

Oral Health & Systemic Disease: The Hidden Connection

Poor oral health doesn't just affect your teeth—it can increase your risk for serious health conditions.

2 67% More Likely to Have Heart Disease

People without dental insurance and care are 67% more likely to suffer from heart disease. This is due to chronic inflammation and bacterial infections associated with gum disease, which can lead to atherosclerosis, heart attacks, and strokes. Bacteria from the mouth can enter the bloodstream and harm the heart.

Sources: American Heart Association, Mayo Clinic, Journal of Clinical Periodontology

2 50% More Likely to Have Osteoporosis

Lack of dental care contributes to osteoporosis by weakening the jawbone and worsening gum disease. People with poor oral health are 50% more likely to experience bone density issues, which can result in tooth loss and accelerated bone degeneration.

Sources: National Institute of Dental and Craniofacial Research, National Osteoporosis Foundation

29% More Likely to Have Diabetes

There is a two-way connection between diabetes and gum disease. Inflammation from gum disease can raise blood sugar levels, while high blood sugar weakens the immune system, making it harder to fight infections like periodontitis. This cycle increases the risk and severity of diabetes.

Sources: CDC, American Diabetes Association, Journal of Periodontology



Physicians Mutual

Vision and Hearing Rider Benefits



Vision Coverage:

- Eye Exams: Up to \$100 per person, each year
- Prescription Glasses or Contacts: Up to \$150 per person (after a 3-month waiting period) Plus, in addition

VSP discounts for vision benefits at VSP network providers

20% off a Comprehensive Exam

15% off contact lens exam

20% off glasses, lens, options and Sunglasses

https://www.vsp.com/eye-doctor

This rider is designed to provide basic vision and hearing coverage as an add-on to Physicians Mutual dental insurance plans, offering modest reimbursements for routine eye exams, glasses/contacts, hearing exams, and hearing aids.

Charles Clark 888 840 5814 Charles@firstamericanmedicare.com



Physicians Mutual

Vision and Hearing Rider Benefits



Hearing Coverage

- Hearing Exams: Up to \$75 per person, each year!
- Hearing Aids: Up to \$500 per ear (after a 12-month waiting period)

 Hearing exams must be performed by a Provider, such as an audiologist, hearing aid specialist, otolaryngologist (ENT) or otologist (ear doctor)
- « The 12-month wait is from the effective date of the rider. Limit one per ear in a 5-year period (for hearing aids)

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Dental Plan Coverage Options

Comprehensive dental coverage with immediate preventive benefits and no annual maximums

Why Choose Our Plans?

✓ 100% Preventive Care	When you use a network dentist
■ No Deductible	No deductible to pay on any plan
■ Immediate Benefits	Preventive and basic care from Day 1,major - 12 months
■ Premier Advantage	Premier pays 36% major benefits from Day 1

Treatment Example

	Treatment	Premier	Preferred	Standard	Economy
Preventive treatment (exam, X-rays, cleanin		ng)100% Day 1	100% Day 1	100% Day 1	100% Day 1
	Basic treatment (two cavities filled)	70% Day 1	55% Day 1	40% Day 1	40% Day 1
	Major benefits (root canal & crown)	70% (12 months)	55% (12 months)	40% (12 months)	40% (12 months)

Monthly Premium Options

Plan	Individual	One Parent + One Child	Family
Premier	\$56.50	\$113.00	\$177.95
Preferred	\$46.95	\$93.30	\$147.90
Standard	\$38.75	\$77.50	\$122.05
Economy	\$30.50	\$61.00	\$96.10

Vision and Hearing Coverage

Add comprehensive vision and hearing coverage for just \$8.95 per person per month.

Contact Us Today: 888-840-5814

Dental Plan Coverage Options

Comprehensive dental coverage with immediate preventive benefits and no annual maximums

✓ 100% Preventive Care	When you use a network dentist
■ No Deductible	No deductible to pay on any plan
■ Immediate Benefits	Preventive and basic care from Day 1, major benefits start after 12 months
■ Premier Advantage	Premier pays 36% major benefits from Day 1

Treatment Example

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PHYSICIANS MUTUAL INSURANCE COMPANY®

2600 Dodge Street - Omaha, NE 68131



DENTAL APPLICATION

NAME (Please Print)	Date of Birth	Age	Male	Female
First Middle Initial Last	Month Day Year			
Spouse's Name (complete if you choose the Individual/Spouse or All-Family Plan)				
Child				
Child				
Child				
Address				
Street Apt. No.	Phono (\		
City State ZIP	FIIOIIE ()		
(If additional space is needed use the Application Addendum AM5-1296)	Email			
Choose the Plan Ye	ou Want (Check One)			
☐ Individual – Plan 4 ☐ Individual/Spouse – Plan 3	☐ One-Parent – Plan	2 🗆	All-Family –	Plan 1
Choose Your Level of Benefits (Check One)		Optional	Rider	
□ Schedule 4 □ Schedule 3 □ Schedule 2 □ Schedule 1	☐ Visio	n and He	earing (B469	TX)
Choose Your Method of Payment (Check One)	Choose You	ır Mode	of Paymen	t (Check One)
☐ Automatic Bank Withdrawal (Monthly Only) ☐ Direct Bill	☐ Monthly ☐ Qua	rterly 🗆	Semiannua	I □ Annual
By checking this box, I consent to receive information electroper any time and opt to not receive this information electronic gnature of Applicant				nese docume
gnature Date Dated	at			
	City		State	
THIS IS A LIMITED ertify that I have truly and accurately recorded in this applicati	DEITE III OLIOI	olied by th	ne Applican	t.
Signature of Licensed Resident Agent	Licensed Resident	Agent's P	rinted Name	and NPN
Signature of Licensed Resident Agent	Licensed Resident	Agent's P	rinted Name	and NPN
Signature of Licensed Resident Agent	Licensed Resident	Agent's P	rinted Name	and NPN
Signature of Licensed Resident Agent	Licensed Resident	Agent's P	rinted Name	and NPN
A154TX				
POLICYOWNER'S PROXY (for Physic	cians Mutual Insurance	Compan	y)	
hereby appoint the Board of Directors of Physicians Mutual Insurancesent, as my proxy with full power and authority to vote and otherward the policyholders at which I am not present, and I also direct that the	ice Company, or a majori	ty of such	of them as a annual and sp	ecial meeting

Date

withdrawn by me by written notice mailed to the Company.

Sign Here X



Insurance for all of us.º

Additional information you should know

Rate protection: Your rates will not go up, because of how many claims you file. We may change Your renewal premium for this Insurance Policy or attached Riders, but only if the same change is made by Us on all Insurance Policies of this form (not SC: and class) in the state where You live. In addition, We can change Your renewal premium if You request a change in Your Insurance Policy benefits or Riders or how You pay, or Your dependent status. Your Renewal premium will change with the first modal payment due on or after the

Renewal of coverage: You are guaranteed to keep your coverage as long as you pay your premiums on time. We will only cancel your coverage due to fraud, intentional misrepresentation, your coverage eligibility ends (C254 series only). The only other way your coverage could be canceled is if it is canceled for all other certificates/insurance policies of this form (not SC: and class) in the state where you live.

No benefits under the Insurance Policy are payable (or considered a Covered Expense) for any of the following:

1. Services performed during any Waiting Period.

- 2. Initial placement of any prosthetic appliance or fixed partial denture unless such placement is needed because of the extraction of one or more teeth while the Covered Person is insured under this contract. The extraction of a third molar (wisdom tooth) will not qualify under the above. Any such appliance or fixed partial denture must include the replacement of the extracted tooth or teeth.
- Replacement of any prosthetic appliance, crown, inlay or onlay restoration, or fixed partial denture within five years of the date of the last placement of these items; unless: (a) replacement is required due to an accidental Injury sustained while a Covered Person's coverage is in force; and (b) replacement occurs while such Covered Person's coverage is
- Appliances, restorations, or procedures to: (a) alter vertical dimension; (b) restore or maintain occlusion; or (c) splint or replace tooth structure lost as a result of abrasion or attrition.
- 5. Any procedure started after the Covered Person's insurance under this contract terminates; or for any prosthetic dental appliances installed or delivered more than ninety (90) days after the Covered Person's insurance under this contract terminates.
- Any procedure started before the Covered Person was insured under this contract.
- Replacement of lost or stolen appliances.
- Any treatment which is for cosmetic purposes.
- Any procedure not shown in the Schedule (Frequency limitations may apply).
- Orthodontic treatment (in SC: except as needed as a result of cleft lip and cleft palate).
- Injury or Sickness arising out of, or in the course of, work for wage or profit, for which the Covered Person receives benefits under any Worker's Compensation Act or similar laws. (In KS: Care, treatment, services, supplies or drugs for injury or sickness related to a Covered Person's job to the extent the Covered Person is covered or is required to be covered by the Workers' Compensation law. If the Covered Person enters into settlement giving up his/her rights to recover further medical benefits under a Workers' Compensation law, the policy will not pay those medical benefits that would have been payable in absence of that settlement.)
- Charges for which the Covered Person is not liable or which would not have been made had no insurance been in force, except for those benefits paid under Medicaid.
- Services which are not required for necessary care and treatment or are not within the generally accepted parameters of care.
- Not in MI: War or any act of war, declared or not. (In FL: "War" does not include terrorism. In OK: War or any act of war, declared or not, when serving in the military or an auxiliary unit attached thereto.)
- SD only: For services provided by a Family Member, unless: a) The Family Member is a Physician; b) The Family Member is a regular employee of the organization furnishing the service or care; c) The organization receives the payment for the services; and d) The Family Member receives no compensation other than the normal compensation for employees in his or her job category, e) The Family Member is the only provider in the area providing the service or care.

Alternative Procedures: If two or more procedures are adequate and appropriate treatment to correct a certain condition, your benefit amount may be limited to that available for the least

- In addition to any Insurance Policy Limitations, We will not pay Vision or Hearing Care Benefits for:

 1. Eye or Hearing examinations performed, correction materials, or Hearing Aid materials ordered for a Covered Person while their coverage is not in force; or

 2. Expenses incurred for missed appointments; or

 3. Subnormal vision aids; orthoptic or vision training or any associated testing; or

 4. Medical or surgical treatment of the eyes or ears.

Eye examinations must be performed by an optometrist or ophthalmologist. Hearing examinations must be performed by a Provider, such as an audiologist, hearing aid specialist, otolaryngolist (ENT) or otologist (ear doctor).

Third Party Discount Details: We arrange for a third party to give you access to discounted goods and services such as vision exams and material discounts. Access to these discounts will discontinue upon termination of the rider or our arrangement with such third party.

Additional information: This is not a contract and does not provide a complete description of the coverage provided by Group Insurance Policy M254 (Individual Insurance Policy P154). We will send you a certificate/insurance policy with additional information upon your enrollment. Or, you may call Customer Service at 1-800-557-6545 to request a copy.

This is limited-benefit insurance. Coverage form numbers, options and benefits vary by state. Ask your agent/producer for cost and full details. This is a solicitation of insurance for Certificate C254/B465 (ID: C254ID/B465ID; PA: C254PA); Insurance Policy P154/B469 (FL: P154FL/B469FL; OK: P154OK; TN: P154TN). An insurance agent/producer will contact you. Insurance Agent/Producer License #_____

Coverage that helps provide peace of mind – with outstanding customer service you can count on.

That's ... Insurance for all of us.®

2600 Dodge Street | Omaha, NE 68131-2671 Customer Service: 800-228-9100

Health. Retirement.

PhysiciansMutual.com





