

SCM940 Assignment 1.1 SAP Enterprise Structures

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Please answer all the questions in this assignment in this Word document and attach it to Assignment 1.1 in Blackboard. The assignment is due in 2 days. (20 marks)

For sections 1, 2 and 3 below, answer the questions in the space provided using the data in the slides from Week 1.

1. ORGANIZATIONAL UNITS IN SALES AND DISTRIBUTION

1. Which organizational unit can you use in the system to represent a sales facility or a sales subsidiary?

Sales Organizational _____

2. Which organizational unit can you use in the system to represent a means to ship goods to the customer?

Distribution Channel _____

3. Which organizational unit can you use in the system to represent different product lines or to group materials?

Division _____

4. Which organizational unit can you use in the system to organize and process outbound deliveries to different locations?

_____ Shipping point

2. CROSS- SALES ORGANIZATIONAL UNITS

5. A corporate group can be divided up into several companies or subsidiaries. Which organizational unit can you use in Financial Accounting to represent a legal entity and an independent accounting unit in the system?

Organizational Unit: Company code

6. In a company, you can manufacture and store materials in different places. Which organizational unit can you use in the system to represent a production facility or a distribution center?

Plant

7. Within a plant, material storage can be divided up according to various locations or rooms. Which organizational unit in the system can you use to represent such a location or room?

Storage location

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3. ASSIGNING ORGANIZATIONAL UNITS

8. Which organizational units does a Sales Area consist of?

_____ A sales Area is a unique combination of a Sales Organization, a distribution Channel and Division.

9. Can you assign more than one distribution channel to a Sales Organization? (yes/no)

_____ yes _____

10. Can you assign a distribution channel to multiple Sales Organizations? (yes/no)

_____ no _____

11. Which Organizational unit is a Sales Organization assigned to in order to represent the connection of sales and distribution processes to financial accounting?

_____ company code _____

12. Can you assign a Sales Organization to multiple Company Codes? (yes/no)

_____ NO _____

13. In a Sales Organization, can you sell materials from multiple Delivering Plants? (yes/no)

_____ yes _____

14. To which organizational unit do you assign a shipping point?

_____ plant _____

15. Can you assign a shipping point to multiple plants? (yes/no)

_____ yes _____

16. To which organizational units are storage locations grouped together?

_____ plant _____

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4. ORGANIZATIONAL UNITS IN THE SAP IDES SYSTEM

For the questions in this section, you need to log into the SAP system and go into the transaction "Create a Sales Order" and use the data look-up features. Please put your answers in the space provided.

17. In the system, check which Sales Organizations exist for sales order entry for the USA and record 3 examples.

_____direct sales ,final customer , sales sold for resale

18. Check in the system which distribution channels exist for sales organization 1000 and record at least 3 examples.

_____service, factory sales, internet sales

19. Check in the system which divisions exist for sales organization 1000 and distribution channel 12 and record 3 examples.

_____motor cycle, cross division, lighting.

