



# Hahn Capital Management, LLC

601 Montgomery Street, Suite 840

San Francisco, CA 94111

Phone: (415) 394-6512

Fax: (415) 394-6518

Website: [www.hahncap.com](http://www.hahncap.com)

## A Summary of your Advisory Relationship with Hahn Capital Management, LLC as of June 15, 2020

Hahn Capital Management, LLC (“HCM”) is an Investment Adviser registered with the U.S. Securities and Exchange Commission – **SEC File number 108-32487**. Brokerage and investment advisory services and fees differ and it is important for you to understand these differences. Free and simple tools are available to research firms and financial professionals at [Investor.gov/CRS](http://Investor.gov/CRS), which also provides educational materials about broker-dealers, investment adviser, and investing.

### What investment services and advice can you provide me?

HCM offers non-custodial, full-discretionary investment advisory services to retail investors. In most cases, HCM requires a minimum equity account size of \$500,000. However, in some instances, HCM may agree to manage an account with a value less than \$500,000. HCM's management fees may vary according to type and size of account, as well as level of client service provided. If account circumstances or the services provided are different from the typical account, fees may be negotiated.

HCM provides continuing investment advice on Investment Types including Mid Cap Value Equity, Mid Cap Core Equity and Equity Value Strategies as determined by written agreement with client.

The Mid Cap Value Equity, Mid Cap Core Equity and Equity Value Strategies focus on companies with \$1B to \$20B market capitalization.

For additional information, please see HCM Form ADV Part 2A items 4,7 & 8 at – <https://adviserinfo.sec.gov/firm/summary/108911>

### Conversation Starters:

- *Given my financial situation, should I choose an investment advisory service? Why or why not?*
- *How will you choose investments to recommend to me?*
- *What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?*

<p><b>What fees will I pay?</b></p>	<p>You will pay a fee based on the assets under our management, billed quarterly in advance. The more assets we manage in your account, the more you will pay in fees. HCM has an incentive to encourage you to increase the assets under our management, which may be viewed as a conflict of interest.</p> <p>HCM is not a custodian of assets. HCM can work with any custodian, however, a majority of clients choose to custody their assets with Charles Schwab &amp; Co. Please be aware custodians will have differences in fees and costs.</p> <p>You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.</p> <p><i>For additional information, please see HCM Form ADV Part 2A items 5 &amp; 6.</i></p>	<p><b>Conversation Starters:</b></p> <p><i>Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?</i></p>
<p><b>What are your legal obligations to me when acting as my investment adviser?</b></p> <p><b>How else does your firm make money and what conflicts of interest do you have?</b></p>	<p>When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they may affect the recommendations we provide you. Here are some examples to help you understand what this means.</p> <p>HCM does not generate revenues from any source other than investment management fees.</p> <p><i>For additional information, please see HCM Form ADV Part 2A.</i></p>	<p><b>Conversation Starters:</b></p> <p><i>How might your conflicts of interest affect me, and how will you address them?</i></p>
<p><b>How do your financial professionals make money?</b></p>	<p>All investment professionals in the firm receive: 1) a base compensation commensurate with the professional's education and experience; 2) a discretionary bonus; 3) 3-4 weeks' vacation 4) reimbursement for educational pursuits related to the investment profession, including the CFA program; 5) participation in the firm's 401(k) Plan; 6) health insurance. They also receive a percentage of fees generated by clients they bring to the firm.</p> <p>All managing members (firm equity owners) receive a share of the firm's annual profits, if any, in accordance to each member's equity shares.</p>	
<p><b>Do your financial professionals have legal or disciplinary history?</b></p>	<p>No.</p>	<p><b>Conversation Starters:</b></p> <ul style="list-style-type: none"> <li><i>As a financial professional, do you have any disciplinary history?</i></li> <li><i>For what type of conduct?</i></li> </ul>
<p><b>Additional Information</b></p>	<p>While you are client of HCM, one of the managing members will be your point of contact. And should you have any issues and/or concerns, HCM's President and CIO is available to you.</p> <p>You can access our Form ADV Part 2A and Part 2B at <a href="https://adviserinfo.sec.gov/firm/summary/108911">https://adviserinfo.sec.gov/firm/summary/108911</a></p> <p><b>For additional information about our services, please visit our website: <a href="http://www.hahncap.com">www.hahncap.com</a></b></p> <p><b>Or feel free to call us: (415) 394-6512.</b></p>	<p><b>Conversation Starters:</b></p> <ul style="list-style-type: none"> <li><i>Who is my primary contact person? Is he or she a representative of an investment-adviser or a broker-dealer?</i></li> <li><i>Who can I talk to if I have concerns about how this person is treating me?</i></li> </ul>