



**OrgNxt LLC**

Strategy Advising™

TOM FOURNIER, OWNER

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**Professional Advising for  
Defense, Government, and  
Private Sector Integration.**

- Product and Service Dual-Use Assessment
- Opportunity Discovery (Defense, Government, Private Sector)
- Proposal Review and Advising
- Integration into exercises and real-world events
- Fractional Defense SME, Consultant and Advisor

**NAICS**

Business Planning & Org. Services  
874200, 87420500, 87420501,  
87420502, 87420504, 87420505

Management Consulting Services  
87429902, 87429904

**Add to Contacts:**



**COMPANY OVERVIEW**

Technology Integration Advisor for Defense, Government, and Private Sector

We leverage a diverse background in whole-of-government strategy development to help leaders think more broadly, creating comprehensive strategies and integrating solutions that span industries and sectors for your product and service.

**CORE CAPABILITIES**

**Small to Medium Sized Companies**

Advising established private sector companies on how their product(s) and services(s) can enable defense and government strategy goals, in the areas of interoperability and dual-use technology products and services. Including Product review, Customer Identification, product market placement, and Defense / Government Customer Development.

**Start-up and Pre-seed Companies**

**Pre -award** Advise on Customer Discovery, Development, and market product placement for private-sector dual-use products

**Private Sector Product Integration to Defense and Government:** Post Award Advising on integrating private sector products into defense, government, training, exercise, and other real-world applications.

**Defense SME, Consultant, Advisor, and Fractional Senior Research Team member.**

Phase 1-3 Project and Research Team Member Consultant

**DIFFERENTIATORS**

Over 20 years of real, operational experience developing and integrating new technology strategies with cross-functional, multi-cultural staff.

ILE (Resident) 6Z-Strategic Studies, 3H-Joint Planner, JFC-Joint Firepower Course.

Joint Forces Staff College (Resident)  
JPME II- JS J7 Plans and Assessment Trainer (5 Years)

**PAST PERFORMANCE**

Led Force modernization, Rapid fielding, and off-the-shelf technology implementation in the execution of real-world missions

First Hand Experience, training senior U.S. and NATO staff in planning, execution,

\*DoD Granted Workforce Development

\*8(A) Strategy Discovery, Ukraine Humanitarian Support

\*DHA -NATO COMED Medical Strategy Framework Design

\*Other NDA-Protected Defense Consulting Projects