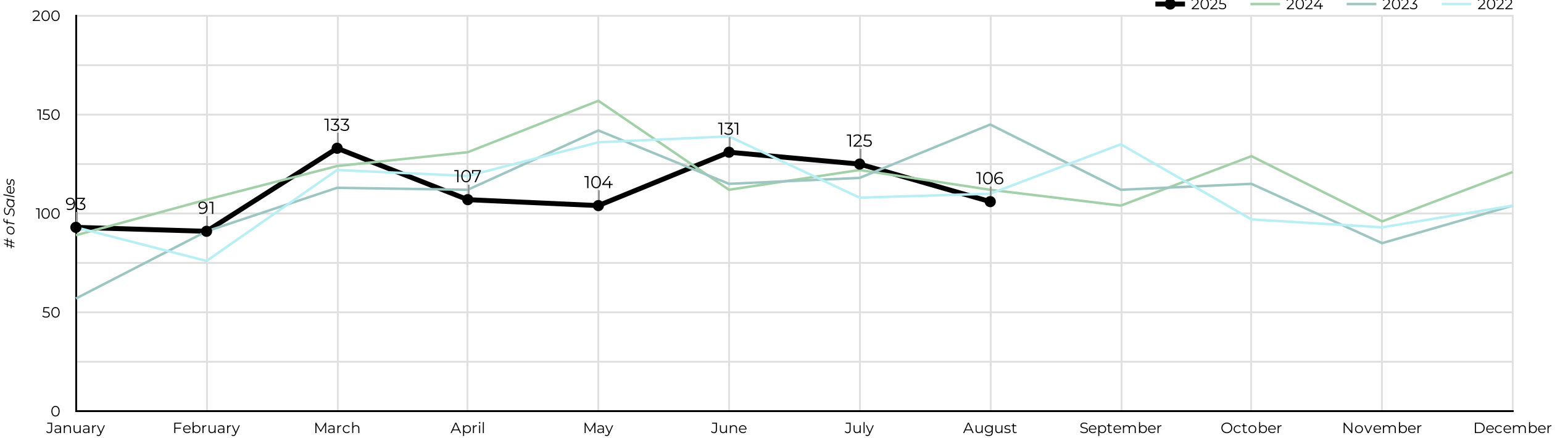
Use this graph to understand how pricing has changed for your selected market segment over time.



Market Activity & Pricing By Type

PropSubTy...	Close Date c...	# of Sales	\$ Volume	Median Sale	Average Sale	\$/sqft
Townhouse	2025	1	\$147,000	\$147,000	\$147,000	\$104
	2022	1	\$279,500	\$279,500	\$279,500	\$170
	2018	1	\$140,000	\$140,000	\$140,000	\$95
	2017	1	\$200,000	\$200,000	\$200,000	\$83
	Total	4	\$766,500	\$147,000	\$191,625	\$113
Single Family	2025	840	\$337,737,031	\$354,000	\$402,067.89	\$205
	2024	1,322	\$537,213,603.98	\$360,000	\$406,364.3	\$207
	2023	1,223	\$505,365,815.4	\$370,000	\$413,218.16	\$216
	2022	1,210	\$561,405,117.43	\$412,000	\$463,971.17	\$236
	2021	1,226	\$477,920,332.6	\$350,000	\$389,820.83	\$200
	2020	1,141	\$345,703,127.9	\$274,490	\$302,982.58	\$152
	2019	982	\$267,457,149	\$245,559	\$272,359.62	\$142

Total Market Activity By Year



YEARLY Buyer Demand

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and

Enter a value

Size Between

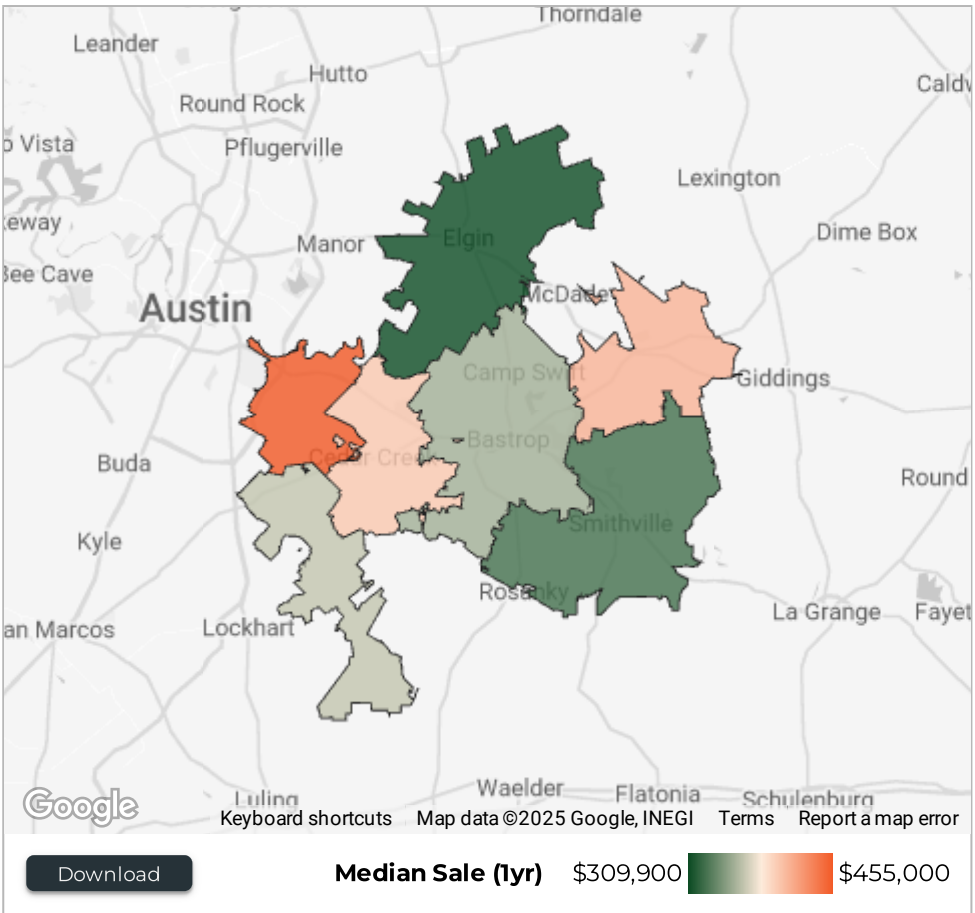
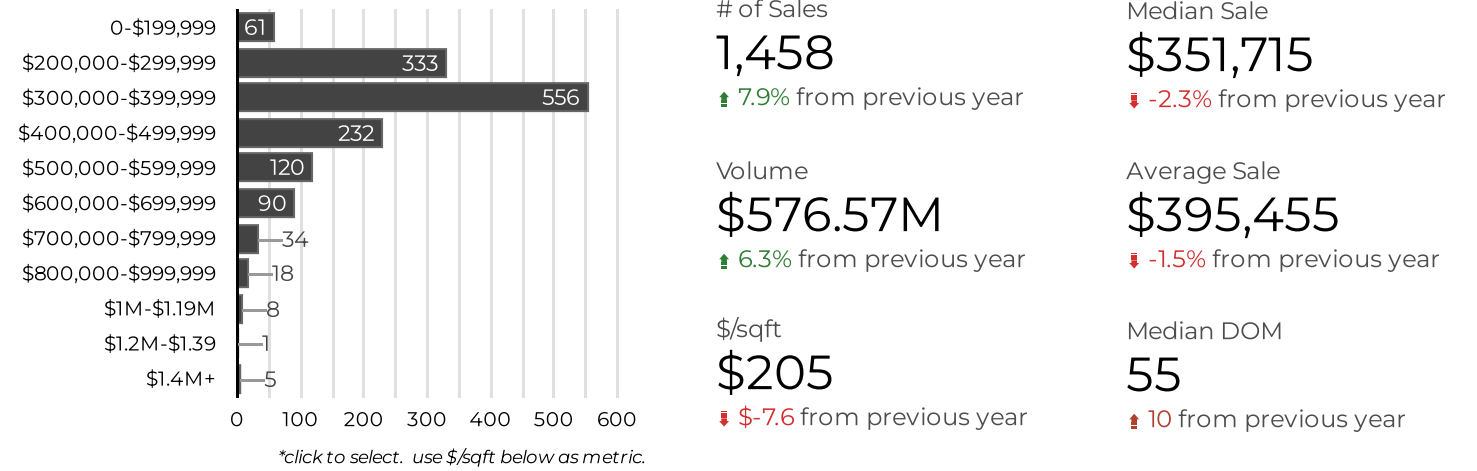
Enter a value

and

Enter a value

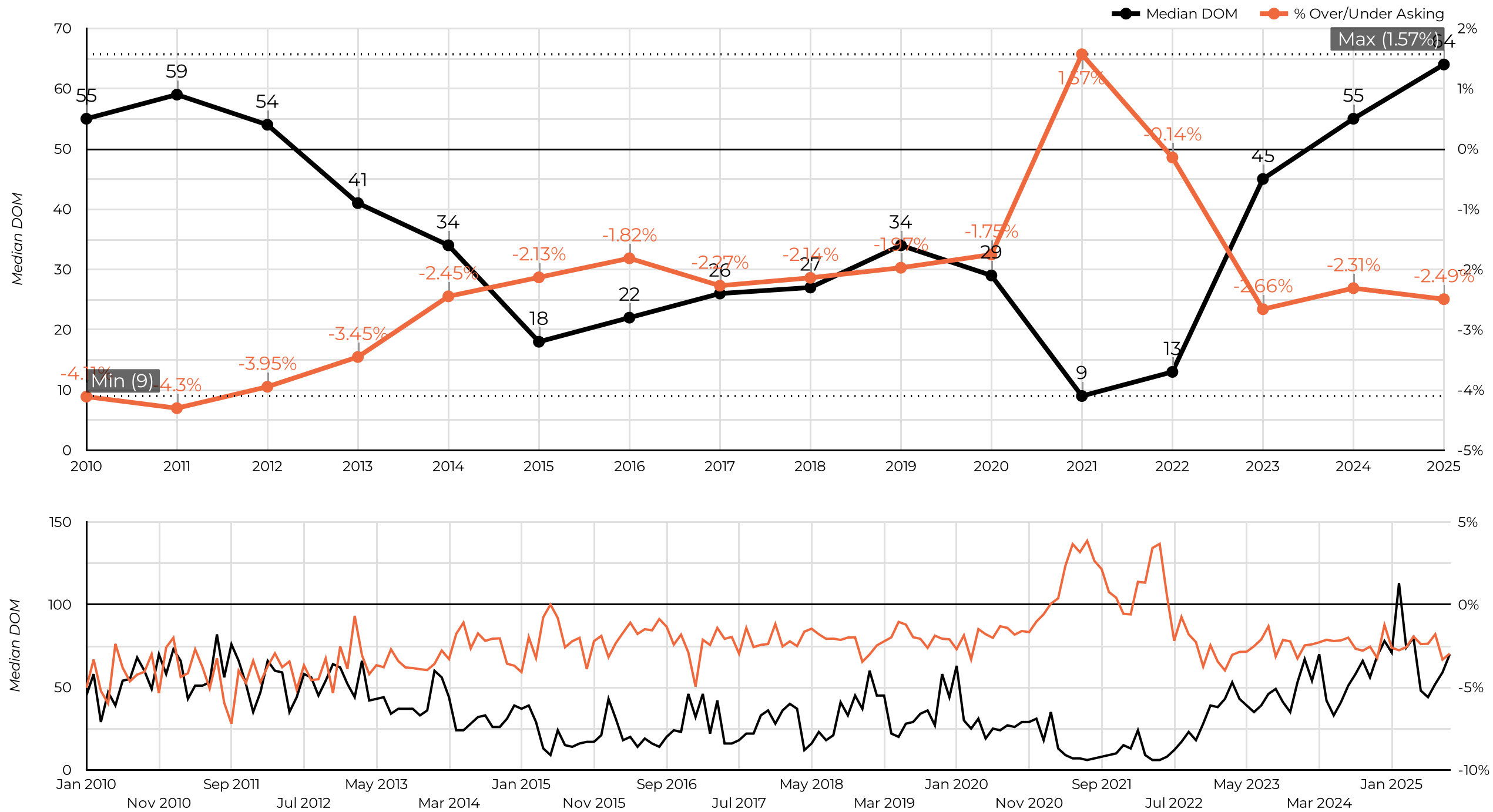
*HAR/SABOR historical data will not include <2022

Year-End Statistics 2024



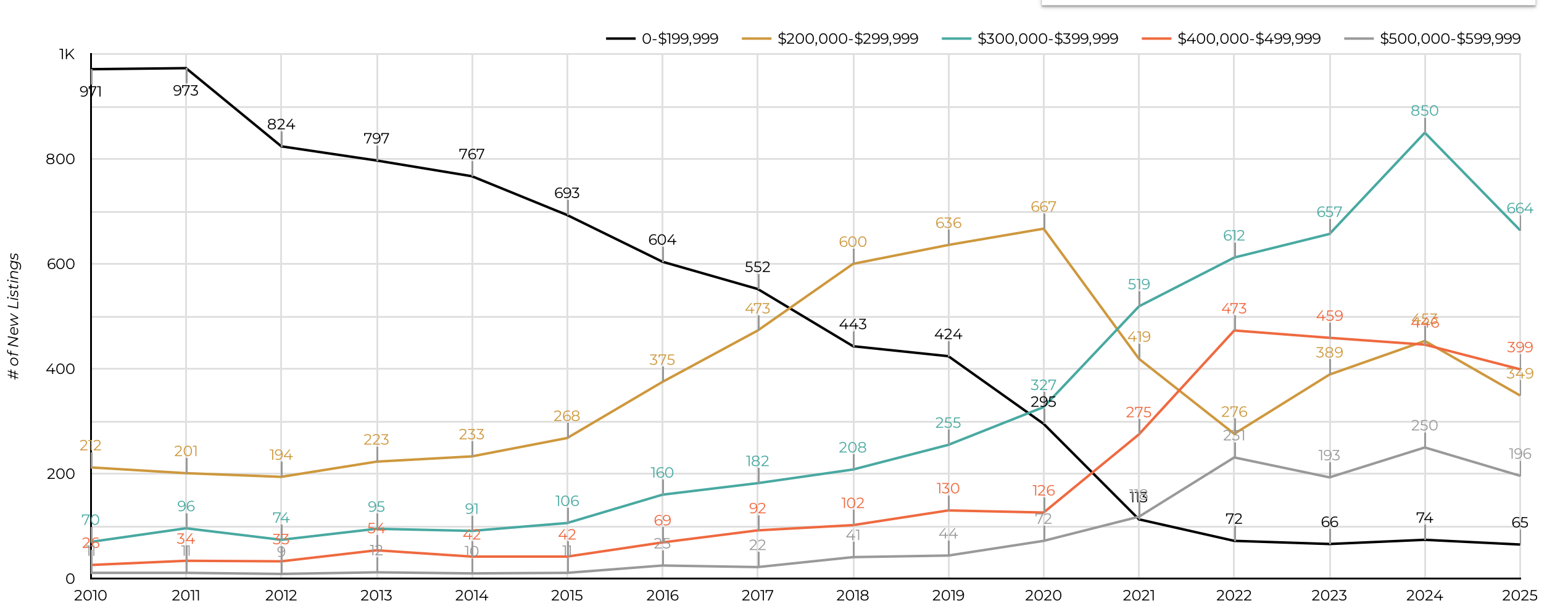
Buyer Demand By Year

Use this data to explore changes in buyer demand for this market over the time period selected.



New Inventory By Price Range

View how asking prices on new inventory in this market has changed over time.



WEEKLY Sales

Unlock MLS® Residential Market Snapshot

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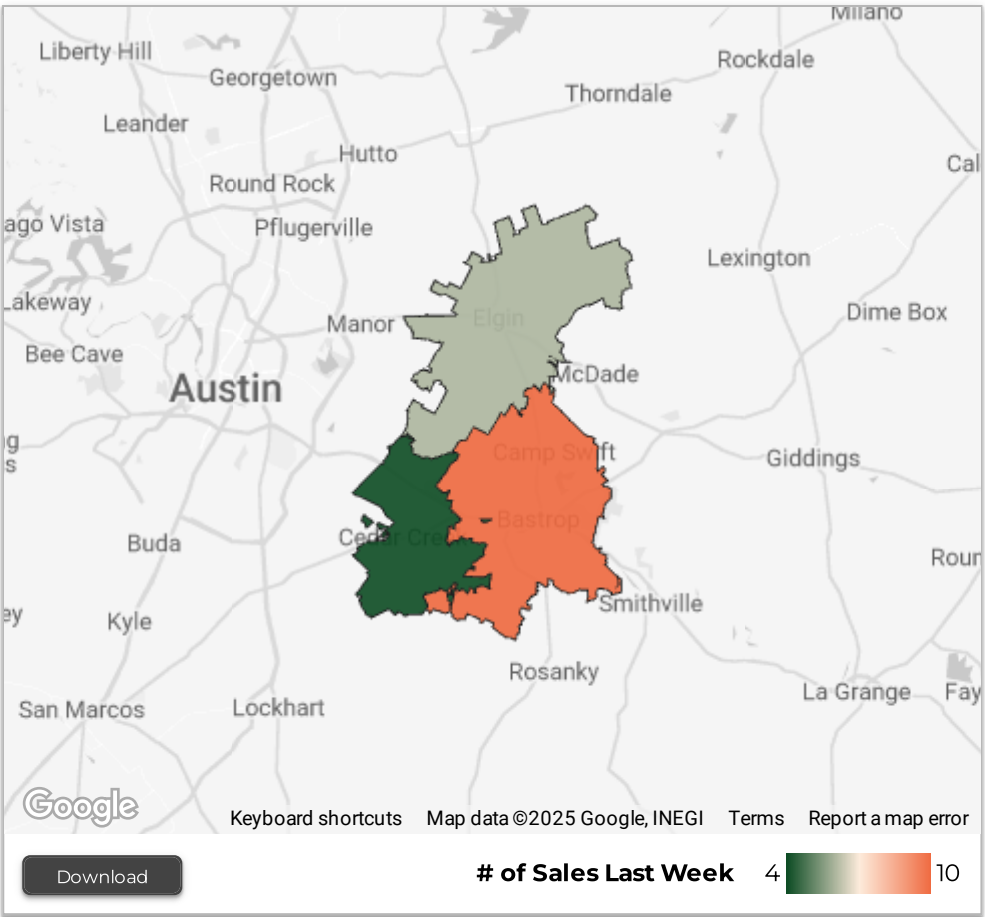
Enter a value

Size Between

Enter a value

and

Enter a value



Year-to-Date

Sep 29, 2025

Market Activity

of Sales

1,013

↓ -6.7% from last year YTD

Total Volume

\$401.01M

↓ -5.8% from last year YTD

Market Pricing

Median Sale

\$350,000

↑ 0.0% from last year YTD

\$/sqft

\$203

↓ -1.8% from last year YTD

Buyer Demand

Median DOM

65

↑ 15 from last year YTD

% List to Close

93.2%

↓ -0.28% from last year YTD

Inventory

of New Listings

1,960

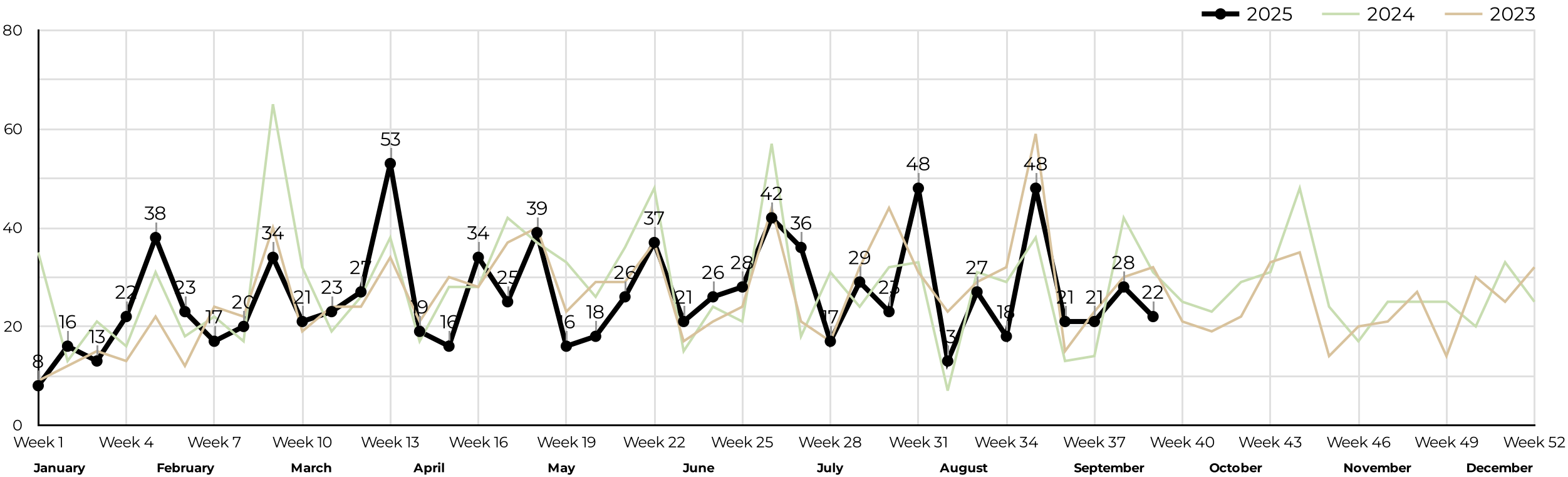
↑ 2.5% from last year YTD

of Pending

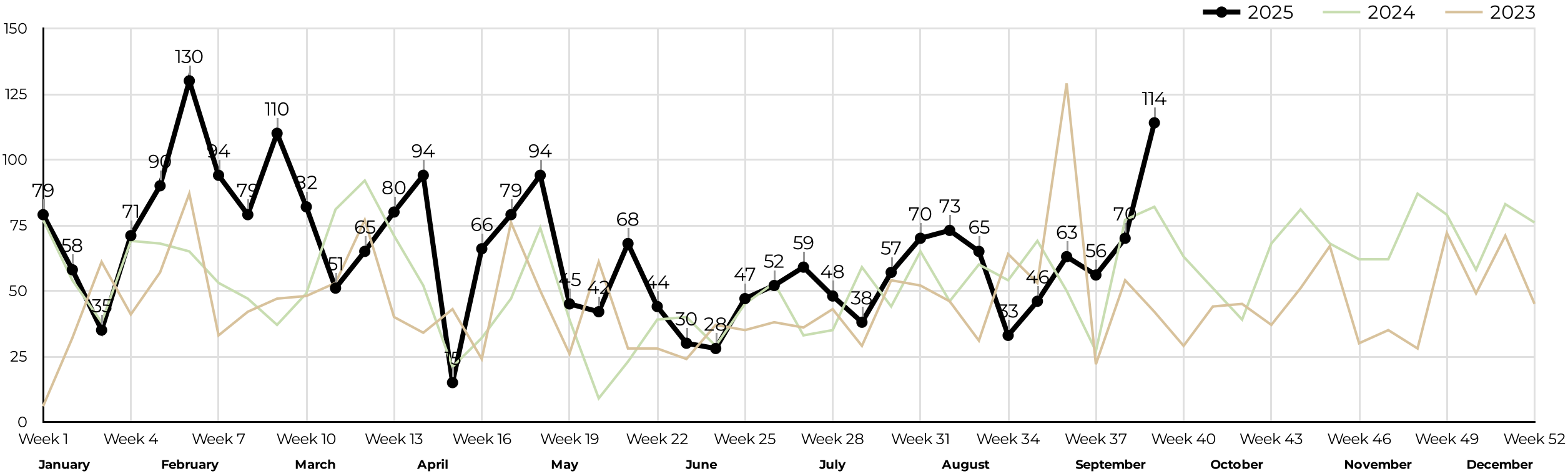
1,715

↑ 2.7% from last year YTD

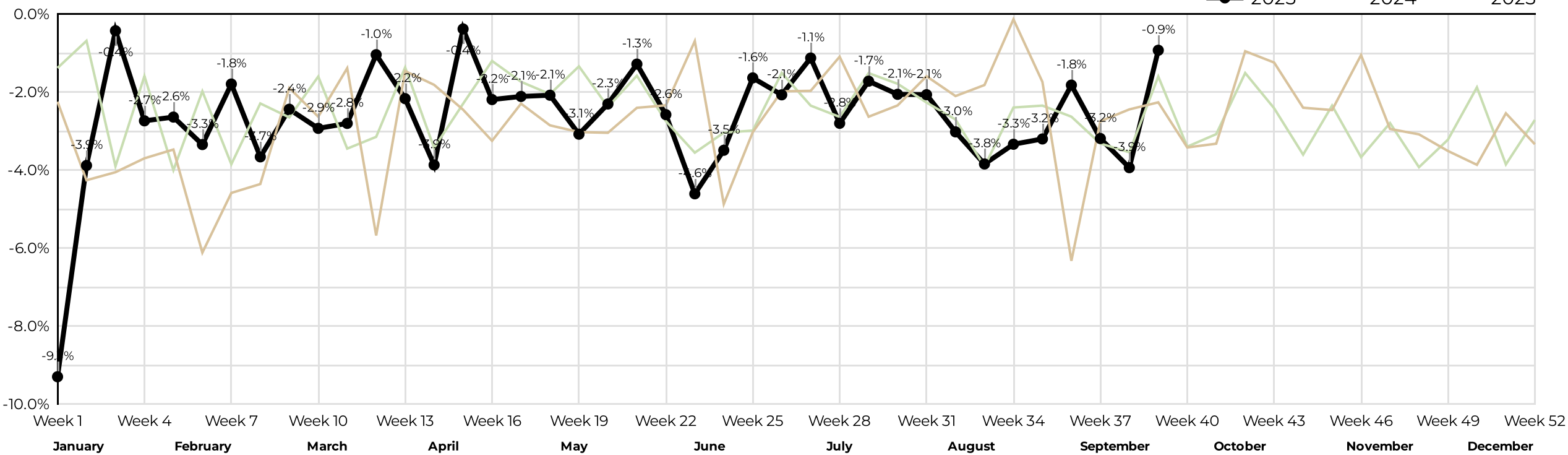
Sales By Week



Days on Market By Week (median)



Average % Over or Under Asking By Week



unlockMLS

WEEKLY Inventory

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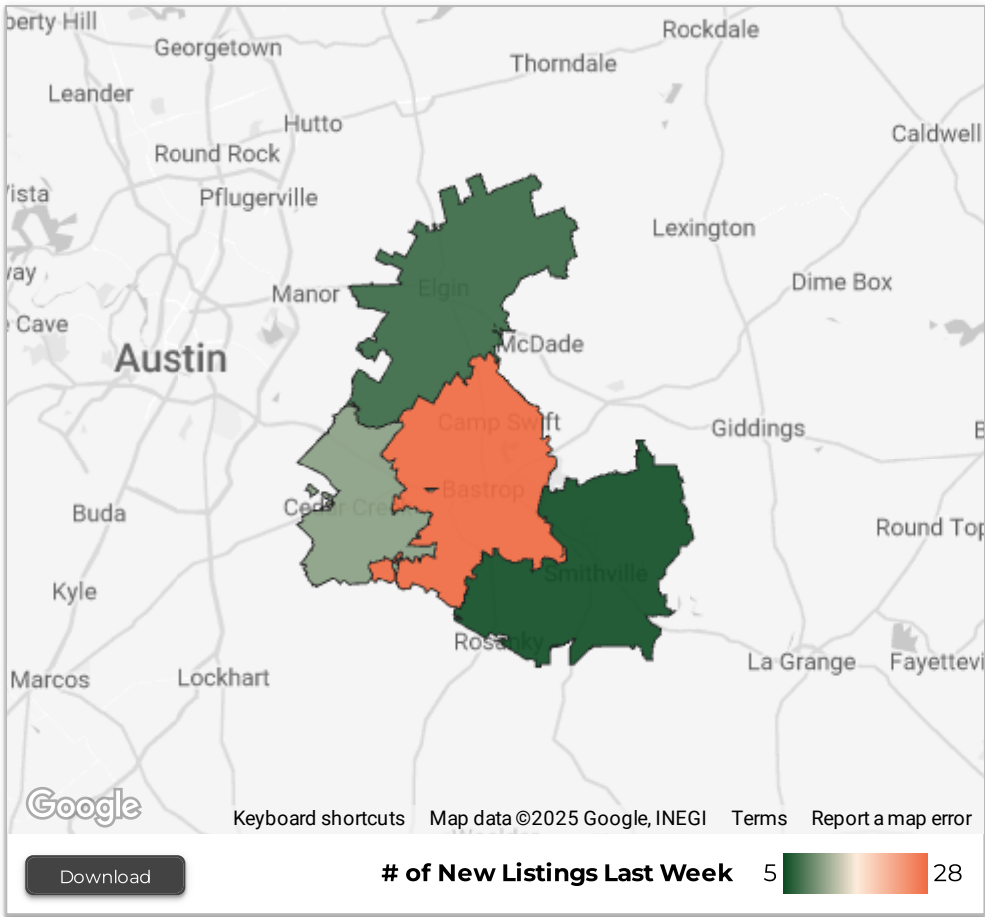
Size

Between

Enter a value

and

Enter a value



Year-to-Date

Sep 29, 2025

Market Activity

of Sales

1,013

-6.7% from last year YTD

Total Volume

\$401.01M

-5.8% from last year YTD

Market Pricing

Median Sale

\$350,000

0.0% from last year YTD

\$/sqft

\$203.39

-1.8% from last year YTD

Buyer Demand

Median DOM

65

15 from last year YTD

% List to Close

93.2%

-0.28% from last year YTD

Inventory

of New Listings

1,960

2.5% from last year YTD

of Pending

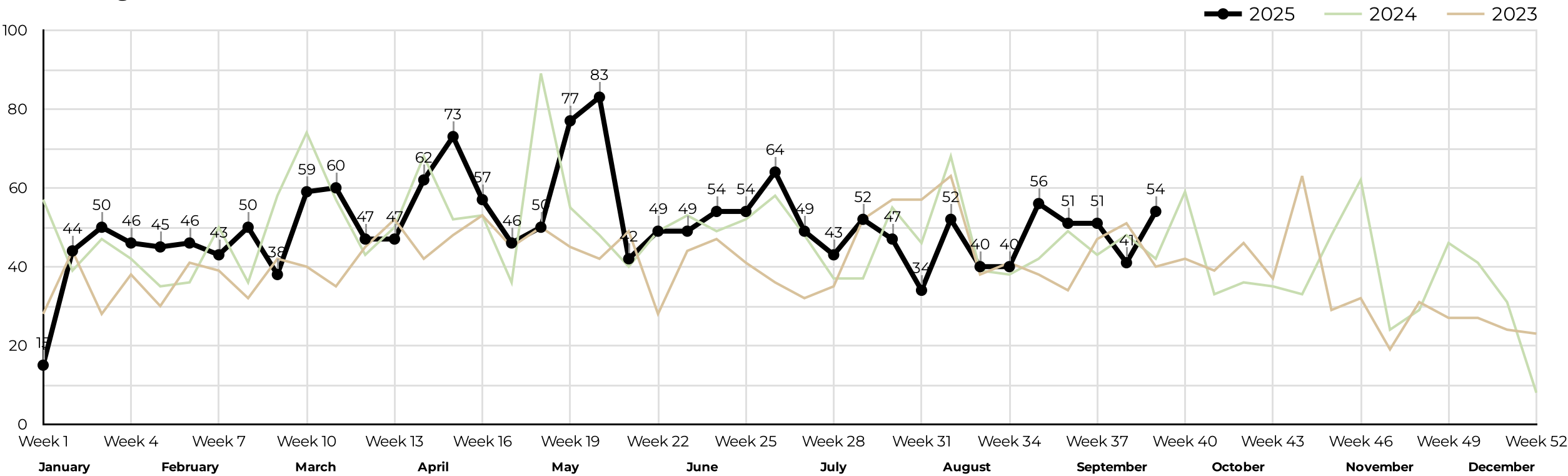
1,093

-2.6% from last year YTD

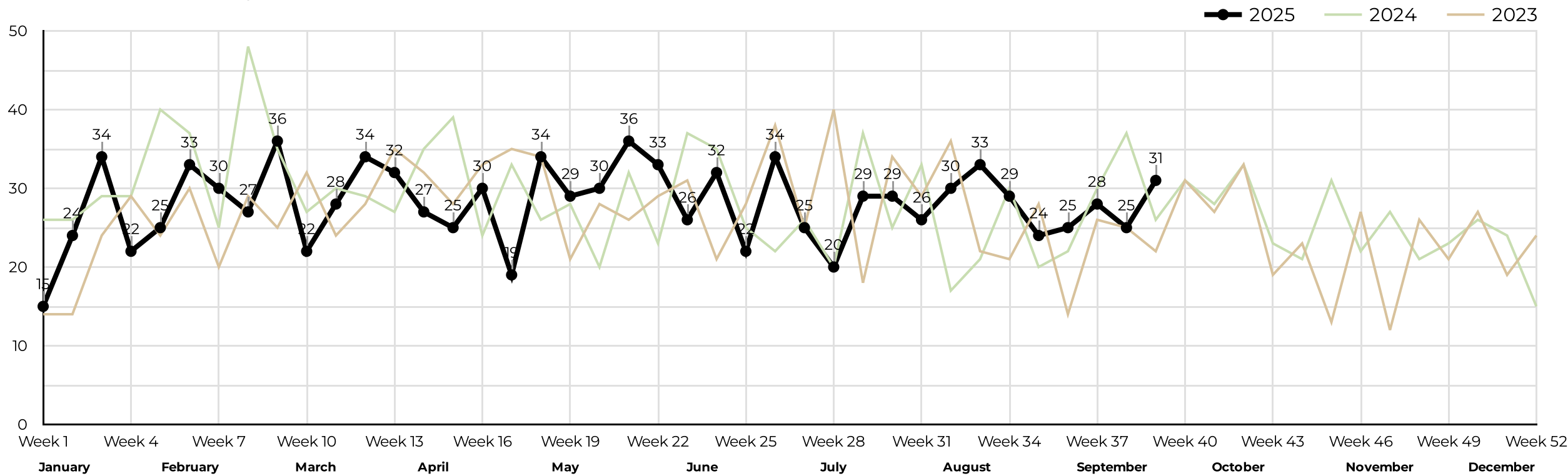
Use date range filter to remove or add additional years for comparison. 5 Max

Jan 1, 2023 - Sep 28, 202.

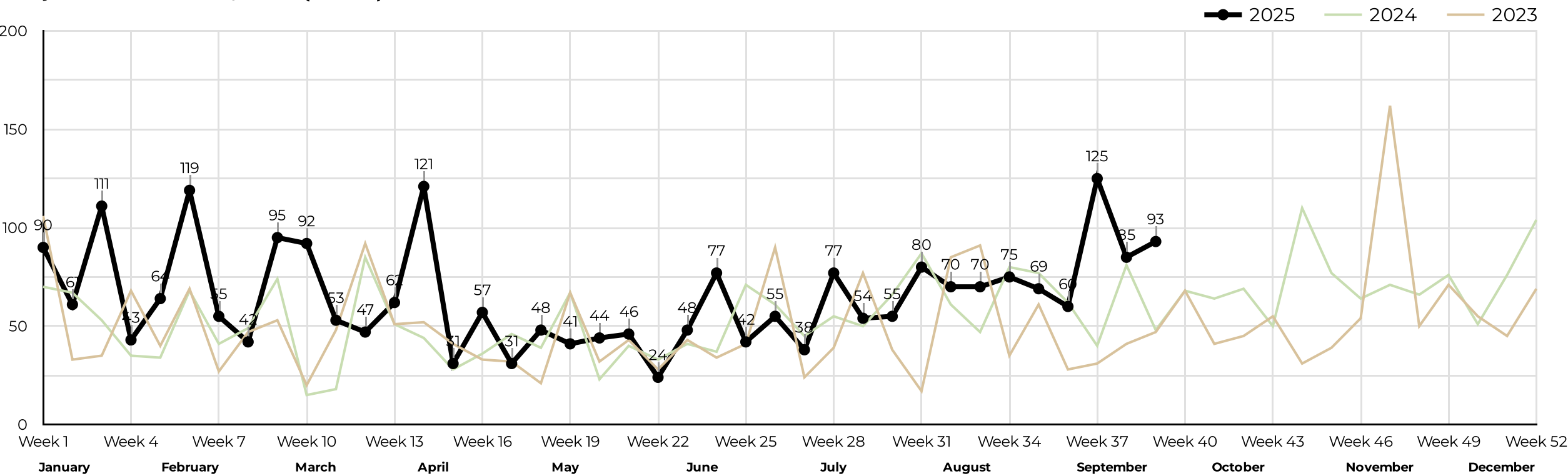
New Listings By Week



New Under Contracts By Week



Days Until Contract By Week (median)



MONTHLY Data Tables

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Month-to-Date

Sep 29, 2025

Use this report to gather MTD/monthly stats for these top market indicators. Heat-mapped zones will show whether your market is in a particularly hot or cool period compared to previous years.

Market Activity

of Sales

92

-8.0% from last year MTD

Total Volume

\$38.51M

2.6% from last year MTD

Market Pricing

Median Sale

\$345,529

-2.7% from last year MTD

\$/sqft

\$206.84

2.6% from last year MTD

Buyer Demand

Median DOM

70

4 from last year MTD

% List to Close

91.5%

-1.87% from last year MTD

Inventory

of New Listings

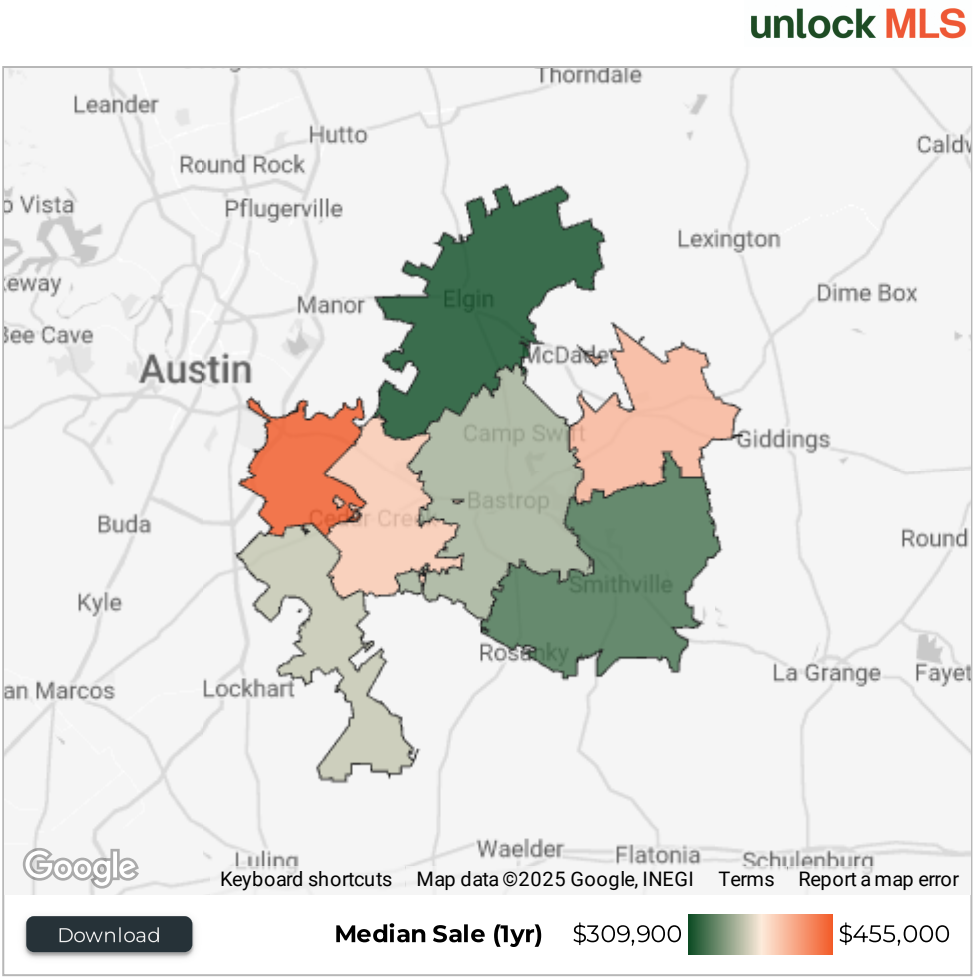
197

7.1% from last year MTD

of Pendings

109

-5.2% from last year MTD



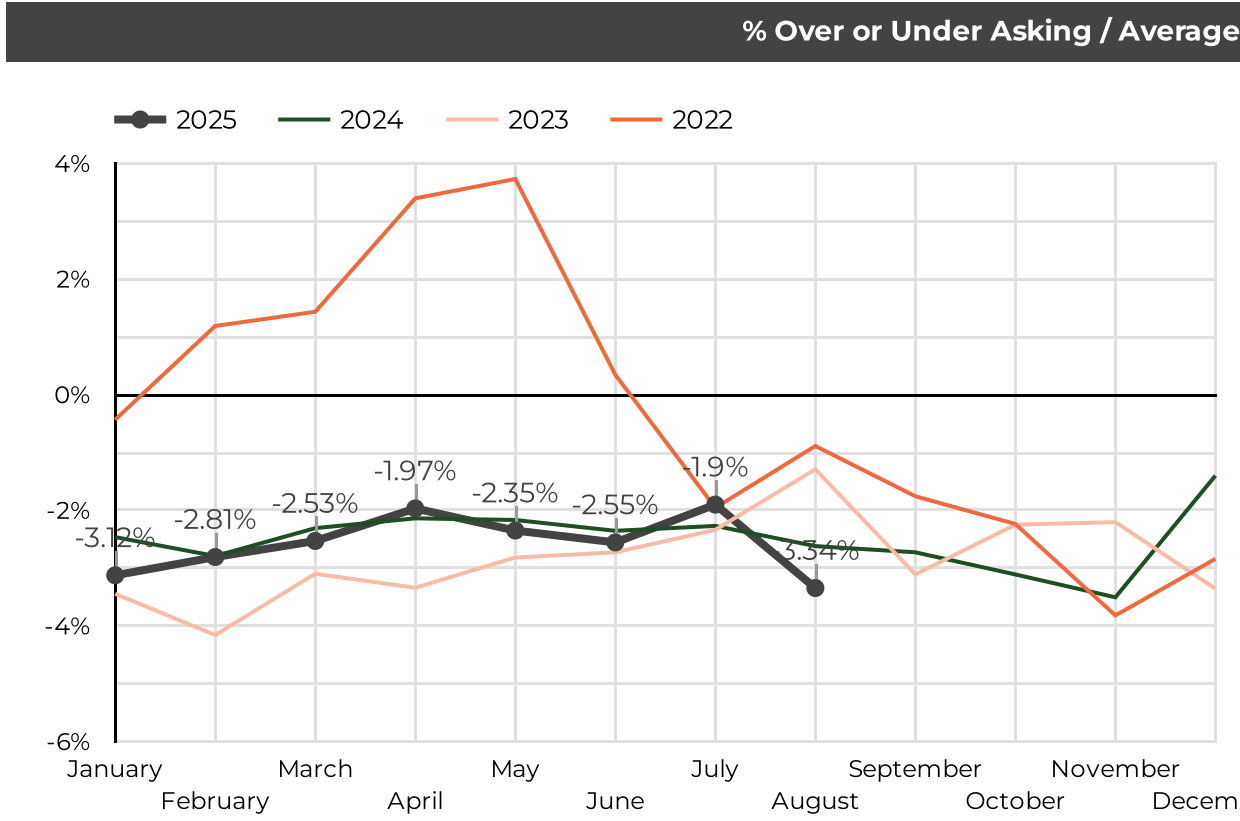
# of Sales / Count				
.	2022	2023	2024	2025
January	97	58	89	97
February	77	92	114	94
March	128	119	128	135
April	120	117	134	112
May	144	146	161	107
June	144	118	117	135
July	114	124	127	130
August	112	148	116	111
September	138	116	110	-
October	103	118	138	-
November	99	88	99	-
December	108	107	125	-

Sale Price / Median				
.	2022	2023	2024	2025
January	\$376,990	\$350,000	\$363,000	\$346,000
February	\$437,670	\$375,000	\$349,860	\$349,900
March	\$400,000	\$349,900	\$368,171	\$359,900
April	\$450,000	\$386,000	\$347,000	\$340,000
May	\$410,000	\$374,990	\$343,000	\$349,990
June	\$418,000	\$359,900	\$332,990	\$370,000
July	\$400,500	\$360,000	\$345,000	\$338,498
August	\$405,000	\$349,970	\$351,900	\$357,000
September	\$380,825	\$349,000	\$354,990	-
October	\$370,000	\$349,999	\$345,485	-
November	\$365,000	\$346,000	\$361,900	-
December	\$365,000	\$363,900	\$370,000	-

New Listings / Count				
.	2022	2023	2024	2025
January	112	148	195	195
February	120	142	176	174
March	177	194	248	232
April	172	199	244	245
May	219	197	237	280
June	254	178	221	228
July	216	189	195	211
August	200	216	212	198
September	196	183	198	-
October	151	177	173	-
November	125	157	172	-
December	96	108	132	-

Days on Market / Median				
.	2022	2023	2024	2025
January	13	38	67	71
February	25	43	52	110
March	9	53	70	74
April	6	43	37	87
May	7	39	33	48
June	8	35	42	44
July	12	41	52	55
August	17	46	56	59
September	21	44	66	-
October	19	41	56	-
November	27	35	70	-
December	39	54	78	-

New Pendings / Count				
.	2022	2023	2024	2025
January	109	88	128	116
February	136	104	153	122
March	122	124	120	132
April	119	140	139	112
May	132	127	115	139
June	102	123	125	123
July	90	129	128	114
August	121	124	99	126
September	112	90	120	-
October	101	120	127	-
November	74	81	102	-
December	50	104	100	-



MARKET CYCLES

Market Temperature & Pricing

Unlock MLS® Residential Market Snapshot

All data is updated in realtime in accordance with content from Unlock MLS.

This report provides a snapshot of the market as taken on: Sep 29, 2025

MLS: Unlock (I) ▾

County: Bastrop (I) ▾

City ▾

Zip Code ▾

Region ▾

Type ▾

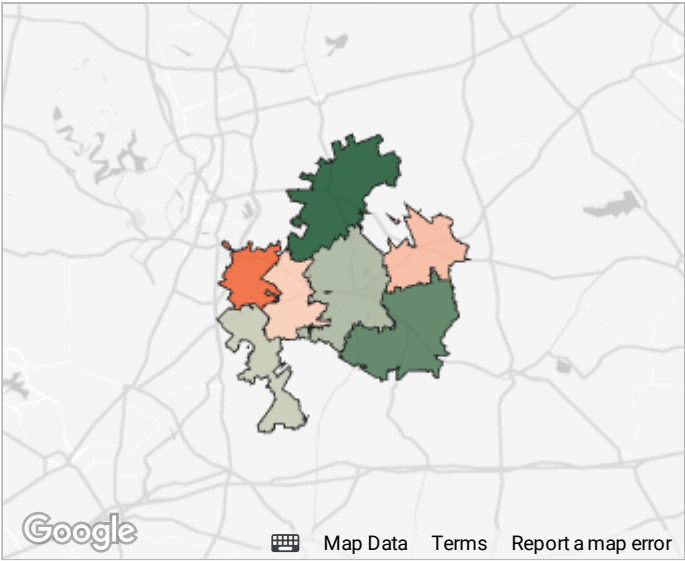
Beds ▾

NewCon ▾

\$ Between ▾ Enter a value and Enter a value

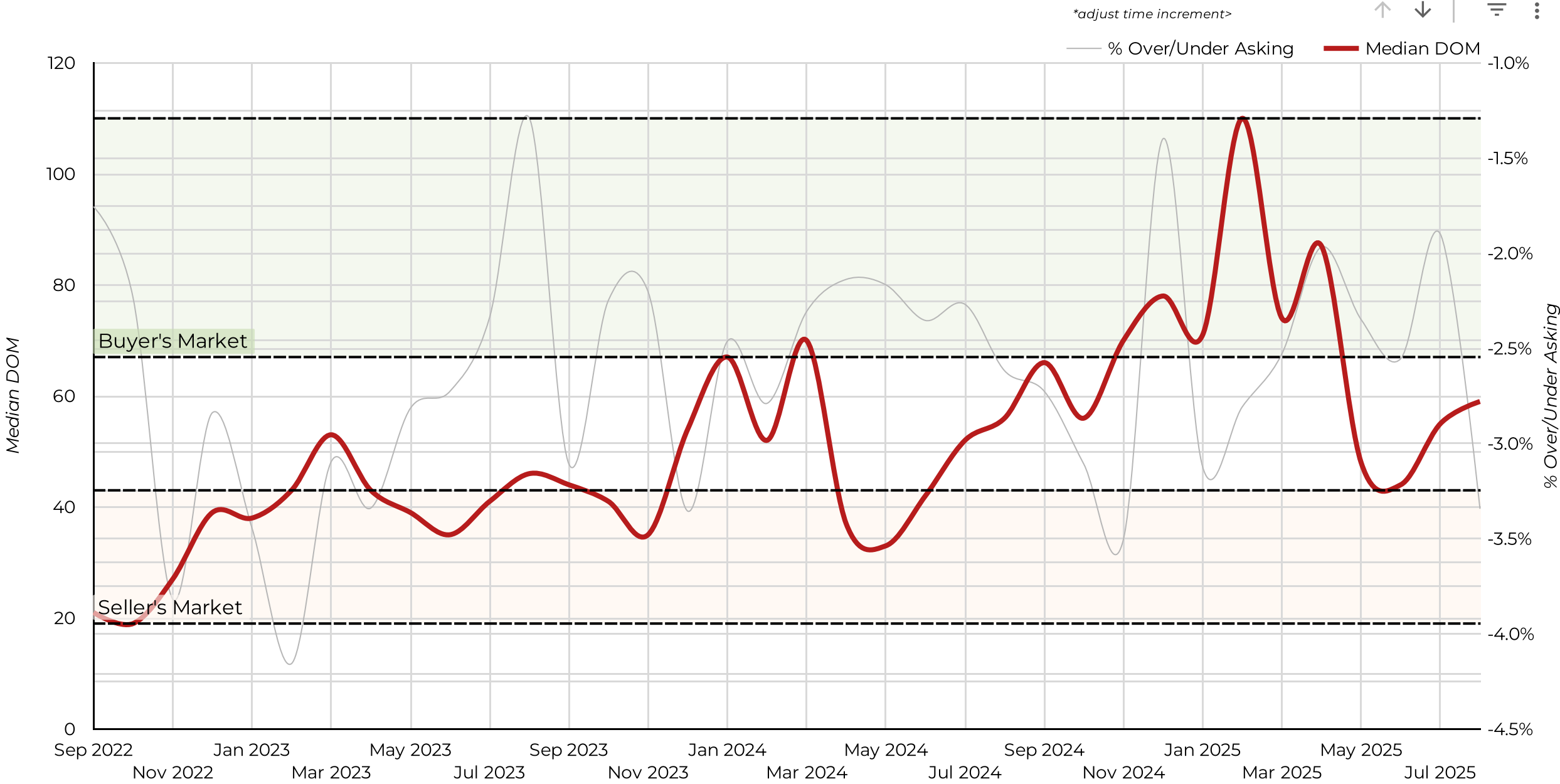
Size Between ▾ Enter a value and Enter a value

Sep 1, 2022 - Aug 31, 2025 ▾



Market Temperature

Explore how the current market compares to previous cycles in terms of overall market temperature.



Market Pricing

Explore how the current market compares to previous cycles in terms of overall market temperature.

