APPENDIX G

CORPUS CHRISTI SHIP CHANNEL -CHANNEL IMPROVEMENT PROJECT ECONOMIC APPENDIX

CORPUS CHRIST SHIP CHANNEL ECONOMIC BENEFIT ANALYSIS ECONOMIC APPENDIX 4 APRIL 2003

Introduction

This appendix presents the economic evaluation of project modifications to the Corpus Christi and La Quinta channels. The project benefits were calculated based on reductions in transportation costs. Benefits were evaluated for the following alternatives: Corpus Christi depths of 48, 50 and 52 feet; deepening the existing Federal portion of the La Quinta Channel; extension of the La Quinta Channel Federal project; and widening Corpus Christi Bay Channel 400- and 500-foot reaches to 530 feet. In addition to widening of the bay channel, benefits were evaluated for a barge shelf in the 400-foot reach. The barge shelf would extend from 200 feet on each side from the toe of the proposed 530-foot channel.

An initial screening analysis of the plan alternatives was completed in January 2000. The screening results were presented at the 4 April 2000 Feasibility Scoping Meeting (FSM). The analysis showed that a Corpus Christi channel depth of 52 feet produced the highest net excess benefits for the deepening plans evaluated for the main channel. The results also suggested that additional studies were necessary to conclude if widening of the bay reach and extension of the La Quinta channel was in the Federal interest. An additional recommendation of the FSM was to further investigate deepening the La Quinta Channel beyond the existing project depth of 45 feet. In regard to channel widening, the non-Federal sponsor and pilots association expressed a strong interest in widening of the bay reach due to safety concerns along with associated vessel delays and self-imposed vessel meeting restrictions. The recommendation for widening the entire bay reach to 530 feet was based on the Engineering Research and Development Center (ERDC) findings and the safety interest of Port Aransas Pilots Association. The pilots presently limit vessel meetings to combined beam width up to 251 feet in the 400-foot reach and to combined loaded draft limit of 80 feet.

The project benefits were calculated for a 2006-2056 economic evaluation period and are based on the Fiscal Year (FY) 2003 Federal Discount rate of 5.875 percent and FY 2002 vessel operating costs (EGM 02-06). The EGM 02-06 was released in the Fall of 2002 and the next release will likely be in 2004. A 1998-2000 base period is displayed in the cost savings Tables. Some early release data for calendar years 2001-02 is also displayed in the presentation Tables; however, because its availability is not complete, evaluation is generally limited to review of its effects on the forecasted trendlines. This appendix consists of five sections. The first section

presents the commodity forecasts and the next three sections contain the Corpus Christi Inner Harbor deepening and the widening benefits and the La Quinta Channel deepening and channel extension analysis. The last section contains a sensitivity of the channel deepening benefits.

Commodity and Fleet Forecast.

Due to the magnitude of the ocean-going tonnage transported through the Corpus Christi navigation system, historic trends were initially assessed for the purpose of determining the commodity groups currently or anticipated to be limited by the constraints of the existing and the without-project future channel dimensions. Within the context of this framework, channel constraints were defined to exist when some percentage of the tonnage associated with a commodity group is currently or anticipated to be transported in vessels that cannot be fully loaded. The historic transit data analysis revealed that at least some of the vessels used in the transport of crude petroleum, petroleum products, and grain are transported in draft-constrained vessels. Review of the historical transit data and vessel fleet trends resulted in detailed analyses for crude petroleum; petroleum products; and bulk grain. The detailed analysis included examination of port depths and associated trade route constraints. Tonnage associated with the remaining ocean-going commodity groups, which were found either not to be transported in draft constrained vessels at the current time or were of limited volumes, was analyzed in the aggregate. Barge traffic forecasts generated by the USCE for the Institute for Water Resources' "Inland Waterway Reports" were utilized to estimate the study area's 2006-56 shallow-draft barge movements.

The tonnage forecasts were developed using multiple-regression equations that incorporated data for the most recent 20 to 40 year period. The vessel fleet projections are based on analysis of existing fleet utilization and anticipated trends and the premise that vessel utilization will gravitate to the most efficient vessel sizes for a specific channel depth given port depth and trade route constraints. The project benefits reflect the inclusion of risk-based evaluation parameters. Probability distributions were calculated for the traffic forecasts. Risk based distributions were also used to calculate the estimated percentage of tonnage expected to utilize project depths over 45 feet.

The commodity and fleet projections prepared for the major commodity groups were primarily based on forecasts published in the U. S. Department of Energy's 2003 <u>Annual Energy Outlook</u>, January 2003; the U. S. Department of Commerce's 1996 Bureau of Economic Analysis

projections¹; and the February 2002 U. S. Department of Agriculture projections; and indices developed from historical trend data. The forecast data were assessed in relationship to the study area's historical commodity specific tonnage flows for the purpose of evaluating the relationship between historical U.S. tonnage volumes and study area tonnage. Assessment of the statistical variables associated with U. S. and study area tonnage provided the analytical support needed to determine which forecast would furnish the best long-term estimation of future study area tonnage flows. Total ocean-going tonnage for the 50-year period of analysis was established using the premise that the commodity groups that have historically represented the majority of foreign and coastwise tonnage, specifically, crude petroleum, petrochemical, and bulk grain would continue to dominate total tonnage in the future. A separate forecast of La Quinta container traffic was conducted.

Crude Petroleum

Corpus Christi crude petroleum imports exhibited a general upward trend during the nineteen nineties after the downturn experienced in the early eighties. Imports for the period 1991-00 averaged 29,908,000 short tons compared to 12,520,000 for the period 1981-90. In 2000, Corpus Christi imported 35,830,000 short tons. Table 1 displays 1965-2000 Corpus Christi and U. S. imports and production statistics. Analysis of the national and regional crude petroleum import volumes revealed a significant degree of correlation between study area and U. S. tonnage levels. The regional and national growth rates generally follow the same general trends, however, regional growth is characteristically higher than national growth. Average U. S. import levels increased by 72 percent from the nineteen-eighties to the nineties, and Corpus Christi imports increased by 139 percent. Corpus Christi and U. S. crude oil import trends are also correlated with U.S. production. Increasing import levels for the study area and the nation parallels declines in domestic oil production. Average 1991-00 production for both the "lower 48 states" and Alaska was down 22 percent from 1981-90 levels.

¹ For use in this document, the 1996 base associated with the Bureau of Economic Analysis projections was expanded to include records for 1997-2000. The BEA projections were used as input into regression equations, and the effect of the regression equation forecasts reflect the inclusion of the 1997-2000 expanded base. The BEA projections were used for Corpus Christi's grain export forecast.

² Regression analysis using Corpus Christi 1960-2000 crude oil imports as a function of U.S. Production generated an R Square of .64. The t-value and F statistics significant at the .001 level. The R Square estimated from the equation using Corpus imports as a function of U.S. imports for the same period is .92.

Table 1
United States and Corpus Christi 1960-2000
Crude Petroleum Imports and Production (1000's of short tons)

| | Imports | | Production | | |
|-------------------------|---------|--------------------|------------|---------|--|
| | Corpus | United | Lower 48 | | |
| Year | Christi | States | States | Alaska | |
| 1960 | 92 | 55,703 | 385,827 | 84 | |
| 1965 | 0 | 67,806 | 425,245 | 1,668 | |
| 1970 | 222 | 72,494 | 514,636 | 12,532 | |
| 1975 | 9,183 | 224,727 | 447,659 | 10,466 | |
| 1980 | 11,060 | 288,924 | 382,881 | 88,671 | |
| 1981 | 12,864 | 240,705 | 380,868 | 88,025 | |
| 1982 | 8,769 | 190,982 | 380,346 | 92,757 | |
| 1983 | 7,445 | 182,284 | 381,495 | 93,749 | |
| 1984 | 8,894 | 188,092 | 392,559 | 94,479 | |
| 1985 | 9,001 | 175,245 | 390,914 | 99,850 | |
| 1986 | 13,092 | 228,747 | 372,723 | 102,109 | |
| 1987 | 15,060 | 255,888 | 349,415 | 107,302 | |
| 1988 | 15,563 | 280,351 | 335,860 | 110,627 | |
| 1989 | 18,240 | 319,914 | 313,951 | 102,509 | |
| 1990 | 16,269 | 322,708 | 305,346 | 97,014 | |
| 1991 | 16,261 | 316,580 | 307,341 | 98,368 | |
| 1992 | 17,365 | 333,951 | 299,341 | 94,018 | |
| 1993 | 18,395 | 371,585 | 287,985 | 86,550 | |
| 1994 | 29,756 | 386,711 | 279,141 | 85,269 | |
| 1995 | 27,183 | 395,822 | 277,655 | 81,179 | |
| 1996 | 36,737 | 412,176 | 278,165 | 76,435 | |
| 1997 | 41,627 | 450,345 | 282,041 | 70,882 | |
| 1998 | 39,886 | 476,638 | 277,723 | 64,273 | |
| 1999 | 36,029 | 477,999 | 264,304 | 57,431 | |
| 2000 | 35,840 | 484,584 | 266,099 | 53,234 | |
| 2001 | 32,226 | 483,249 | 267,174 | 52,979 | |
| 1981-90 Average Tonnage | 12,520 | 238,492 | 360,348 | 98,842 | |
| 1991-00 Average Tonnage | 29,908 | 411,220 | 281,980 | 76,764 | |
| % Change | 139% | 72% | -22% | -22% | |
| | | Average Annual Gro | | | |
| 1981-90 | 2.6% | 3.3% | -2.4% | 1.1% | |
| 1990-91 | 9.2% | 4.8% | -1.6% | -6.6% | |

Source: U.S. Army Corps of Engineers, <u>Waterborne Commerce of the United States</u> 1965-00 and U. S. Dept. of Energy, Energy Information Administration website, January 2003.

Corpus Christi's crude petroleum tonnage forecast was calculated using the EIA <u>2003 Annual Energy Outlook</u> reference case 2000-25 projections. The EIA is projecting world oil demand to increase from 76 million barrels per day in 2001 to 123 million barrels per day in 2025, representing an average annual growth rate of 2 percent. The projected increase is due to growing petroleum demand in the U. S. as well as the Middle East, the former Soviet Union, the Pacific Rim developing countries, and China. OPEC oil production is expected to reach 60.2 million barrels per day (mbd) in 2020, representing a 123 percent increase over the 2001 and 2002 respective averages of 28 and 26 mbd. Foreign imports of crude oil have replaced domestic production for both the U. S. and Corpus Christi. The EIA notes that U. S. crude oil production is projected to decline at an average annual rate of 0.4 percent from 2001 to 2025. Advances in domestic exploration and production are not expected to offset declining oil resources. The share of demand met by net imports is projected to increase from 51 percent in 1999 to 68 percent in 2020. The EIA's current forecast shows U. S. imports increasing from 9 mbd in 2000 to 12.7 mbd in 2020 and to 13.1 mbd in 2025.

During the eighties, significant volumes of Alaskan crude petroleum was shipped to U. S. Gulf Coast ports in Post-Panama tankers from Chiriqui Grande, Panama. The Alaskan crude was shipped from Alaska to the western side of the Panama Canal where it was pipelined to Chiriqui Grande for distribution to the U. S. Gulf and East coasts. Alaskan crude is presently not shipped into Corpus Christi, nor other U. S. Gulf or East Coast ports, and shipments are not forecasted to resume in the future. Receipt of coastwise crude oil tanker vessels into Corpus Christi was low during the nineties and is expected to remain so for the foreseeable future. The EIA (January 2003) forecast shows a steady decline in Alaskan crude petroleum production from .99 million barrels per day in 2000 to .68 million barrels in 2011, followed by an increase to 1.23 million barrels per day in 2020 and decline to 1.17 million in 2025.

Corpus Christi's 2006-56 import volumes were estimated using a regression equation derivation with 1960-2000 Corpus Christi imports as a function of U. S. imports. The t value and F statistic for the equation are significant at the 99.9 percent level and the R square is .93. Figure 1 shows the trendlines for U. S. and Corpus Christi crude oil imports.

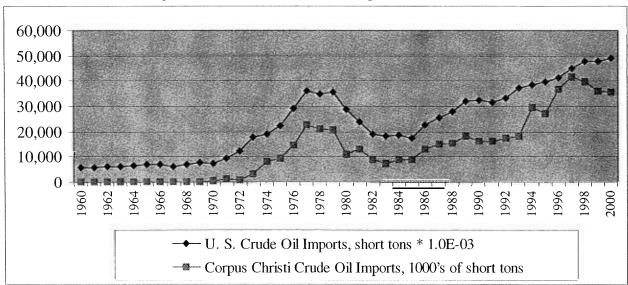


Figure 1
U. S. and Corpus Christi Crude Petroleum Imports 1960-2000 (short tons)

Table 2 displays the U. S. Corpus Christi tonnage forecasts. The 99 percent confidence interval associated with the estimated equation shown in Table 2 represents a relatively narrow upper and lower band of import levels. The standard error of the y estimate showed that Corpus Christi estimated tonnage is well within one standard error of the y estimate.

Petroleum Product Import Forecast

Table 3 presents Corpus Christi and U. S. petroleum import and export tonnage data. Corpus Christi refined products imports increased from an average of 4,863,000 short tons for the period 1981-90 to 8,335,000 for the period from 1991-00. In 2000, Corpus Christi imports were up by 27 percent from 1999 and U. S. levels were up 13 percent. Distribution of Corpus Christi and U. S. 1990-2000 product imports by major group is displayed in Table 4. Analysis of the historical national and regional product import volumes showed that, on average, study area imports increased at a higher rate than the national average. Regional growth was significantly higher for the 1981-90 period than between 1991-00. In recent years, regional growth has slowed and is

Table 2
Corpus Christi Crude Petroleum Import Tonnage Forecast (1998-2056)
1000's of Short Tons

| | | | | Corpus Ch | risti Crude Petrole | um Imports |
|---|------------|---------------|---------------|-------------|---------------------|----------------|
| | | U.S.In | ports | • | | dence Interval |
| | | EIA | | Base | | |
| | | Refere | ence | Case | Lower | Upper |
| | Year | Fored | east In | nports a/ | Range | Range |
| | 1998 | 476,6 | 538 3 | 33,931 | 33,931 | 33,931 |
| | 1999 | 477,9 | 99 3 | 34,049 | 34,049 | 34,049 |
| | 2000 | 484,5 | 384 | 35,121 | 35,121 | 35,121 |
| | 2006 | 570,2 | 286 | 12,037 | 32,601 | 51,474 |
| | 2016 | 674,0 | 92 | 51,023 | 40,414 | 61,631 |
| | 2025 | 709,0 |)60 | 54,050 | 45,835 | 62,264 |
| | 2026 | 719,9 | 39 5 | 53,093 | 42,216 | 63,970 |
| | 2036 | 838,3 | 342 | 55,247 | 44,098 | 66,398 |
| • | 2046 | 976,2 | 218 | 57,488 | 46,063 | 68,917 |
| | 2056 | 1,136 | 769 | 59,821 | 48,117 | 71,532 |
| | | | Avera | ge Annual (| Growth Rates | |
| | 2000-2 | 025 1.59 | % | 1.7% | 1.1% | 2.3% |
| | 2000-2 | 056 1.59 | % | 1.0% | 0.6% | 1.3% |
| | Corpus | s Christi Cru | ide Petroleui | n Imports : | = f(U. S. Import | s) 1960-2000 |
| | • | | Regression | Equation (| Output | , |
| | | Mu | ltiple R | - | 0.959 | |
| | | R S | quare | | 0.919 | |
| | | Adj | usted R Squa | re | 0.917 | |
| | | Star | ndard Error | | 3,512 | |
| | | Obs | ervations | | 40 | |
| *************************************** | | | Analysis of V | ariance Ta | ble | |
| | | df | SS | MS | F Statistic | Significance F |
| | Regression | 1 | 5.3E+09 | 5.3E+09 | 4.3E+02 | 2.4E-22 |
| | Residual | 38 | 4.7E+08 | 1.2E+07 | | |
| | Total | 39 | 5.8E+09 | | | |
| | | Coefficients | Standard En | or t Stat | Lower 95% | Upper 95% |
| | Intercept | -7327 | 1105 | -6.6 | -9564 | -5090 |
| | * | | | | | |

U. S. Imports 0.087 0.004 20.8 0.078 0.095

a/ Corpus 2006 imports = -7327 + (U. S. 2006 Imports in BTUs * .087). The EIA 1998-2000, 2005, 2010, 2020 and 2025 respective import volumes are 18.9, 19.0, 19.7, 20.3, 22.3, 25.1, 26.9, 27.6, and 28.5 quadrillion Btu per year. The corresponding short tons equivalents are 476, 478, 490, 556, 570, 626, 688, and 709 thousand, respectively.

Source: Application of the U. S. Department of Energy (DOE/EIA), <u>2003 Annual Energy Outlook</u>, reference case forecast, January 2003.

b/ The 2020-2025 growth rate of 2.9% was used to estimate gross domestic product for 2025-56.

Table 3
U. S. and Corpus Christi 1965-2000 Petroleum Products
Imports and Exports (1000's of short tons)

| | Unite | d States a/ | Corpi | Corpus Christi b/ | | |
|-----------------|----------------|------------------|---------|-------------------|--|--|
| Year | Imports | Exports | Imports | Exports | | |
| 1960 | 43,843 | 10,614 | 444 | 141 | | |
| 1965 | 67,252 | 10,070 | 148 | 2 | | |
| 1970 | 114,617 | 13,409 | 29 | 1 | | |
| 1975 | 106,732 | 11,133 | 55 | 67 | | |
| 1980 | 90,304 | 14,136 | 287 | 73 | | |
| 1981 | 87,483 | 20,062 | 666 | 290 | | |
| 1982 | 88,896 | 31,658 | 1,717 | 1,097 | | |
| 1983 | 94,197 | 31,459 | 3,705 | 1,293 | | |
| 1984 | 110,304 | 29,651 | 4,655 | 1,444 | | |
| 1985 | 102,095 | 31,556 | 4,776 | 1,143 | | |
| 1986 | 111,895 | 34,496 | 6,187 | 1,675 | | |
| 1987 | 109,622 | 33,536 | 5,287 | 1,952 | | |
| 1988 | 125,913 | 36,232 | 6,135 | 1,844 | | |
| 1989 | 121,297 | 39,233 | 7,389 | 1,631 | | |
| 1990 | 116,152 | 40,918 | 8,112 | 1,901 | | |
| 1991 | 100,899 | 48,402 | 7,913 | 2,813 | | |
| 1992 | 98,999 | 47,226 | 8,441 | 2,393 | | |
| 1993 | 100,298 | 49,479 | 7,316 | 2,774 | | |
| 1994 | 105,742 | 46,142 | 10,527 | 2,451 | | |
| 1995 | 87,816 | 46,755 | 7,818 | 2,042 | | |
| 1996 | 108,170 | 47,762 | 8,350 | 3,092 | | |
| 1997 | 106,470 | 49,001 | 8,388 | 3,241 | | |
| 1998 | 109,760 | 45,659 | 7,495 | 2,815 | | |
| 1999 | 116,340 | 44,960 | 7,627 | 2,699 | | |
| 2000 | 131,160 | 54,307 | 9,702 | 3,112 | | |
| 2001 | 139,390 | 52,441 | 8,304 | 3,483 | | |
| 1981-90 Average | 106,785 | 32,880 | 4,863 | 1,427 | | |
| 1991-00 Average | 106,565 | 47,754 | 8,335 | 2,667 | | |
| % Change | -0.2% | 45% | 71% | 87% | | |
| - | Average . | Annual Growth Ra | ate | | | |
| 1981-90 | 3.2% | 8.2% | 32.0% | 23.2% | | |
| 1991-00 | 3.0% | 1.3% | 2.3% | 1.1% | | |

a/ U. S. Department of Energy, Energy Information Administration, January 2003.

b/ USACE, Waterborne Commerce of the United States, 1965-2000, Part 2.

Table 4
Corpus Christi and United States
Major Petroleum Product Imports (1000's of short tons)

Corpus Christi Petroleum Product Foreign Imports, Major Groups

| | 1990 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|
| Gasoline | 0 | 0 | 0 | 0 | 0 | 0 | 96 |
| Kerosene | 0 | 0 | 0 | 60 | 141 | 142 | 0 |
| Naphtha & solvents | 1,940 | 1,964 | 5,410 | 5,719 | 4,610 | 2,846 | 1,129 |
| Distillate fuel oil | 0 | 228 | 196 | 195 | 711 | 2,487 | 1,608 |
| Residual fuel oil | 4,824 | 4,846 | 1,973 | 1,415 | 1,017 | 1,315 | 5,024 |
| Lube oil | 1,228 | 780 | 728 | 999 | 957 | 835 | 1,794 |
| Sub-group total | 7,992 | 7,818 | 8,307 | 8,388 | 7,436 | 7,625 | 9,651 |
| Total Product Imports | 8,112 | 7,818 | 8,350 | 8,388 | 7,495 | 7,627 | 9,652 |
| Sub-group % | 99% | 100% | 99% | 100% | 99% | 100% | 100% |

United States Petroleum Product Foreign Imports, Major Groups a/

| | 1990 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|--------------------------|---------|--------|---------|---------|---------|---------|---------|
| Gasoline | 19,156 | 12,121 | 21,522 | 19,802 | 16,077 | 17,260 | 24,367 |
| Kerosene | 4,134 | 4,102 | 4,304 | 5,087 | 5,674 | 6,317 | 7,383 |
| Naphtha & solvents | 14,034 | 11,140 | 15,497 | 14,131 | 12,572 | 14,329 | 17,999 |
| Distillate fuel oil | 14,477 | 14,509 | 17,774 | 16,986 | 21,543 | 24,179 | 21,294 |
| Residual fuel oil | 44,035 | 29,113 | 30,940 | 29,844 | 32,676 | 33,040 | 40,711 |
| Lube oil | 13,298 | 10,738 | 9,758 | 11,390 | 11,780 | 10,224 | 9,118 |
| Sub-group total | 109,134 | 81,724 | 99,794 | 97,240 | 100,321 | 105,348 | 120,873 |
| Total Product Imports a/ | 116,152 | 87,816 | 108,170 | 106,470 | 109,760 | 116,340 | 131,160 |
| Sub-group % | 94% | 93% | 92% | 91% | 91% | 91% | 92% |

Source: U. S. Army Corps of Engineers, <u>Waterborne Commerce of the U. S.</u>, 1990-2000, and U. S. Department of Energy, Energy Information Administration.

generally comparable to national growth patterns. In spite of the recent plateau in national growth, with a .2 percent decline between the 1981-90 and 1991-00 averages (Table 2), the EIA is projecting future growth in refined product import volumes. Projected demand is expected to outpace anticipated refinery capacity expansions. The EIA notes that in spite of seeming stability in product imports, significant structural shifts occurred over the last few decades in the mix of products that the U. S. imports. Residual fuel oil imports are projected to decline and be replaced by unfinished gasoline and gasoline blending components. The EIA is forecasting increases in petrochemical feedstock imports, such as naphtha and gas oils. It is noted that the Gulf Coast imports significant amount of feedstock to support its role as the main U. S. refining

and petrochemical center. The EIA reference forecast shows imports of gross refined products, which includes blending components, increasing from 1.32 million barrels per day in 2000 to 5.32 million barrels per day in 2025. The forecast shows unfinished product imports, other than crude oil, increasing from 1.05 million barrels per day in 2000 to 2.51 million barrels per day in 2025.

The EIA forecasted growth is expected to effect imports of naphtha, distillate fuel oil, and kerosene. Corpus Christi oil company transportation analysts verified that an increase in refined product imports would be necessary to meet processing needs and associated demand. Refined products are expected to comprise a low of 29 percent to a high of 39 percent of net petroleum imports in 2025, as compared to 19 percent in 2000. The EIA noted that falling demand for petroleum and the deregulation of the domestic refining industry in the 1980s led to 13 years of decline in U. S. refinery capacity. During the late 1990s, domestic distillation capacity increased. It was noted in the 2002 Annual Energy Outlook (AEO) that financial and legal constraints would make it unlikely that anticipated refinery expansion can met future demand; however, it is noted in the 2003 AEO, released January 2003, that additions at existing refineries are expected to increase total U.S. refining capacity. The EIA notes that distillation capacity is projected to grow from the 2001 year-end level of 16.8 million barrels per day to 19.8 million barrels per day in 2025 in the reference case, 19.6 million barrels per day in the low economic growth case, and 20.4 million barrels per day in the high growth case, compared with the 1981 peak of 18.6 million barrels per day. Almost all the capacity additions are projected to occur on the Gulf Coast. Existing refineries are expected to continue to be utilized intensively (91 to 95 percent of operable capacity) throughout the forecast. The 2001 utilization rate was 93 percent, well above the lows of 69 percent during the 1980s and 88 percent during the early 1990s but consistent with capacity utilization rates since the mid-1990s. Additional "downstream" processing units are expected to allow domestic refineries to produce less residual fuel, which has a shrinking market, and more of the higher value "light products," such as gasoline, distillate, jet fuel, and liquefied petroleum gas.

Table 5 summaries U. S. crude petroleum refinery data for the period 1965-2000. The data presented in Table 5 shows that refinery utilization increased in the nineteen nineties after several years of decline. The U. S. Gulf Coast leads the nation in refinery capacity, with more than twice the crude oil distillation capacity. The Gulf Coast is the nation's leading supplier in refined products. Products, such as gasoline, heating oil, diesel, and jet fuel, are transported

from the Gulf Coast to the East Coast and the Midwest. As of January 2001, Texas petroleum refineries were operating at 99.3 percent of capacity. In calendar year 2000, Texas Gulf Coast capacity was 93.4. Data presented in the <u>Petroleum Supply Annual</u> shows that in 1999 Texas refinery atmospheric crude oil distillation capacity was 4,282,430 barrels per day and operating capacity 4,265,430. Fifteen percent of Texas crude oil refinery capacity is presently located in Corpus Christi.

Table 5
United States 1965-1999
Refinery Capacity and Utilization

| Year | Number of Operating Refineries | Refinery Capacity Barrels/Day | Gross Input to Distillation Barrels/Day | Operable Refineries Utilization Rate |
|-----------------|--------------------------------------|-------------------------------------|---|--------------------------------------|
| 1965 | 293 | 10,419,851 | 9,535,395 | 91.5% |
| 1970 | 276 | 12,021,273 | 11,491,018 | 95.6% |
| 1975 | 279 | 14,960,710 | 12,873,296 | 86.0% |
| 1980 | 319 | 17,988,121 | 13,802,736 | 76.7% |
| 1985 | 223 | 15,658,769 | 12,137,936 | 77.5% |
| 1990 | 205 | 15,571,966 | 13,579,314 | 87.2% |
| 1991 | 202 | 15,675,627 | 13,477,804 | 86.0% |
| 1992 | 199 | 15,696,155 | 13,607,175 | 86.7% |
| 1993 | 187 | 15,120,630 | 13,820,256 | 91.4% |
| 1994 | 179 | 15,034,160 | 14,000,343 | 93.1% |
| 1995 | 175 | 15,434,280 | 14,087,230 | 91.3% |
| 1996 | 170 | 15,333,450 | 14,344,353 | 93.5% |
| 1997 | 164 | 15,451,785 | 14,804,822 | 95.8% |
| 1998 | 163 | 15,711,000 | 15,079,207 | 96.0% |
| 1999 | 159 | 16,261,290 | 15,052,213 | 92.6% |
| 2000 | 158 | 16,510,000 | 15,310,000 | 92.6% |
| 1980-90 Average | 249 | 16,406,285 | 13,173,329 | 80.5% |
| 1990-00 Average | 178 | 15,618,213 | 14,287,520 | 91.5% |
| % Change | -28% | -5% | 9% | 14% |

Source: U. S. Department of Energy, Energy Information Administration, <u>Annual Energy Outlook</u>, 2003, website data.

Table 6 presents Corpus Christi's 2006-56 petroleum product import forecast. The forecast was estimated using a regression equation with 1960-2000 Corpus Christi petroleum product imports as a function of U. S. petroleum product imports and U. S. gross domestic product. Other variables, such as petroleum production, and energy consumption were tested; however, the

Table 6
U. S. and Corpus Christi Petroleum Product Import Forecast (1998-2056)
Thousand of Short Tons

| | | | | Corpus Christi | Petroleum Pro | duct Imports |
|-----------|------------------|-------------|--------------|----------------|---------------|---------------|
| | U.S. | US/EIA Prod | luct Imports | | 99% Confid | ence Interval |
| | Gross Domestic | | | Base Case | | |
| | Product | Reference | High | Forecast | Lower | Upper |
| Year | Billions of \$96 | Case | Growth | Application a/ | Range | Range |
| 1998 | 8,509 | 109,760 | 109,760 | 7,495 | 7,495 | 7,495 |
| 1999 | 8,859 | 116,340 | 116,340 | 7,627 | 7,627 | 7,627 |
| 2000 | 9,191 | 131,160 | 131,160 | 9,702 | 9,702 | 9,702 |
| 2006 | 10,713 | 141,651 | 169,986 | 12,975 | 5,693 | 20,258 |
| 2016 | 14,702 | 189,573 | 301,585 | 19,472 | 10,240 | 28,703 |
| 2025 | 18,917 | 229,405 | 404,253 | 26,614 | 15,528 | 37,699 |
| 2026 | 19,447 ы | 231,111 | 410,762 | 27,596 | 16,340 | 38,852 |
| 2036 | 25,632 b/ | 248,883 | 481,897 | 39,124 | 25,921 | 52,328 |
| 2046 | 33,784 ы/ | 268,021 | 565,352 | 54,429 | 38,740 | 70,118 |
| 2056 | 44,529 ы/ | 288,632 | 663,260 | 74,720 | 55,842 | 93,597 |
| | | Ave | erage Annual | Growth Rates | | |
| 2000-2025 | 2.9% | 2.3% | 4.6% | 3.9% | 1.7% | 5.3% |
| 2000-2056 | 2.9% b/ | 1.4% | 2.9% | 3.6% | 3.1% | 4.0% |

Corpus Christi Petroleum Product Imports = f (U. S. Petroleum Product Imports and U. S. Gross Domestic Product)

| Multiple R | 0.93 |
|-------------------|-------|
| R Square | 0.87 |
| Adjusted R Square | 0.86 |
| Standard Error | 1,373 |
| Observations | 41 |

Analysis of Variance Table

| | | J | | | |
|----------------------|--------------|----------------|---------|-------------|----------------|
| | df | SS | MS | F Statistic | Significance F |
| Regression | 2 | 4.7E+08 | 2.4E+08 | 1.3E+02 | 1.9E-17 |
| Residual | 38 | 7.2E+07 | 1.9E+06 | | |
| Total | 40 | 5.4E+08 | | | |
| | Coefficients | Standard Error | t Stat | Lower 99% | Upper 99% |
| Intercept | -4138.5 | 890.1 | -4.65 | -5940.39 | -2336.58 |
| U.S. Product Imports | -0.026 | 0.009 | -2.742 | -0.045 | -0.007 |
| Gross Domestic Prod. | 1.938 | 0.129 | 15.071 | 1.678 | 2.198 |

a/ Corpus 2006 imports = -5871.0 + (U. S. 2006 GDP * .1.7732).). The EIA 2000, 2001, 2005, 2010, 2020 and 2025 respective export volumes are 2.04, 2.08, 1.79, 2.59, 3.82, 5.02 and 6.76 million barrels per day. The respective short tons equivalents are shown in the Table above. The 2001-25 gross domestic product average annual growth rate presented in the EIA forecast ranges from is 3.0% in 2001/05 to 2.8% in 2020/25. The EIA shows GDP peaking at 3.4% in 2005/10. Gross Domestic Product (1996 dollars) for the years 1998-2000 was \$8,509, \$8,859, and \$9,191.

Source: Application of the U. S. Department of Energy (DOE/EIA), 2003 Annual Energy Outlook, January 2003.

b/ The 2020-2025 growth rate of 2.9% was used to estimate gross domestic product for 2025-56.

equation using U. S. product imports and gross domestic product generated the most significant t values and F statistic. These statistics are significant at the 99.9 percent level. The average annual growth rate for the period 2000-56 is estimated at 3.8 percent (Table 6) and the growth rate for 2000-25 is 4.6 percent. The study area's estimated average annual 2000-25 growth rate of 4.6 percent is higher than the EIA's 2000-25 average annual growth rate of 2.3 percent for U. S. petroleum product imports. Examination of the study area's historical trendline and the concentration of petroleum processing and distribution on the U. S. Gulf Coast suggests that a higher growth rate for the study area should not be surprising.

Petroleum Product Export Forecast

Corpus Christi refined products exports increased from an average volume of 1,244,000 short tons during the period 1980-89 to 2,622,000 tons between 1990-99. As shown in Table 3, Corpus Christi export volumes ranged from a low of 1,901,000 in 1990 to a high of 3,241,000 in 1997. In 2000, both Corpus Christi exports were up by 153 percent from 1999 and U. S. export levels were up by 21 percent. Corpus Christi experienced higher growth than the nation; however, both regional and national growth rates during the nineteen-nineties were generally low particularly in comparison to petroleum product import rates. The EIA is forecasting relatively modest growth for product exports over the period 2000-25. Exports of refined products are forecasted to increase at an average annual rate of .6 percent with an overall increase from .99 million barrels in 2000 to 1.10 million barrels in 2025.

Distribution of Corpus Christi and U. S. product exports by major group is presented in Table 7. During the period 1990-99, Corpus Christi product exports primarily consisted of petroleum coke, distillate fuel oil, and residual fuel oil. For the period 1990-99, petroleum coke comprised 38 percent of the total petroleum product exports; distillate fuel oil represented 26 percent, and gasoline 15 percent. Due to logistical, regulatory, and quality considerations, the Gulf Coast exports some lower quality gasoline to Latin America while the U. S. East Coast imports higher quality gasoline from Europe. Examination of 1996-98 petroleum export vessel routings showed that 26 percent of petroleum product were transported in vessels with design drafts over 43 feet and 18 percent in vessels with drafts over 46 feet. The larger vessels are used for the shipment of coke, fuel oil and gasoline. Eighty percent of 1996-98 petroleum coke exports were shipped to Northern Europe, 6 percent to North Africa and Mediterranean ports, and the remaining 14 percent were exported to South and Central America.

Table 7
Corpus Christi and United States
Major Petroleum Product Exports (1000's of short tons)

Corpus Christi Petroleum Product Foreign Exports, Major Groups

| | 1990 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|
| Petroleum coke | 770 | 828 | 1,015 | 926 | 1,401 | 1,008 | 1,012 |
| Naphtha & solvents | 86 | 0 | 0 | 0 | 0 | 0 | 74 |
| Distillate fuel oil | 511 | 411 | 926 | 1,046 | 635 | 613 | 903 |
| Residual fuel oil | 52 | 395 | 386 | 220 | 294 | 276 | 38 |
| Lube oil & greases | 0 | 144 | 76 | 0 | 0 | 0 | 0 |
| Kerosene | 7 | 94 | 118 | 223 | 53 | 2 | 341 |
| Asphalt | 100 | 0 | 84 | 163 | 77 | 71 | 0 |
| Gasoline | 298 | 137 | 413 | 539 | 335 | 729 | 744 |
| Sub-group total | 1,824 | 2,009 | 3,018 | 3,117 | 2,795 | 2,700 | 3,112 |
| Total Product Exports | 1,901 | 2,042 | 3,092 | 3,241 | 2,815 | 2,699 | 3,112 |
| Sub-group % | 96% | 98% | 98% | 96% | 99% | 100% | 100% |

United States Petroleum Product Foreign Exports, Major Groups

| | 1990 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 |
|------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Petroleum coke | 13,883 | 17,508 | 18,206 | 19,115 | 17,715 | 16,773 | 22,948 |
| Naphtha & solvents | 1,827 | 3,712 | 3,216 | 3,126 | 3,559 | 3,989 | 1,851 |
| Distillate fuel oil | 4,701 | 5,742 | 5,508 | 5,291 | 4,214 | 3,881 | 4,835 |
| Residual fuel oil | 11,592 | 8,790 | 8,016 | 7,667 | 8,520 | 9,385 | 12,390 |
| Lube oil & greases | 2,245 | 1,563 | 1,794 | 1,496 | 1,294 | 1,481 | 1,557 |
| Kerosene | 2,109 | 1,133 | 2,068 | 1,478 | 820 | 930 | 1,461 |
| Asphalt | 1,083 | 2,916 | 3,154 | 3,564 | 3,066 | 2,520 | 57 |
| Gasoline | 2,113 | 3,336 | 3,773 | 5,207 | 4,432 | 3,874 | 6,281 |
| Sub-group total | 39,552 | 44,701 | 45,735 | 46,944 | 43,620 | 42,831 | 51,379 |
| Total Product Exports | 40,918 | 46,755 | 47,762 | 49,001 | 45,659 | 44,960 | 54,307 |
| Sub-group % | 97% | 96% | 96% | 96% | 96% | 95% | 95% |

Source: U. S. Army Corps of Engineers, <u>Waterborne Commerce of the U. S.</u>, 1990-2000, and U. S. Department of Energy, Energy Information Administration.

The study area's petroleum product export forecast was estimated based on evaluation of historical trends and the EIA tonnage forecasts. Determination of the specific forecast was made based on analysis of the statistical parameters associated with trendlines and the EIA petroleum product export forecast. Analysis of 1960-2000 Corpus Christi and U. S. product exports showed a strong statistical relationship between the study area and the nation. Figure 2 displays the trendlines for U. S. and Corpus Christi product exports. The t value and the F statistic associated with the equation using Corpus exports as a function of U. S. exports is significant at the 99.9 percent level. The R square is .96. The standard error of the y estimate shows that Corpus Christi's estimated tonnage is well with one standard error of the y estimate. Table 8 displays the export forecast and regression equation outputs.

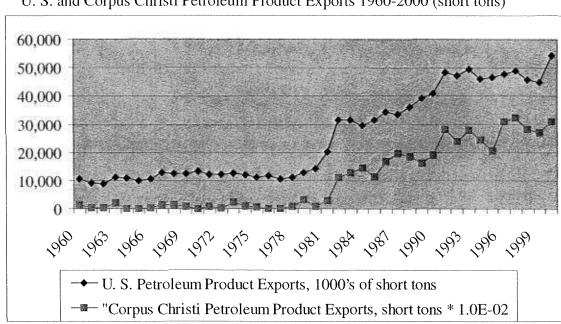


Figure 2
U. S. and Corpus Christi Petroleum Product Exports 1960-2000 (short tons)

As noted in Table 8, the Corpus Christi average annual growth rate for the period 2000-56 is .9 percent and the growth rate for 2000-25 is 1.1 percent. The study area's estimated average annual 2000-25 growth rate of 1.1 percent is comparable to the EIA's 2000-25 average annual growth rate of 1.2 percent for U. S. petroleum product imports. Review of the study area's historical trendline and the EIA national forecasts support the expectation that Corpus Christi future export volumes are likely to continue to reflect the Department of Energy forecasted national trend toward modest growth in refined product exports.

Table 8Corpus Christi Petroleum Product Export Tonnage (1998-2056)
1000's of Short Tons

| | Corpus Christi Petroleum Product Exports | | | | | | | |
|-----------|--|------------------|-------------------------|-------|--|--|--|--|
| | U. S. Exports | | 95% Confidence Interval | | | | | |
| | ElA | Base | | | | | | |
| | Reference | Case | Lower | Upper | | | | |
| Year | Forecast | Imports a/ | Range | Range | | | | |
| 1998 | 45,659 | 2,815 | 2,815 | 2,815 | | | | |
| 1999 | 44,960 | 2,699 | 2,699 | 2,699 | | | | |
| 2000 | 54,307 | 3,112 | 3,112 | 3,112 | | | | |
| 2006 | 50,869 | 2,860 | 2,366 | 3,354 | | | | |
| 2016 | 56,827 | 3,286 | 2,755 | 3,816 | | | | |
| 2025 | 60,341 | 3,537 | 2,985 | 4,089 | | | | |
| 2026 | 60,790 b/ | 3,569 | 3,014 | 4,123 | | | | |
| 2036 | 65,465 b/ | 3,876 | 3,298 | 4,455 | | | | |
| 2046 | 70,499 b/ | 4,210 | 3,607 | 4,814 | | | | |
| 2056 | 75,920 b/ | 4,573 | 3,946 | 5,201 | | | | |
| | | Average Annual C | Growth Rates | | | | | |
| 2000-2025 | 1.2% | 1.1% | 0.4% | 1.7% | | | | |
| 2000-2056 | 0.9% b/ | 0.9% | 0.7% | 1.2% | | | | |
| | | | | | | | | |

Regression Equation Output

1960-00 Corpus Christi Petroleum Product Imports = f(U. S. Product Exports)

| Multiple R | 0.981 |
|-------------------|-------|
| R Square | 0.963 |
| Adjusted R Square | 0.962 |
| Standard Error | 226.2 |
| Observations | 41 |

Analysis of Variance Table

| | df | SS | MS | F Statistic | Significance F |
|------------|--------------|----------------|----------|-------------|----------------|
| Regression | 1 | 5.13E+07 | 5.13E+07 | 1002 | 1.99E-29 |
| Residual | 39 | 2.00E+06 | 5.12E+04 | | |
| Total | 40 | 5.33E+07 | | | |
| | Coefficients | Standard Error | t Stat | Lower 95% | Upper 95% |
| Intercept | -769.1 | 67.8 | -11.4 | -952.5 | -585.6 |
| x Variable | 0.0714 | 0.0023 | 31.6505 | 0.0653 | 0.0775 |

a/ Corpus 2006 imports = -769.1 + (U. S. 2006 Imports * .0714). The EIA 2000, 2001, 2005, 2010, 2020 and 2025 respective export volumes are .99, .95, .91, 1.00, 1.03, 1.06, and 1.10 million barrels per day. The corresponding short tons equivalents are 45.0, 54.3, 49.9, 54.9, 56.5, 58.1, and 60.3 thousand, respectively. b/ Based on EIA's 2020-25 average annual growth rate for product exports.

Source: Application of the U. S. Department of Energy (DOE/EIA), <u>2003 Annual Energy Outlook</u>, reference case forecast, January 2003.

Bulk Grain Exports

During the nineteen nineties, Corpus Christi bulk grain exports ranged from a low of 668,000 tons in 1992 to a high of in 1,654,000 in 1993, averaging 1,098,300 tons during over the 10-year period. Corpus Christi's 2000 bulk grain export total of 1,484,000 short tons consists of wheat (63.7%), sorghum (35.6%) and corn (.6%). The 2000 export level represents 1.7 percent of the U. S. total. For the 1991-00 period, wheat comprised 55 percent of Corpus Christi's grain exports, sorghum comprised 35 percent, and corn the remaining 10 percent. Wheat and corn exported from Corpus Christi is railed in from the Midwest. The majority of sorghum is grown within 150 miles of Corpus Christi. During the nineteen nineties, 40 percent of grain exports were shipped to Mexico and Central America, 34 percent to Africa, and the remaining 26% to Europe. Grain exports for the most recent decade are markedly low in comparison to the peak volumes of the nineteen seventies. Corpus Christi's highest export volumes were reported in 1973 when exports peaked at 4.9 million short tons. Table 9 displays Corpus Christi's historical bulk grain exports, growth rates, and the major variables evaluated in the formulation of the study area's grain export forecast. The growth rates show that Corpus Christi exports, particularly 1991-00 levels, were characteristically high in comparison to national levels.

The export forecast was formulated based on evaluation of a series of regression equations incorporating 1970-2000 U. S. grain production, gross domestic product, and U. S. and regional employment and income variables. Additional variables, including U. S. grain exports and world population were initially evaluated but dropped from consideration as they proved to be weak indicators of historic growth. Evaluation of Corpus Christi and U. S. grain exports revealed low correlation between regional and national trends. Comparison of the U. S. and Corpus Christi bulk 1991-00 grain export growth rates showed an annual growth rate of 7.4 percent and a U. S. rate of -1.5 percent. Comparison of 1991-00 annual changes for all years showed an average yearly increase of 15 percent for Corpus Christi and 2 percent for the nation. The study region's 1991-00 relatively higher growth shows Corpus Christi exports, at least historically, to follow a more accelerated trend line than national levels.

A strong correlation was, however, found for U. S. grain production of wheat and sorghum; and production was, subsequently, included in the final equation. Table 10 presents the USDA's 1999-2010 grain production and export forecast. The U. S. Department of Agriculture (USDA) is currently forecasting modest growth in grain production and exports. Wheat and sorghum exports are projected to increase at an average annual rate of 1.7 percent between 2000 and 2012 and corn exports are expected grow at an annual rate of 2 percent.

Table 9
Corpus Christi Grain Exports and Forecast Evaluation Variables

| | Corpus Bulk | | | | | Earnings milli | ons \$87 | |
|------|--------------|---------|-----------|---------|------------|----------------|----------|--------------|
| | Grain | U.S. | Grain | | | Corpus | | Gross |
| | Exports | Prod | uction | | in Exports | MSA | U.S. | Domestic |
| | 1000's short | Million | s bushels | Million | s Bushels | Transportation | Farm | Product |
| Year | tons | Wheat | Sorghum | Wheat | Sorghum | And Utilities | Earnings | Million \$96 |
| 1970 | 1,879 | 1,352 | 683 | 741 | 885 | \$207 | \$48,628 | \$3,578 |
| 1975 | 4,404 | 2,127 | 754 | 1,173 | 1,405 | \$313 | \$58,705 | \$4,084 |
| 1976 | 3,692 | 2,149 | 711 | 950 | 1,204 | \$420 | \$48,094 | \$4,312 |
| 1977 | 3,356 | 2,046 | 781 | 1,124 | 1,347 | \$367 | \$43,711 | \$4,512 |
| 1978 | 4,622 | 1,776 | 731 | 1,194 | 1,384 | \$395 | \$47,185 | \$4,761 |
| 1979 | 4,059 | 2,134 | 807 | 1,375 | 1,705 | \$436 | \$46,220 | \$4,912 |
| 1980 | 3,048 | 2,381 | 579 | 1,514 | 1,807 | \$444 | \$28,521 | \$4,901 |
| 1981 | 1,910 | 2,785 | 876 | 1,771 | 2,031 | \$383 | \$34,572 | \$5,021 |
| 1982 | 1,094 | 2,765 | 835 | 1,509 | 1,719 | \$345 | \$28,307 | \$4,919 |
| 1983 | 1,000 | 2,420 | 488 | 1,429 | 1,674 | \$303 | \$17,826 | \$5,132 |
| 1984 | 1,547 | 2,595 | 866 | 1,424 | 1,721 | \$306 | \$33,132 | \$5,505 |
| 1985 | 2,064 | 2,425 | 1,120 | 915 | 1,093 | \$304 | \$31,876 | \$5,717 |
| 1986 | 1,110 | 2,091 | 942 | 1,003 | 1,228 | \$250 | \$32,034 | \$5,912 |
| 1987 | 958 | 2,108 | 938 | 1,598 | 1,829 | \$226 | \$38,424 | \$6,113 |
| 1988 | 1,588 | 1,812 | 731 | 1,419 | 1,729 | \$214 | \$35,755 | \$6,368 |
| 1989 | 1,070 | 2,037 | 577 | 1,233 | 1,537 | \$204 | \$43,444 | \$6,592 |
| 1990 | 728 | 2,730 | 573 | 1,069 | 1,301 | \$202 | \$41,850 | \$6,708 |
| 1991 | 725 | 1,980 | 585 | 1,282 | 1,574 | \$197 | \$37,138 | \$6,676 |
| 1992 | 668 | 2,467 | 875 | 1,354 | 1,631 | \$204 | \$40,058 | \$6,880 |
| 1993 | 1,654 | 2,396 | 534 | 1,228 | 1,430 | \$207 | \$36,499 | \$7,063 |
| 1994 | 1,027 | 2,321 | 646 | 1,188 | 1,411 | \$215 | \$35,700 | \$7,348 |
| 1995 | 773 | 2,183 | 459 | 1,241 | 1,439 | \$228 | \$27,353 | \$7,544 |
| 1996 | 954 | 2,277 | 795 | 1,002 | 1,207 | \$279 | \$35,832 | \$7,813 |
| 1997 | 1,417 | 2,481 | 634 | 1,040 | 1,252 | \$216 | \$32,345 | \$8,160 |
| 1998 | 1,404 | 2,547 | 520 | 1,090 | 1,287 | \$223 | \$29,979 | \$8,509 |
| 1999 | 1,633 | 2,299 | 595 | 1,125 | 1,381 | \$222 | \$29,644 | \$8,859 |
| 2000 | 1,484 | 2,232 | 471 | 1,098 | 1,485 | \$226 | \$30,130 | \$9,191 |
| | | | | Average | Annual Gro | wth Rates | | |
| 1971 | -80 7.8% | 3.9% | -4.0% | 9.5% | 9.4% | 7.4% | -5.1% | 2.9% |
| 1981 | -90 -9.2% | -0.2% | -4.2% | -4.9% | -4.4% | -6.2% | 1.9% | 2.9% |
| 1991 | -00 7.4% | 1.2% | -2.1% | -1.5% | -0.6% | 1.4% | -2.1% | 3.2% |

Source: USACE, Waterborne Commerce of the U. S.; USDA, Agricultural Statistics; U. S. Department of Commerce, Bureau of Economic Analysis. Note: Calendar Year 2000 exports for Corpus Christ were 950,000.

Table 10
United States Export and Production Forecast (millions of bushels)

| U. S. Grain Production by Major Bulk Grain Type a/ | | | | | U. S. Grain Exports by Major Bulk Grain Type | | | |
|--|--|---------|--------|--------|---|---------|-------|-------|
| Year | Wheat | Sorghum | Corn | Total | Wheat | Sorghum | Corn | Total |
| 1980/81 | 2,381 | 579 | 6,639 | 9,599 | 1,514 | 293 | 2,408 | 4,215 |
| 1990/91 | 2,730 | 573 | 7,934 | 11,237 | 728 | 232 | 1,725 | 2,685 |
| 1999/00 | 2,299 | 595 | 9,437 | 12,331 | 1,090 | 250 | 1,935 | 3,275 |
| 2000/01 | 2,232 | 471 | 9,968 | 12,671 | 1,061 | 240 | 1,940 | 3,241 |
| 2001/02 | 1,958 | 536 | 9,430 | 11,924 | 1,025 | 240 | 2,050 | 3,315 |
| 2002/03 | 2,190 | 595 | 9,735 | 12,520 | 950 | 250 | 1,925 | 3,125 |
| 2003/04 | 2,210 | 580 | 9,855 | 12,645 | 975 | 250 | 1,950 | 3,175 |
| 2004/05 | 2,235 | 590 | 10,115 | 12,940 | 1,025 | 255 | 2,000 | 3,280 |
| 2005/06 | 2,275 | 595 | 10,310 | 13,180 | 1,075 | 255 | 2,050 | 3,380 |
| 2006/07 | 2,315 | 600 | 10,505 | 13,420 | 1,100 | 260 | 2,100 | 3,460 |
| 2007/08 | 2,335 | 605 | 10,555 | 13,495 | 1,150 | 265 | 2,175 | 3,590 |
| 2008/09 | 2,395 | 620 | 10,750 | 13,765 | 1,200 | 270 | 2,275 | 3,745 |
| 2009/10 | 2,435 | 625 | 10,875 | 13,935 | 1,225 | 275 | 2,325 | 3,825 |
| 2010/11 | 2,475 | 635 | 11,075 | 14,185 | 1,250 | 285 | 2,375 | 3,910 |
| 2011/12 | 2,500 | 640 | 11,200 | 14,340 | 1,275 | 290 | 2,425 | 3,990 |
| AND THE PROPERTY OF THE PROPER | HILLIAN HALLAN HALLANDER H | | | * * | al Growth 1 | Rate | | |
| | 1.0% | 2.8% | 1.1% | 1.1% | 1.7% | 1.7% | 2.0% | 1.9% |

Source: U. S. Department of Agriculture, Economic Research Service (ERS), USDA <u>Agricultural</u> <u>Baseline Projections to 2010</u>, February 2002.

The basis for final selection of the variables included in the regression equation was made based on the relative magnitude of the R squared values, the significance of the t-values, and the smallest standard error of the y coefficient. Analysis of the historic indicators demonstrated that Corpus Christi metropolitan statistical area transportation and utility earnings, U. S. farm earnings, U. S. wheat and sorghum production, and gross domestic product were good statistical predicators of the study area's 1970-2000 grain exports. Historically, Corpus Christi grain exports were very strongly tied to both U. S. farm income and Corpus Christi MSA transportation and utility earnings. The output of the regression analysis showed that the income variables produced higher t values than grain production and gross domestic product; however, all variables were significant at the 99 percent confidence level. The relationship between

a/ Grain production statistics for 1999/00 through 2002/03 were obtained from data ERS, January 2003 report. The January 2003 report contains a short term forecast through 2003. The 1980/81 and 1990/91 statistics were obtained from earlier USDA reports. The 2002/03 to 2011/12 grain exports figures were obtained from the February 2002 forecast (Agricultural Baseline Projections to 2011/12).

income and Corpus Christi grain exports is illustrated in Figure 3.

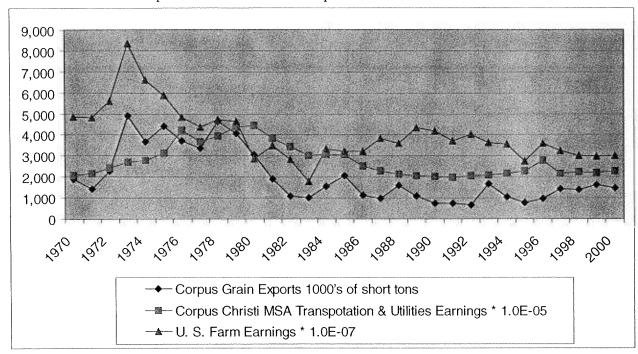


Figure 3
Corpus Christi Bulk Grain Exports and Income Variables

Table 11 displays the 2006-2056 baseline tonnage projections. The 2006-56 average annual growth rate generated from the regression equation is 2.3 percent. The growth rate generated from the regression equation is lower than the 1991-00 average annual rate of 7.4 percent; however, as noted, Corpus Christi grain exports were very strongly tied to U. S. farm income and Corpus Christi MSA transportation and utility income. Income was a strong variable in the regression equation. The USDA forecast shows an average annual decline of 1.3 percent between 2000-2012 in U. S. farm income. The USDA production and export forecast extends through 2012. The USDA forecast documentation notes that farm income supports that were available during the nineteen nineties are not expected for 2000-2006. The effect of the phasing-out of income supports contributed to the expected low rate of growth for Corpus Christi 2006-2056 grain exports. The other major driver in the equation was Corpus Christi MSA transportation and utility income. Income in this sector is projected to grow at an average annual rate of 1.0 percent between 2000-2012.

Table 11 Corpus Christi Bulk Grain Export Forecast (1998-2056) 1000's of Short Tons

| | | | | Standard 1 | Error of | USDA |
|-----------|----------|----------------|---------------|------------|----------|----------------|
| | Base | 95% Confidence | ence Interval | the y Es | timate | Growth Rate |
| Year | Forecast | Lower | Upper | Minus 1 | Plus 1 | Application a/ |
| 1998 | 1,404 | 1,404 | 1,404 | 1,404 | 1,404 | 1,404 |
| 1999 | 1,633 | 1,633 | 1,633 | 1,633 | 1,633 | 1,633 |
| 2000 | 1,484 | 1,484 | 1,484 | 1,484 | 1,484 | 1,484 |
| 2006 | 1,190 | 0 | 8,981 | 713 | 1,666 | 1,698 |
| 2012 | 1,678 | 0 | 10,121 | 1,202 | 2,154 | 1,881 |
| 2016 | 1,748 | 0 | 10,409 | 1,271 | 2,224 | 2,013 |
| 2026 | 2,023 | 0 | 10,966 | 1,546 | 2,499 | 2,388 |
| 2036 | 2,500 | 0 | 11,784 | 2,023 | 2,976 | 2,832 |
| 2046 | 3,514 | 0 | 13,280 | 3,038 | 3,991 | 3,359 |
| 2056 | 3,653 | 0 | 13,705 | 3,176 | 4,129 | 3,984 |
| | | Average A | Annual Growtl | h Rate | | |
| 2006-2056 | 2.3% | n/a | 0.8% | 3.0% | 1.8% | 1.7% |
| | | | | | | |

Corpus Christi Grain Exports, 1970-2000 Based Regression Equation Output

| Multiple R | 0.947 |
|-------------------|-------|
| R Square | 0.896 |
| Adjusted R Square | 0.876 |
| Standard Error | 451 |
| Observations | 31 |

Analysis of Variance Table

| | df | SS | MS | F | Significance F |
|---------------------------------|--------------|----------------|-----------|-----------|----------------|
| Regression | 5 | 44,023,009 | 8,804,602 | 43.3 | 1.61E-11 |
| Residual | 25 | 5,084,799 | 203,392 | | |
| Total | 30 | 49,107,809 | | | |
| | Coefficients | Standard Error | t Stat | Lower 95% | Upper 95% |
| Intercept | -210,232 | 67,054 | -3.135 | -348,332 | -72,132 |
| Year | 101.548 | 32.467 | 3.128 | 34.681 | 168.4 |
| Corpus MSA Trans/Utilities Earn | ings 10.681 | 1.752 | 6.095 | 7.072 | 14.290 |
| U.S. Farm Earnings | 0.076 | 0.009 | 8.144 | 0.057 | 0.095 |
| U.S. Farm Employment | 1.939 | 0.867 | 2.236 | 0.153 | 3.724 |
| U.S. Wheat and Sorghum Produc | tion0.707 | 0.273 | -2.588 | -1.270 | -0.144 |

Source: USACE, Waterborne Commerce of the U. S.; USDA, Agricultural Statistics; U. S. Department of Commerce, Bureau of Economic Analysis, Corpus Christi MSA and U. S. earnings, 1996; U. S. Department of Agriculture, Economic Research Service, <u>Agricultural Baseline Projections to 2011/12</u>, February 2002.

a/ The USDA/ERS 2000-2011/12 growth rates were applied to Corpus Christi's 1998-2000 average tonnage.

As shown in the Table 11, the forecast associated with the 95 percent confidence interval has extremely wide upper and lower limits. The range associated with the standard error of the y estimate is also presented. The application of this statistic, which measures the average deviation of the predicted values from the 1970-2000 observed values, generated a much narrower range of values. Table 11 also displays a sensitivity estimated by applying the USDA/ERS 2000-2011/12 average annual wheat, corn and sorghum export growth rates to Corpus Christi's 1998-2000 average tonnage. The lower and upper end standard error of the y estimate application was used for the sensitivity analysis.

REDUCTION IN TRANSPORTATION COST BENEFITS

Channel deepening benefits were calculated for Corpus Christi crude petroleum, petroleum products, and grain cargoes. The transportation savings benefits were calculated using a Federal discount rate of 5.875 percent and using Fiscal Year 2002 hourly operating costs. Transportation costs were calculated for 45- to 52-foot channel depth alternatives.

The transportation costs and the savings associated with the proposed project depth increases were calculated using commodity specific vessel class and trade route distributions. Transportation costs were calculated based on the channel depth alternatives and variables associated with vessel design drafts, maximum feet of light-loading, underkeel clearance, mileage traveled, and the number of hours to load and unload. Maximum vessel cargo capacities for crude oil, petroleum products, and grain were estimated using a range of load factors obtained from IWR Report 91-R-13, National Economic Development Procedures Manual Deep Draft Navigation, November 1991. The cargo capacity factors published in the deep draft manual for dry bulk carriers and tankers are shown in Table 12.

Table 12 Adjustments for Estimating Actual Vessel Capacity

| | Dry | | |
|------------|------|--------|--|
| Vessel DWT | Bulk | Tanker | |
| <20000 | .90 | .90 | |
| 20-70000 | .92 | .92 | |
| 70-120000 | .95 | .95 | |
| >120000 | .97 | .97 | |

Source: IWR Report 91-R-13, <u>National Economic Development</u> Procedures Manual, Deep Draft Navigation, November 1991, p.77. The basic procedure used to calculate transportation costs using a 120,000-dwt foreign flag tanker as an example is illustrated in Table 13. Similar computations were made for appropriate distances and vessel sizes for each of the channel depth alternatives. The resulting costs per ton computations were calculated over the relevant range of vessels projected for each channel depth improvement, and the associated savings per ton were measured using the net differences in costs between the existing 45-foot channel and the alternative channel depths. The computation presented is for a direct shipment. The in-port cost was based on an unloading rate of 30,000 barrels per hour. Unloading rates vary and it was found that offshore unloading rates are faster than in-port rates. The offshore rates average 40,000 barrels per hour. Unloading rates for refined products are significantly less than for crude oil. Industry noted that the same unloading rate and added that 5,000 to 10,000 barrels per hour is the standard unloading rate for product carriers.

Table 13 Transportation Cost Calculation Mexico to Houston (Direct Shipment)

DWT: 120,000

Design Draft: 52 feet

Cargo Capacity: 114,000 dwt (120,000*.95)

Immersion Factor (tons per inch): 247

Maximum Load on 45-ft Channel given 4-feet underkeel clearance:

 $((120,000*.95)-(247 \times 11 \text{ feet light } \times 12 \text{ in/ft} = 81,396 \text{ tons})$

Hourly Cost at Sea: \$1,160 Hourly Cost in Port: \$908

Hours to Load and Unload for 45-ft load: 36 a/

Round Trip Mileage: 1400 miles

Speed: 15 knots

Cost for Voyage: (1400 miles/15 knots)*(\$1,160) = \$108,267

Voyage Cost/Ton for 45-ft Channel: (\$108,920/81,396 tons) \$1.33/Ton

Loading & Unloading Cost/Ton for 45-ft Channel: (36 hrs x \$908) / (81,396 tons) = \$.42/ short ton

Voyage Cost/Ton for 52-ft Channel:(\$108,920/(102,144 tons) \$1.07/Ton

Loading & Unloading Cost/Ton for 52ft Channel a/:

(45 hrs x \$908) / (102,144) = \$.40/short ton

a/ Based on a loading and unloading rate of 4,500 tons per hour.

Table 14 presents representative round trip mileage for the trade routes or junction points used for the transportation savings computations. Tables 15 and 16 presents the Fiscal Year 2002 operating cost data. Foreign flag tankers were used to calculate the transportation costs for foreign imports of crude petroleum and petroleum product imports and exports. Foreign flag bulk carriers are used for grain export tonnage. The vessel fleet projections are based on analysis of existing fleet utilization and anticipated trends and the premise that vessel utilization will gravitate to the most efficient vessel sizes for a specific channel depth given port depth and trade route constraints.

Table 14
Representative Round Trip Mileage to Corpus Christi

| Representative Round 111p Wheage to Corpus Christi | | | | | | |
|--|--------|--|--|--|--|--|
| Coatzacoalcos, Mexico | 1,360 | | | | | |
| U. S. Gulf Coast Lightering/Lightening Zone | 160 | | | | | |
| Venezuela | 3,934 | | | | | |
| Panama Canal | 3,132 | | | | | |
| Salvador, Brazil | 9,606 | | | | | |
| Rotterdam, Netherlands | 10,318 | | | | | |
| Sture, Norway | 11,172 | | | | | |
| North Africa, Algiers | 10,556 | | | | | |
| West Africa (Nigeria and Angola) | 13,030 | | | | | |
| Persian Gulf and Indian Subcontinent via Suez Canal | 19,824 | | | | | |
| Persian Gulf and Indian Subcontinent via Cape of Good Hope | 25,066 | | | | | |
| Singapore via Panama Canal | 24,248 | | | | | |
| Singapore via Cape of Good Hope | 26,304 | | | | | |

Trade Route Forecast

The foreign trade route forecasts used in this analysis are summarized in Table 17. The crude oil and petroleum product import trade route forecasts are based on EIA (2003) projections; the petroleum product export forecast is based on the World Fleet Forecast (1998-2050) projections. The grain export forecast was based on USDA forecasts presented in the commodity forecast section of this appendix. Reduction in transportation cost benefits from proposed Corpus Christi channel deepening were calculated for a portion of crude petroleum, petroleum product and grain tonnage. The percentage of tonnage expected to accrue benefits from deeper channel depths was identified based examination of vessel sizes, vessel loads, foreign port depths and constraints such as the Panama Canal. Port depth, trade route, and historical vessel utilization data were

Table 15
Foreign Flag Tankers
Fiscal Year 2002 Vessel Operating Costs

| Design | | Maximum | Immersion | Hourly Opera | ting Cost | Hrs in Port to |
|-----------|---------|---------|-----------|--------------|-----------|-------------------|
| Draft(ft) | DWT | Cargo | Factor | at Sea | in Port | Load or Unload a/ |
| 30 | 20,000 | 18,000 | 79 | \$673 | \$542 | 7 |
| 32 | 25,000 | 22,500 | 91 | \$698 | \$561 | 9 |
| 35 | 35,000 | 31,500 | 113 | \$753 | \$601 | 12 |
| 40 | 50,000 | 45,000 | 141 | \$833 | \$664 | 18 |
| 42 | 60,000 | 54,000 | 159 | \$888 | \$704 | 22 |
| 44 | 70,000 | 63,000 | 175 | \$938 | \$743 | 25 |
| 46 | 80,000 | 76,000 | 191 | \$988 | \$783 | 29 |
| 47 | 90,000 | 85,500 | 206 | \$1,033 | \$818 | 33 |
| 52 | 120,000 | 114,000 | 247 | \$1,160 | \$908 | 43 |
| 55 | 150,000 | 145,500 | 285 | \$1,294 | \$1,005 | 55 |
| 58 | 175,000 | 169,750 | 315 | \$1,412 | \$1,096 | 65 |
| 60 | 200,000 | 194,000 | 343 | \$1,525 | \$1,183 | 74 |
| 66 | 265,000 | 257,050 | 411 | \$1,816 | \$1,401 | 100 |
| 70 | 325,000 | 315,250 | 468 | \$2,015 | \$1,537 | 120 |

Source: Economic Guidance Memorandum 02-06, Deep-Draft Vessel Operating Costs. a/ Presentation is based on a loading and unloading rate of 5,250 tons per hour or 35,000 barrels per hour. As discussed in the text, the rate used for the cost calculations depends on the cargo and the location.

Table 16
Foreign Flag Bulk Carriers
Fiscal Year 2002 Vessel Operating Costs

| | | Fiscal Ye | ar 2002 Ves | sel Operating C | Costs | |
|-----------|---------|-----------|-------------|-----------------|---------|----------------------|
| Design | | Maximum | Immersion_ | Hourly Operatin | g Cost | Hrs in Port to |
| Draft(ft) | DWT | Cargo | Factor | at Sea | In Port | Load or Unload a/ a/ |
| 27 | 15,000 | 13,500 | 65 | \$520 | \$379 | 6 |
| 32 | 25,000 | 23,000 | 89 | \$567 | \$410 | 11 |
| 35 | 35,000 | 32,200 | 110 | \$605 | \$437 | 15 |
| 37 | 40,000 | 36,800 | 119 | \$624 | \$450 | 17 |
| 40 | 50,000 | 46,000 | 137 | \$655 | \$481 | 21 |
| 42 | 60,000 | 55,200 | 154 | \$708 | \$508 | 26 |
| 44 | 70,000 | 64,400 | 169 | \$757 | \$544 | 30 |
| 46 | 80,000 | 76,000 | 184 | \$805 | \$579 | 34 |
| 48 | 90,000 | 85,500 | 198 | \$861 | \$624 | 38 |
| 50 | 100,000 | 95,000 | 211 | \$916 | \$669 | 45 |
| 52 | 120,000 | 114,000 | 236 | \$1,028 | \$755 | 50 |
| 54 | 135,000 | 128,250 | 254 | \$1,060 | \$769 | 54 |
| 56 | 150,000 | 142,500 | 272 | \$1,092 | \$782 | 62 |

Source: Economic Guidance Memorandum 02-06, Deep-Draft Vessel Operating Costs. a/ Based on a unloading rate provided by the Corpus Christi grain elevator.

Table 17
Corpus Christi Ship Channel
Trade Route Forecast 2000 through 2056
Percentage of Tonnage by Trade Route for the Major Commodity Groups

| | 2000 | 2006 | 2016 | 2026 | 2036 | 2046 | 2056 |
|----------------------------------|----------|------|------|------|------|------|------|
| Crude Petroleum Imports a | | | | | | | |
| Latin America & Caribbean | 34% | 41% | 39% | 41% | 44% | 46% | 49% |
| Europe & Africa | 39% | 25% | 21% | 19% | 18% | 17% | 16% |
| Persian Gulf | 22% | 31% | 37% | 37% | 36% | 35% | 34% |
| Far East | 6% | 3% | 3% | 2% | 2% | 2% | 1% |
| Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Petroleum Product Imports | a/ b/ c/ | | | | | | |
| Latin America & Caribbean | 28% | 63% | 67% | 66% | 63% | 64% | 61% |
| Europe & Africa | 53% | 22% | 15% | 15% | 17% | 18% | 19% |
| Persian Gulf | 16% | 8% | 13% | 13% | 13% | 14% | 14% |
| Far East | 3% | 7% | 6% | 5% | 6% | 6% | 6% |
| Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Petroleum Product Exports | b/ c/ | | | | | | |
| Latin America & Caribbean | 58% | 46% | 49% | 51% | 51% | 51% | 49% |
| Europe & Africa | 38% | 43% | 39% | 36% | 34% | 35% | 36% |
| Persian Gulf | 2% | 3% | 4% | 4% | 4% | 5% | 5% |
| Far East | 2% | 8% | 8% | 10% | 10% | 11% | 11% |
| Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Bulk Grain Exports c/ | | | | | | | |
| Latin America & Caribbean | 33% | 29% | 32% | 32% | 32% | 32% | 32% |
| Europe & Africa | 57% | 41% | 39% | 39% | 39% | 39% | 39% |
| Persian Gulf | 9% | 7% | 7% | 7% | 7% | 7% | 7% |
| Far East | 1% | 23% | 22% | 22% | 22% | 22% | 22% |
| Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% |

a/ Application of USEIA 1999-2010 trade route crude oil and product forecasts to Corpus Christi.

used to identify the percentage of tonnage anticipated to benefit from the Corpus Christi proposed depth increases. Corpus Christi will not accrue deepening benefits for movements associated with Western South America trade route nor for most movements from the Far East due to the vessel beam width constraint of 106 feet and the depth constraint of 39.6 feet. Some crude oil shipped from the Far East is shipped in post-Panamax vessels and these vessels arrive in the Gulf of Mexico from by way of the Suez Canal or the Cape of Good Hope. Post-Panamax, Suez, and small VLCC vessels used for crude oil could realize cost savings from increased channel depths in Corpus Christi and the benefit calculations reflect this inclusion.

b/ Application of World Fleet/McGraw-Hill 1999-2050 petroleum product export trade route forecast.

c/ Port depth, trade route, and historical vessel utilization data were used to identify the percentage of tonnage anticipated to benefit from the Corpus Christi proposed depth increases.