

# OUR M & A PROCESS



**Our targets for you as a client:**  
**Issue spotting and mitigation before the deal.**  
**Guidance and protection throughout the deal.**  
**Risk management and advice after the deal.**

"Providing peace of mind during your capital raise or mergers and acquisitions deal."

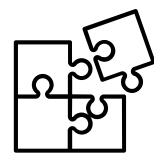


KAIROS CAPITAL LEGAL ADVISORS

CAPITAL RAISING AND INVESTMENT LEGAL ADVICE AND SERVICES

## Strategic Planning

1



- Discuss the overall legal and financial strategy and timeline with client and client's team
- Determine when and how a legal audit needs to be conducted of client

## Initial Contact

2



- Identify and make initial contact with the other party on behalf of Client
- Draft or Review preliminary documents like Offering Memo and/or NDA (Non Disclosure Agreement)

## LOI & Term Sheet

3



- Draft or Review the LOI (Letter of Intent) or Term Sheet outlining key terms of the deal with Client **\*non-binding**
- Negotiate with other party on terms in LOI or Term Sheet

## Due Diligence

4



- Prepare Company for Due Diligence, including the data room
- Provide or Request required legal documents to or from other party to deal

## Transaction Agreements

5



- Draft APA, SPA or Merger Agreement **\*These documents are binding.**
- Highlight and advise Client about key terms and potential risks

## Approvals & Compliance

6



- Confirm authority to conduct transaction of both parties
- File any regulatory paperwork with federal, state or local entities

## Closing

7



- Confirm all closing conditions met (financial and legal)
- Advise Client about post closing integration and obligations

**Kairos Capital Legal Advisors \* [www.KairosLegalAdvisors.com](http://www.KairosLegalAdvisors.com) \* (404) 919-0660**



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## SPECIALIZED EXPERTISE

Clients receive **very specialized and knowledgeable** guidance and advice with over 18 years experience so Clients receive the best expertise you can get.

Unlike other law firms that practice this area of law on a “part time” basis, **SECURITIES LAW IS THE ONLY LAW WE PRACTICE.**

## 3 FIRMS FOR THE PRICE OF 1

Clients receive legal, business & investor risk management advice for the **same price** so you don't have to hire multiple firms, **saving you money.**

Kairos is an investment advisory firm and the Founder is a FINRA arbitrator with an M.B.A. **WE PROVIDE 360 DEGREES OF CAPITAL MARKET ADVICE FOR ONE FEE.**

## HOW DO WE PROVIDE “PEACE OF MIND”?

**Kairos Capital Legal Advisors**  
**[www.KairosLegalAdvisors.com](http://www.KairosLegalAdvisors.com)**

## JUST ONE ONE FLAT FEE

Clients receive one bill, one time. That's it so long as the scope of work stays within what is detailed in the signed retainer agreement so **no surprise billing each month.**

You receive services from start to end and **DO NOT HAVE TO WORRY ABOUT UNPREDICTABLE BILLING.**

## ACCESS TO OUR NETWORK OF BUYERS/SELLERS

Clients are able to **immediately access our extensive and diverse network** of buyers and sellers to find a match.  
(with exceptions)

With access to our network, you will find a match **SOONER** which means **YOU WILL BE ABLE TO CLOSE YOUR DEAL SOONER.**

# Our Client Onboarding Process



1

You meet with Founder/Attorney Dar'shun Kendrick to access if we are a good fit & receive follow up fee quote.

**\*Fees depend on several factors. Range starts at \$50,000.**

2

Kairos sends a detailed retainer agreement with scope of work and payment options.

3

You receive follow up communications from Kairos asking if you have any further questions about services or anything in the retainer agreement or payment options.

**\*We can jump on another call if needed.**

4

Once retainer signed and payment received, a one (1) hour strategic session is planned with your Team and ours to go over expectations, answer questions about the process and plan timeline going forward to closing.

5

You receive access to our client portal to upload documents and files, communicate directly with our Team and schedule regular check ins with our Team or Attorney Kendrick.