

Stay Nashville

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PROPERTY
MANAGEMENT
SERVICES

Let's Work *Together!*

Thank you for considering our property management services! We offer customized, full-service solutions designed to meet your unique needs. Our experienced team is dedicated to managing your property efficiently and effectively, from listing customization to maintenance and all guest communication.

We work on behalf of owners to provide the best management service in the business. With our expertise, we ensure your property is well taken care of and generates the maximum return on investment possible.


Reach out to us today to learn more about how we can assist with all your property management needs.




STAY NASHVILLE, LLC

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 stay-nashville.com

 (574) 538-8047

Stay Nashville

Hi, I'm *Calvin*



We are truly excited about the opportunity to work with you and manage your property with the utmost care and attention.

Thank you for considering Stay Nashville as your property management partner—we are fully committed to understanding what matters most to you and your property.

Our goal is to provide you with exceptional service grounded in trust, value, quality, transparency, and honesty. Above all, we want you to feel confident knowing that your property will always be our top priority.

With 6 years of industry experience, we've learned that relationships are what matter most, and choosing the right team to entrust your property to is invaluable. We hope to be that trusted partner for you.

As you review this information, please don't hesitate to reach out with any questions. We're here to help!

Stay Nashville

PROPERTY MANAGEMENT

Service

Short Term Vacation Rentals with AIRBNB

Stay Nashville specializes in maximizing profits by utilizing online travel agencies such as Airbnb and VRBO to host incoming visitors. Short-term rentals are the best way to get the most out of your investment property. Our management service is full scope, allowing the owner to enjoy their return on investment while leaving the work to us!

Your earnings will be significantly greater with short term renting (vacation rentals), compared to long term renting. If you are curious to see what your property could make each month, ask us and we will be happy to run the numbers for you!

A few other items to think about when choosing our management services:

- Vacation rental listing is set up through us, under our online travel agency profiles
- If your property is not already furnished, we can give suggestions and provide designer referrals
- All guest consumables (toilet paper, paper towels, coffee, etc) are at the owner's expense but managed and maintained by us, your property managers.
- As the homeowner, you are still financially responsible for the cost of maintenance and repairs, but we will coordinate and bill you as needed.

WHAT IS OUR FEE?

Our monthly fee for management is determined by taking the total revenue earned during the month and then subtracting out the cleaning fees and host service fees which then is multiplied by 15%.

We are currently Superhosts on Airbnb and would be happy to share our profiles with you to maximize exposure. Stay Nashville, LLC is a vacation lodging services certified firm. All our team members are VLS certified. This benefits the homeowner because we can provide you with the assurance that your property will be professionally managed by a licensed firm.

New Account TIMELINE

A BASIC OVERVIEW OF THE PROCESS FROM START TO FINISH.

01

STEP ONE

You inquire about our property management services.

02

STEP TWO

We set up a time to talk about your property and answer any questions you have.

03

STEP THREE

We begin by doing an initial walkthrough of the property to determine the condition and if any improvements are needed.

04

STEP FOUR

We both decide that we are a fit and we send you the property management agreement and other documents for your signature.

05

STEP FIVE

We get the property ready, coordinate any repairs and improvements, and schedule professional photos and list the property on Airbnb.

06

STEP SIX

Begin listing property on Airbnb. Fully manage and maintain property as agreed upon.

MEET OUR TEAM



Calvin & Allie Frey are a husband & wife real estate team that specializes in vacation rentals in Nashville, Tennessee. They are both originally from the Midwest and moved to Tennessee in 2013. They have two small dogs, named Jax & Anya. In their spare time they love doing CrossFit and going to restaurants.

Dylan Bierman is an Accountant by trade and recently joined the team to follow his passions of property management and entrepreneurship. He is also a local Lipscomb University graduate and former college baseball player. He loves being outside, CrossFit, and movies with his wife.



PROPERTY MANAGEMENT FAQ'S

Q: What services are included in management fee?

A: Full scale management includes guest communications, maintenance, repair coordination, listing management, and more!

Q: How often do you inspect the property?

A: A majority of the bookings, we will do a walkthrough of the property after the cleaning has been completed.

Q: How do you handle guest requests and/or complaints?

A: We communicate directly with the guest to resolve any and all issues. We also work with the booking platforms and occasionally the owners to make sure everyone is taken care of.

Q: What is your policy for late booking payments?

A: With Airbnb all payments for bookings are made up front. This prevents any late payments.

Q: Are there any additional fees or charges not included in your management fee that i should be aware of?

A: There are no additional fees as pertaining to management. Regular supplies and maintenance costs will be charged to the owner but coordinated and maintained by management.

Q: What experience do you have managing properties like mine?

A: We have been in the short term rental business for 6 years. We have over 1,000 5 star reviews. We also own properties ourselves and always put the investors first.

FAQ'S