

Trader — Components & Parts

Secondary-market trading · Distribution & EMS channels

Exact Asset is an AI-native asset lifecycle platform — machine-vision grading, digital asset passports, RFID/RTLS tracking, and chain-of-custody — built for data-center and enterprise IT environments.

THE OPPORTUNITY

You already know how to turn components into margin. This role gives you the supply, the data, and the upside to do it at the scale the AI build-out is creating. Data-center and GPU decommissions are producing a flood of memory, CPUs, GPUs, drives, and board-level parts — and most of it still gets priced on guesswork. Here, every deal is backed by machine-vision grading, digital asset passports, and a remarketing channel that's already built, so you source smarter, price sharper, and close faster than the seat you're in today.

WHAT YOU'LL DO

- Source and sell components and parts — memory, CPU/GPU, drives, boards — through distribution and directly to EMS providers.
- Build and run your own book: find supply, set pricing, move inventory, own the margin.
- Underwrite buys and back every sale with platform-verified grading, valuation, and chain-of-custody data.

WHAT YOU BRING

- A track record trading components and parts in the secondary market, with real relationships across distribution and EMS providers.
- Fluency in component-level pricing, grading, and testing across memory, CPU/GPU, storage media, and boards.
- A portable network and the instinct to spot a deal others miss.

YOUR EDGE AT EXACT ASSET

- ✓ AI-native grading and valuation instead of spreadsheets and gut feel
- ✓ Digital passports that make your inventory trusted
- ✓ Access to data-center and GPU teardown flow at today's volumes
- ✓ A remarketing channel already in place — you sell, you don't build tooling

HOW IT WORKS

Commission-forward from day one — start closing immediately on a contract or draw-against-commission basis, with a clear path to a permanent seat, an expanded book, and equity or territory as you prove out. Compensation is discussed confidentially. Remote-friendly; Austin HQ; travel for supply and key accounts.

Talk to us — confidentially

Currently seated but curious? These conversations are confidential — no résumé needed to start. Just tell us what you trade and who you know.

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Meeting at the ITAD Summit — reach out and we'll step off the floor for 20 minutes.