



WELCOME  
*Packet*



# PLACEMENT *Packages*

## PREMIUM

\$3700 | Full Time  
\$3300 | Part Time

- All services listed in our Standard Package
- An in-depth background check on (2) final candidates
- Virtual and/or in-person interview coordination with up to (9) candidates
- Assistance with home prep (copy keys, program garage codes, etc.)
- Optional shadow day with a Hive Team staff member

## STANDARD

\$3200 | Full Time  
\$2800 | Part Time

- 90 day contract with The Hive
- Professional vetting of all candidates
- Virtual and/or in-person interview coordination with up to (6) candidates
- Basic contract tailored to each family, PLUS assistance with negotiations
- Quarterly follow ups after the first week of nanny's employment

## TEMPORARY

\$2300 | Full Time  
\$2000 | Part Time

- 90 day contract with The Hive
- Professional vetting of all candidates
- Virtual and/or in-person interview coordination
- Basic contract tailored to each family PLUS assistance with negotiations

\*Temp. packages are for placements lasting 6 months or less\*



# ADDITIONAL *Services*

## EXPEDITED SERVICE

- Additional \$700**
- Expedites your package from (90) days to (75) days start to finish
  - PLUS after-hours communication with The Hive Team staff to ensure you are top priority!

## ADD'L HOURS

- Additional \$500**
- Allows after-hours communication and interview facilitation between client and Hive Team staff as late as 8PM EST
  - Allows for communication/interview facilitation on Sundays when the office is typically closed!
- \*Great for parents with busy weekday schedules\***

## ADD'L CHECK

- Additional \$80  
(per background check)**
- Basic background checks are conducted on all candidates, but we offer a more in-depth background check a la carte for as many candidates as you desire



# THE *Process*

## STEP ONE

### Chat with a Specialist

Discuss your family's unique needs with a Hive Team Member. We'll get to know you via email or phone and have you fill out a client intake form with all the important details we need to move forward.

## STEP TWO

### Pick Your Package

Choose the placement package and add-ons that fit your family's needs. Not sure what's best? Chat with The Hive Team staff to hear their recommendations. Once we find the right package for you, you'll fill out a client agreement and submit payment.

## STEP THREE

### Review/Interview Candidates

We'll create a job description based on your client intake form and find nannies within our system that could be a match. You'll see Hive Profiles detailing the nannies' experience, location, education, and a "Meet the Nanny" section written by the candidate. You can decide which nannies you'd like to meet, and which you'd like to pass on, and we'll arrange virtual and in-person interviews based on your schedules.



## STEP FOUR

### Choose Your Nanny

We'll help you make an official employment offer to the nanny of your choice using our base contract for nannies/clients. Remove what doesn't work, and add anything that's missing! Need help setting up payroll? We have our own payroll system too!

# Average Nanny Rates

SOUTHERN INDIANA + LOUISVILLE, KENTUCKY

## **\$16-\$18/HR**

Newer nannies, usually right out of high school or beginning college with little to no formal nanny experience. Most nannies will have babysitting experience.

We do not allow clients to pay less than \$16/hr.

## **\$19-21/HR**

Nannies with 2-3 years of experience in the field OR nannies with other relevant childcare experience, such as teaching, child psychology, or daycare.

## **\$22-24/HR**

Nannies with anywhere from 4-6 years of experience in the field, sometimes more.

Some of these nannies may have a relevant degree and/or other professional certifications.

## **\$25-30+/HR**

Professional career nannies with 7 or more years of experience in the field.

Many will have a relevant degree and/or professional certifications.

## THE HIVE PAYROLL

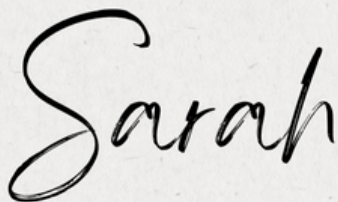
COMPARISON CHART  
WWW.HIVENANNYAGENCY.COM

	THE HIVE \$45.00/PAYROLL	HOMEPA \$75.00/PAYROLL	ADP \$50.00/PAYROLL	POPPINS \$49.00/PAYROLL
24/7 CUSTOMER SUPPORT TEAM	✓			
SELF SERVICE OR FULL SERVICE	✓			
PTO + EXPENSE TRACKER	✓	✓	✓	✓
AUTOMATIC W-2 GENERATOR	✓	✓		
SET + FORGET: AUTO WITHDRAW	✓	✓		
PAYROLL TAXES CALCULATED	✓	✓	✓	✓

# Hey There!

It's Sarah - founder, CEO, and chief nanny-matcher of The Hive! This whole shebang started in 2019 with just me, my trusty laptop, and a \$200 deposit to get the ball rolling. Since then, I've poured my heart and soul into building The Hive into the ultimate destination for parents to find the perfect nanny for their family. With over a decade of experience in the nanny world under my belt, I know all the insider secrets. Nannies trust me to have their backs, and are constantly thanking me for all the support The Hive provides. But enough about me - let's talk about YOU! What does my nanny expertise mean for you? It's simple: more trust from nannies means a way bigger pool of incredible candidates for your family to choose from compared to other agencies. At The Hive, we've got your childcare needs covered!

So come on in, make yourself at home, and let's find the perfect nanny match for your family! This is going to be fun.

A handwritten signature in black ink that reads "Sarah". The script is fluid and cursive, with a large initial 'S'.

Love,  
Sarah Saylor