

Company profile and services portfolio

Building trust across borders

Dubai, UAE



ENSO in a nutshell

ENSO enables global commodities transactions by building trust among sellers and buyers

Who are we?

- ENSO is a global brokerage firm specialized in the energy sector, connecting producers with consumers, enabling efficient & trustable transactions

Our values



Honesty &
Trust



Passion for
success



Customer
collaboration



Excellence &
Innovation

Products that we facilitate



Heavy/mid
/light crude oil



Gas
(LNG/pipe)



Diesel
(EN590/ULSD)



JetA1



Motor fuel

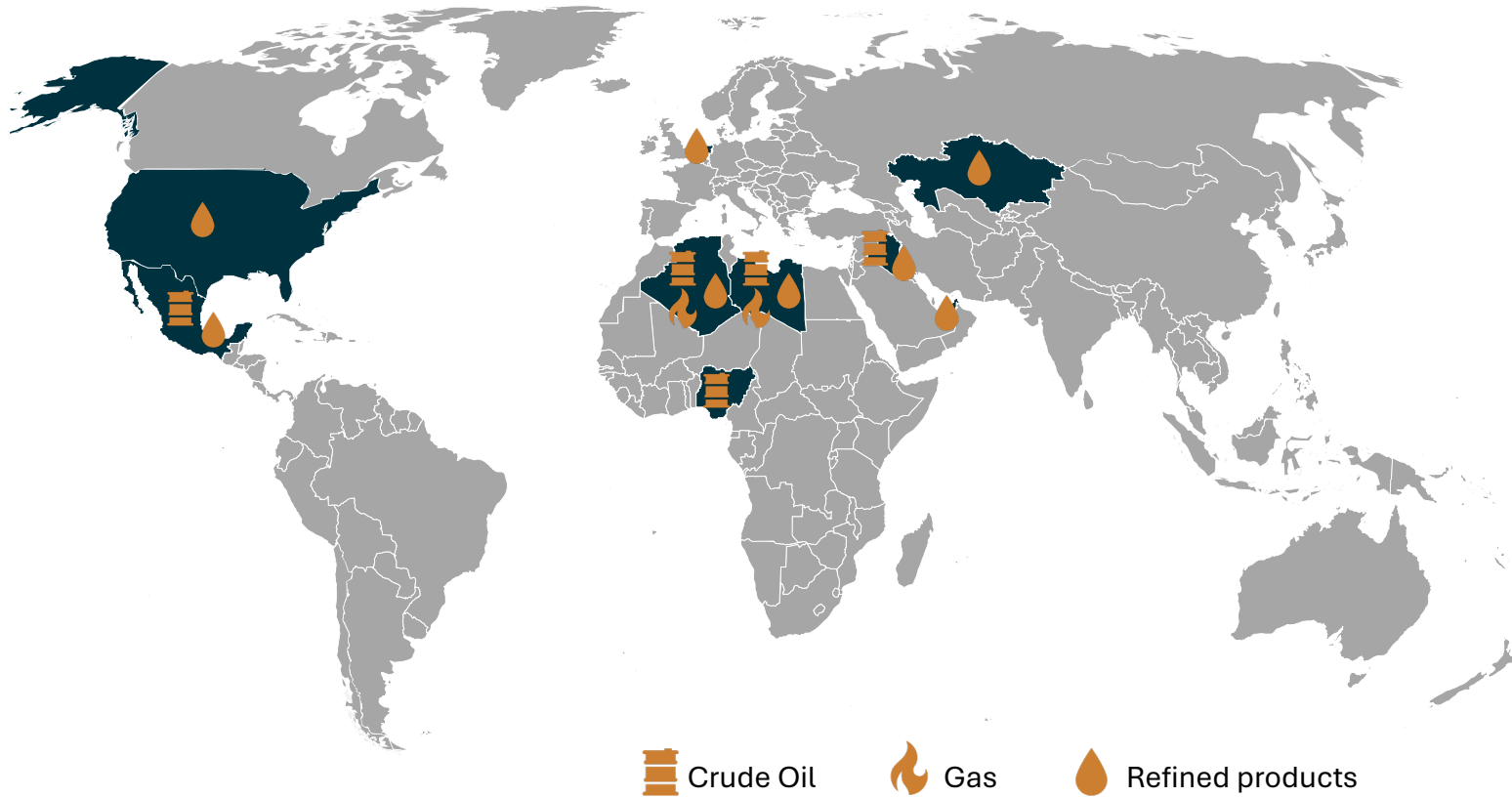


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Products that we facilitate

ENSO facilitates products from various sources globally on a FOB and/or CIF basis and is able to provide logistics support



- Global network of **verified top-tier suppliers**
- Presence in **hubs** such as Houston and Fujairah as well as **point of origin**
- Delivery based on **FOB** or **CIF** according to client preferences
- **Competitive pricing** via fixed price or platts



Our services

We understand the complexity of each transaction providing end-to-end support leveraging on in-depth industry expertise



Deal structuring

Identification of client needs in terms of product, pricing, timelines, and procedures. Matchmaking and end-to-end transaction support

Due Diligence

Thorough study of potential buyers and sellers ensuring that all the parties involved in the transaction have the capacity and capabilities required

Logistics support

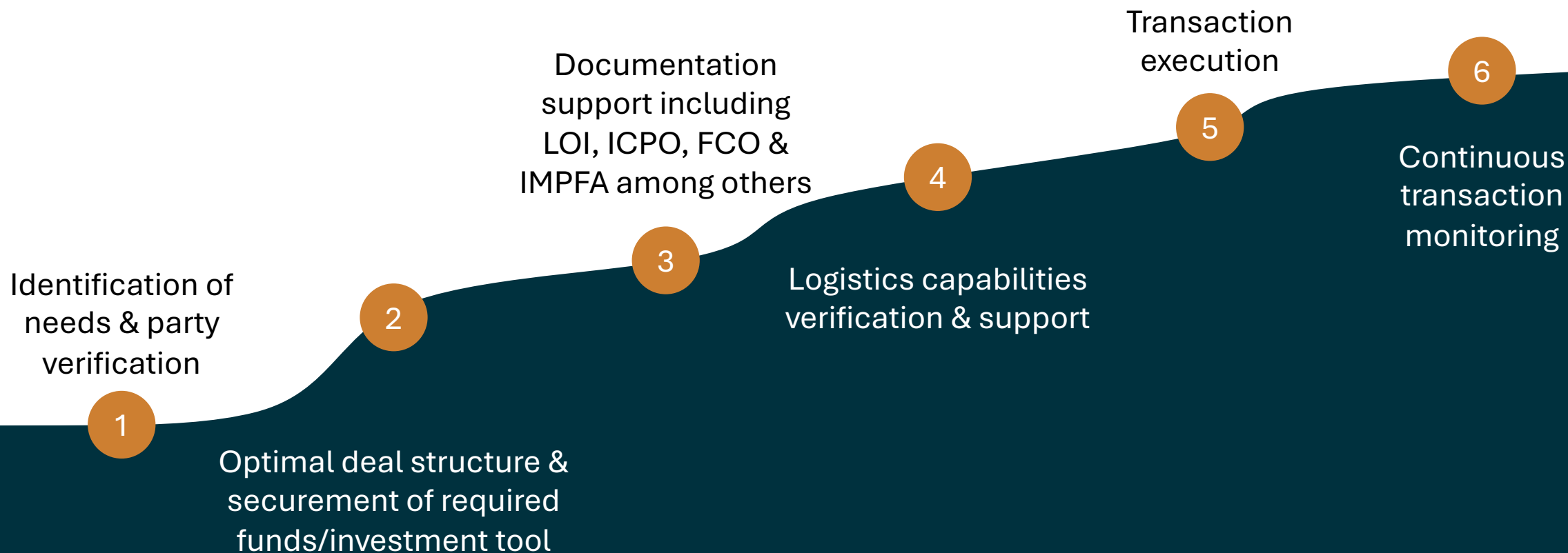
Logistics is a key enabler to transaction success. ENSO via its trusted partners can provide the required support such as arranging tankers to transport the product

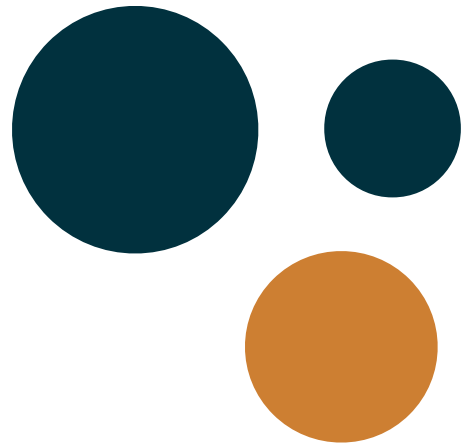
Financial solutions

Transactions can represent a significant leverage of funds which with innovative financial instruments can be optimized



Our multinational team follows a structured approach that maximizes the success of any operation





ENSO Brokerage & Advisory

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