WORKOUT **PACKAGE PRICING**

BE A PART OF THE FUTURE OF BASKETBALL

PACKAGES

FIXED NUMBER OF WORKOUTS

3 WORKOUTS

COST PER WORKOUT \$56.66

\$170

- 3 30 MIN SKILLS SESSIONS
 3 30 MIN SHOOTING SESSIONS

6 WORKOUTS

COST PER WORKOUT \$55

\$330

- 6 30 MIN SKILLS SESSIONS6 30 MIN SHOOTING SESSIONS

SINGLE WORKOUT

\$60

INDIVIDUAL WORKOUTS PROVIDE A FLEXIBLE AND AFFORDABLE OPTION FOR BUSY SCHEDULES

INTERESTED IN MORE?
ASK OUR STAFF ABOUT MEMBERSHIP
OPTIONS AND PRICING



PERSONAL TRAINING PACKAGE PRICING

BE A PART OF THE FUTURE OF BASKETBALL

PACKAGES 1 ON 1 SESSION WITH A COACH

WITHOUT

MEMBER DISCOUNT

6 PT SESSIONS

\$240

\$175

• 6 30 MIN PERSONAL TRAINING • BOOK ON APP OR AT FRONT DESK

\$450

\$330

12 PT SESSIONS

- 12 30 MIN PERSONAL TRAINING BOOK ON APP OR AT FRONT DESK

\$45

\$35

SINGLE PT

PERSONAL TRAINING PROVIDE A FLEXIBLE AND AFFORDABLE OPTION FOR BUSY SCHEDULES

INTERESTED IN MORE?
ASK OUR STAFF ABOUT MEMBERSHIP OPTIONS AND PRICING



SHOOT **350**MONTHLY SPECIALS

Sibling Discount 30% for first child / 40% for second child / 50% for all additional children: ex. 1st child \$179.99 - 2nd \$125.99 3nd \$107.99 - 4th 89.99 3MO. 1st child \$159.99 - 2nd \$111.99 3nd \$95.99 - 4th 79.49 12MO. 1st child \$139.99 - 2nd \$97.99 3nd \$83.99 - 4th 69.99

PT and Guest Pass:

free 30 min PT and 2 guest passes when they give a 5 star review

Academy 6 pack:

free T-Shirt when they purchase a Academy 6pack

SIGN UP ON COMPUTER

- 1. You may need Shoot132 or shoot132
- 2. Click on Mindbody Business Website
- 3. "Point of Sale" on the left side Midscreen
- 4. Search name of new member
- 5. "Contracts" It will show \$35 set-up fee + the recurring amount
 - a.to edit set-up fee change box from \$35.00
 - b.to edit membership price change box next to membership name that is prepopulated with price
- 6. **ALWAYS PRORATE** with blue "Pro-Rate" choose today's date (exception if starting at future date)
- 7. ALWAYS PAY NOW AFTER 15th with blue checkmark next to "Pay now" (pay for the remaining of this month and first full month)
- 8. "Add item"
- 9. Double check that info in left box including dates and price is correct
- 10. "CC/Stored Payment" bottom left
- 11. Enter CC Info and billing address info
- 12. "Save/Print Reciept"







- 1. Check in on Scheduler
 - a. If not on scheduler, never look unprepared -Check GHL
 - b. Send the registration form (name in schduler-top right) Use Black envelope Icon or Black Paper Icon
- 2. Use ORV packet (contents: 2 laminated cards, I prescription form, 1 Badge, 2 guest passes
- 3. Skills find out about them
- 4. Shooting create your prescription and introduce benefits
- 5. Give laminated cards to parent when they walk back to front
- 6. Ask them to join you in party room, grab ipad + cc reader + waters
- 7. Prescription form: fill out goals & focus
- 8. Explain pricing with laminated cards
- 9. Prescription form: fill out recomendations
- 10. Take picture of the Form with Ipad
- 11. Sign them up on ipad
- 12. Schedule 30 min PT + Give 2 guest passes when they give 5-star review
- 13. Take pictures & Celebrate

- 1. You may need 4360
- 2. Click on Orange MB app
- 3. "Client" tab at top center

- 4. Search name of new member 5. "Buy" next to shopping cart 6. "Contracts" It will show \$35 set-up fee + the recurring amount
 - a.to edit set-up fee "Contract items" "onetime" select the discount amount (ex. \$5 off is charging
 - b.to edit membership price "Contract items" "Recurring" select the discount amount (ex. \$5 off is charging \$30)
- 7. ALWAYS PRORATÉ by hitting "prorate" slider (exception if they are starting at future date) 8. **ALWAYS PAY NOW AFTER 15th** by hitting "Pay now"
- slider (pay for the remaining of this month and first full month)
- 9. Big orange "Done"
- 10. Small orange on bottom right "Next" (check total before clicking (setups + prorate + possible 1st mo)
- 11. Have new member click big orange "I Agree" & Sign 12. Double check amounts Big Orange "Confirm"

- 14. "credit card" enter info or use "connect swiper" 15. "Next"









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Unlimited Membership options

ULIMITED Month-to-Month UNLIMITED 12mo UNLIMITED 3mo

Session Membership

4X a month + group training

Individual Sessions (1 shooting+1 skills each workout)

6 workouts 3 workouts 1 workout

Personal training options (30 min per credit)

12 credits 6 credits 1 cedits

Academy options (60 min per sessions)

12sessions 6sessions

Notes:





MONDAY 7:00-8:30 High School Girls with Coach Moochie

TUESDAY 6:00-7:00 Elementary Skill/Drills 7:00-8:00 Strength, Conditioning &Competitions

5:30-6:30 **Young Ballers** 6:30-8:00 Middle School Unlock Your Game

WEDNESDAY

THURSDAY 6:00-7:00 Elementary Lay-up University 7:00-8:30 High School Boys with Coach Moochie

FRIDAY 6:00-7:00 High School Open Run 7:00-8:00 Middle School Open Run

SATURDAY 1:30-2:30 Strength, Conditioning &Competitions

DOWNLOAD THE APP FOR UPDATES





FRONT

BACK