



Security and Cyber Risk

Support Digitalization & Build Resilience



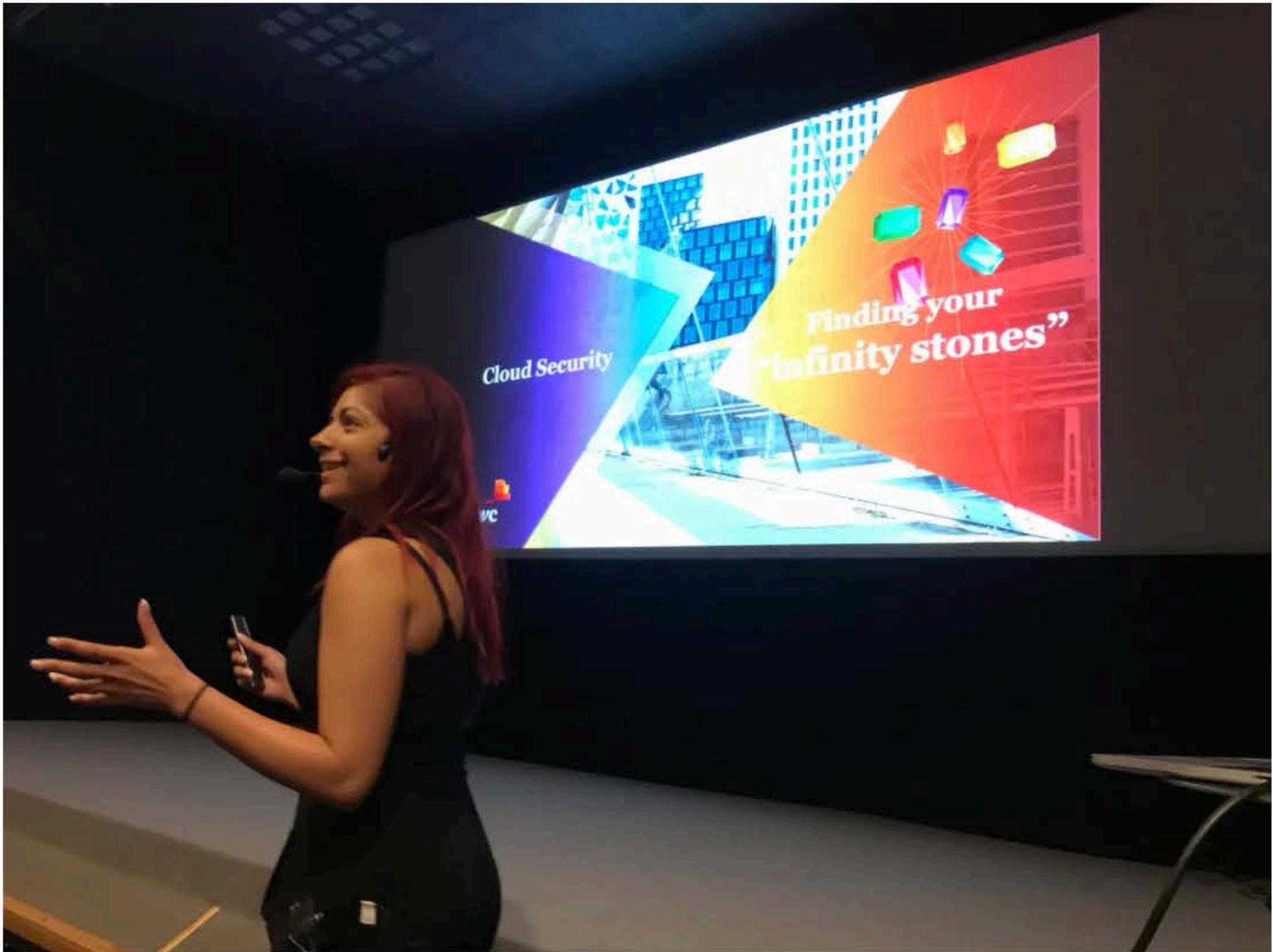
Who am I?



MONICA VERMA

THE BLOG ON ALL THINGS CYBER

Speaker, CISO, 2019-OSPA Winner, Board
Member CSA & Women In Cybersecurity





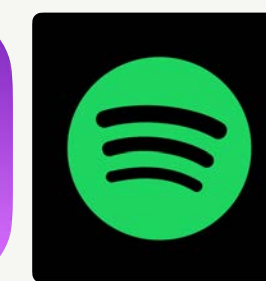
CISO
Business Enabler
Blogger - MonicaTalksCyber
Podcast Host
Board Member - CSA and
Women in CyberSec

Hobby-Photographer
Hobby-Chef
Hobby-Padler
Hobby-Yogi

WE TALK **CYBER**



—○ WITH **MONICA** ○—





The Last Decade



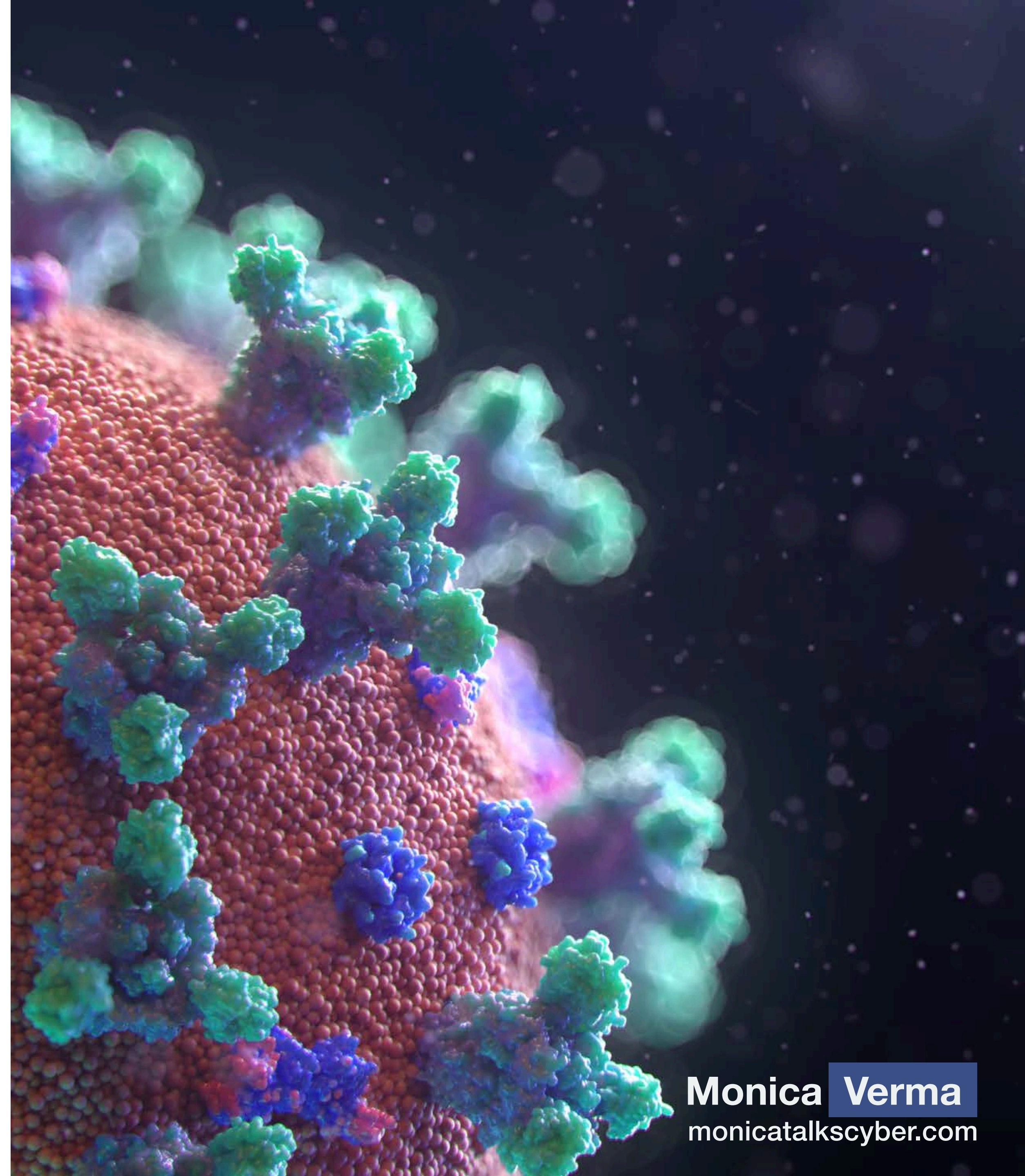
Blockchain
Internet of Things
Smart Cities
CryptoCurrency
Connected
Automation
Drones
Digital Wallet
WiFi 6
Supply Chain
OpenBanking
Digitalization
Health Monitor
Heart Pacemaker
Artificial Intelligence
Mobile Banking
Autonomous
Smart Phone
Bionics
Cloud 5G
Machine Learning
Smart Devices





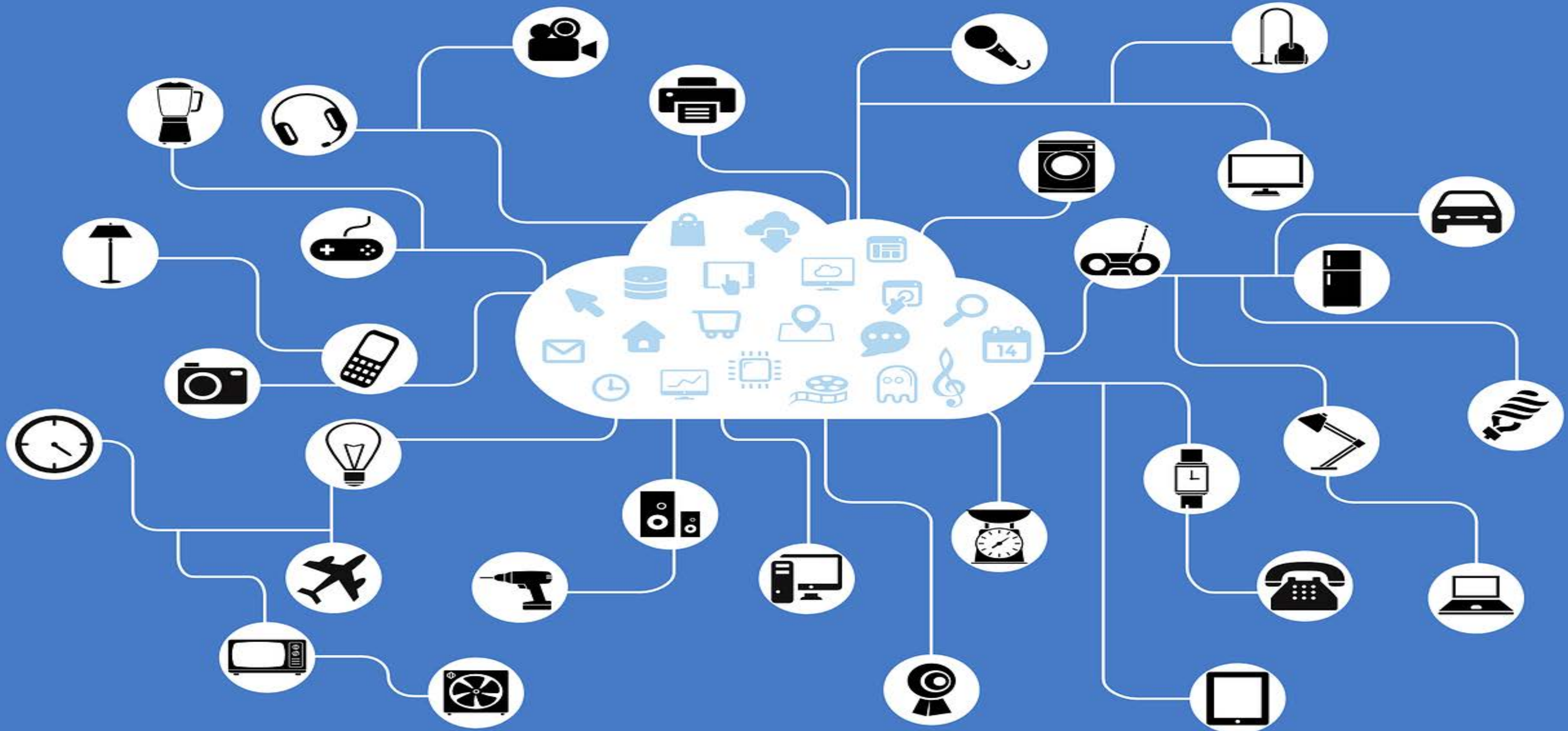
Pandemic

A few challenges





Digitalization Outsourcing Cloud Services





“We are making great strides in the digitalization of the country right now, in an incredibly short time

- Linda Hofstad Helleland
Minister of District and Digitalization



NATIONAL THREAT ASSESSMENT 2020

Top 3 Digital reconnaissance
and sabotage of critical
infrastructure



THE UNKNOWNNS



**THE UNKNOWN
KNOWN**

Tacit Knowledge

**THE KNOWN
UNKNOWN**

e.g. 0-Day

**THE UNKNOWN
UNKNOWN**

Meta Ignorance



Attacker Motivations



#1 Financial Gain



EQUIFAX



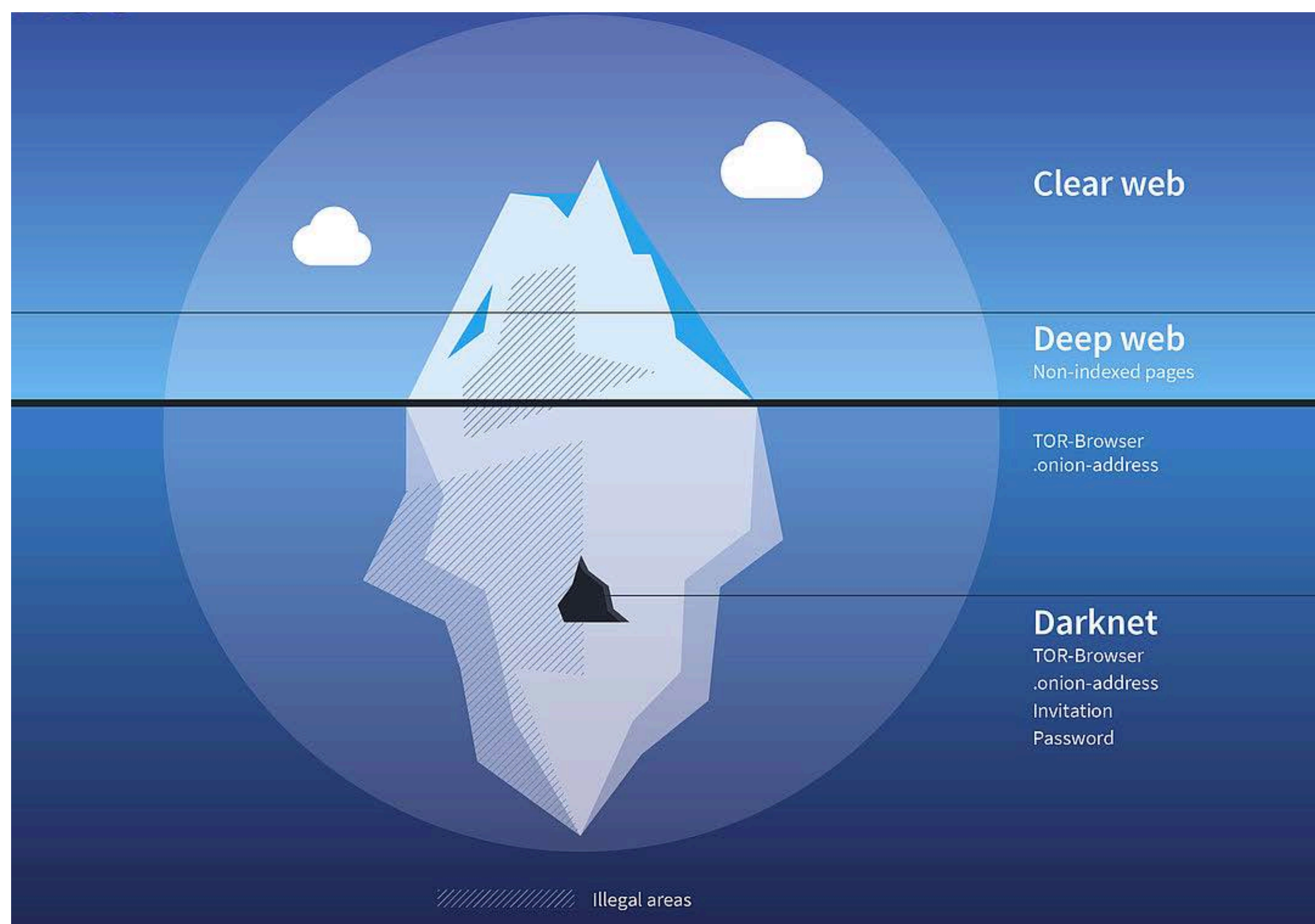
CNBC
@CNBC

"It's one thing to defend against a hacker... But defending against the military arm of another government, in this case China, really raises the bar," Equifax CEO Mark Begor said about today's indictment.
cnb.cx/2UFVg6w





DARKNET



Kilder: gdata.com

 @MonTalksCyber  MonicaVerma  MonicaTalksCyber

Monica Verma
monicatalkscyber.com



 Følg Telenor Norge



★ Nyheter

 Bilde & Video

 Kontaktpersoner

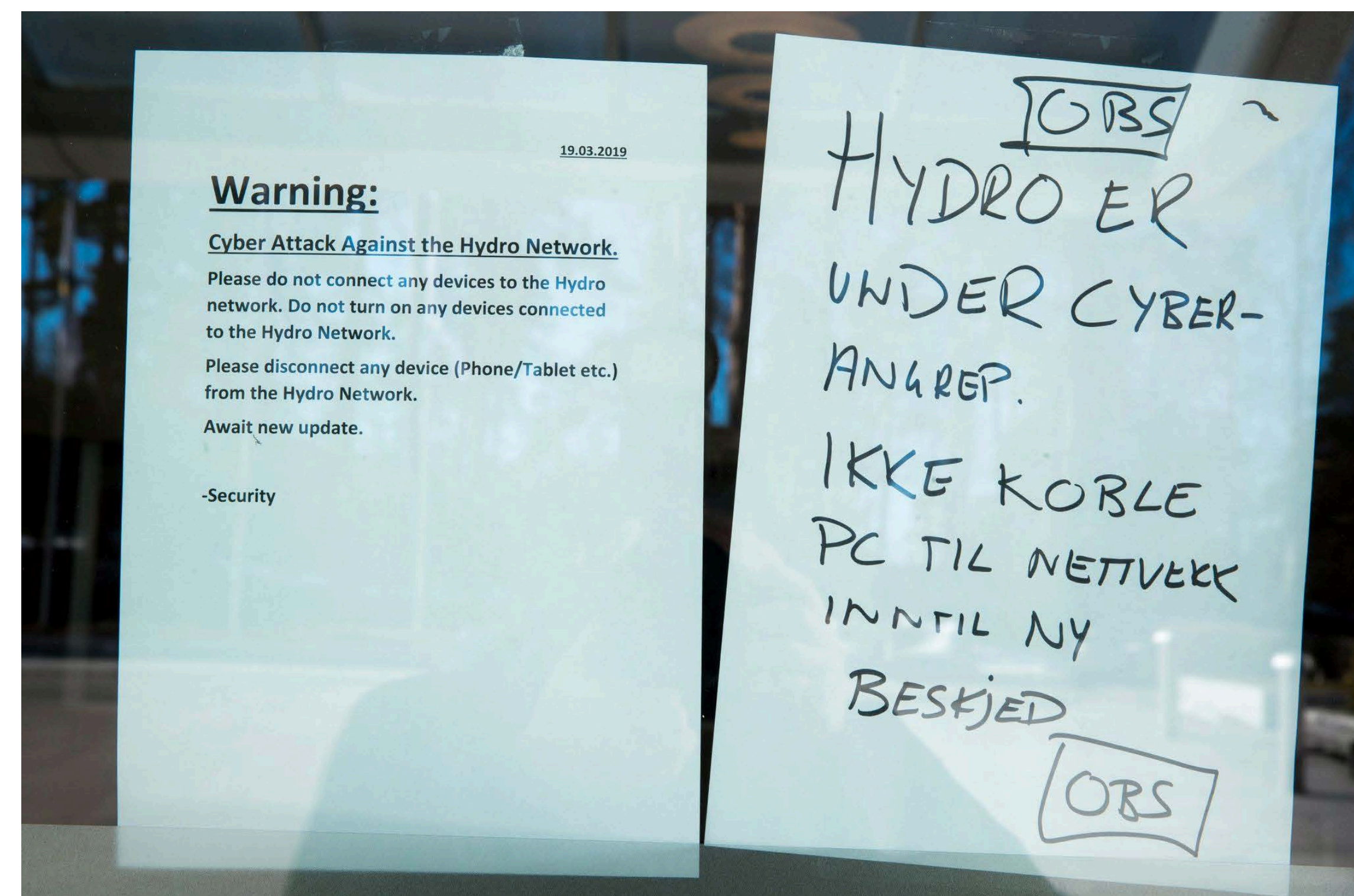
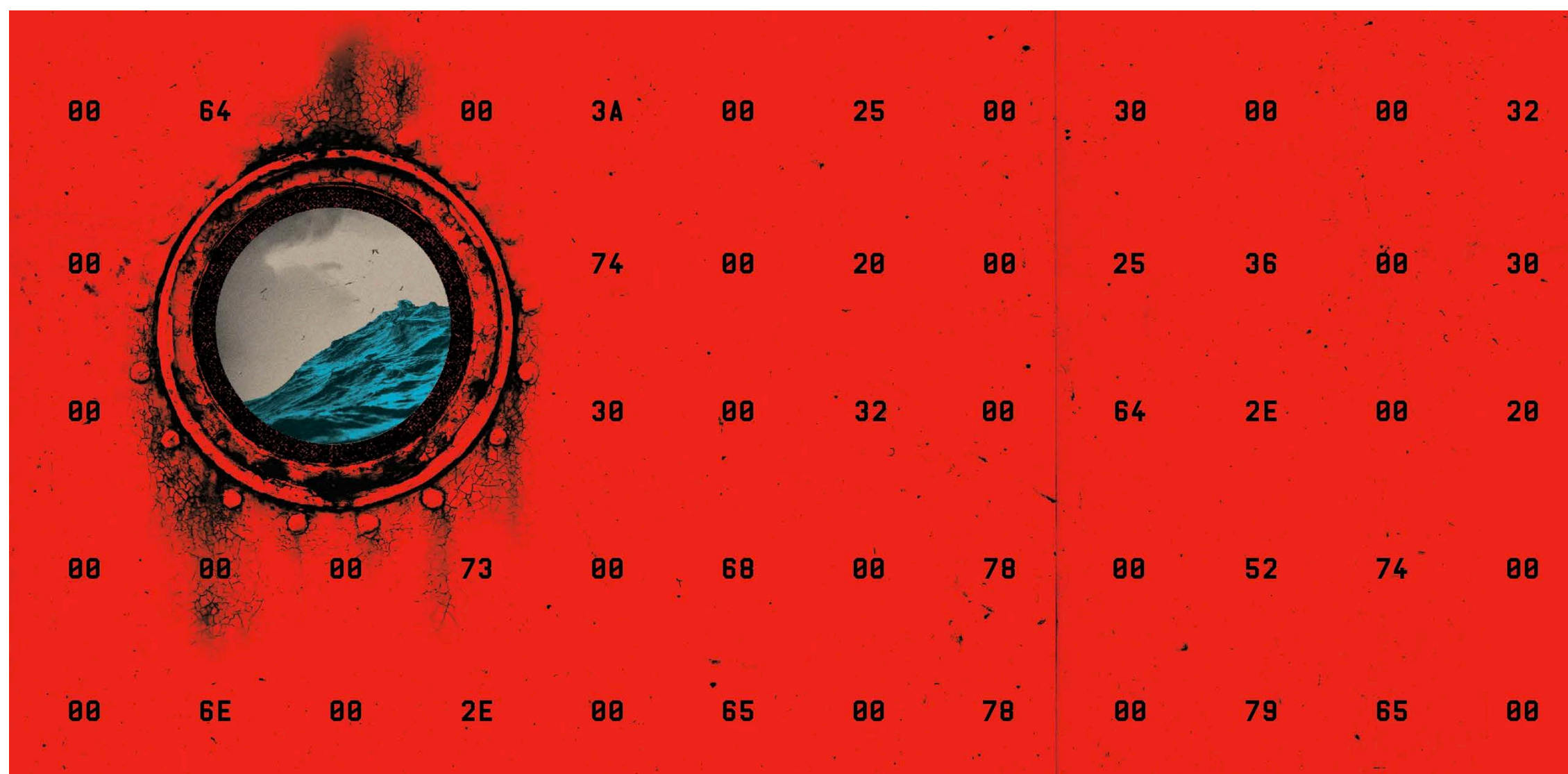
 Dokumenter

 Eventer

Telenor ble truet med pengekrav: Cyberkriminelle angriper og presser norske selskaper

Pressemelding

• okt 22, 2020 06:30 CEST



Kilder: wired.com, telenor.no, hydro.com

 @MonTalksCyber  MonicaVerma  MonicaTalksCyber

Monica Verma
monicatalkscyber.com



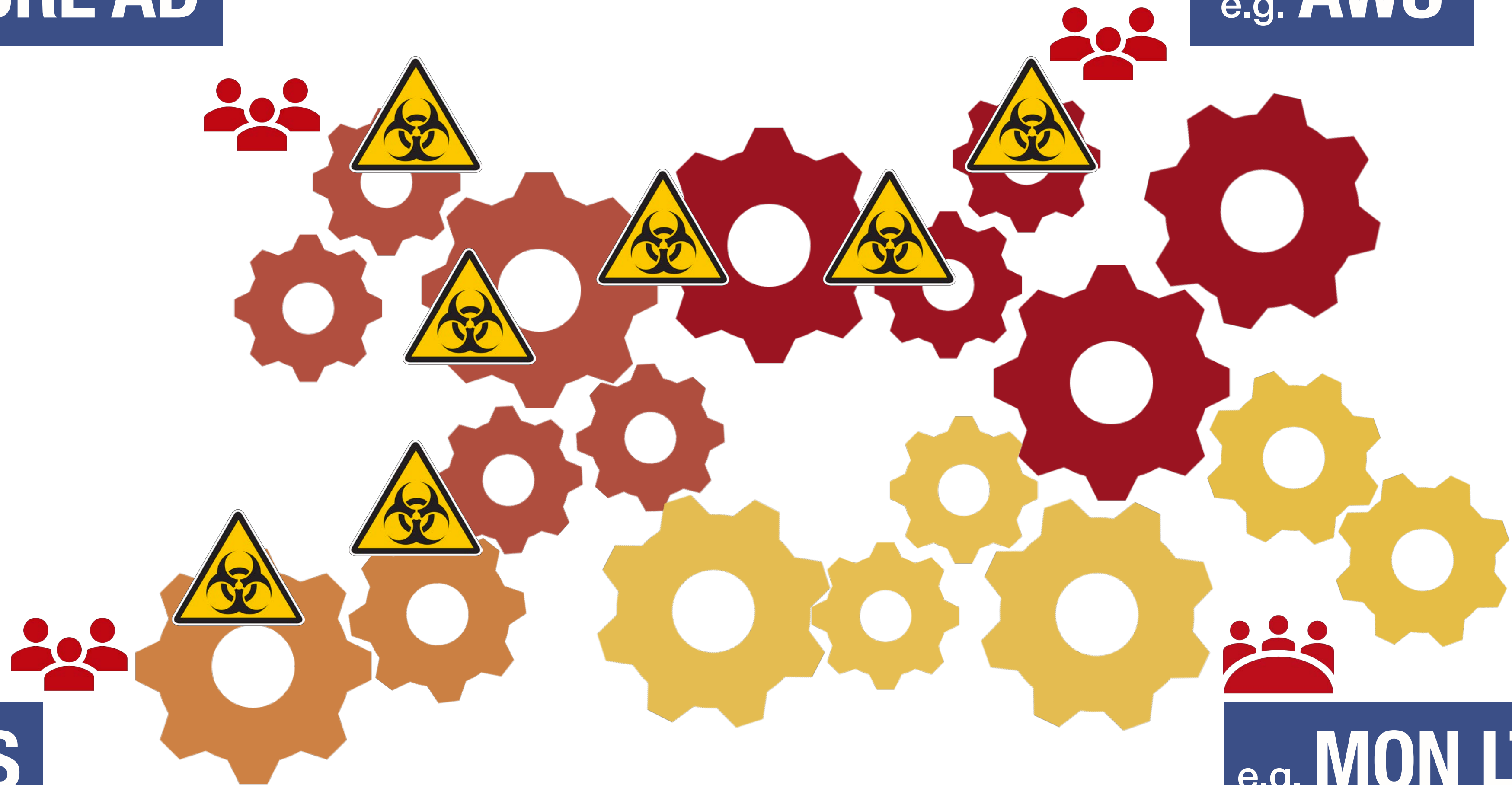
Globalization Interconnection Lack of Defense Unknowns





e.g. **AZURE AD**

e.g. **AWS**



e.g. **IBM MSS**

e.g. **MON LTD.**



APT10 CLOUD HOPPER

2017

“APT10 has recently unleashed a sustained campaign against MSPs. The compromise of MSP networks has provided broad and unprecedented access to MSP customer networks.”

“PwC UK and BAE Systems assess APT10 as highly likely to be a China-based threat actor.”





Not just a matter of if and when,
but

how long?
how much impact?
how to contain?
how to invest?
how to continue?
how to adapt?
how to predict?





In today's digital landscape, cyber risk is not only an enterprise risk but also a systemic risk.

Monica Verma



HOSPITAL CYBER ATTACK

2020

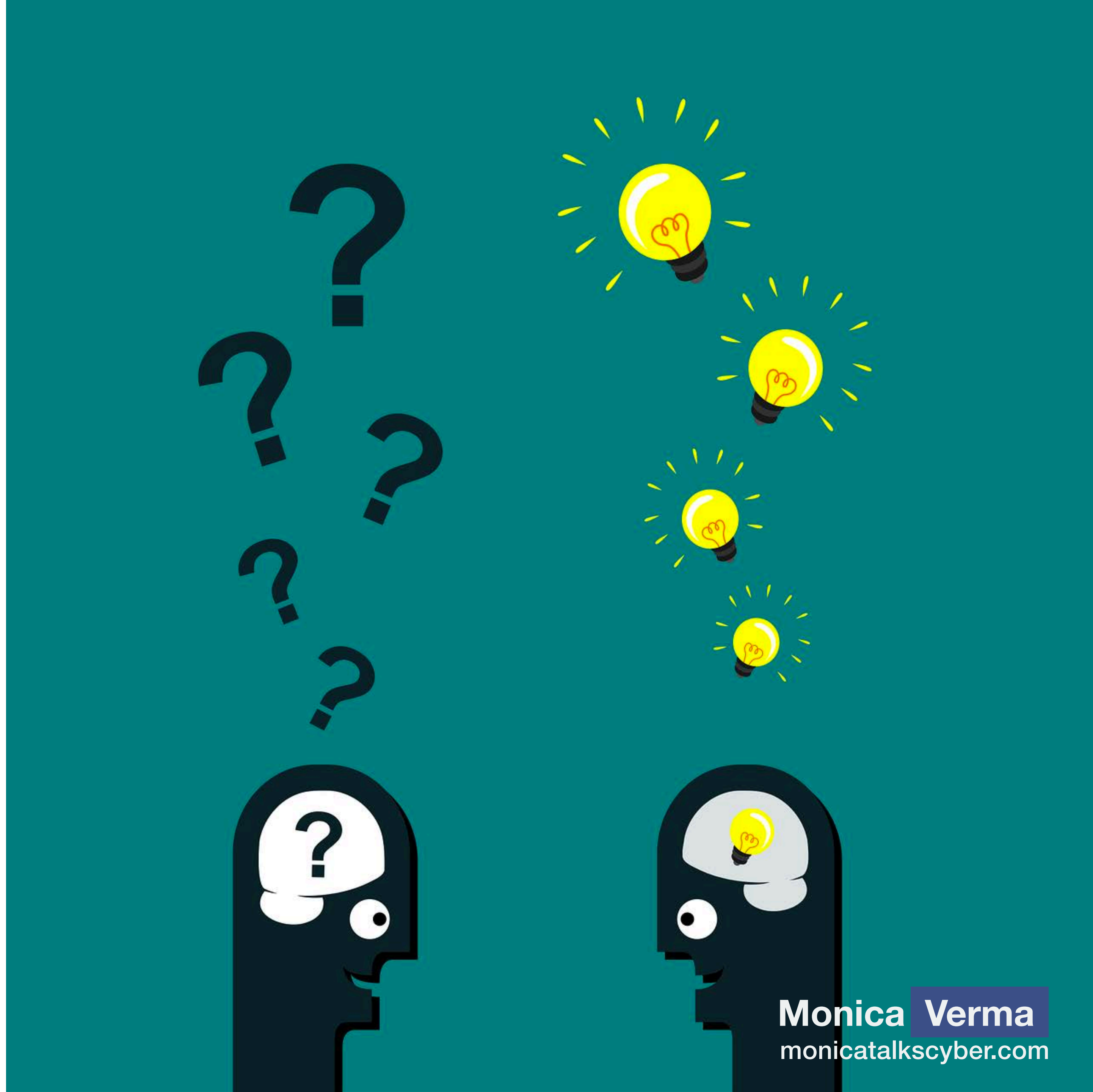
“A woman in Germany died during a ransomware attack on the Düsseldorf University Hospital, in what may be the **first death directly linked to a cyberattack on a hospital.**”

“German police have launched a homicide investigation after a woman died during a cyber-attack on a hospital.”





Business Differentiator Key Elements





1. Goals and Strategy
2. Managing Risks & Exposure
3. Building Cyber Resilience



Security Purpose and Goals



To Secure? Ensure CIA?



WHY Secure? WHY CIA?



THE WHY

Ensure services especially those critical to business and society **continue** to function and serve their purpose

- **whenever** and **at all times** needed
- **(only)** to the **extend** needed

whilst **managing risks** associated with these **timely** and **adequately**

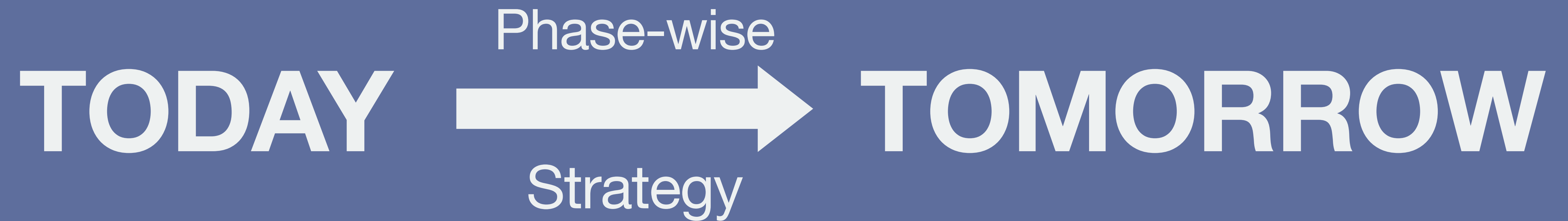




MANAGE RISKS AND ACHIEVE BUSINESS GOALS



1. Cybersecurity Strategy Building and Operationalizing





CYBERSECURITY ADOPTION LIFECYCLE MODEL

EARLY MARKET

THE CHASM

MAINSTREAM MARKET

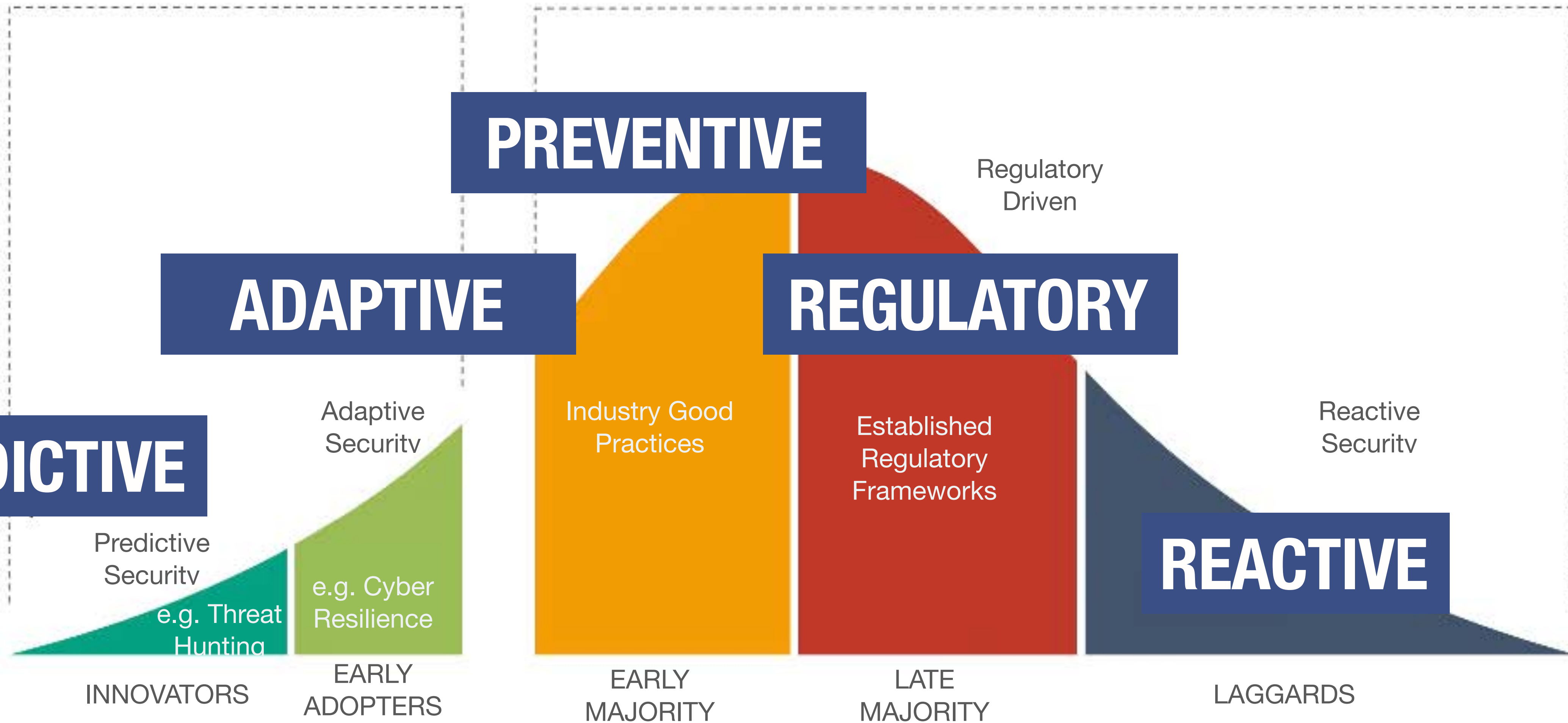
PREVENTIVE

ADAPTIVE

REGULATORY

PREDICTIVE

REACTIVE



©Monica Verma May 2020



CYBERSECURITY LIFECYCLE MODEL

1. Different categories and phases of adoption
2. How an ideal distribution looks like and where you lie
3. Establish adaptive capabilities that over time can cross the chasm



1. Goals and Strategy
2. Managing Risks & Exposure
3. Building Cyber Resilience



2. Risk Quantification

Understanding the Exposure



RISK EXPOSURE

Threat x Vulnerability X Likelihood X
Loss = Exposure



- What is your true exposure to potential cyber losses?
- How do you know your investment in cybersecurity and cyber resilience is proportional to your exposure?
- How do you know what is your right cyber insurance coverage?



EQUIFAX

147 M
Equifax
2017

\$326M
Equifax
since
2017

During the year ended December 31, 2018, the Company recorded \$401.2 million of pre-tax expenses **related to the 2017 cybersecurity incident** and insurance recoveries of \$75.0 million for **net expenses of \$326.2 million.**

\$575M
Equifax
FTC
2019



EQUIFAX

Equifax's Data Breach Costs Hit \$1.4 Billion

Massive 2017 Breach Continues to Bite the Credit Reporting Giant's Bottom Line

Mathew J. Schwartz (@euroinfosec) · May 13, 2019



Twitter

Facebook

LinkedIn

★ Credit Eligible

Get Permission



Credit reporting giant Equifax has spent nearly \$1.4 billion on cleanup costs as well as overhauling its information security program following its massive 2017 data breach.



Risk Quantification

Financial estimation of a cyber risk impact including financial costs, business costs and reputational impact. Total loss from a potential attack:

- a) Operational Expense
- b) Fines and Litigation Fees
- c) Reputational Loss





The risk I took was calculated,
.....but man, I am bad at math.



Bull's Eye



It's about balancing
accuracy and precision!





Categorization
Key Scenarios
and Key Cyber
Risks

Threat Factor
Capability and
Motivation

Monetary Loss
(Range of)
Amount of loss
with ca. 90%
certainty

**Subjective BUT
numeric**
(amount or
range)



THREAT CATEGORIES (ATTRIBUTION)

- Cyber Criminals
- Hacktivists
- Nation State
- Competitors
- Intentional Insider
- Unintentional Insider

CYBER RISK SCENARIOS (INCIDENT CATEGORIES)

- Data Breach
- Regulatory Breach
- Disruption
- Hacktivism
- Financial Crime
- Supplier & 3rd Party



1. Goals and Strategy
2. Managing Risks & Exposure
3. Building Cyber Resilience



3. Building Cyber Resilience



“You are going to be attacked; your computers are going to be attacked, and the question is, how do you fight through the attack? How do you maintain your operations?”

Lt. Gen. Ted Bowlds



**Not just a matter of if and
when, but**

**how long?
how much impact?
how to contain?
how to invest?
how to continue?
how to adapt?
how to predict?**





“One of the best defenses
against cybersecurity threats is
cyber resilience.

Monica Verma



Cyber Resilience

Cybersecurity + Business Resilience

Resilience happens when you are better able to **detect**, contain, respond to and **adapt** to cyber attacks, whilst continuing normal business operations.





Visibility Detection Adaption



Anticipate Chaos! Be Prepared!

Monica Verma



1. Goals and Strategy
2. Managing Risks & Exposure
3. Building Cyber Resilience



MonicaTalksCyber.com