MEETING OF THE BOARD OF DIRECTORS FEBRUARY 6, 2023 @ 7pm

MEMBERS PRESENT:

Michael Perinotti, Amy Kinnon, Jim Warfel, Dan Macaulay, Jeff Zellner, Erin Vermeulen, Amanda Smith, Kristen Grimm, Michelle Kaschak, Leann Stitzel, Jill Krahwinkel, Valerie Kile, Jayson Boushell, & DJ Wolbert.

Guests: Clare Coupe Scott, Danielle Dengler (student ambassador)

CALL TO ORDER/APPROVAL:

Val called the meeting to order at 7:02 PM and requested any changes to the meeting agenda. Approval of the Minutes: *Michelle motioned to approve; Erin seconded, all in favor--the motion carried.*

Approval of Agenda: *Erin motioned to approve; Kristen seconded, all in favor--the motion carried.*

COMMUNICATIONS:

- E-Votes
 - o Jan 2023 Approve purchase of a Stripe Reader for \$99
 - 11 yes, 0 abstain, 0 no

COMMITTEE REPORTS:

Treasurer:

- Bills for payment
 - \$1,295 tax preparation bill. *Kristen motioned to approve, Michael seconded, all in favor—the motion carried.*
- Financial Summary December 2022-January 2023:
 - Total Income: \$26,933.88; Total Donations; \$24,388.89; Total Expenses: \$9,497.26 = Ending Cash Balance \$169,574.48.
 - o \$91,600 EITC funds to spend

Financial Summary Fiscal Year Report

Financial S	ummary Fiscal Year 7/1/2022-6/30/2	2023					
			Dec Jan	FY22-23 YTD	FY22-23 NOV YTD	Change	% Change
Starting Cash Balance			152,137.86	70,548.08	70,548.08	-	
Income						-	
Fund Raising	Golf Tournament	Income	1,250.00	7.415.00	6,165.00	1,250.00	17%
		Expense	.,	7.850.34	7,850.34	-	0%
		Net	1,250.00	(435.34)	(1,685.34)	1,250.00	-287%
	Sporting Clays	Income	250.00	11.023.44	10.773.44	250.00	2%
	, , , ,	Expense		6,345.45	6,345.45	-	0%
		Net	250.00	4,677.99	4,427.99	250.00	5%
	5K and Fun Run	Income		-	-	-	
		Expense		-	-	-	
		Net	-	-	-	-	
	Cornhole	Income	620.44	620.44	-	620.44	100%
		Expense		-	-	-	
		Net	620.44	620.44	-	620.44	
	Share the Love/Disney raffle	Income			-	-	
		Expense		\$0.00	\$0.00	\$0.00	
		Net	-	-	-	-	
	Miscellaneous	Income	1,250.00	1,250.00	-	1,250.00	
		Expense		2.677.70	1.620.74	1.056.96	39%
		Net	193.04	(1,427.70)	(1,620.74)	193.04	-14%
Total Fund Raising Net			2,313.48	3,435.39	1,121.91	2,313.48	67%
	General Donations		\$ 3,388.89	7.652.24	4,263.35	3,388.89	44%
	Partners		8,500.00	9,500.00	1,000.00	8,500.00	89%
	Restricted Donations		12,500.00	114,500.00	102,000.00	12,500.00	11%
Total Donations			24,388.89	131,652.24	107,263.35	24,388.89	19%

Grants	Grants			1,300.00	1,300.00	-	0%
Investments	Interest		\$ 231.51	379.10	147.59	231.51	61%
Total Income			26,933.88	136,766.73	109,832.85	26,933.88	
Expenses						-	
Professional Fees				-	-	-	
PR/Recruiting			1,122.19	4,906.67	3,784.48	1,122.19	23%
General Administrative			408.19	2,892.93	2,484.74	408.19	14%
Payrol			\$ 8,336.88	\$25,602.73	\$17,265.85	\$8,336.88	33%
Insurance			(370.00)	2,858.00	3,228.00	(370.00)	-13%
Teacher Appreciation				-	-	-	
Total Expenses			9,497.26	36,260.33	26,763.07	9,497.26	26%
Allocations				-	-	-	
	CPR equipment			1.300.00	1,300.00	-	0%
	Teacher Mini Grant			180.00	180.00	-	0%
Total Allocations				1,480.00	1,480.00	-	0%
Cash Balance 1/31/2023			169,574.48	169,574.48	152,137.86	- 17,436.62	10%
Net Assets 1/31/2023				169,574.48	152,137.86	- 17,436.62	10%
Notes	1) EITC Committed allocations equals 80% of						
	Bank Acct Check At 1/31/2023						
	Paypal	\$1,668.43					
	New Tripoli Bank Savings	\$153,977.70					
	New Tripoli Bank Checking	\$13,928.35					
	Total	\$169,574.48					
	Difference	-					

Allocation & EITC:

- Clare reported a commitment to fund 80% of our restricted donation funds.
 Goal to spend \$40,000 towards teacher mini grants.
- We received 14 grant applications. Approved \$15,850 for flexible seating, sensory room, and increase in nonfiction book collection in library.
 - <u>Link</u> to all mini grants.
- 2^{nd} round of mini grant is out, no applications yet.
- EITC fund disbursement will be discussed at next committee meeting.
- No grant applications at this time.

Governance:

- Next revision of Bylaws needs to address out of state board members.
- <u>Annual Calendar</u>
 - o All event dates have been sent out via Google calendar for the year of 2023.
- Board positions
 - o Welcome Amanda Smith!!!
 - Application for Clare Coupe Scott (former member) but we are at capacity per bylaws.
 - o Jayson Boushell resigned to open a seat. DJ & Val thank him for his 10 years of service.
 - Val motioned to accept Clare as board member; DJ seconded, all in favor--the motion carried.
 - o Officially have a full board-congratulations!

Alumni:

- DJ reports no updates on the partnership with the Alumni Committee.
 - We still report their financials with our taxes.

Fund Development:

- <u>Cornhole Tournament</u>-Save The Date: Saturday 2/25/23 12-4 PM @ middle school gym. Snow date 3/25/23. Val posting on social media and Danielle sharing during morning announcements at school. Student Ambassadors are organizing. 18 teams currently registered, goal 50 teams! Plan to raffle off 30 items.
 - Will need board members to donate concession stand items & volunteer before, during, and after the event. Sign up for volunteers & donations for board members sent out via email.
 - Food:
 - https://www.signupgenius.com/go/10c0e4fa4a72eaaf9c16-cornhole#/
 - Volunteer:<u>https://www.signupgenius.com/go/10C0E4FA4A72EAAF9C16cornhole1</u>
- <u>Tiger Run & Fun Walk</u>-registration now available! Adding back the one-mile fun walk-hopes to be more family friendly!
- Event Sponsorships-working on getting new and more sponsors.

Public Relations:

- Senior Signs-sold 56, close orders in April, hand delivery by board members in May.
- Tiger Takeovers
 - o Next one this Friday 2/10/23 @ Ridgeview Winery!!!
 - o March-Shankweiler's Drive In-working on scheduling others.
 - Retriever-earned \$620; DeMarco's-earned \$250
- Neffs Community Event- 6/3/23
 - o Board members will operate the photobooth.

DEVELOPMENT DIRECTOR:

- Goal Tracking
 - o Annual sponsorships: \$34,000 out of \$50,000 goal (75%).
 - o Event fundraising: \$15,282 out of \$37,000 goal (41%).
 - o General donations: \$7,439 out of \$15,000 goal (50%).
 - o EITC: \$114,500 out of \$130,000 (88%).
 - o Grants: \$1,300 out of \$18,000 (7%).

Total \$172,521 out of \$250,000 (69%)

- 4 new annual partners and 3 new event sponsors.
- <u>Student Ambassador Program</u>- 5 students currently active. Thriving with the Cornhole event. Next meeting is tomorrow 2/7/23 to discuss future initiatives.
- <u>Staff Advisory Group</u>-Amy conducted a focus group, twice a year. Sent survey to get feedback on Cornhole event. Next meeting is 3/16/23 on Teacher Mini Grants.
- Employee Giving-30 participating, \$330 a month will be received.

OLD BUSINESS:

Strategy Session – Monday March 13th, 5:30 PM-7:00 PM, @ Demarco's, dinner will be provided.

NEW BUSINESS:

- Dan suggested for us to consider funding Student Council, students will submit proposals.
- Board meeting format
 - o Will offer hybrid meeting options again to accommodate members, will explore appropriate technology to enhance meeting connectivity-if needed.
 - o Guests will be required to attend in person.

ADJOURNMENT:

DJ motioned to adjourn the meeting @ 8:27 PM, Michelle seconded, all in favor-motion passed.

<u>Next Meeting: April 3, 2023 @ 7 pm – Administrative Building</u>