



## THE LAW FIRM OF FOUNDERS & FUNDERS

KNOWLEDGEABLE EXPERTISE FOR ALL YOUR CAPITAL  
MARKET NEEDS.

Focus on your company  
and leave ALL the regulations and paperwork to us.

TO BOOK SOME  
TIME TO CHAT



[WWW.KAIROSLEGALADVISORS.COM](http://WWW.KAIROSLEGALADVISORS.COM)

### What Makes Us DIFFERENT?

We provide **FLAT FEES** on most of our services so no hourly bill.

We provide **COMPREHENSIVE** capital markets advice.

We support you with a **seamless process**, including an expert network.

1. We offer **flat fees** on most of our services so you know exactly what you will pay to get the deal done. You never have to worry about surprise billing or guess what your next bill will be from us.
2. We provide **comprehensive advice** legal and business advice from the time you raise to the time you exit. You don't have to hire several individuals or firms as we provide legal services, business advice and investment advisory services all in one place.
3. We support you with a **seamless process** from start to finish, including an expert network internally and externally. You receive not only support and constant communications from our internal team but also support from our expert service providers to help you meet your additional legal and non-legal needs.

## About Founder Dar'shun

Dar'shun Kendrick brings a wealth of expertise to her work, with two bachelor's degrees from Oglethorpe University (2004), a law degree from the University of Georgia (2007), and an MBA from Kennesaw State University (2011). She is also a licensed investment adviser representative in Georgia, holding a Series 65 FINRA license. In addition, Dar'shun serves as a non-public arbitrator for FINRA, helping resolve disputes between issuing companies and investors nationwide.

For over 18 years, Dar'shun has been dedicated to helping companies raise billions in private investment funds. Her experience spans advising on venture capital funds, syndications, private

equity funds, and mergers and acquisitions. She's passionate about empowering businesses and investors to succeed.

# Our Services

Are you a **funder** (investor) or a **founder** (entrepreneur)? At Kairos Capital Legal Advisors, we specialize in tailored solutions to meet your unique goals. Whether you're a founder seeking to raise capital or a funder navigating your next investment—be it as an individual, institutional investor, or fund—we're here to provide comprehensive, strategic advice that sets you up for success.

In addition, Dar'shun Kendrick is available for **speaking engagements** and **trainings** to empower your team or audience with actionable insights. Let's work together to achieve your vision!

<b>Legal Services</b>	<b>Investment Advisory Services</b>	<b>Speaking Engagements &amp; Trainings</b>
<p><b>Capital Raising Services for Founders</b></p> <p>We provide expert guidance for founders raising capital, including:</p> <ul style="list-style-type: none"> <li>● <b>Filing Compliance Paperwork:</b> Ensuring all federal, state, and local filings are accurate and on time.</li> <li>● <b>Drafting Key Documents:</b> Creating internal documents to protect your company and define investor relationships.</li> <li>● <b>Business Advice:</b> Sharing insights from past capital-raising experiences to guide your journey.</li> </ul> <p><b>Private Equity &amp; Venture Capital Fund Services</b></p> <p>Our team helps set up and support private equity and venture capital funds with:</p> <ul style="list-style-type: none"> <li>● <b>Fund Structuring:</b> Creating the right structure for your fund.</li> <li>● <b>Compliance Guidance:</b> Advising general partners on staying compliant without requiring fund registration.</li> <li>● <b>Regulatory Updates:</b> Keeping you informed about new rules for funds.</li> </ul>	<p>We support private funds and organizations with potential investments by:</p> <ul style="list-style-type: none"> <li>● <b>Creating Market Reports:</b> Providing detailed analyses for each potential investment.</li> <li>● <b>Advisory Counsel:</b> Serving on investment committees to offer investment expertise.</li> <li>● <b>Developing Protocols:</b> Establishing standard procedures for making investments.</li> </ul>	<p>Looking for a Dynamic, Knowledgeable &amp; Engaging Speaker. Look no further!</p> <p>We offer:</p> <ul style="list-style-type: none"> <li>● <i>A customized presenting experience to meet the needs of your audience. Different audiences learn differently so we can decide what is the most effective way for Dar'shun to present.</i></li> <li>● <i>Specially curated content for each presentation. No 2 are the same! The presentation is branded and the content is one of a kind for YOUR organization.</i></li> <li>● <i>A professional team committed to your success. Dar'shun shows up early and leaves later than her time. You have ALL of the Kairos Team committed to making Dar'shun's presentation and your event a success.</i></li> </ul>

managers, and advisers.

## **Mergers & Acquisitions (M&A) Services**

We offer strategic M&A advisory services, including:

- **Legal Structuring & Compliance:** Advising private equity funds and deals.
- **Due Diligence:** Conducting thorough reviews for buyers or sellers.
- **Document Finalization:** Completing all necessary legal paperwork for your deal.

# **What Does Being Our Client Look Like?**

**Once you become a client of Kairos Capital, you can expect...**

- **Expertise in Securities Laws & Regulations.** With over 18+ years in a variety of private capital market spaces, you can be sure you are getting the latest and best advice to stay compliant.
- **Customized and Practical Guidance.** Each company and founder is different so we tailor our advice to you while providing more than just legal advice for your capital raising journey.
- **Efficient Document and Compliance Preparation.** We know that time is money and we are committed to getting your legal needs taken care of in the most efficient way possible.

**Client Pricing Options \*Subject to change\***

What You are Looking To Do:	Term	Fee
If you are a FOUNDER raising capital for your growing company...	For 1 year	Depending on the extent of what you'd like us to do and the stage of your raise, packages start at <b><u>\$21,000+</u></b>
If you are a FUNDER (investor or private equity/venture capital fund) looking for set up and ongoing LEGAL advisory services....	Ongoing	Range- Flat fee of <b><u>\$10,000</u></b> initial retainer to hourly ( <b><u>\$750+ per hour</u></b> );
If you are a FUNDER (investor or private equity/venture capital fund) looking for set up and ongoing INVESTMENT advisory services....	Ongoing	Most services are <b><u>FLAT FEE</u></b> ; Request an appointment to learn more at <a href="http://www.KairosLegalAdvisors.com">www.KairosLegalAdvisors.com</a>
If you are a FOUNDER or FUNDER looking to BUY or SELL a company...	6 months- 1 year	Flat fee of <b><u>\$100,000-\$250,000</u></b> (depending on the deal) OR there is a <b><u>\$750.00 hourly option</u></b>

## An option to pay for our legal fees: Our Partnership with LawPay (Affirm)

We understand that making the investment above can be challenging as a growing company. But we offer client credit services to pay for our legal fees through a 3rd party. **Visit** <https://www.lawpay.com/affirm/> **to learn more.** **NOTE:** Kairos Capital Legal Advisors does not participate in the approval or underwriting process and has no input in approvals of Client Credit services that are offered through this 3rd party vendor.

## Next Steps

### 1- Set up a PAID consultation

1. To discuss your specific legal needs and provide advice;
2. To discuss your specific investment needs and provide advice;
3. To assess your business, provide guidance and direction for next steps; or
4. Anything else that requires legal or investment advice.

### 2- Or Request an Appointment to Discuss Services or Retaining Us

One of our Team Members is happy to chat with you about our services and how we can help you. If you know you are ready to get started with services, we can help with that as well.

- **To request a PAID consultation or request an appointment to discuss services** → Visit [www.KairosLegalAdvisors.com](http://www.KairosLegalAdvisors.com)
- **To receive more information about anything mentioned above or to retain us** → Email: [LRichardson@KairosLegalAdvisors.com](mailto:LRichardson@KairosLegalAdvisors.com)