EXACT ASSET

Trader — Storage

Secondary-market trading · Enterprise storage (Dell EMC, Pure, IBM, NetApp)

Exact Asset is an AI-native asset lifecycle platform — machine-vision grading, digital asset passports, RFID/RTLS tracking, and chain-of-custody — built for data-center and enterprise IT environments.

THE OPPORTUNITY

> Enterprise storage is where value and data risk collide — which is exactly where you can win. You know the large-enterprise storage world: Dell EMC, Pure, IBM, NetApp, and the arrays, controllers, and drives that move through it. Here, every unit you touch carries platform-verified grading, sanitization, and chain-of-custody — so you can monetize storage flow that others won't touch because they can't prove the data is gone.

WHAT YOU'LL DO

- Source and sell enterprise storage — arrays, controllers, drives, and media — into the secondary market.
- Build and run your own book; own sourcing, pricing, and margin.
- Use platform-verified sanitization and condition data to unlock deals with data-sensitive sellers.

WHAT YOU BRING

- A track record trading enterprise storage, with relationships across the ecosystem (Dell EMC, Pure, IBM, NetApp, and peers).
- Command of array and drive pricing, testing, and — critically — data sanitization and compliance.
- A portable network and deal instinct.

YOUR EDGE AT EXACT ASSET

- ✓ Certified sanitization and chain-of-custody baked into every unit
- ✓ AI grading and valuation
- ✓ Access to enterprise and data-center decommission supply
- ✓ A remarketing channel already built

HOW IT WORKS

Commission-forward from day one, with a path to a permanent seat and equity or territory. Compensation is discussed confidentially. Remote-friendly; Austin HQ; travel as needed.

Talk to us — confidentially

Currently seated but curious? These conversations are confidential — no résumé needed to start. Just tell us what you trade and who you know.

Cris Lull · cris@exactasset.com · 240.687.7190

Meeting at the ITAD Summit — reach out and we'll step off the floor for 20 minutes.