



How Legacy Equipment Manufacturers (LEMs) support national security, economic strength, and career satisfaction

Ethan Plotkin | CEO

Embedded Tech Trends 2024



**Tier 2**  
Equipment  
Manufacturers



**Tier 3**  
Embedded  
Manufacturers



**Tier 4**  
Component  
Manufacturers



**Tier 1**  
End-users



**Tier 2**  
Equipment  
Manufacturers



**Tier 3**  
Embedded  
Manufacturers



**Tier 4**  
Component  
Manufacturers



**Tier 1**  
End-users



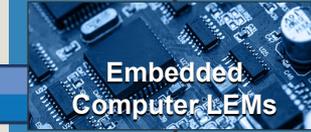
**Tier 2**  
Equipment  
Manufacturers



**Tier 3**  
Embedded  
Manufacturers



**OEM  
Authorized**



**Tier 4**  
Component  
Manufacturers



**OEM  
Authorized**



**LEM**  
LEGACY  
EQUIPMENT  
MANUFACTURER