

# Kelley Energy Management, LLC

## CULTIVATION ENERGY EFFICIENCY INCENTIVES AND REBATES

Since 2019, Kelley Energy Management (KEM) has specialized in helping cultivation facilities maximize utility incentives and rebates for energy efficient equipment.

KEM works directly with cultivation managers to learn how their lighting, HVAC, dehumidification, and water systems will operate. KEM then uses the information to build a comprehensive energy model which translates into custom incentive dollars.

KEM handles all the incentive paperwork and processing on the customer's behalf, charging a small percentage of the final incentive upon project completion. There is zero up-front risk or cost to the customer.

In just the last 4 years, KEM has worked with over 150 cultivators across **19 states** to earn/reserve a total of over **\$40 million in utility incentives**. Contact us to discuss your project's eligibility.

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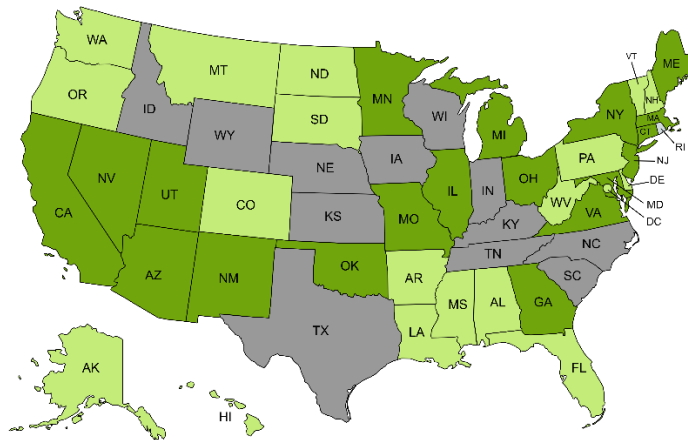
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- KEM Active Projects
- Utility Incentives Available
- Market Closed

### CASE STUDIES

Project	Basic Lighting Rebate	KEM Custom Incentive
<b>Cannabis Cultivation New Construction</b> 60,000 square feet of canopy Missouri	\$650,000	\$2,000,000 (program cap)
<b>Cannabis Cultivation New Construction</b> 30,000 square feet of canopy Missouri	\$350,000	\$1,450,000
<b>High Pressure Sodium to LED Lighting Retrofit</b> Maryland	\$152,000	\$340,000
<b>Cannabis Cultivation New Construction</b> 10,000 square feet of canopy Arizona	\$85,000	\$300,000 (program cap)
<b>Existing Facility Supplemental Incentive</b> Michigan	\$120,000	\$236,000