

# RAINMAKER INFORMATION SYSTEM SDN BHD ICT SOLUTION PROVIDER

























We work side by side to design, build, and operate high-performing businesses together with our clients and partners.



To meet all your unique challenge goal, we invested in strategic partnerships with various business partner, enabling us to have direct access from the warehouse floor to latest software and hardware in the market. With a vast network of various services expert and industry-recognized expertise in digital transformation, we can help guide your business to find the right strategy. We leverage HCD methods and tools at the planning stage of every engagement. We give every end user a voice from the very beginning, facilitating a continuous feedback loop, increasing buy-in, and accelerating adoption of the end product. This provides a holistic picture of the

environment to accurately define the problems and helps us solve large and complex issues. IT modernization needs vary across federal agencies due to their diverse IT environments and business needs but ultimately the goal to support digital transformation and increase efficiency and effectiveness is constant. Underpinned by our primary passion to optimized business processes and strengthen System of Internal Controls and Risk Management, we carefully assess the current status prior to provision of advice and deployment of the most suitable digital solution

# **Company Overview**

RAINMAKER INFORMATION SYSTEM SDN BHD (RIS) is a long-standing ICT servicing company established in Kuching, Sarawak in 2015. What started as a humble, organically grown enterprise has evolved into a versatile private limited entity with our services covers global expansions for businesses. Over the years, RIS has cemented its reputation as a trusted supply and services vendor to various institutions, particularly local government bodies and non-profit entities in Malaysia.



"Everywhere will be rain" – We joint talent, resources and network to penetrate all sectors of business and contribute to green solutions and responding to global zero emissions effort

"Closing Skills Gaps with Technology"



#### **Mission Statement**

Closing Skills Gaps with Technology

Our corporate mission is to unlock the challenges of digitalization and connect entities to global company products and solutions

We act as an agent and consultant to deploy the most demanded IT products, systems, and storage solutions in the market to serve local needs on various scales. As a one-stop provider, we offer a multitude of communication services and comprehensive global and local ICT solutions supported by our close teamwork with dynamic partners, headquarters, and other strategic subsidiaries in the region.

# **Net Zero Statement**

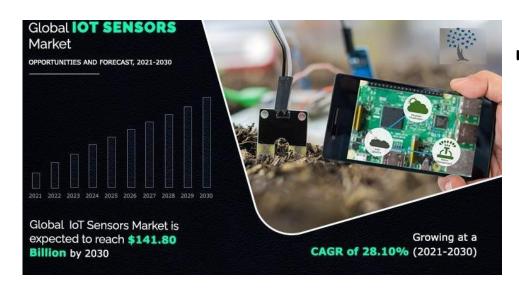
We developed long-term solutions toward a sustainable future. In particular, to develop clean energy systems, improve data analytics for environmental applications, and advance machine technology across transportation, construction, and natural resource management.

We chose to focus our sustainability efforts around a net-zero emissions strategy. That means reducing all GHG emissions generated by our company operations to near zero and neutralizing any residual emissions by removing the equivalent amount from the atmosphere. To achieve this goal, we prioritized two strategies: energy efficiency and conservation, and renewable energy sources.

Be the leader of Green Building Promoter of green practice Sustainability within the growing market



Malaysia Green Building Council is the key driving force towards a Sustainable Built Environment in Malaysia



Provides a wide variety of product and services tailored to meet customer business requirements focusing on making edge more intelligent

## MAKING EDGE MORE INTELLIGENT

Delivers the expertise to quickly implement digital transformations that efficiently adapt to rapid change. We help customers transform how they conduct their businesses by making their edge more intelligent and connecting it to the rest of the organization. Customers can then take advantage of this intelligence and create

better experiences in the workplace for both for employees and customers.

We help to create a more intelligent edge with Networking: Build a communications fabric to support secure and efficient delivery of business outcomes Digital Workplace: Define how your employees and customers engage and conduct business Internet of Things: Leverage data gathered from "things" on the edge to solve business problems.

Whether you're ready for a move to a cloud experience or simply want to digitize certain products, processes, or machines, we are a trusted partner to accelerate your digital transformation with a unique multi-vendor methodology based on industry best practices, long-term experiences, and recommendations from similar project experiences.

You can also deploy RIS Fast Start solutions to start your digital transformation quickly with a pre-integrated solution that reduces configuration efforts and allows quick access to insights. Solutions include condition monitoring, video surveillance, quality assurance, and intelligent facilities.



# **System Integration**

Equipment supply, installation, and maintenance for IT systems (PCs, servers, virtualization, network, WiFi, voice)
Planning, designing, and implementation for WAN/LAN, servers, PABX
IT operation and maintenance outsourcing
Information security solutions, cloud type security

# **Specialized Solutions**

RIS caters to specialized industries with tailored solutions to address unique challenges:

# **Management Team**

Our management team comprises industry veterans and dynamic professionals dedicated to driving innovation and excellence. With years of experience in ICT

Office relocation support IT equipment transfer)
Planning, designing, and developing applications
Cabling for data and voice

#### Network

Malaysia domestic network service (Leased Circuit, IP-VPN, and Internet Access) Global network service Solutions

IoTs and Network Solutions for Aquaculture and Plantation Industry:

Water Quality Management Solution

Geographic Information System (GIS) and Remote Sensing solution Water Pump Control Real-time monitoring.

services and Engineering sectors, our leaders guide the company towards achieving its mission and ensuring customer satisfaction. Application Management Services
Co-Innovation Services
Managed Cloud Services
SAP Implementation Services
Business Analytics & Finance
Customer Experience & CRM
Database & Data Management
Digital Supply Chain
Employee Experience & HR
ERP & Industry Solutions

# **Precision Farming:**

Variable Rate Technology (VRT)
Vertical Integration
Smart Irrigation
Agriculture Yield Monitoring
Soil Monitoring Systems
Precision Livestock Farming

#### **Achievements and Milestones**

Since its inception. RIS has achieved several milestones that define its success story: Trusted provider for local service government bodies and non-profit Expanded service entities. portfolio to include comprehensive ICT solutions and support. Establishment strategic partnerships with dynamic partners and subsidiaries.

## Clientele

Our clients range from local government bodies to non-profit entities and private companies in various sectors. Our reputation for reliability and excellence has made us the go-to ICT solutions provider for many esteemed clients across Malaysia.

# SDWAN NETWORKING SUCCESS STORY Hybrid Cloud

Salcra is the market leader in oil Palm plantation for businesses and public-sector of 120 sites



organization's Sarawak. with approximately 5800 employees and sites. The company has modernized with VMware Cloud Foundation on Nutanix Cloud Cloud Infrastructure (NCI) Platform. This has made it simple to "lift and shift" applications and infrastructure to the cloud, while also providing a platform for customers to develop new cloudnative applications and services in Kubernetes.

Salcra's stakeholders have seen huge benefits operational efficiencies and IT transformation: An engineer has dramatically reduced the time to update stocking records, for example; a palm oil mill has transformed its business by providing needed services 8 hours a day, rather than just from 9 a.m. to 3 p.m.

It serves rural farm estates that have minimal IT support at their remote locations. It delivers a cloud-based managed service using a software-defined networking solution running on Dell PowerEdge Servers. Key to the company's transformation has been the ability to provide SD-WAN services with advanced security on a cloud platform.

One customer had to network 120 locations as quickly as possible; with the cloud and SD-WAN, the network enhancements rolled out in just two weeks and has successfully result to cost reduction, better security and minimized downtime

# EMPURAO FARM BREEDING SYSTEM SUCCESS STORY



**Borneo Empurao farm Serian Kuching** 

The farm is currently breeding using RIS smart farming methodology and has been providing sustainably to contracted government sector.



We Completed a sponsored Proof of concept (PoC) amounted to Rm 180,000 by the first farm in Sarawak with Aquaculture Sector My GAP Certification Scheme.

We deliver premier solutions and services that meet the diverse needs of our clientele. With a dedicated team and a mission-driven approach, RIS is poised for continued success and growth in the evolving digital landscape.

# **INVEST FOR THE FUTURE**

Smart farming is about managing farms using technologies like IoT, robotics, drones, and AI to enhance and optimize food production.

We welcome collaborations and value talent as embracing new opportunities in an explorative nature is our core capabilities to success. We value proactive and creative partners to enrich our skills bank to cater to the market we serve. A Workplace where every partner can do their best work by working the way they work best.

SCAN ME



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#### **BRANDS WE CARRY**

RAINMAKER as a value-added reseller, we provide a wide range of enterprise solutions such as Network Infrastructure, Unified Communications, Software Integration, Business Analytics, Backup and Recovery, Mobility Access, Cloud Computing, Business Continuity, Virtualization, Document Management, Data Warehouse, Printing Solution and Security to our IT resellers and System Integrators.

We are partner with some of the major IT brands in the world namely Alibaba Cloud, Cisco, Commvault, F5 Networks, Fujitsu, Huawei, IBM, Juniper, Legrand, Lenovo, NetApp, NVIDIA, Palo Alto, Printronix, Puppet, Pure Storage, Raisecom, Red Hat, Rubrik, Splunk, Suse, TmaxSoft, Trend Micro, Veeam, VMware, xFusion and Zoom to provide the best of breed solutions and offerings that meets the customers' needs.



## **Distributor**



Dpstar Group has been specialising for the past 30 years in 8 core business verticals from end-to-end design, development, manufacturing, system design and engineered solutions. Our ISO accredited factory is one of Asia's largest in electrical heaters, process heaters, thermocouples, temperature sensors. North America, Europe, and Asia account for our thermal solutions, engineered and manufactured products. We believe in serving our partners and clients through value and innovative products offering them solutions that are specific and customised to best meet their individual requirements.

#### **KNOW MORE ABOUT US**

RAINMAKER with over 30 service engineers who hold vendor certifications, the Company is a committed business partner in IT system services for its customers to achieve the highest IT operational efficiencies.

The Company also provides its corporate customers services for network implementation, system integration, Internet solutions, software support, hardware repair and maintenance, and warranty services as a value-added reseller, we provide a wide range of enterprise solutions such as Network Infrastructure, Unified Communications, Software Integration, Business Analytics, Backup and Recovery, Mobility Access, Cloud Computing, Business Continuity, Virtualization, Document Management, Data Warehouse, Printing Solution and Security to our IT resellers and System Integrators.

