



The Women Veteran Entrepreneurs of Color (WVE) Initiative  
of Morgan State University EDAC's W.O.M.E.N. Presents

**28 APRIL 2022**  
**8:00 AM - 4:30 PM**  
**EST**

**VIRTUAL BUSINESS**  
**SUMMIT BOOKLET**

# BECOME A BUSINESS TRIPLE THREAT!

*SECURE THE 3 C'S:  
CONTRACTS, CONTACTS,  
AND CAPITAL*

SCAN CODE TO VIEW  
ONLINE VERSION OF  
BOOKLET



TRUIST



**EDAC** **BALTIMORE**  
THE ENTREPRENEURIAL DEVELOPMENT & ASSISTANCE CENTER

**MARYLAND WOMEN'S  
BUSINESS CENTER**

Maryland Capital  
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WOMAN'S BUSINESS CENTER  
Enterprises, Inc. MARYLAND CAPITAL ENTERPRISES, INC.

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Nancy Peters (Retired)  
Advisory Board Member



# INTRO TO INITIATIVE

## WOMEN VETERAN ENTREPRENEURS OF COLOR (WVE)



The Morgan State University Entrepreneurial Development & Assistance Center (MSU EDAC) in Baltimore, Maryland has launched the Women Owned and Managed Enterprise Network (WOMEN) platform's Women Veteran Entrepreneurs of Color (WVE) initiative to meet the growing demand of minority women veteran, minority military spouses and minority women seeking contracting opportunities with government agencies and the private sector. The WVE has primarily served 8 counties in Maryland: Baltimore City, Baltimore County, Montgomery, Prince Georges, Calvert, Charles, St. Mary's and Wicomico. In addition to business services, knowledge as well as access to resources to develop and retain competitive enterprises are offered to women business owners and managers.

### PRIMARY PROGRAM COORDINATORS



*Omar S. Muhammad*  
*EN-TRE-PRE-NEUR & Director*  
*Morgan State University*  
*Entrepreneurial Development & Assistance Center (EDAC)*



*Dawn Tucker*  
*WVE Lead Program Coordinator*  
*President*  
*Lord and Tucker Management Consultants, LLC (LTMC)*



*Kamalia Blunt*  
*WVE Program Coordinator*  
*Senior Analyst*  
*Lord and Tucker Management Consultants, LLC (LTMC)*



*Yvette Racks*  
*Administrative Assistant*  
*Morgan State University*  
*Entrepreneurial Development & Assistance Center (EDAC)*

Thanks to funding from Truist, the leaders of this initiative as well as our partners have the means to directly support the businesses of the women who have served our country, and we strive to function as powerful liaisons of knowledge, network and resources between their businesses and their inevitable success.

### SPECIAL RECOGNITION TO THE MARYLAND WOMEN BUSINESS CENTERS FOR THEIR INVALUABLE PARTICIPATION WITH THE WVE!



# CONFERENCE COUNSEL



## WVE PLANNING COMMITTEE

- **Dawn L. Tucker**, Program Coordinator and Facilitator
- **Jennene Biggins**, Digital Marketing Strategist Danso Digital Media Group
- **Yvette Racks**, Administrative Assistant MSU EDAC
- **Kamalia Blunt**, Program Coordinator and Facilitator & Graphic Designer
- **Andrea Jackson**, Maryland Military-Veteran Women Business Conference, Small Business Inclusion Officer, Deputy Compliance Officer for the District Department of Transportation
- **Michal Dickson**, Former Admin Assistant at Baltimore Metropolitan Women's Business Center (2021-2022)
- **Nancy Peters (Ret.)**, Advisory board member for the Baltimore Metropolitan Women's Business Center

## WVE ADVISORY BOARD

- **Omar Muhammad**, Director MSU EDAC, Podcast Host
- **Dawn L. Tucker**, Program Coordinator and Facilitator
- **Kamalia Blunt**, Program Coordinator and Facilitator
- **Joe Wynn**, The Veterans Entrepreneurs Training and Services (VETS) Group
- **Crystal Showell**, Jollycare-rs (In Process) Retired Head of Contracting Activity, Supervisory Contract Specialist at U.S. Department of Treasury
- **Lonnette Bryan**, GSA Federal Solutions and Retired Federal Employee
- **Anissa Alston**, ALSTNTEC and Destination Achievers (2021)
- **Roslyn Jones**, Women Veterans/Inclusion Program Manager, MD Department of Veterans Affairs
- **Sharon Jacobs**, Strategic Alliance Group, Inc. and N-STEP, Inc.

## HIGHLIGHTED PARTNERS

- **Sonya Hopson**, PMP CSP, CEO of Sage Services Group LLC, Certifications Contact, BMWBC Counselor
  - **Mary Lee Kolich**, Former Maryland PTAC Director and Counselor, Certifications Contact, BMWBC Counselor
  - **Dr. Major General Linda Singh (Retired)**, Owner & CEO of Kaleidoscope Affect, LLC
- 



# SUMMIT SCHEDULE

8:00AM - 8:30AM

## **WELCOME ADDRESS**

*Special Guests Appearances From:*

*Lt. Governor Boyd Rutherford, Congressman Kweisi Mfume, Senator Van Hollen, MD Secretary of Veterans Affairs, Baltimore Metro Women Business Center, Truist, and Provost of Morgan State University*

8:35AM - 9:00AM

## **SMALL BUSINESS LEGISLATIVE UPDATES**

*Special Guest Appearance From: Senator Ben Cardin*

9:05AM - 10:00AM

## **STRATEGIES TO WIN FEDERAL CONTRACTS**

10:10AM - 10:55AM

## **STRATEGIES TO WIN INFRASTRUCTURE CONTRACTS**

11:00AM - 12:00PM

## **SMALL BUSINESS RESOURCES: CERTIFICATIONS, TEAMING & CMMC UPDATES (20 MINUTE SESSIONS)**

**11AM-11:20AM**

Certifications:  
SDVOSB, ED(WOSB), &  
Other Small  
Businesses

**11:20AM-11:40AM**

Joint Ventures, Teaming,  
All SBA Small Mentor  
Protégé & Prime Mentor  
Protégé

**11:40AM-12PM**

Cybersecurity Maturity  
Model Certification (CMMC)  
Requirements

12:10PM - 1:00PM

## **KEYNOTE ADDRESS: HOW I BECAME A BUSINESS TRIPLE THREAT DR. MAJOR GENERAL LINDA SINGH (RET.)**

### **Co-Occurring Events**

WVE Boot Camp and Other WVE  
Honorees and Acknowledgement

Winners of FREE GSA Schedule &  
Business Assessment Announced

1:05PM - 1:55PM

## **BUSINESS SUBJECT MATTER BREAKOUTS**

Key Strategies to get on the GSA  
Multiple Award Schedule

Learn the Keys to Partnering  
with a Prime

2:00PM - 2:55PM

## **TRUIST TIPS: FINANCING TOOLS & HOW TO BECOME A TRUIST DIVERSE SUPPLIER**

3:00PM - 4:15PM

## **PROCUREMENT FORECASTS AND OPPORTUNITIES**

4:20PM - 4:30PM

## **CLOSING REMARKS: BE A BUSINESS TRIPLE THREAT**



**Special Thank You to Danso Digital Media Group  
for providing the virtual platform of the  
conference.**

# BUSINESS ADVOCATES



Dr. Major  
General Linda  
Singh (Ret.)



Senator Ben  
Cardin



Senator Chris  
Van Hollen



Congressman  
Kweisi Mfume



MD Lt. Gov.  
Boyd K.  
Rutherford



Secretary  
George W.  
Owings, III



NaTasha  
Horton (Truist)



Dr. Hongtao  
Yu (MSU  
Provost)



Omar S  
Muhammad  
(EDAC  
Director)



Ann Frank,  
GCDF (Balt.  
Metro WBC  
Director)

# MEET THE SPEAKERS

## KEYNOTE ADDRESS



**Dr. Major General Linda Singh (Retired)**  
**Owner & CEO of Kaleidoscope Affect, LLC**



With over 30 years of leadership, consulting, and systems integration experience, having served in various senior executive level positions, Dr. Linda Singh offers a blend of public and private sector experience that spans health, defense, state, and local government.

As the founder and Chief Executive Officer of Kaleidoscope Affect, LLC providing leadership and strategic advisory services for a variety of clients. Dr. Singh is transitioning from the Interim Executive Director and CEO of TEDCO focused on investing and helping to grow early stage technology and life sciences companies to fuel economic development and growth. Prior to that she served as a Major General in the Maryland National Guard, dedicating more than 38 years of service. As the Adjutant General and a Cabinet Secretary she was responsible for the Maryland Military Department. As part of her military role she worked with senior level officials at ministerial and ambassador levels in Estonia and Bosnia developing country strategies under the Department of Defense State Partnership Program. Dr. Singh retired from Accenture in 2016, she was a Managing Director in the Health and Public Service North America Operating Unit where she served for 21 years.

Dr. Singh personally mentors, coaches and speaks on leadership, diversity, adversity, career transition and issues that plague women and veterans in the workplace. She holds a bachelor's degree in business, a Master of Business Administration, a Master of Strategic Studies and a PhD in Industrial and Organizational Psychology. She is the author of "Moments of Choice: My path to leadership" and "What's in Your Box" which is scheduled for early 2020 release.

Dr. Singh is a certified Project Management Professional (PMP), Professional Certified Coach (PCC), Gallup Strengths Coach and John Maxwell certified trainer and speaker. She has received numerous awards, among them are the 2013 DiversityMBA Top 100 under 50 Diverse Emerging Leaders, The Network Journal 25 Influential Black Women in Business Award for 2014 and recipient of the Ellis Island Medal of Honor for 2015. She was also inducted into the Maryland Women's Hall of Fame in March 2015. She was also featured on the Today Show for her history making leadership team and named as one of InStyle's Badass 50 in July 2019.

# EVENT SCHEDULE

## HOW TO DO BUSINESS PROCUREMENT PANEL



### STRATEGIES TO WIN FEDERAL CONTRACTS

9:05AM - 10:00AM EST

**MODERATOR:** Kamalia Blunt, **Senior Analyst/WVE Program Coordinator**, Lord and Tucker Management Consultants, LLC

**PANELIST(S):** Shannon Jackson, **Executive Director (SES)**, *OSDBU*, **U.S. Department of Health and Human Services**

Marleitha Williams, **Supplier Diversity Program Specialist**, Federal Reserve Program, Board of Governors



### STRATEGIES TO WIN INFRASTRUCTURE CONTRACTS

10:10AM - 10:55AM EST

**MODERATOR:** Andrea Jackson, **Small Business Inclusion Officer/Deputy Compliance Officer**, District Department of Transportation

**PANELIST(S):** **SUBJECT TO CHANGE**





# EVENT SCHEDULE

## SMALL BUSINESS CERTIFICATIONS, TEAMING & CMMC UPDATES



### BLOCK 1: SDVOSB, ED(WOSB) & OTHER SMALL BUSINESS CERTIFICATIONS

20 MINUTE SESSION FROM 11:00AM -11:20AM EST

**MODERATOR:** Denise Hayes, **Business Development Specialist**, Small Business Administration, Baltimore District Office

**PANELIST(S):** Tonia McCoy, **Economic Development Specialist**, Small Business Administration, Baltimore District Office

**P. Caroline Henson, Business Development Specialist**, Small Business Administration, Baltimore District Office



### BLOCK 2: HOW BUSINESSES CAN EFFECTIVELY TEAM AND SUBCONTRACT TO WIN CONTRACTS

20 MINUTE SESSION FROM 11:20AM -11:40AM EST

**MODERATOR:** Denise Hayes, **Business Development Specialist**, Small Business Administration, Baltimore District Office

**PANELIST(S):** Javette Johnson, **Small Business Specialist**, OSD/BU



### BLOCK 3: CYBERSECURITY MATURITY MODEL CERTIFICATION (CMMC) REQUIREMENTS

20 MINUTE SESSION FROM 11:40AM -12:00PM EST

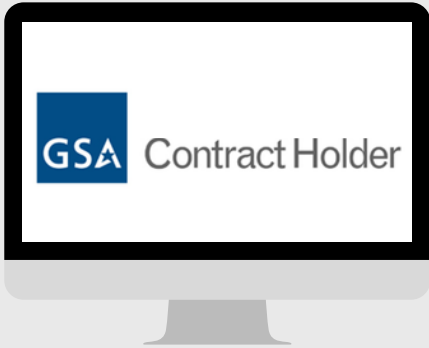
**MODERATOR:** Denise Hayes, **Business Development Specialist**, Small Business Administration, Baltimore District Office

**PANELIST(S):** John Ellis, **Software Division Director**, Defense Contract Management Agency



# EVENT SCHEDULE

## SUBJECT MATTER LABS



### BLOCK 1: KEY STRATEGIES TO GET ON THE GSA MULTIPLE AWARD SCHEDULE

1:05PM - 1:55PM EST

**MODERATOR:** Lonnette G Bryan, **President & CEO**, GSA Federal Solutions, Inc.

**PANELIST(S):** Lonnette G Bryan, **President & CEO**, GSA Federal Solutions, Inc.



### BLOCK 2: LEARN THE KEYS TO PARTNERING WITH PRIMES

1:05PM - 1:55PM EST

**MODERATOR:** Nancy Peters, **Small Business Advocate**, CACI-Retired

**PANELIST(S):** Diane Dempsey, **Small Business Programs Intelligence Director**, Security BAE Systems, Inc.  
Chireda Gaither, **Associate Director of Corporate Small Business Programs**, Leidos Inc  
Calvin Freeman, **Vice President of Enterprise Procurement and Supply Chain Management**, ManTech International Corporation



# EVENT SCHEDULE

## PROCUREMENT PANEL



### PROCUREMENT FORECASTS AND OPPORTUNITIES

**3:00PM - 4:15PM EST**

**MODERATOR:** Sharon Jacobs, **Chief Executive Officer**, Strategic Alliances Group, Inc

**PANELIST(S):** Natasha Boyce , **Small Business Specialist (FDA & NIH Support)**, Office of Small Business U.S. Department of Health and Human Services (HHS)

Melissa Jenkins, **Industry Liaison Program Analyst - Outreach/In-Reach, WOSB Program Manager**, Department of Treasury Office of Small and Disadvantaged Business Utilization

Juanita Hunt, **Small Business Professional 316th Wing**, Small Business Office Joint Base Andrews – Naval Air Facility Washington

Irma Alvarez-Alexander, **Deputy Director**, Office of Small Business Programs, NAVAIR HQ Naval Air Systems Command (NAVAIR)



# HONOREE DIRECTORY



Boot Camp Graduate



Honored WVE Engager



Podcast Speaker



## Business Owners

Name	WVE Achiever	Email	Business Info (If Applicable)
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## Business Owners

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## Resource Providers

Name	WVE Achiever	Email	Business Info (If Applicable)
Allison Tavik		alison.tavik@maryland.gov	Governor's Office of Small, Minority & Women Business Affairs
Andrea Jackson		andrea.jackson@dc.gov	Maryland Military-Veteran Women Business Conference
Baltimore Metropolitan Women's Business Center		ann.frank@morgan.edu	Baltimore Metropolitan Women's Business Center
Dana Burl		dana.burl@maryland.gov	Department of Veteran Affairs
Eduardo Hayden		eduardo.hayden@maryland.gov	Governor's Office of Small, Minority & Women Business Affairs
Jennene Biggins		jennene@jbigginsconsulting.com	Digital Marketing Strategist Danso Digital Media Group
Joe Wynn		joewynn@vetsgroup.org	VETS Group Information Technology Academy
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Sonya Hopson, PMP CSP		sonya@sageservicesgroupllc.com	Sage Services Group, LLC
Steven Colella		scolella@umd.edu	Mid-Atlantic Veterans Business Outreach
Yvette Racks		yvette.racks@morgan.edu	Morgan State University Entrepreneurial Development & Assistance Center (MSU EDAC)



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Podcast Speaker

## *Esteemed Participants*

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Vikki Chambers-Hunter		ItsMeMsVee@msn.com



# Small Business Resources



*NOTE: The following resources are subject to change over time.*

## Government Resources to Support Veterans

- National Veteran Institute for Procurement VIP, <https://nationalvip.org/>, [pbrown@nationalvip.org](mailto:pbrown@nationalvip.org)
- Learn more about VA OSDBU: <http://www.va.gov/osdbu>
- Learn more about Acquisition Support: <https://www.va.gov/osdbu/acquisition/index.asp>
- Learn more about Boots to Business: <https://www.sba.gov/offices/headquarters/ovbd>
- For more SBA resources for veterans: <https://www.sba.gov/business-guide/grow-your-business/veteran-owned-businesses>
- Learn more about VA Small Business Programs: <http://www.va.gov/osdbu/programs/>
- Learn more about VA's Verification Assistance and Counseling Programs: <https://www.va.gov/osdbu/verification/index.asp>
- Learn more about WVOSBI: <https://www.va.gov/OSDBU/wvosbi.asp>
- Learn more about required documents for VIP application: <https://www.va.gov/OSDBU/docs/Required-Documents-for-VIP-Application-4Dec2018.pdf>
- Access the Veteran Entrepreneur Portal: <https://www.va.gov/osdbu/entrepreneur/index.asp>
- Learn more about training and employment: <https://www.va.gov/osdbu/entrepreneur/training.asp>
- Learn more about HIRE Vets Medallion Award: <https://www.hirevets.gov/about>
- Verification Program Webinars and Town Halls (Vets First Verification Program): [https://www.va.gov/osdbu/verification/you\\_asked\\_we\\_listened.asp](https://www.va.gov/osdbu/verification/you_asked_we_listened.asp)
- National Veterans Small Business Coalition: <https://nvsbc.org/>
- Institute for Veterans and Military Families: <https://ivmf.syracuse.edu/apply/our-programs/>
- Veterans Institute for Procurement: <https://nationalvip.org/>
- Verification Program Webinars and Town Halls (Vets First Verification Program): [https://www.va.gov/osdbu/verification/you\\_asked\\_we\\_listened.asp](https://www.va.gov/osdbu/verification/you_asked_we_listened.asp)
- Learn more about VA OSDBU events: <https://www.va.gov/osdbu/calendar.asp>
- Learn more about DAP events: <https://vetbiz.va.gov/events/>
- Download a copy of the VA OSDBU Doing Business with VA Reference Guide (Abridged Version): [http://www.va.gov/osdbu/docs/DoingBusinessWithVA\\_ReferenceGuide.pdf](http://www.va.gov/osdbu/docs/DoingBusinessWithVA_ReferenceGuide.pdf)
- Download a copy of the VA OSDBU Doing Business with VA Reference Guide (Expanded Version): [https://www.va.gov/osdbu/docs/doingBusinessWithVA\\_ReferenceGuideFULL.pdf](https://www.va.gov/osdbu/docs/doingBusinessWithVA_ReferenceGuideFULL.pdf)
- To locate a Small Business Liaison near you: <https://www.va.gov/osdbu/about/contacts.asp#sbl>
- Learn more about the Veteran Entrepreneur Investment Program: <https://veip.penfedfoundation.org/>
- Learn more about Networking Opportunities through DVA: <https://www.va.gov/osdbu/outreach/dap/index.asp>
- Access your VetBiz Portal: <https://www.vetbiz.va.gov/>
- Apply to the Veteran Institute for Procurement (Maryland START Program): <https://www.mcccmd.com/veteran-institute-for-procurement.html>





# Small Business Resources



## Maryland Specific Resources

- Maryland Veterans Business Outreach Center: [veteranbusiness@umd.edu](mailto:veteranbusiness@umd.edu) (301) 955-6328
- Maryland PTAC Contacts: <https://www.aptac-us.org/find-a-ptac/?state=MD>
- Maryland Women's Business Center (Serves Maryland's Capital region – Prince Georges County, Montgomery County, and Frederick County): <https://marylandwbc.org/>
  - Angie Duncanson: [angie@marylandwbc.org](mailto:angie@marylandwbc.org)
- Baltimore Metro Women's Business Center (Serves Baltimore City, Baltimore, Howard, Frederick, Carroll and Harford Counties): <https://baltmetrowbc.org/>
  - Yvette Racks: [Yvette.racks@morgan.edu](mailto:Yvette.racks@morgan.edu)
- Maryland Capital Enterprises Women's Business Center (Serves MD Eastern Shore, Anne Arundel County, and Baltimore City): <https://womensbusinesscenteratmarylandcapitalenterprises.org/>
  - Lisa Twilley: [ltwilley@marylandcapital.org](mailto:ltwilley@marylandcapital.org)
- Maryland Small Business Development Financing Authority: <https://mmgcapitalgroup.com/>
- Maryland Department of Commerce: <https://commerce.maryland.gov/>
- Maryland Department of Veterans Affairs: <https://veterans.maryland.gov/>
- Maryland Workforce Exchange: <https://mwejobs.maryland.gov/vosnet/Default.aspx>
- Project Opportunity: <https://www.project-opportunity.com/>

**More Resources Can be Found in this Attachment**

**<https://commerce.maryland.gov/Documents/BusinessResource/maryland-federal-facilities-contracting-guide.pdf>**



# Small Business Resources



## General Business Resources

### Business IDs, Codes, and Registrations and Verifications

- Learn more about TIN: <http://www.irs.gov/smallbiz>
- Obtain a DUNS number: <https://www.dnb.com/duns-number/get-a-duns.html>
- Learn more about DUNS number: <http://fedgov.dnb.com/webform>
- SAM.Gov Registration: <https://sam.gov/content/home>
- Learn how to get verified with VA: <https://www.va.gov/osdbu/verification/assistance/counselors.asp>
- Certifications through SBA programs: <https://certify.sba.gov/>
- Learn more about CAGE codes: <https://cage.dla.mil/Home/UsageAgree>
- Learn more about NAICS codes: <https://www.census.gov/naics/>
- Learn more about permits and licensing: <https://www.sba.gov/licenses-and-permits>

### General Business

- Learn more about the Women's Business Enterprise National Council: <https://www.wbenc.org/>
- Learn more about the National Minority Supplier Development Center: <https://nmsdc.org/>
- Learn more about SBA events: <https://www.sba.gov/events/find?dateRange=all&distance=200&pageNumber=1>
- Download a copy of the Procurement Readiness Guide for Small Businesses: [https://www.va.gov/osdbu/docs/procurementReadiness\\_FULL.pdf](https://www.va.gov/osdbu/docs/procurementReadiness_FULL.pdf)
- Access more Free Contracting Resources: <https://fedbizaccess.com/fedbiz-connect-resources/>
- Visit the OSDBU Council website: <https://www.va.gov/osdbu/council/interagency-council.asp>
- Learn more about PTAC: <http://www.aptac-us.org/>
- Learn more about PTAC events: <https://www.aptac-us.org/contracting-assistance/ptac-training-events/>
- Learn more about Dun & Bradstreet: <https://www.dnb.com/products/small-business/credit-signal.html>
- Learn more about CMMI: <http://cmmiinstitute.com/>
- Learn more about Small Business Matters
  - Basic Business Requirements: <https://www.sba.gov/federal-contracting/contracting-guide/basic-requirements>
  - Size Standards: <https://www.sba.gov/federal-contracting/contracting-guide/size-standards>
  - Protests: <https://www.sba.gov/partners/contracting-officials/contract-administration/handling-protests>
  - Surety Bonds: <https://www.sba.gov/funding-programs/surety-bonds>
  - Events: <https://www.sba.gov/tools/events>
  - How to Win Contracts: <https://www.sba.gov/federal-contracting/contracting-guide/how-win-contracts>



# Small Business Resources



## General Business Resources

### Federal Laws, Procedures, and Information

- Learn more about federal information at GPO: <https://www.govinfo.gov/>
- Learn more about FAR Subpart 15.403: <https://www.acquisition.gov/far/15.403>
- Learn more about Public Law 109-461: <http://www.va.gov/ogc/docs/pl109-461.pdf>
- Learn more about Simplified Acquisition Procedures, Simplified Acquisition Threshold Contracts: <https://www.acquisition.gov/far/part-13>
- Learn more about Subpart 19.5 – Set-Asides for Small Business: [https://www.acquisition.gov/sites/default/files/current/far/html/Subpart%2019\\_5.html](https://www.acquisition.gov/sites/default/files/current/far/html/Subpart%2019_5.html)
- Learn more about Contract Cost Principles and Procedures: <https://www.va.gov/oal/library/vaar/vaar831.asp>
- Learn more about VA Acquisition Regulation (VAAR): <http://www.va.gov/oal/library/vaar/>
- Learn more about the Public Law 95-507: <https://www.govinfo.gov/content/pkg/STATUTE-92/pdf/STATUTE-92-Pg1757.pdf>
- Learn more about Executive Order on Racial Equity and Support for Underserved Communities through The Federal Government: <https://www.whitehouse.gov/briefing-room/presidential-actions/2021/01/20/executive-order-advancing-racial-equity-and-support-for-underserved-communities-through-the-federal-government/>
- Learn more about the National Defense Authorization Act (NDAA) OF 2021” <https://www.congress.gov/bill/116th-congress/house-bill/6395>
- Learn more about the American Rescue Plan: <https://www.whitehouse.gov/briefing-room/legislation/2021/01/20/president-biden-announces-american-rescue-plan/>
- Learn more about Veteran Affairs Acquisition Manual: <https://www.va.gov/oal/library/vaam/index.asp>

### Partnership and Teaming Resources

- Learn more about DSBS: [http://dsbs.sba.gov/dsbs/search/dsp\\_dsbs.cfm](http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm)
- Learn more about subcontracting opportunities: [https://eweb1.sba.gov/subnet/client/dsp\\_Landing.cfm](https://eweb1.sba.gov/subnet/client/dsp_Landing.cfm)
- Learn more about Joint Ventures: <https://www.sba.gov/federal-contracting/contracting-assistance-programs/joint-ventures>
- Learn more about Contractor Team Arrangements: <https://www.gsa.gov/buying-selling/purchasing-programs/gsa-schedule/schedule-features/contractor-team-arrangements>



# Small Business Resources



## General Business Resources

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### Procurement, Contracts and Acquisitions

- Learn more about Bidspeed: <https://fedbidspeed.com/>
- Learn more about Sam.gov data bank: <https://sam.gov/content/contract-data>
- Learn more about PSCs/FSCs: <http://www.fpds.gov/>
- Learn more about acquisition systems: [https://www.acquisition.gov/?q=Acquisition\\_Systems](https://www.acquisition.gov/?q=Acquisition_Systems)
- Learn more about CPARS: <http://www.cpars.gov/>
- Learn more about GSA schedule: <https://www.gsa.gov/acquisition/purchasing-programs/gsa-schedules>
- Access SBA Contracting Guides and Programs: <https://www.sba.gov/federal-contracting>
- Learn more about SBA events: <https://www.sba.gov/events/find?dateRange=all&distance=200&pageNumber=1>
- Learn more about the Defense Contract Audit Agency: <http://www.dcaa.mil/>
- Learn more about GSA Smart Pay Program: <https://smartpay.gsa.gov/content/gsa-smartpay-vendors>
- Download the Product and Service Code Manual: <https://www.acquisition.gov/psc-manual>
- Learn more about VA Forecast of Contracting Opportunities (FCO):
  - Overall Search: <https://www.vendorportal.ecms.va.gov/eVP/fco/EntireVA.aspx?Type=Complete>
  - Capitol Health Care Network: <https://www.vendorportal.ecms.va.gov/eVP/fco/VisnSearch.aspx?ID=05&Type=Visn>
- Learn more about Contract-Awarded Labor Category (CALC): <https://calc.gsa.gov/>
- Learn more about Grant opportunities: <https://www.grants.gov/>
- Learn More about the GSA Schedule: <https://www.gsaelibrary.gsa.gov/ElibMain/ElibHome?user=newAdvantage&referer=clrVEcReE5jYjGfAm4l37gVKB5Bz721xgxTQChvGMKvAZBeNYbUDFw%3D%3D>



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