## STEP 3 | EMBED - turning learned behaviour into BAU

Typically 70%+ of learning is left in the classroom

The answer to lack of transfer is

## **SAFE EXPERIMENTS**

where your people run (& are accountable for running) experiments which applies their learning to everyday business practice

Safe

If the results aren't what they hope for there's no real harm done

Significant

The results are measurable & matter

Shared

The experiment & results are shared



Click to watch Safe Experiments Video