

Hello (client name),

Congratulations! I received your inquiry & yes, I am still available for the date mentioned. Unless you would prefer to go "old school" & talk over the phone first (please include a phone number if you do), the best I can do is give you a price of \$475 for the 1st 3 hours with a 2-speaker sound system adequate for up to 75 guests in the same room or under your tent. This would also come with my Budget & Marriage Party Services (see attached Price Guide for details) between the hours of 12pm & 10pm. Each additional hour is \$100 when ending by 10pm. This is not however my final bid.

**If you desire a more accurate bid, could you please answer these remaining questions
(answered questions will be removed)?**

- * **How much do you have budgeted for the deejay?**
- * **How shall we name this event** (Marriage Parties & weddings typically require the last name of the bride & then the groom)?
- * **What is the venue name & location of your event** (some locations can be quite remote & difficult to get to from a city or town)?
- * **Let me know if I will be expected to connect into an existing speaker system that can produce adequate volume for dancing & that I can easily connect** (refer to the price guide), if not, how many guests are you expecting?
- * **Do you anticipate the need for additional sound equipment for placement elsewhere** (please elaborate)?
- * **Do you want to add a wireless microphone** (this should not be necessary for groups of under 100)?
- * **Do you desire an all LED light show** (up lighting is not available)?
- * **At what time do you expect my services to begin & end at the event** (elaborate if necessary)?
- * **If I need to finish my set up more than 15 minutes before my performance begins, when is the latest I should have my equipment set up by?**
- * **Will I be indoors or under a tent with electricity** [*I must have protection from the elements*]?
- * **Can you tell me please where your current home base is** (mostly so I don't call you at weird hours) & include a contact phone number?
- * **Is there anything else about your event I should know?**
- * **Have you looked at the attached PRICING GUIDE for more detailed information, especially on what you can expect from my Budget & Marriage Party Services?**
- * **If this for a wedding, can you imagine how much fun it could be involving family & friends as announcers?**

Let's see if I'm the perfect DJ for your event!

DJ Dan Kinney aka Disco Dan
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