

The Infinitus Group

MEDICARE - GROUP - INDIVIDUAL - P&C

Monthly Newsletter

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Medicare Scramble: Wall Street Wants Insurers to Dump Costly Seniors

By: Wendell Potter, As seen on HEALTH CARE un-covered

Wall Street is speaking loudly to Medicare Advantage insurers: If you want us to stick with you, keep dumping seniors who are pinching your profit margins.

Investors continue to punish UnitedHealth Group since the company downgraded its 2025 profit expectations on April 17. On Friday, UnitedHealth's stock price hit not only a 52-week low—\$393.11—but its lowest point in years. The last time UnitedHealth's stock price went below \$400 a share was on October 14, 2021.

The company's shares lost nearly 4.5% of their value during the past week, contributing to a decline that started soon after the company set an all-time high of \$630.73 last November. UnitedHealth's shares have lost more than 33% of their value since then.

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Historic Numbers Enroll in Health Insurance through State-Based Marketplaces, With Consumers Benefitting from Premium Tax Credits

By: Christina Cousart, Hemi Tewarson, as seen on NASHP

In 2025, more than 24 million Americans signed up for health insurance through the health insurance marketplaces, setting a new record for marketplace enrollment and marking the fifth straight year of their continued enrollment growth. One key driver of this growth has been the availability of federal premium tax credits, which significantly lowered health insurance premiums for millions of consumers across the country.

New data collected from 20 state-based marketplaces (SBMs) by the National Academy for State Health Policy (NASHP) show high enrollment across the SBMs in 2025. More than 7 million individuals enrolled in health coverage through SBMs, including more than 1.2 million new enrollees. (See Appendix 1 for a state-by-state summary)

[Read More Here...](#)

AI assistants essential for value-based care, report finds

By: Emma Beavins, as seen on Fierce Healthcare

Artificial intelligence assistants could ease the transition to value-based care for primary care practices, a new report by Phyx Primary Care found.

VBC can be administratively burdensome due to its enhanced reporting requirements. Primary care practices report that the transition to VBC is often long and results in a mix of VBC and fee-for-service billing practices.

In a study of 120 physicians who had used an AI scribe for 30 days or more, providers reported a 40% reduction in clinical review time for complex patients and a 32% decrease in physician burnout. The study was conducted by Phyx Primary Care, a nonprofit innovation lab that evaluates emerging technologies and evolving payment models.

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Medicare is a natural fit for life insurance agents

By: Federico Guardia, as seen on Insurance News Net

Integrating Medicare, Medicare Advantage plans and Medicare Supplement products into your life insurance practice is about offering a complete, client-focused solution that meets your clients' evolving health and financial needs.

As the senior market grows, especially with baby boomers aging into Medicare eligibility, agents have an unprecedented opportunity to diversify their income, increase client retention and strengthen long-term relationships on a foundation of education and value.

The Centers for Medicare and Medicaid Services reported more than 68.5 million individuals were enrolled in Medicare as of January. That number is expected to climb to 80 million by 2030. As more beneficiaries explore options for prescription drug plans, MA and Medigap coverage, insurance agents who understand how to guide clients through their options will stand out.

Selling Medicare plans provides a recurring revenue opportunity, thanks to renewals and residual income which is earned in exchange for the ongoing customer support you provide. If you're already selling life insurance, you're well-positioned to cross-sell Medicare insurance and become a go-to agent for both health care and the other areas of financial risks seniors face.

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- Medicare**
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VIRTUAL PLAN
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Teladoc Health Primary Care Providers can order labs and imaging, write prescriptions and make referrals to other in-network providers for any medically necessary care.

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4.58
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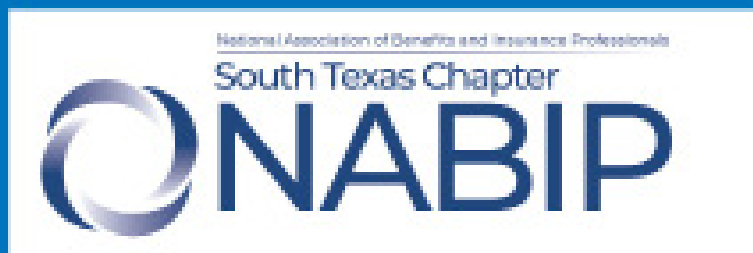
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15 Best Restaurants In South Padre Island TX You Must Try

As seen on Texas Travel 365

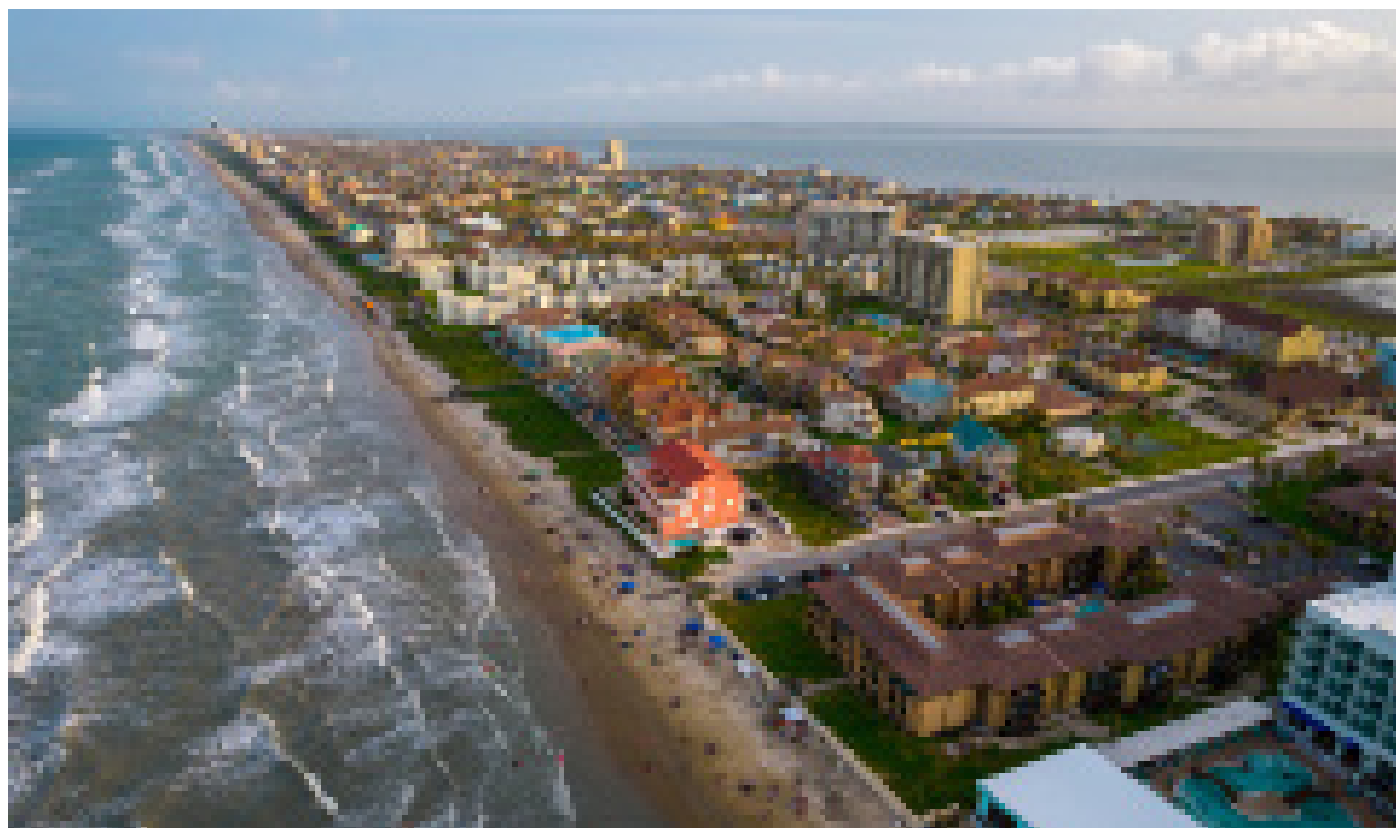
Are you looking for the best restaurants in South Padre Island TX? If yes, then this is the article for you. We have listed some of the best places to eat in South Padre Island for all ages and preferences.

South Padre Island is a popular place to visit in Texas for beach lovers and offers lots of fun outdoor and water activities for visitors to enjoy. From visiting South Padre Island Birding and Nature Center to camping on the beaches, there is no shortage of epic things to do on South Padre Island.

This beach town destination is also home to a wide range of seafood restaurants that serve authentic Gulf Coast cuisine which is a must-try here. Whether you are looking for a place with a good ambiance or that serves excellent seafood, you will easily find a good restaurant in South Padre Island to suit your needs.

So, if you are wondering what to eat in South Padre Island or where to eat in South Padre Island, we have you covered. Check out our list of the 15 best restaurants in South Padre Island TX you must try while vacationing at this destination.

[Read More Here...](#)



The Infinitus Group

Join us the first Thursday of each month for our discussion on cross-selling products that you can add to your sales portfolio. Discussion times starts at 10:00 AM central and ends at 11:00 AM.



June 5, 10:00 AM
July 3, 10:00 AM
August None
September 4, 10:00 AM
October 2, 10:00
November - None
December - None

Monthly Link:

<https://v.ringcentral.com/join/171840029>
Meeting ID: 171840029

Discussions

June - MEC and MV plans, Global Med ID

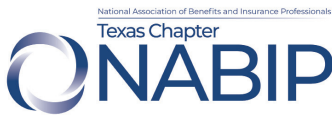
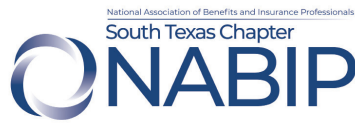
July - 1099 sole proprietor benefits

August - No Discussion - (will be attending the NABIPSOTX Summit at SPI)

September - AHIP and Medicare

October - 2026 Medicare Changes

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“Greatness doesn’t wait for permission, it just shows up and takes the moment. ” - Unknown

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