

SINCE 1956

MILANI

PLUMBING
HEATING &
AIR CONDITIONING

YOUR BOILER INSTALLATION,
DESIGN & MAINTENANCE SOLUTION



OUR ENTIRE TEAM IS HERE TO HELP

604

888 8888

COMPANY OVERVIEW



OVER 65 YEARS OF PROJECT EXPERIENCE

A family owned & operated company founded in 1956, Milani has grown to be one of the British Columbia's largest and most established service companies. Our mission is to constantly exceed our client's expectations by delivering an unmatched customer service experience, providing the highest quality of workmanship on every project that we do.



CLEAR REPORTING & COMMUNICATION

We provide strata & owners with transparent, concise project updates, detailed maintenance reports on equipment health, and comprehensive progress reports. Your dedicated account manager is here to provide you with support, and to assure you have the most complete service experience possible.



HIGHEST QUALITY STANDARDS FOR WORKMANSHIP

Our promise to our clients is that the work we do is of the highest quality standards. Milani has a long history of exceeding our customer's expectations and over delivering on the projects we undertake. We employ the top technical talent in the industry and take pride in the work we do.



INTEGRITY

Milani has a long proud history of integrity. We stand behind our commitments, and do what we say we will do. Our outstanding reputation builds trust and loyalty. We provide our customers with the best options that work for their facility & budget.



24/7 EMERGENCY

We are always available to take your call and offer assistance. Overnight, our team of after-hours technicians are on-call, ready to assist you. With 24/7 access to our 20,000 sq. ft. material warehouse, Milani has the parts available to complete any emergency, even when suppliers are closed.



UNMATCHED CUSTOMER SERVICE

We are dedicated to providing our clients with the ultimate service experience every time. This starts from the moment you contact Milani through to after we have completed a service for you. Your satisfaction is our priority. We focus on creating safe and comfortable environments for our clients and those within their building.

BENEFITS OF OUR APPROACH

Our promise to our clients is certainty

Certainty your project will start and keep on schedule, certainty your boiler system is designed and installed to the highest quality standards, certainty that you will receive an unmatched customer service experience, certainty that the system designed is first class and will have a long lifespan. The benefits our clients receive are:

- **Personalized project management** from start to finish. Your project will have a dedicated project manager assigned to your job with over 30 years experience who is always available to you. Your project manager can present the project to strata prior to starting to answer any questions. They are also available to assist strata in any capacity during and after the job has been completed.
- **Outstanding customer service.** Our employees all wear Milani uniforms and nametags so that residents can be confident that the people in the building are working with our company. Our installation crews also focus intently on working in a clean manner, and we always perform the boiler "switch over" in such a way to minimize hot water or heating downtime.
- **Comprehensive reporting** and clear communication are always provided to our clients. Your assigned point of contact will always be available to assist you personally. Regular updates on project progress and any other important information can always be provided.
- **\$15 million liability insured** and full WorkSafe CORE certification to protect your facilities' interests.

Our Eco Friendly Service

Protecting the environment for future generations is important to our company. Our entire fleet of 100+ service vehicles runs on clean, non-greenhouse gas emitting fuel. We provide energy audits and upgrades for buildings, and use eco-friendly products whenever possible.

Professional Affiliations

Costco installation partner for heating & AC products

CTV News Ask an Expert

Only Air Miles affiliate vendor for plumbing in British Columbia

Better Business Bureau, A+ accredited rating

Burnaby Board of Trade Inductee & Consumer's Choice



SIMILAR PROJECTS DONE BY MILANI



Cornish Estate Towers

Kevin M
Strata President
604-313-9470



Melville Towers

Marko B
Head Building Engineer
778-z655-0262



Bayshore Tower

Fiona T
VP Tribe Property Management
604-343-2601



University of British Columbia

Rick G
Building Manager
604-243-7252

REVIEWS LEFT BY MILANI CUSTOMERS



Google (all locations)
(5000+ reviews)



Facebook
(800+ reviews)



Better Business Bureau
(700+ reviews)



Homestars
(800+ reviews)

Serving stratas and businesses across BC

Lower Mainland

604 888 8888
milani.ca

Abbotsford
Anmore
Belcarra
Burnaby
Chilliwack
Coquitlam
Delta

Langley
Maple Ridge
Mission
New Westminster
North Vancouver
Port Coquitlam
Port Moody

Richmond
Surrey
Vancouver
West Vancouver
White Rock

Okanagan

250 800 0000
kelowna.milani.ca

Kelowna
West Kelowna
Vernon

Lake Country
Westbank
Peachland

Summerland
Penticton
Garnet Valley

Victoria

250 900 0000
victoria.milani.ca

Brentwood Bay
Central Saanich
Colwood
Esquimalt
Highlands
James Bay

Langford
North Saanich
Oak Bay
Saanich
Saanich Peninsula

Saanichton
Sidney
Swartz Bay
View Royal
Victoria

THANK YOU FOR YOUR INTEREST IN MILANI!

Mayfair Gardens

Proposal

Job Site 227492
Mayfair Gardens
33401 Mayfair Ave
Abbotsford, BC V2S 6Z2
(604) 613-1940

Mayfair Gardens
33401 Mayfair Ave,
Abbotsford, BC V2S 6Z2
(604) 613-1940

For over 65 years, Milani has worked to constantly exceed its client's expectations by providing an unmatched customer service experience. Our highly skilled technicians optimize the mechanical systems in the buildings we work with, ensuring safe and comfortable environments for those within. Milani is proud of the thousands of positive five-star reviews, customers have left us online on Google, Facebook, Homestar's and the BBB. All work performed is guaranteed and should any problems arise, rest assured Milani will stand behind the promises we make to our valued customers.

Scope of work:

Replacement of boiler that provides heating and domestic hot water for the building.

Features of an IBC system as designed by Milani:

- A+ Safety rating and reliable heating (and domestic hot water) for the building with built in redundancy and fail safes
- Reduced operating costs (less service repairs/maintenance required due to optimal system design and self cleaning heat exchanger)
- Substantially reduced emissions (smaller carbon footprint and more eco friendly)
- Reduce energy costs by approximately 20%-35% - Milani IBC system has up to a 96% efficiency rating
- Locally manufactured product in BC - easy and immediate access to parts (no wait times for emergency repair parts) and excellent local technical support
- Greater system redundancy and less boiler downtime with a multiple IBC boiler system (If there is a glitch on one boiler the other boiler in the system will continue to operate)
- Smart digital control system that can be connected to an internet portal for remote access/monitoring by your internet provider
- Built in smart computer controls boiler operating sequence to spread out equal mechanical usage/wear over multiple boilers instead of having one lead boiler running the majority of the time (boilers in our system can take "breaks" while the other boiler(s) in the system operate which reduces breakdowns/wear)
- Wall hung stainless steel boiler casing that creates more space in your mechanical room for safer maintenance and ease of replacing other equipment(s)
- Modulating boilers that rev up or down depending on building demand instead of running at maximum fire all the time means quieter system operation and less wear on your equipment
- Milani can arrange a visit to a current building with an IBC boiler system and arrange for the IBC rep to provide an info session

Scope of work:

Remove the existing boiler and hot water heat exchanger from site and safely dispose of and recycle.

The existing boiler will be left working for as long as possible and taken out partway through the job to minimize the downtime of the domestic hot water as much as possible.

We will supply and install three (3) IBC high-efficiency stainless steel heating boilers (Up to 96% efficiency rating), Includes all fittings, pipe work, electrical, gas as required for Milani system design. Gas permits included along with a safety start up check and commissioning. (having Where are two boilers instead of one larger boiler will give the building much greater redundancy since the boilers not only provide heating but also domestic hot water)

- Includes the supply and installation of one 120 gallon indirect stainless steel hot water tank heated by the new high-efficiency boilers.
- The exhaust venting for each boiler will run up through the existing B vent to the roof of the building using code rated 636 exhaust venting material.
- Includes the supply and installation of a side stream filter and new boiler feed.
- The existing expansion tank, backflow preventer, building circulator pumps, and air scoop will be retained. *** (please see

- below for options for the installation of a dedicated air eliminator and new energy efficient building circulator pumps).
- Limited 10 year warranty on boiler heat exchanger, five year warranty on all other boiler components, one year labour warranty.
 - Extended three year labor warranty if Milani does the building preventative maintenance
 - Project financing options available upon request

Total for the above work: \$109,800 plus GST.

Add on option 1: Upgrade the three existing building circulator pumps with Grundfos magna high efficiency pumps that use approximately 1/3 of the electricity of the existing pumps, will reduce flow noises and wear and tear on piping due to over pumping. \$12,995 plus GST.

Add on option 2: Supply and install an air eliminator/hydraulic separator that will help keep the system free from airlock and air noises and improve system performance: \$5495 plus GST.

Price

Plus applicable taxes

Submitted By Dave Worden

Please sign to accept this proposal or if you have any questions regarding it, please contact the MILANI Team at:

Tel: 604-638-8800

Fax: 604-433-4818

Thank you for your interest in Milani, we look forward to working with you.

Email: commercialservices@milani.ca

Customer Signature _____

Date _____

All labour and material is guaranteed to be as specified. All work to be completed in a professional manner according to standard practices. Should Milani run into any unforeseen circumstances before, during or after this work takes place there may be an additional charge to this quotation for extra labour hours and materials. This agreement contains the entire contract between the parties hereto and no other understanding whether verbal or otherwise shall be valid unless recorded in writing and signed by both parties. Please note any additions to this quote which are not explicitly outlined are extra to the listed price; this includes but is not limited to: drywall/insulation/concrete/asphalt repairs, valves not holding, work outside regular business hours, engineering, permits, additional balancing/purging following installation, additional work or changes required as per city inspection. Milani is not responsible for damage or delays due to causes beyond our control. This includes line blowouts, cracks, or leaks that may occur during maintenance on old decaying drainage pipe. Milani will require a 50% deposit prior to work commencing. Milani then reserves the right to take an additional 40% as the job progresses and the remaining 10% once the job is completed. Please note overdue invoices may be subject to 3% compounding monthly interest. The quotation is valid for 30 days and does not include tax unless otherwise indicated. By accepting the proposal, you are approving and accepting all terms and conditions mentioned herein.

Tel: 604-638-8800

commercialservices@milani.ca www.MILANI.ca

Fax: 604 433-4818

Head Office:

5526 Kingsway, Burnaby, B.C. V5H 2G2

GST/HST #103692877 RT0001



Voted #1
since 2004

Plumbing, Drainage, Heating
& Air Conditioning Company

We're Highly Rated!



OVER 3,000 ONLINE REVIEWS