

Six Seasons Makuru, Djilba & Kambarang

> Makuru June & July

Djilba August & September

Kambarang October & November Is the wettest time of year and it's a good idea to move inland from the coast. This is when we visit regional towns inland to inspire and grow innovation.

Initiatives: Regional Road Show, Mount Meharry Peak Climb, PropTech Leaders Retreat.

Is the start of the massive flowering explosion and a feeling of growth. This is when we're heavily focused on attracting investment for innovators.

Initiatives: Investment Panel Interaction & Meetings, Entrepreneur In Residence, Annual Breakwater Investor Lunch.

We can see an abundance of colours and October is the most likely time of the year you'll encounter reptiles as the awaken from hibernation and move to warmth for energy. This is when we have many face to face initiatives to bring the community together to energise, connect, share and prepare for the seasons to come.

Initiatives: PropTech Radio Show Perth, PropTech TV Perth, PropTech Work Days,
PropTech Steering Committee Meeting.

Six Seasons Birak, Bunuru & Djeran

Birak December & January

Bunuru February & March

Djeran April & May Rain eases and the warm weather starts to be felt. We stay close to the coast to enjoy the sea breezes. This is when we have the Mandurah Tech Fest.

Initiatives: Mandurah Tech Fest, Perth Giants, & PropTech Mentors Program.

Is a time to look out for the female zamia flower. This is when we run the Women In PropTech Perth Series and enhance our focus on female participation & support.

Initiatives: Women In PropTech Perth Series, Accelerator Perth, PropTech Work Days & Peak Body Partnership Events.

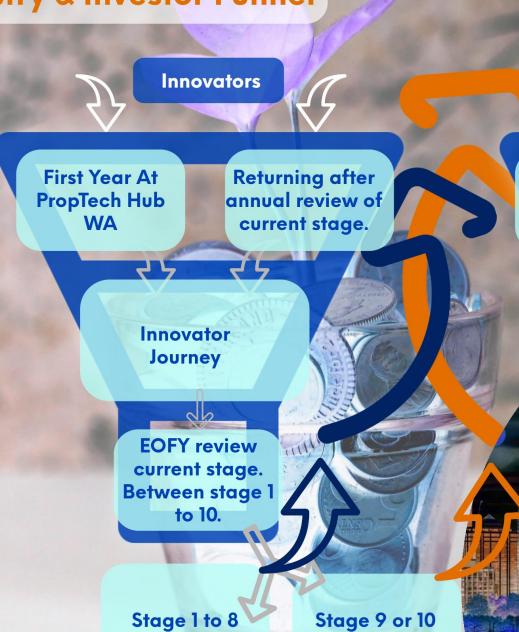
Many flying ants can be seen cruising around in the light winds. This is when innovators fly nationally and internationally in a delegation to share and connect with industry & investors.

Initiatives: International Delegations, National Delegations, PropTech Champions, PropTech investment Panel New member Attraction Initiatives, Mentors Program Expanded Globally.





## **PropTech Innovator Industry & Investor Funnel**



**Industry & Investors** 

75

First Year At PropTech Hub WA

**Returning After Backing An** Innovator(s)

Assign 4% (revenue/ capital) or part of to backing an innovator through their journey.

> Innovator succeeded to Stage 9 or 10.

Here's to Perth being your National HQ, now & always! The City of Light.

