Contact

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Top Skills

Large-scale Event Planning Direct Sales Press Releases

Carolea Campbell

Dual Director of Sales: Courtyard & Fairfield Inn & Suites by Marriott Atlanta/McDonough

Atlanta Metropolitan Area

Summary

Extensive experience in Hospitality Management. Have worked in hospitality in the Caribbean and United States. Specialized in Sales and Marketing and have been successful in increasing sales revenues at several hotels. Excellent business development and contract negotiation skills.

Specialties: Sales and marketing. Contractual negotiations, Event Planning, Meeting Planning..

Experience

Courtyard by Marriott Atlanta/McDonough Director of Sales January 2013 - Present (8 years 11 months) McDonough, Georgia

Apsilon Hotels Director of Sales March 2010 - April 2012 (2 years 2 months) Atlanta Airport Area

Real Estate Office Manager June 2008 - March 2010 (1 year 10 months) Atlanta

FDR Holidays Midwest Sales Manager 1994 - 1997 (3 years)

Tryall Golf Tennis & Beach Resort

Sales Manager 1990 - 1994 (4 years)

Education

University of the West Indies BSc, Management Studies/Hotel Mgmt · (1981 - 1985)