

## About Us

Lord and Tucker Management Consultants, LLC, (LTMC) is a certified SBA 8(a), Woman-owned Economically Disadvantaged Small Business (EDWOSB) and Minority Business Enterprise (MBE) consulting firm specializing in government, education, and nonprofit program, grants and financial management, with significant experience and industry knowledge in professional development and training for commercial, government (Federal, state and local), non-profit, K-12 and higher education, and trade associations.

## Core Competencies

- Training and Professional Development
- Procurement Ready including Federal Government Contracting Management & Leadership Professional Development
- Self-Paced, Online Learning Modules Curriculum Development

## Service Differentiators

- Successful history of supporting a wide range of government program challenges
- Strategic partnerships with area Federal, state and local government, higher education, and business development leaders

## Lord and Tucker Management Consultants, LLC

[www.ltmctraining.com](http://www.ltmctraining.com)

*Developing People and Promoting Organizations*

## Contract Vehicles



## Certifications



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UEI: N1STD5RD3NS7 CAGE: 45SD7

**NAICS:** 541512, 541611, 541612, 541613, 541990,  
561110, 561312, 561320, 561410, 561920, 611430

# Description and Past Performance

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LTMC offers customizable training options as a series, master class, workshop, or seminar. Our service offerings are available virtually, in person, and with or without live instruction. We also offer 24/7 training for your team! Request a catalog and ask about continuing education credit or Continuing Learning Points (CLPs) to support your continuing professional education requirements.

## Past Performance

- **Centers for Medicare & Medicaid Services (CMS):** LTMC supported the Purchase Card Improvement Program of the, which strove to ensure their existing Purchase Card Program (PCP) Cardholders and Approving Officials were adhering to regulations and procedures. We performed independent reviews of CMS component's cardholder purchases and determined areas where improvement was needed. LTMC then developed and provided training with the goal of correcting any deficiencies in the PCPs (formerly known as the GSA Smart Pay Purchase Card Program).
- **The Health Resources & Services Administration (HRSA) Office of Acquisition Management and Policy (OAMP):** LTMC provided Acquisition Process Improvement Consulting Services. LTMC developed tools, resources, and pilot training to enhance the skills of its acquisition workforce through the use of research, surveys, interviews, and stakeholder engagement. The agency's current training focus is to provide courses through which their acquisition workforces may attain or maintain their Federal Acquisition Certifications (FAC).
- **Morgan State University (MSU), Large Universities, Non-Profits, and Local Government Entities:** Staff provide senior leadership and Program Coordination support to the U.S. Small Business Administration Women's Business Center located at Morgan State University. LTMC also assisting the MSU Entrepreneurial Development and Assistance Center (EDAC) with implementing the W.O.M.E.N. Women of Color Veteran (WVE) initiative to access government contracts and financing.
- **National Science Foundation Administrative and Program Operations Group (APOG) National Science Foundation (NSF) National Center for Science and Engineering Statistics (NCSES):** Staff assist with coordination of internal and external training of staff to include setting up virtual platforms, surveying for training needs, and developing training outlines.
- **Other Clients:** The Veterans Enterprise Training and Services Group, Government Procurement Innovators, Reid Community Development Center, Calvert County and Southern Maryland Chambers of Commerce, Calvert County Government, and Maryland State Highway Administration.

