

PHALANX GROUP INTERNATIONAL

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Background

For over twenty years, the principals of Phalanx Group International (PGI) have strived to become a leading provider of marketing, import/export consulting and compliance services to the Aerospace and Defense companies looking to operate in the Middle East.

Utilizing our extensive network of long-standing personal contacts in Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and the UAE, PGI works closely with our client's Business Development teams to navigate these unique markets, maximizing opportunities to successfully market their products and services.

Capabilities

Phalanx Group successfully delivers projects and products throughout the Middle East, consistently creating exceptional results for our clients operating in the following business sectors:

Financial Services

Defense and Security

Manufacturing

Government

Transportation

Healthcare

Education

Energy

PGI shares our skills with your Business Development team to ensure our work has a profound and lasting impact.

Capabilities Con't.

Phalanx Group blends our global expertise with a deep understanding of the specific challenges and opportunities facing organizations in the Gulf Region. The breadth of our expertise, resources and connections means that PGI can rapidly identify and implement solutions designed to meet the needs of public and private sectors institutions.

Representative Clients

Critical Solutions International, Inc.

- Marketing of various security and video surveillance systems to the Kingdom of Saudi Arabia, headlined by the Husky Vehicle Mounted Mine Detection Vehicles.

Husky Vehicle Mounted Mine Detection System undergoing field testing in South Africa prior to delivery



Representative Clients

Tactical Products Group

- Marketing a wide range of security products including Ammo, Body Armor, Safety & Protective Gear, Footwear, Holsters & Accessories, Less-Lethal Riot Control Equipment, Lights, Knives & Tools, Hand-held Navigation Equipment, Optics & Binoculars, Entry Equipment and Restraints.

Tribogenics

- Marketing of portable, compact X-ray equipment and solutions for applications in industrial testing, medical diagnosis, security screening and other industries.

Xtreme Alternative Defense Systems

- Market exploration for XADS' full line of products including the military grade, handheld TALI 250X Laser Deterrent System offering precision target acquisition and stand-off threat deterrence.

Questions?

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