## The "A" Team Coaching Client

- ✓ AIRE care welcome gift package
- ✓ Real Deal Estate Presentations
- ✓ Introduction to Real Estate Investing booklet
- ✓ Current Real Estate Market Analysis
- ✓ Deal analyses scenarios
- ✓ Lead generation processes
- ✓ Cold calling clinic with motivated sellers
- ✓ Estimating repair costs for fix and flips and buy and holds
- ✓ Wholesaling properties 101
- ✓ How to's of business operations, setup, marketing, websites
- ✓ 12 weeks (about 3 months): 12 hours of hybrid training (we meet 6 times over 3 months:
  - $\Box$  at 2 hour intervals on Saturdays.
  - □ Online sessions available as well
- ✓ Analyze different classes of real estate: single-family; multifamily and development)
- Collaborate and consulting on your first real estate investment project
- ✓ Site visits to our company's current projects
- ✓ Property Analyzing Subscription