



KAIROS CAPITAL LEGAL ADVISORS

CAPITAL RAISING AND INVESTMENT LEGAL ADVICE AND SERVICES

"We guide Founders and General Partners through the capital raising process so they can focus on growing their company and leaving ALL the regulations and paperwork to us."

We provide CORPORATE SECURITIES LEGAL SERVICES * BUSINESS COACHING
*INVESTMENT ADVISORY and *SPEAKING/TRAININGS



Dar'shun Kendrick,
Managing Member of Kairos Capital
Legal Advisors
JD/MBA/Investment Advisor
Representative

What Makes Us DIFFERENT?

We focus on "Investor Readiness."

We focus on the ENTIRE entrepreneur.

We focus on the business AND the legal.

Investor Readiness. We offer sessions, courses and other material to our clients and prospective clients that focus on getting them Investor Ready. The goal is to transform Founders and Funders so that they are the most attractive to investors. **Just providing legal services won't do; we know our clients and prospective clients need more.**

ENTIRE entrepreneur. Founders and Funders not only need business focused services but also services to make the entire Founder or Funder feel confident. **That's why we believe in providing services and working with partners that can help Founders and Funders with a comprehensive view of entrepreneurship.** We work with partners that provide everything from personal financial and mental health support to services and products to solve very specific problems the Company may have.

Business AND legal. Providing legal service is one need but our clients need so much more than just an attorney. **This is why our clients not only get extraordinary legal advice and support. But our clients receive strategic business support and advice as well.** Because Dar'shun has an M.B.A. and is an investment advisor representative, you get both for the SAME PRICE as hiring just an attorney.

About Founder Dar'shun

Dar'shun Kendrick holds 2 bachelor degrees from Oglethorpe University (2004), a law degree from the University of GA (2007) and a Master of Business Administration from Kennesaw State (2011). She also holds a series 65 FINRA (Financial Industry Regulatory Authority) license as a licensed investment adviser representative in Georgia. Dar'shun is also a non-public arbitrator for FINRA, resolving disputes between issuing companies and investors throughout the nation.

For the past 16+ years, Dar'shun has assisted companies across the nation in raising BILLIONS in private investment funds, including advising and setting up venture capital

funds, syndications, advising on private equity funds and working on mergers and acquisition matters.

Our Services

If you are a FUNDER (investor) or a FOUNDER (of a company), we have services to meet your SPECIFIC needs. We are committed to providing comprehensive advice and services, no matter if you are a founder looking for investment capital or a funder looking to receive advice about your next investment, either as an individual investor, institutional investor or fund.

NOTE: We also offer speaking engagements and on demand and live courses. You can find more information under the “About Us” and “Group Sessions and Courses” page respectively.

Legal Services	Investment Advice	Business Coaching
<p>Experienced securities and legal advice</p>	<p>Comprehensive and personal investment advice</p>	<p>Focused and detailed business coaching & courses</p>
<ul style="list-style-type: none"> ● Comprehensive advice and services for founders raising capital from investors including, but not limited to: <ul style="list-style-type: none"> ○ FILING compliance paperwork with the applicable federal, state and local agencies and offices; ○ DRAFTING internal documents to protect your company and clarify the relationship with investors; and ○ PROVIDING business advice and guidance based on past capital raising experiences with founders ● Set up, advise and guide private equity and venture capital funds on compliance including, but not limited to: <ul style="list-style-type: none"> ○ SETTING UP the correct structure for a private equity or venture capital fund; ○ ADVISING general partners consistently on how to stay compliant so as not 	<p>Advise private funds and organizations, including venture capital funds, on potential portfolio companies investments including, but not limited to:</p> <ul style="list-style-type: none"> ● CREATING market reports for each potential investment ● SERVING on investment committees as legal counsel ● PREPARING standard protocols and procedures, including questions, for organizations 	<p>We transform growing companies into attractive companies to investors by providing coaching in 5 key business areas: (1) Foundation, (2) Framework, (3) Financials, (4) Forward Thinking & (5) Future.</p> <p><u>Our goal: To get you "Investor Ready" on Day 1.</u></p> <p>At the end of our coaching session, you will have a COMPREHENSIVE DOCUMENT to use with your Team and get you closer to a "yes" from an investor.</p> <p>We offer 30 day "boot camps" and 6-12 month programs (which includes legal advice, services and documents).</p> <p>Additionally we offer ON DEMAND and LIVE courses to help you become "Investor Ready".</p>

to require registration as a private equity or venture capital fund; ○ UPDATING funds about new rules and regulations regarding funds and fund managers and advisers		
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What Does Being Our Client Look Like?

Once you become a client of Kairos Capital, you can expect...

- CONSISTENT COMMUNICATIONS from the Firm about your service project;
- EXCLUSIVE INVITATIONS to events and initiatives within the private capital markets community;
- SUPERIOR KNOWLEDGE AND EXPERTISE in the field of capital raising and investment; and
- MUCH MORE!

Client Pricing Options *Subject to change*

What You are Looking To Do:	Term	Fee
If you are a FOUNDER raising capital for your growing company...	For 1 year	Depending on the extent of what you'd like us to do, packages range from \$20,000-\$35,000+
If you are a FUNDER (investor or private equity/venture capital fund) looking for set up and ongoing LEGAL advisory services....	Ongoing	Range- Flat fee to hourly (\$750+ per hour); Request an appointment to learn more
If you are a FUNDER (investor or private equity/venture capital fund) looking for set up and ongoing INVESTMENT advisory services....	Ongoing	Most services are FLAT FEE; Request an appointment to learn more
If you are a FOUNDER looking to raise capital WITHIN THE NEXT YEAR but you are not fully ready to do so....	6 months- 1 year	FLAT FEE- \$25,000 for our "Investor Ready" in person training
If you are a FOUNDER looking to raise capital IN UNDER 6 MONTHS but you are not fully ready to do so....	30 days	\$2,500 (does NOT include legal services and documents) for "Investor Ready" live training or \$750.00 (does NOT include legal services and documents) for on demand, self guided "Investor Ready" course

An option to pay for our legal fees: Our Partnership with LawPay (Affirm)

We now offer client credit services to pay for our legal fees through a 3rd party. **Visit our website (www.KairosLegalAdvisors.com) under "payments" to learn more and apply.** **NOTE:** Kairos Capital Legal Advisors does not participate in the approval or underwriting process and has no input in approvals of Client Credit services that are offered through this 3rd party vendor.

Next Steps

1- Set up a PAID consultation

1. To discuss your specific legal needs and provide advice;
2. To discuss your specific investment needs and provide advice;
3. To assess your business, provide guidance and direction for next steps; or
4. Anything else that requires legal or investment advice.

2- Or Request an Appointment to Discuss Services or Retaining Us

We are happy to chat with you about our services and how we can help you. If you know you are ready to get started with services, we can help with that as well.



- **To request a PAID consultation or request an appointment to discuss services** → Visit www.KairosLegalAdvisors.com
- **To receive more information about anything mentioned above or to retain us** → Email: LRichardson@KairosLegalAdvisors.com