



Our Business is to Develop Yours

INTERNATIONAL AGENCY PARTNER MODEL

Be part of a Global Business driving force built on valuing our partners at every step of the journey

Become our Trusted Agent Partner

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YOUR ROLE





- Provide products & services from credible and reliable suppliers
- Liaison with multiple suppliers from China & overseas R&D facilities
- Undertake full D2D (Door-to-Door) delivery cycle
- Perform various quality checks & due diligence
- Arrange factory and site visits
- Deliver customized products
- Design & prototyping work for innovative projects
- After-sales service for select product lines

PROMOTIONAL MATERIALS

We will provide you with all the necessary information for Marketing and Promotion

Project Cases



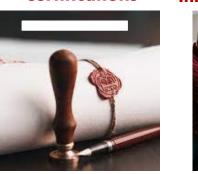


Pictures & Videos

Testimonials



Certifications



Marketing Materials

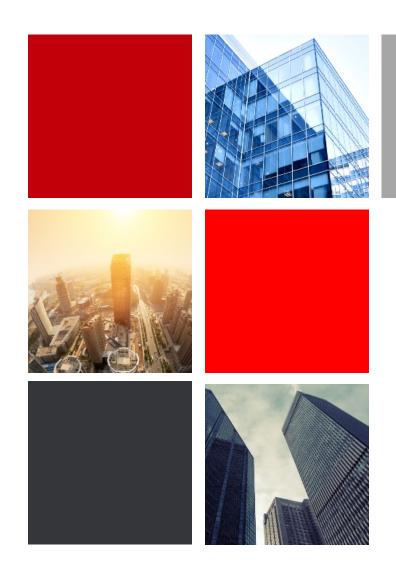


Introduction & Training



Product Brochure Information Documents





INQUIRY RESOLUTION

We will send you the standard Q&A

This includes an inquiry list, the client requirements, and a professional quote with a plan

We provide ongoing support to help you have all the information you need for negotiations and deal closures



PRODUCTION, SHIPPING, FREIGHT, AFTER-SALES SERVICE

We will work with you to close the deal with the client

Once the deal is closed and advance payment is made, we will prepare the project pipeline

All the remaining work will be handled and executed by us from this point

We will keep track of every step

2. WE GUARANTEE







You will be our valued agent in the region

WIN-WIN

We will never skip you to work with the client directly

3. OTHER STANDARDS



We will sign an Agent Partner
Agreement, so no need for further
agreements for later cooperation



Agent Partner should use the A&J name, logo, materials in a professional & ethical manner



On successful referrals there will be a commission payout



On achieving various KPIs/milestones there will be a bonus



Except for the Sale Price & Brand, the Agent Partner is not allowed to change anything in the materials

4. YOUR ROLE



Find potential clients



Negotiation



Being the face of the company in your network



Client maintenance



PROJECT PIPELINE

SIGN AGREEMENT

ADVANCE PAYMENT
(A&J)

PRODUCE, SHIPPING & FREIGHT

(A&J)

BRAND AND PROMOTION

(A&J AND AGENT)

NEGOTIATION & DEAL CLOSURE

(A&J AND AGENT)

PROJECT CLOSURE & AFTER-SALE SERVICE

(A&J)

POTENTIAL CLIENT
AND INQUIRY

(A&J AND AGENT)

QUOTE AND PLAN

(A&J)

CLIENT MAINTENANCE

(AGENT)



Get in Touch



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