



CONSULTING ASSESSMENT ROI

A low-cost way to identify where bad decisions, rework, and misaligned effort are consuming margin before you spend heavily on the wrong fixes.

25-40%	ASQ states cost of quality can be as much as 25% to 40% of sales in a typical three-sigma company.
40%	McKinsey reports Global Lighthouse Network sites average a 40% increase in labor productivity.
48%	The same lighthouse data shows an average 48% reduction in lead times.
5-20%	DOE says well-run O&M programs can save 5% to 20% on energy bills without significant capital investment.

Why this matters

Many companies think they need more projects, more meetings, more capital, or more pressure on the floor. Often the real problem is poorer than expected execution, weak process discipline, bad handoffs, unclear ownership, and decisions made from incomplete information. A consulting assessment helps separate actual constraints from perceived ones so leadership does not keep paying to solve the wrong problem.

What Forbast does

Forbast evaluates performance where it actually breaks down: process flow, standard work, escalation paths, maintenance-production coordination, problem solving, change control, labor use, and the way decisions are made and acted on at the floor level. We compare what the business believes is happening with what the operation, the data, and frontline execution actually show, then identify where the biggest gains and the most expensive mistakes sit first.

Cost of inaction

- Bad decisions rarely stay isolated. McKinsey notes that optimizing one function independently can increase manufacturing and downstream costs somewhere else, which means companies often move cost around and call it improvement.
- Every cycle of rework adds cost twice: once for doing the work wrong or on the wrong target, and again for the labor, schedule disruption, management time, and often premium response required to do it over.
- When leadership cannot clearly see the real floor constraints, money gets spent on symptoms instead of causes. That leads to repeated projects, weak adoption, frustrated teams, and capital that produces far less return than expected.

Management takeaway

A consulting assessment is a relatively small decision compared with the cost of repeated misfires, rework, slow lead times, and improvement effort aimed at the wrong targets. It gives managers a fact-based picture of where execution is breaking down, where decisions are creating waste instead of value, and where limited capital and leadership attention will produce the best return.