



# DESSERTO

CATALOGUE 2025



# A D R I A N O   D I   M A R T I

Being conscious of the negative impact that industries are causing to the environment through the use of animal and synthetic leather, and the lack of sustainable alternative materials available to meet an ever-growing industrial demand, we created Desserto®, a sustainable, cactus-based biomaterial often distinguished by its remarkable softness to the touch and its performance across a wide variety of applications, while complying with the most rigorous quality and environmental standards in the industry. Desserto®, headquartered in Guadalajara, México, will be celebrating its seventh anniversary in April 2026.

Since its official launch, it has received important international awards such as the Green Product Award, MCFW Sustainable Fashion Award, PETA Compassionate Business Award, Good Design Award, Innovation Award by Architectural Digest and Samsung, and the USDA BioPreferred Program Champion. It also received a special mention as second runner-up and category favorite for materials at the LVMH Innovation Award. Desserto® is committed to creating new sustainable solutions and promoting ethical practices throughout industry value chains, helping build a better and more responsible fashion industry.





# MADE IN MEXICO

EXW  
Mexico

## DESSERTO CACTUS® - BASED BIOMATERIALS

These materials are characterized for being suitable for a wide range of applications from accessories, handbags, garments and residential furniture. If you're interested in requesting a customized finish, contact your commercial executive. NEW RELEASES: Desserto materials create based on seasonal trends and subject to stock availability.



**SKU: 10123**

**COLOR:** BLACK  
**TEXTURE:** ROCKPORT  
**PRICE:** \$12 USD/LM (1X1.4M)  
**THICKNESS:** 0.5 MM (+/- 10%)  
**BACKING:** 100% POLYESTER  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



**SKU: 70004**

**COLOR:** RED TUNA  
**TEXTURE:** HELENE  
**PRECE:** \$16 USD/LM (1X1.4M)  
**THICKNESS:** 1.5 MM (+/- 10%)  
**BACKING:** 100% POLYESTER  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



**SKU: 70003**

**COLOR:** BLUE AGAVE  
**TEXTURE:** DOLLARO  
**PRECE:** \$15 USD/LM (1X1.4M)  
**THICKNESS:** 1.4 MM (+/- 10%)  
**BACKING:** 100% POLYESTER  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



**Ced (MJ) Cumulative Energy Demand**  
 Cradle to gate (per m2 leather)  
 \*-Desserto 34.33  
 -Animal leather 335.84  
 -PU 92.93



**GHG Carbon (KGC02EQ.)**  
 Cradle to gate (per m2 leather)  
 \*-Desserto 1.39  
 -Animal leather 27.30  
 -PU 4.81



**Water Use (M3)**  
 Cradle to gate (per m2 leather)  
 \*-Desserto 0.02  
 -Animal leather 32.95  
 -PU 2.93



**Ghg Carbon With Waste Incineration (KGC02EQ.)**  
 Cradle to gate (per m2 leather)  
 \*-Desserto 1.80  
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# MADE IN MEXICO

EXW  
Mexico

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### SKU: 10012

**COLOR:** BLACK  
**TEXTURE:** RUSTIC  
**PRECE:** \$19 USD/LM (1X1.4M)  
**THICKNESS:** 0.5 MM (+/- 10%)  
**BACKING:** 100% RECYCLED POLIÉSTER  
**BACKING TYPE:** KNIT



### SKU: 70001

**COLOR:** BLACK  
**TEXTURE:** COACHMAN  
**PRICE:** \$18 USD/LM (1X1.4M)  
**THICKNESS:** 1.2 MM (+/- 10%)  
**BACKING:** 100% POLYESTER  
**BACKING TYPE:** KNIT  
LIMITED STOCK



### SKU: 10121

**COLOR:** MOCHA MOUSSE  
**TEXTURE:** CABRETA  
**PRECE:** \$24 USD/LM (1X1.4M)  
**THICKNESS:** 1.6 MM (+/- 10%)  
**BACKING:** 100% POLYESTER  
**BACKING TYPE:** NON WOVEN  
LIMITED STOCK



**Ced (MJ) Cumulative Energy Demand**  
Cradle to gate (per m2 leather)  
\*-Desserto 34.33  
-Animal leather 335.84  
-PU 92.93



**GHG Carbon (KGC02EQ.)**  
Cradle to gate (per m2 leather)  
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**Water Use (M3)**  
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**Ghg Carbon With Waste Incineration (KGC02EQ.)**  
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-Animal leather 27.30  
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# MADE IN MEXICO

EXW  
Mexico

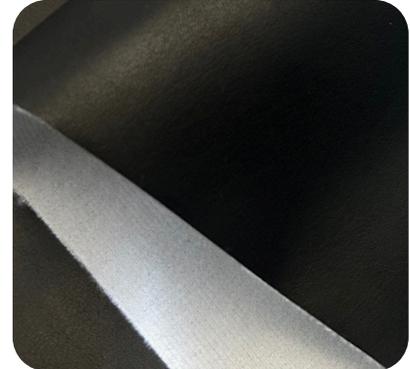
## DESSERTO CACTUS® - BASED BIOMATERIALS

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### SKU: 10116

**COLOR:** BLACK  
**TEXTURE:** FREEPORT  
**PRICE:** \$28 USD/LM (1X1.4M)  
**THICKNESS:** 0.60 MM (+/- 10%)  
**BACKING:** 100% RECYCLED NYLON  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



### SKU: 10118

**COLOR:** BLACK  
**TEXTURE:** FREEPORT MATTE  
**PRICE:** \$28 USD/LM (1X1.4M)  
**THICKNESS:** 0.60 MM (+/- 10%)  
**BACKING:** 100% RECYCLED NYLON  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



### SKU: 10130

**COLOR:** OCEAN BLUE  
**TEXTURE:** ROCKPORT  
**PRICE:** \$28 USD/LM (1X1.4M)  
**THICKNESS:** 1 MM (+/- 10%)  
**BACKING:** 50% POLIESTER/  
50% COTTON  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



**Ced (MJ) Cumulative Energy Demand**  
 Cradle to gate (per m2 leather)  
 \*-Desserto 34.33  
 -Animal leather 335.84  
 -PU 92.93



**GHG Carbon (KGC02EQ.)**  
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**Ghg Carbon With Waste Incineration (KGC02EQ.)**  
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# MADE IN MEXICO

EXW  
Mexico

## DESSERTO CACTUS® - BASED BIOMATERIALS

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### SKU: 10002



**COLOR:** BLACK  
**TEXTURE:** ROCKPORT  
**PRICE:** \$30 USD/LM (1X1.4M)  
**THICKNESS:** 1.0 MM (+/- 10%)  
**BACKING:** 50% POLIESTER/  
50% COTTON  
**BACKING TYPE:** KNIT  
**MOQ:** NO



### SKU: 10005



**COLOR:** GREEN  
**TEXTURE:** HELEN  
**PRECE:** \$30 USD/LM (1X1.4M)  
**THICKNESS:** 1.0 MM (+/- 10%)  
**BACKING:** 50% POLIESTER/  
50% COTTON  
**BACKING TYPE:** KNIT  
**MOQ:** NO



### SKU: 10011



**COLOR:** BLACK  
**TEXTURE:** FREEPORT  
**PRECE:** \$32 USD/LM (1X1.4M)  
**THICKNESS:** 1.0 MM (+/- 10%)  
**BACKING:** 100% COTTON  
**BACKING TYPE:** WOVEN  
**MOQ:** NO



**Ced (MJ) Cumulative Energy Demand**  
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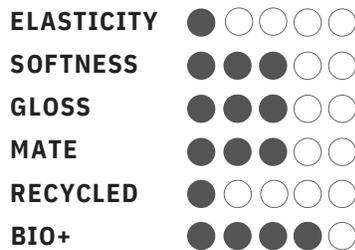


# MADE IN MEXICO

EXW  
Mexico

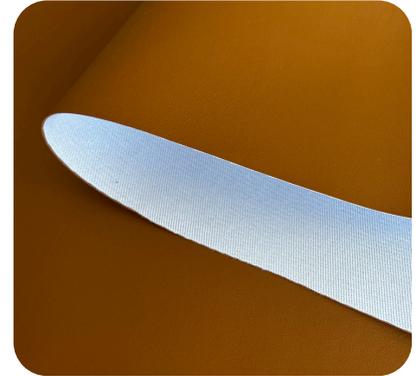
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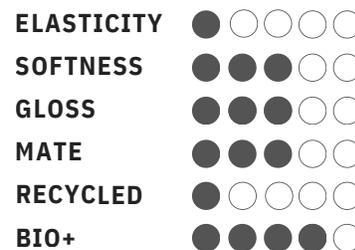
### SKU: 10025

**COLOR:** FERRERO  
**TEXTURE:** FREEPORT  
**PRICE:** \$34 USD/LM (1X1.4M)  
**THICKNESS:** 1 MM (+/- 10%)  
**BACKING:** 100% COTTON  
**BACKING TYPE:** WOVEN  
LIMITED STOCK



### SKU: 10028

**COLOR:** BROWN BITONE  
**TEXTURE:** FREEPORT  
**PRICE:** \$35 USD/LM (1X1.4M)  
**THICKNESS:** 1.0 MM (+/- 10%)  
**BACKING:** 100% COTTON  
**BACKING TYPE:** WOVEN  
LIMITED STOCK



### SKU: 10107

**COLOR:** SANDSHELL  
**TEXTURE:** FREEPORT  
**PRICE:** \$34 USD/LM (1X1.4M)  
**THICKNESS:** 1 MM (+/- 10%)  
**BACKING:** 100% COTTON  
**BACKING TYPE:** WOVEN  
LIMITED STOCK



**Ced (MJ) Cumulative Energy Demand**  
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-PU 92.93



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# MADE IN MEXICO

EXW  
Mexico

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### SKU:20102

**COLOR:** PINK  
**TEXTURE:** HELEN  
**PRICE:** \$17 USD/LM (1X1.4M)  
**THICKNESS:** 0.5 MM (+/- 10%)  
**BACKING:** 100% RECYCLED POLYESTER  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



### SKU: 10098

**COLOR:** OLIVE  
**TEXTURE:** SAFFIANO  
**PRICE:** \$32 USD/LM (1X1.4M)  
**THICKNESS:** 1.3 MM (+/- 10%)  
**BACKING:** 50% POLIESTER 50% COTTON  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



### SKU: 10108

**COLOR:** PINE GREEN  
**TEXTURE:** FREEPORT  
**PRECE:** \$33 USD/LM (1X1.4M)  
**THICKNESS:** 1.0 MM (+/- 10%)  
**BACKING:** 100% COTTON  
**BACKING TYPE:** WOVEN  
**MOQ:** NO



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 -PU 92.93



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# MADE IN MEXICO

EXW  
Mexico

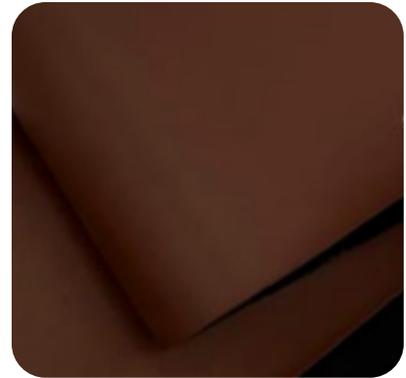
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**SKU: 10126**

**COLOR:** MEDIUM BROWN  
**TEXTURE:** FREEPORT  
**PRICE:** \$34 USD/LM (1X1.4M)  
**THICKNESS:** 1 MM (+/- 10%)  
**BACKING:** 100% COTTON  
**BACKING TYPE:** WOVEN  
LIMITED STOCK



**SKU:10125**

**COLOR:** MEDIUM BROWN  
**TEXTURE:** ROCKPORT  
**PRICE:** \$34 USD/LM (1X1.4M)  
**THICKNESS:** 1 MM (+/- 10%)  
**BACKING:** 100% COTTON  
**BACKING TYPE:** WOVEN  
LIMITED STOCK



**SKU: 30001**

**COLOR:** BLACK  
**TEXTURE:** FREEPORT  
**PRECE:** \$47 USD/LM (1X1.4M)  
**THICKNESS:** 1.3 MM (+/- 10%)  
**BACKING:** 100% COTTON  
**BACKING TYPE:** WOVEN  
**MOQ:** NO



**Ced (MJ) Cumulative Energy Demand**  
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-PU 92.93



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# MADE IN MEXICO

EXW  
Mexico

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**SKU: 60001**

**COLOR:** BLACK  
**TEXTURE:** HELEN  
**PRECE:** \$45 USD/LM (1X1.4M)  
**THICKNESS:** 1.2 MM (+/- 10%)  
**BACKING:** 100% RECYCLED COTTON  
**BACKING TYPE:** KNIT  
**MOQ:** NO



**SKU:60002**

**COLOR:** BLACK  
**TEXTURE:** ROMA  
**PRECE:** \$40 USD/LM (1X1.4M)  
**THICKNESS:** 1.26 MM (+/- 10%)  
**BACKING:** 100% RECYCLED COTTON  
**BACKING TYPE:** KNIT  
**LIMITED STOCK**



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# MADE IN MEXICO

EXW  
Mexico

## DESSERTO **AGAVE**® - BASED BIOMATERIALS

**Desserto Agave** is a sustainable, plant-based material crafted from tequila production by-product. It is dedicated to the beverage industry and ideal for hospitality applications such as accessories, aprons, bags, boxes and promotional.



**SKU: 80001**

**COLOR:**BLACK  
**TEXTURE:** CABOT  
**PRECE:** \$40 USD/LM (1X1.4M)  
**THICKNESS:** 1.3 MM (+/- 10%)  
**BACKING:** 100% RECYCLED COTTON  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



**SKU: 80002**

**COLOR:**CLAY  
**TEXTURE:** CABOT  
**PRECE:** \$40 USD/LM (1X1.4M)  
**THICKNESS:** 1.3 MM (+/- 10%)  
**BACKING:** 100% RECYCLED COTTON  
**BACKING TYPE:** KNIT  
 LIMITED STOCK



**Ced (MJ) Cumulative Energy Demand**  
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# MADE IN ITALY

EXW  
Italy

## DESSERTO CACTUS® - BASED BIOMATERIALS

Desserto materials produced in Italy and created for general and footwear applications



### SKU: ITA-001

**COLOR:** \*OFF WHITE  
**TEXTURE:** FREEPORT  
**PRECE:** \$33 EUR/LM (1X1.4M)  
**THICKNESS:** 1.2 MM (+/- 10%)  
**BACKING:** 55% POLYESTER/45% COTTON  
**BACKING TYPE:** WOVEN



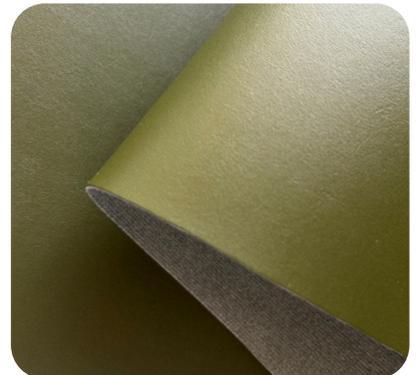
### SKU: ITA-002

**COLOR:** BLACK  
**TEXTURE:** RFREEPORT  
**PRICE:** \$33 EUR/LM (1X1.4M)  
**THICKNESS:** 1.2 MM (+/- 10%)  
**BACKING:** 55% POLYESTER/45% COTTON  
**BACKING TYPE:** WOVEN



### SKU: ITA-012

**COLOR:** GREEN  
**TEXTURE:** FREEPORT  
**PRICE:** \$33 EUR/LM (1X1.4M)  
**THICKNESS:** 1.2 MM (+/- 10%)  
**BACKING:** 55% POLYESTER/45% COTTON  
**BACKING TYPE:** WOVEN



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# MADE IN ITALY

EXW  
Italy

## DESSERTO CACTUS® - BASED BIOMATERIALS

Desserto materials produced in Italy and created for general and footwear applications



### SKU: ITA-046

**COLOR:** BLACK  
**TEXTURE:** SAFFIANO  
**PRECE:** \$33 EUR/LM (1X1.4M)  
**THICKNESS:** 1.2 MM (+/- 10%)  
**BACKING:** 55% POLYESTER/45% COTTON  
**BACKING TYPE:** WOVEN



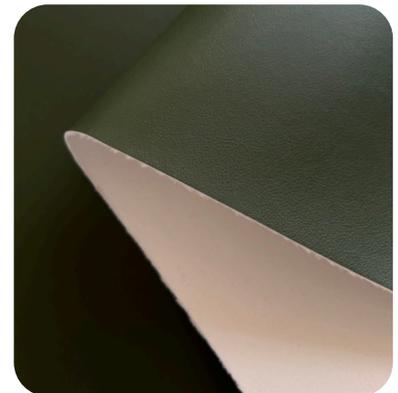
### SKU: ITA-402

**COLOR:** BLACK  
**TEXTURE:** ROCKPORT  
**PRECE:** \$38 EUR/LM (1X1.4M)  
**THICKNESS:** 1.3 MM (+/- 10%)  
**BACKING:** 100% RECYCLED POLYESTER  
**BACKING TYPE:** KNIT



### SKU: ITA-411

**COLOR:** GREEN  
**TEXTURE:** HELEN  
**PRECE:** \$38 EUR/LM (1X1.4M)  
**THICKNESS:** 1.3 MM (+/- 10%)  
**BACKING:** 100% RECYCLED POLYESTER  
**BACKING TYPE:** KNIT



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# MADE IN ITALY |

EXW  
Italy

## DESSERTO CACTUS® - BASED BIOMATERIALS

Desserto materials produced in Italy and created for general and footwear applications



### SKU: ITA-443

**COLOR:** SANDSHELL  
**TEXTURE:** FREEPORT  
**PRECE:** \$36 EUR/LM (1X1.4M)  
**THICKNESS:** 1 MM (+/- 10%)  
**BACKING:** 100% RECYCLED POLYESTER  
**BACKING TYPE:** KNIT



### SKU: ITA-10013

**COLOR:** GREEN  
**TEXTURE:** R86  
**PRECE:** \$23 EUR/LM (1X1.4M)  
**THICKNESS:** 0.5 MM (+/- 10%)  
**BACKING:** 100% RECYCLED POLYESTER  
**BACKING TYPE:** KNIT



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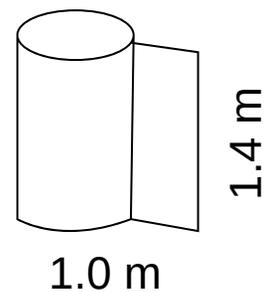
# IMPORTANT TO KNOW



We offer a wide variety of materials free of Minimum Order Quantity (MOQ) and we can also customize materials to meet our customer's needs in terms of color, thickness, backing and performance. Please note that our prices are EXW, and shipping is not included. All stock materials are subject to change with out prior notice in terms of availability, price, thickness, color variation, texture, backing, etc. Any modification of a SKU shown at this catalogue is considered as bespoke project.

If you need a specific material for a long-term production, we suggest doing customized production in order to avoid any possible change. Each customization material comes with a MOQ according the volume requested:

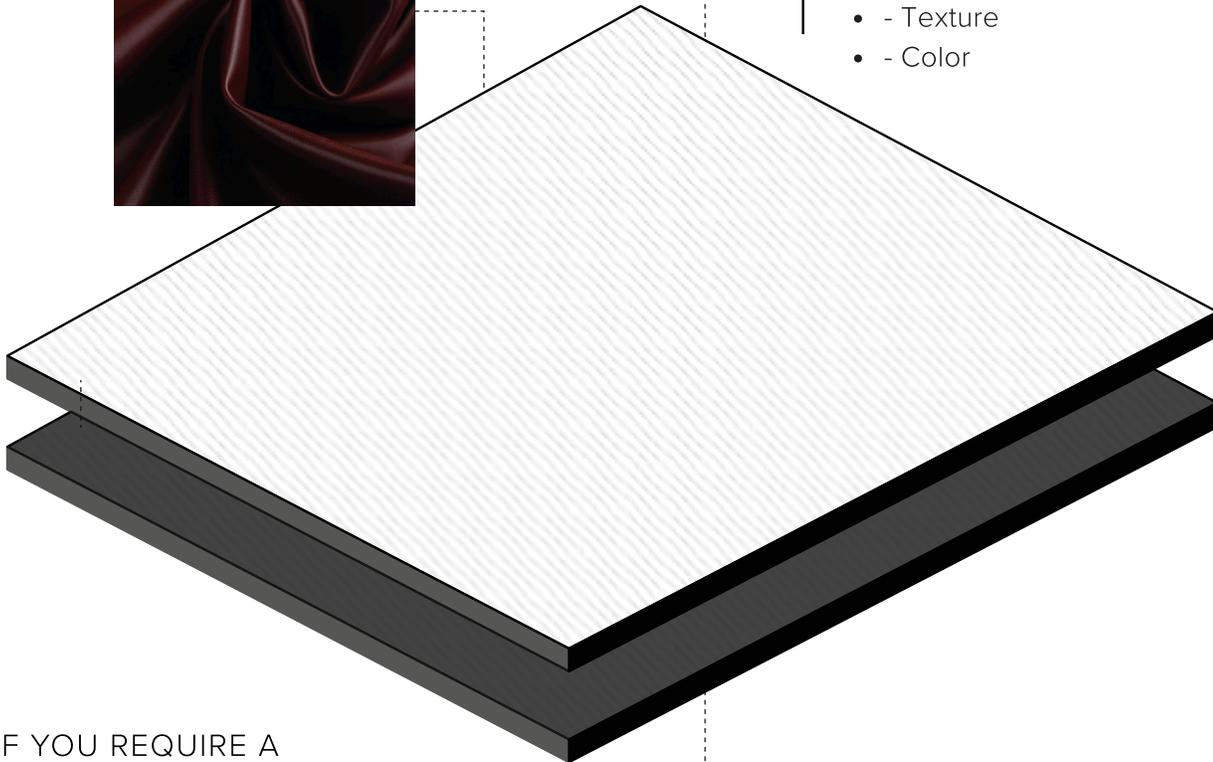
- - First customized production its required a MOQ of 300 lineal meters for mexican productions and 50 lineal meters for italian productions.
- - In Mexico, the second customized production its required a MOQ of 500 lineal meters. For Italian productions, the second customized production it's required a MOQ of 300 lineal meters.
- - Our linear meter size is 1 x 1.4 m (+/- 3%).



# CUSTOMIZED MATERIALS

**Customize our materials** to meet your specific needs with a variety of options, ensuring the perfect fit for any project:

- - Backing Type
- - Mechanical Properties
- - Overall Resistance
- - Bio-Based Content
- - Thickness
- - Softness
- - Texture
- - Color



## IF YOU REQUIRE A **A CUSTOM MATERIAL**

Your development will be subjected to a MOQ of 300 linear meters in Mexico and 50 linear meters in Italy.

A Lab Dip size sample will be developed for your approval prior to production, development fee is USD \$100.00 for aesthetics (per lab-dip or / and texture), if further technical characteristics are required, costs may vary.

## CERTIFICATIONS AND COMPLIANCES



## GLOBAL PRESS

**VegNews** **vegconomist** FASH ONUNITED

**The Guardian** **Forbes** **VOGUE** **BAZAR**

## ICONIC COLLABORATIONS

**FOSSIL**  **lululemon** **EVERLANE** **ALLSAINTS**



## THE PERFECT BALANCE BETWEEN SUSTAINABILITY AND PERFORMANCE

# TOP 10

## SUSTAINABLE FACTS

OF DESSERTO'S ORGANIC CACTUS FEEDSTOCK:



1. Biodiversity amelioration in the region.
2. Reverts Land Use Change (LUC).
3. Enrichment of soil micro-flora and micro-fauna through native and typical organic cactus afforestation.
4. Huge savings in water as no irrigation is applied.
5. Environmental preservation as no chemicals are used like herbicides or pesticides.
6. Cactus is left unharmed to enable repeated harvesting from the same plant.
7. Energy savings by drying the feed-stock in a solarium.
8. No cross-industry conflict as the byproduct is directed to the food industry in an increased value form which is more attractive, and stimulates the agricultural sector to plant more cactus.
9. Full vision and traceability of the farm to ensure sustainable social practices.
10. Technological enhancements at the fields.

Cactus is a natural carbon sink, it has a great CO<sub>2</sub> absorption capacity. From our 14 acres, we are able to absorb 8,100 tons of CO<sub>2</sub>/year, while at the farm we only generate 15.30 tons of CO<sub>2</sub> annually.

# DESSERTO AGAVE

## **Innovative alternative to leather that reduces the production waste of Tequila – Limited edition**

Tequila production has contributed to the agricultural and industrial development in Mexico, especially in the State of Jalisco. This innovation expands the economic benefits of the region and the people involved in the tequila value chain by creating conditions for economic development to thrive in harmony with the environment and society. Through this project, the agave- tequila production chain has the opportunity to join the fashion industry in a sustainable and responsible way through a plant-based alternative to leather which features the by-product of the tequila industry.

### **From the tequila industry**

Sustainability is the main objective of the Mexican company Adriano Di Marti, the developer of the cactus- based biomaterials as an alternative to leather Desserto (for the fashion industry) and Deserttex (for the automotive industry). Developing ambitious strategies and plans to remain as a leader in the biomaterials industry has lead to a new limited edition Desserto variant made out of Agave to be launched this summer 2023.

### **Tequila joins fashion**

Tequila production has contributed to the agricultural and industrial development in Mexico, especially in the State of Jalisco. This innovation expands the economic benefits of the region and the people involved in the tequila value chain by creating conditions for economic development to thrive in harmony with the environment and society. Through this project, the agave- tequila production chain has the opportunity to join the fashion industry in a sustainable and responsible way.

## **A gift from Mexico to the world'**

For the tequila industry it is clear that to maintain and protect the Appellation of Origin it is fundamental to preserve a healthy and clean environment. In this regard, the agave- tequila production chain's interest are perfectly aligned with Adriano Di Marti's commitment to preserve natural resources for future generations.

Adriano Di Marti company has been committed from its conception to an ambitious objective to become a low carbon solution provider in the biomaterials industry. In this process, the tequila industry can play an important role. Being the most representative product of the country and 'a gift from Mexico to the world', tequila must become a gift produced with care regarding the holistic sustainability principles. The time that the Agave plant spends in the field goes from 6 to 7 years. Then, the agave is turned into tequila. The fiber instead of being wasted its given the chance to be up-cycled for making the limited edition Desserto Agave biomaterials as an alternative to leather.





# DESSERTO CARE |

Caring of your  
Desserto fabric

This product is highly organic, and as your skin it requires care

Use only water base adhesive, do not use solvents.

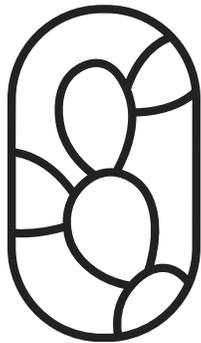
- To maintain clean materials and with a good appearance, use a mild soap solution and remove it completely using white cotton cloth dampened in water. All light colors require more frequent cleaning.
- Do not clean with solvents such as alcohol, acetone, paint thinner, bleach, oils, vinegar, waxes, silicones, armor all, stove (continental soda) or detergent cleaners, as these cause permanent damage in the material.
- Do not mark the furniture with an ink pen, ink could be absorbed into the product causing a permanent stain.
- For spills such as beer, wine, juices, soft drinks liquor, coffee, tea or chocolate simply clean the stain with a solution of mild liquid shampoo type cleaner water, dilute according to the instructions for use. Rinse with a cloth soaked in water to remove completely the excess. Dry the surface with a dry white cotton cloth.
- Clean the spill soon as possible especially if liquid has strong color.
- Sauce stains should be cleaned immediately to prevent staining.
- Prevent contact with suntan oils. In case this happens clean as soon as possible with liquid soap, try shampoo.
- Our products are protected to not transfer color to other materials, however some accessories with poor coloration could transfer to our materials, if this happens, immediately wipe the stain with shampoo and a white cotton cloth.
- You can also use a solution of half water and half disinfectant. Preferably free of chlorine. Then rinse with water and dry.
- Use a solution using 0.5% hypochlorite of sodium in water, rinse with water and dry.

## IMPORTANT TO KNOW...

- The customer is responsible to test the product before using it, to conform that the material is adequate for the process and final product use.
- Any warranty given by the clients to their final consumer without prior written agreement with Desserto remains under the strict responsibility of the client.
- The product data or thickness of the product at stock may vary without notice.
- The color deviation from lab dips and productions is  $E < 2$ .
- Desserto materials endure up to 170 degrees Celsius.



# THANK YOU



 @desserto.pelle

 @desserto.pelle

 @desserto.agave

[www.desserto.com](http://www.desserto.com)

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