

JOIN OUR TEAM AS

MORTGAGE BROKER

About Find Me A Lender

Located in the NorthernGold Coast, Find Me a Lender is a collaborative brokerage dedicated to team achievements and personal development.

Join Us as a Broker

As a Finance Broker at Find Me a Lender, you will connect clients with tailored finance solutions in a results-driven environment. This role is ideal for motivated individuals passionate about helping clients achieve their homeownership or other finance goals.

Responsibilities

- Conduct client consultations to understand financial objectives and recommend finance products.
- Educate clients on finance options and assist with applications and documentation.
- Collaborate with the internal team for a smooth application process.
- Stay updated on market trends and regulatory changes.
- Generate leads through networking, social media, and referrals.
- Build relationships with real estate professionals and industry partners.
- Submission of loan applications in accordance with compliance.

Qualifications

- Proven experience in finance or lending is preferred, however not essential.
- Strong client relationship management, sales & organizational skills
- Ability to excel in a fast-paced environment.
- Self-motivated and results driven.
- Certificate IV in Finance and Mortgage Broking.

Benefits

- Competitive commission structures and bonuses.
- •New to industry brokers; mentorship inclusive at no extra charge as part of your commission agreement.
- Administrative support to enhance client service.
- Professional development opportunities.
- Access to industry-leading technology.
- Competitive upfront and trail commissions.
- •Work from home options can be discussed.

CONTACT US::

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