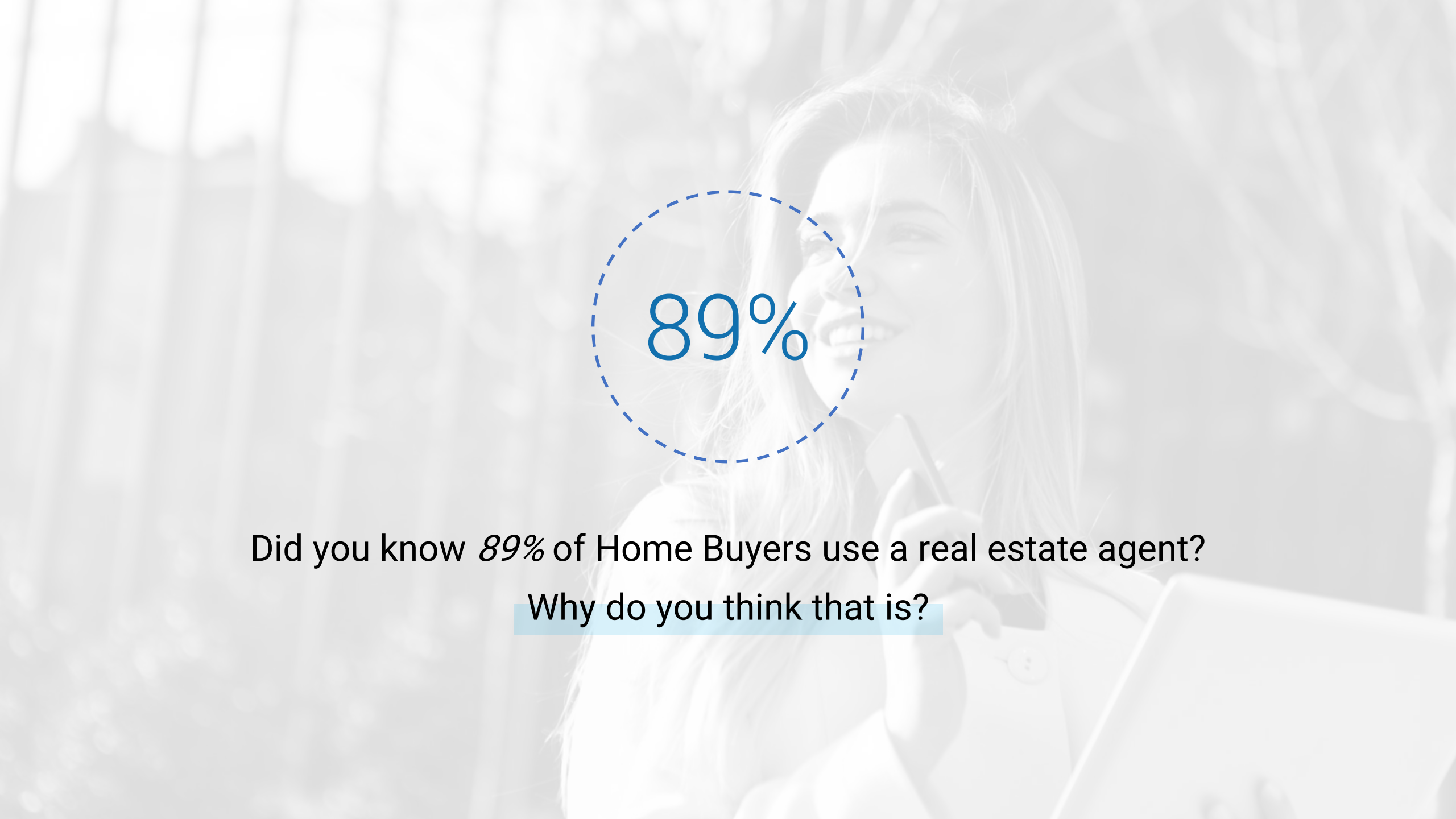






89%

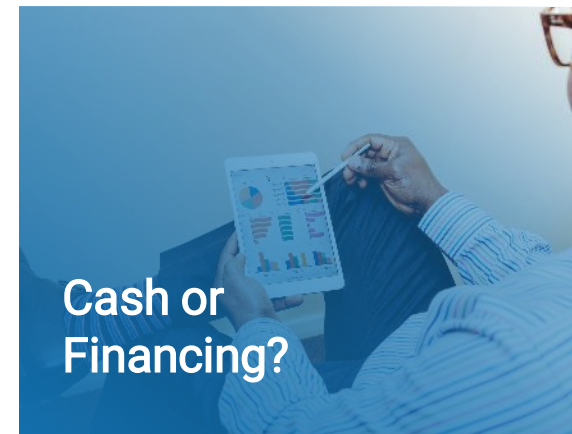
Did you know *89%* of Home Buyers use a real estate agent?
Why do you think that is?

HOME BUYING PROCESS

Whether you're buying your first home, moving up, or right-sizing, we'll help you navigate the home buying process so you can feel confident about your move.



LET'S GET TO **KNOW** YOU



1. WHAT IS YOUR LIFESTYLE?

- ? Family Size
- ? Pets
- ? Entertaining Guests
- ? Investment for the future
- ? Why are you planning a move
- ? When do you need to be in your new home
- ? Do you have a property to sell



My goal is to help you reach your goals.



My understanding helps
us reach your goals.

2. WHAT ARE YOUR SOCIAL ACTIVITIES?

- ? Desire a particular city, community, or area
- ? City, Suburban, or Rural
- ? Social or Solitude
- ? Single Family or Condo/Townhouse
- ? Close Access to Freeway or Work

3. WHAT IS IMPORTANT FOR **SCHOOLS**?

?

Specific School or School
District

?

Near higher education
schools

?

Private School

I'm here to help you reach
your education goals.

4. WHAT ARE YOUR FUTURE PLANS?

?

Will your family grow

?

Will other family members
move in with you

?

Are you purchasing for
future value

I am dedicated to help you
reach your future plans.

5. WHAT ARE IMPORTANT COMFORT FEATURES?

Your home is your sanctuary.

- ? Bedrooms and Bathrooms
- ? Age of home
- ? Square Footage
- ? One level or multiple levels
- ? Special areas or rooms

My objective is to help you reach your comfort goals.



6. WHAT IS YOUR FINANCIAL SITUATION?



?

Would you prefer to pay cash or get financing

?

Have you chosen a lender

?

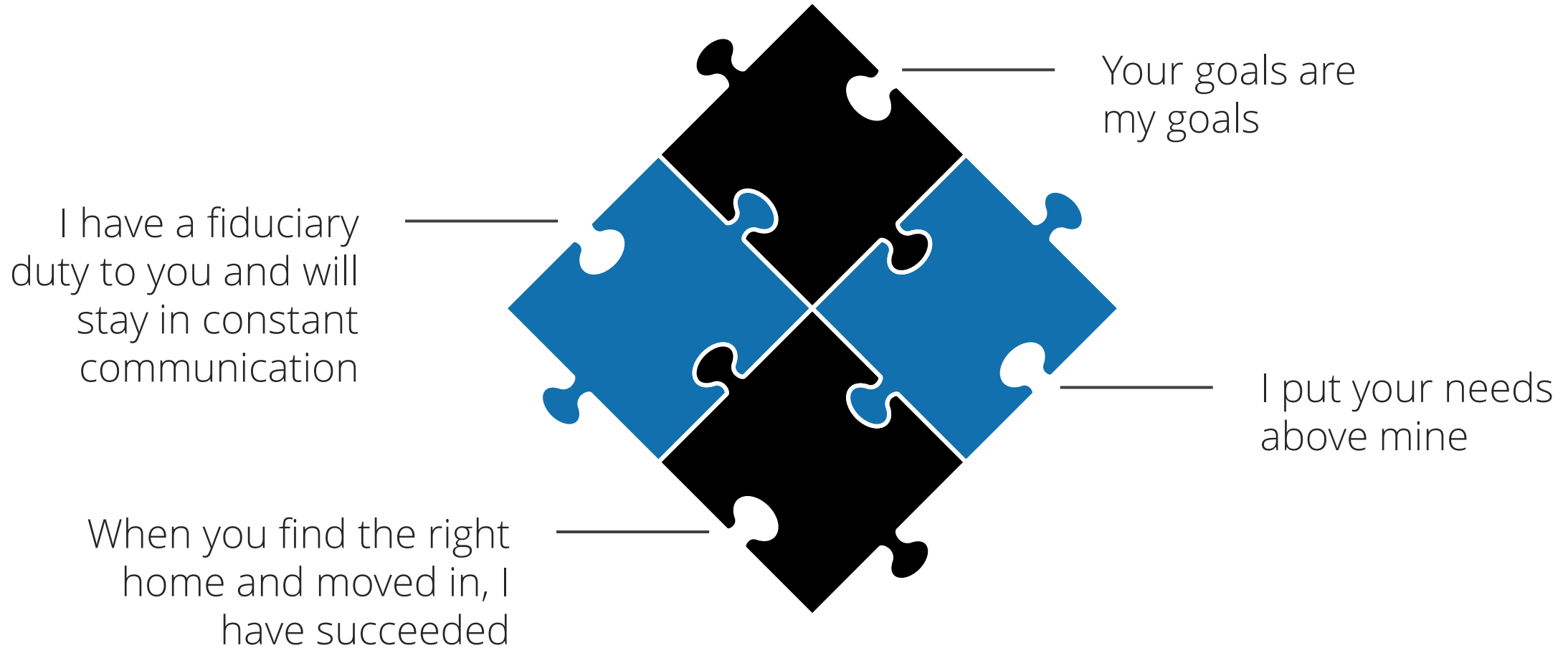
Would you like some lender recommendations

?

Do you have a pre-approval or pre-qualification letter

BUYER'S AGENCY

YOU HAVE MY LOYALTY

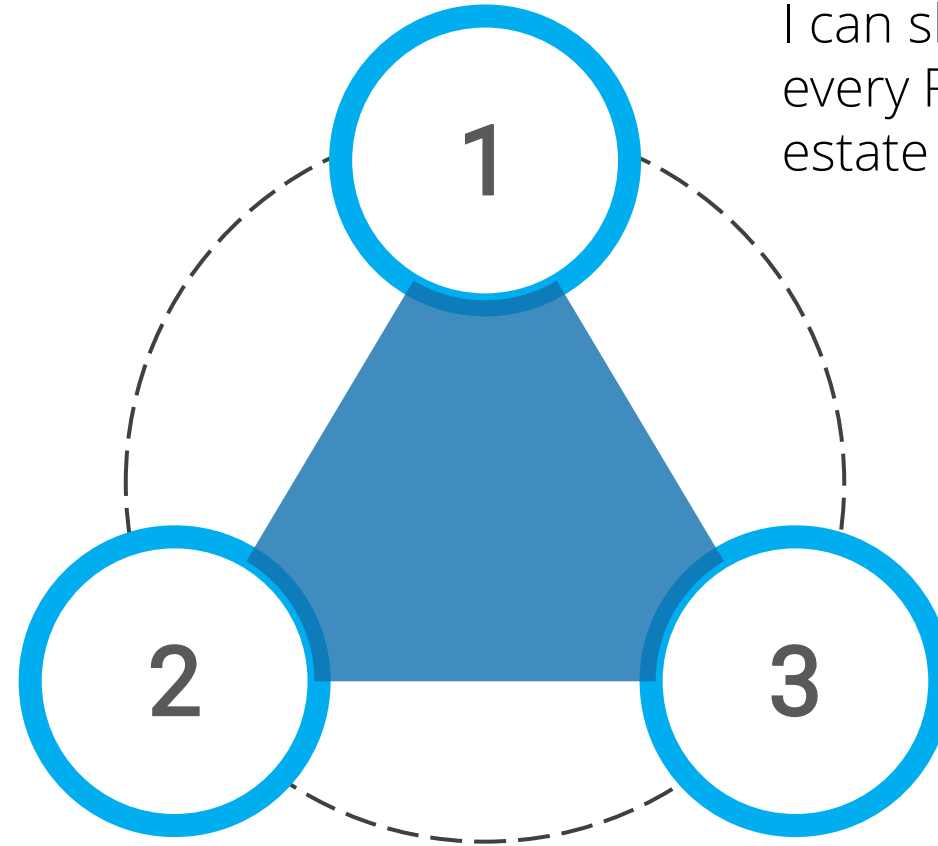


I AM YOUR **CENTRAL HUB**



I GIVE YOU ACCESS TO **EVERY** HOME FOR SALE

I can show you homes listed by every Realtor and every real estate company



I can show you homes for sale by the owner

I can show you homes for sale by builders

I SHARE MY MOBILE SEARCH APP



Finding Your Way Home Has Never
Been Simpler



Search all Realtor's listings
on your phone



See active listings near you
while driving



Real-time listing alerts to
beat out other buyers



Contact me directly from
the APP

I MANAGE THE PURCHASE OFFER



I research all nearby homes for sale to complete a price evaluation



I research nearby sold properties to educate you on neighborhood home values



I recommend a pricing strategy, so you don't overpay



I skillfully complete the Real Estate Purchase Contract (REPC)



I negotiate the best price and terms for you

I MANAGE THE TRANSACTION



I track the loan process



I collect and explain required documentation



I track and keep you informed of deadlines



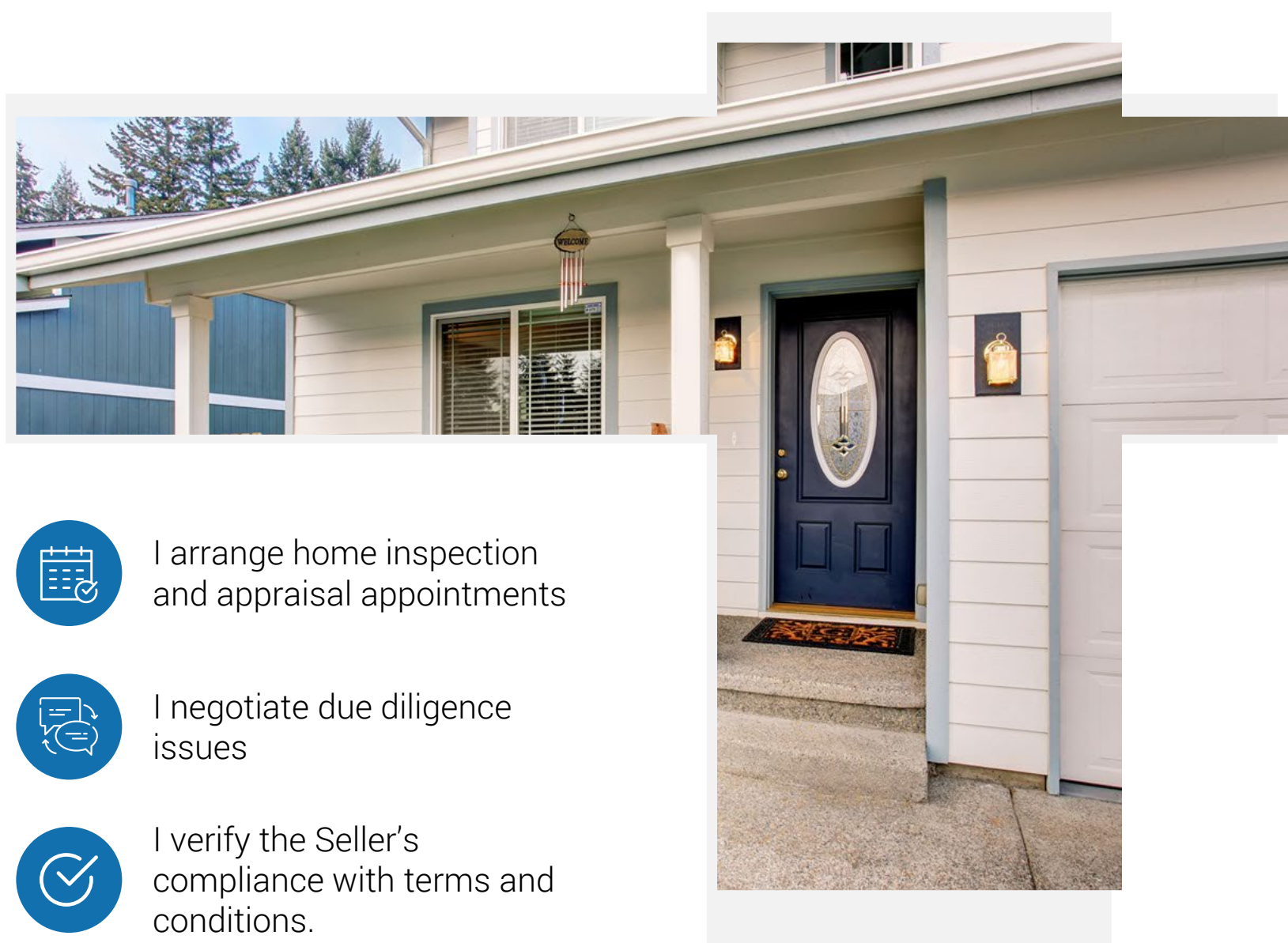
I arrange home inspection and appraisal appointments



I negotiate due diligence issues



I verify the Seller's compliance with terms and conditions.



I MANAGE THE SETTLEMENT AND CLOSING



I arrange the Final Walk-through



I attend Settlement and review documents



I answer your questions



I arrange delivery of keys, garage door openers, etc.

YOU CAN COUNT ON ME TO





Congratulations!
You are home.

www.realtypath.com