

Dave Hubbs Receives Crop Insurance Outstanding Service Award

Dave Hubbs was the recipient of the 2016 Crop Insurance Industry Outstanding Service Award in recognition for outstanding service and outreach to small, limited resource, and socially disadvantaged farmers. Tim Weber, Chairman of the National Crop Insurance Services (NCIS) Board of Directors, and Tom Zacharias, President of NCIS, presented the award at the 2016 Crop Insurance Industry Annual Convention.

Davin “Dave” Hubbs is the owner of Hubbs Agency Inc. in Yankton, South Dakota. Dave’s outstanding staff include his wife of 26 years, Bonnie, and his son, Chris. 2016 marks his 20th year as owner/operator of this agency.

Dave grew up on a family farm located on the edge of South Dakota and Minnesota, attending school in Canby, Minnesota. He attended college at South Dakota State University and majored in animal science. After graduation, he was a county extension agent in Yankton working with farmers and the 4-H program.

In 1984 he started working at Farm Credit Services in Yankton as an agricultural loan officer and worked with many operating and real estate loans and crop insurance. In the fall of 1996, Dave started a new crop insurance agency partnership with a fellow loan officer. They worked together for seven years and in 2003 Dave’s family built a building in Yankton to house the Hubbs Agency.

In addition to providing advice on crop insurance products, Dave spends countless hours with customers reviewing non-crop insurance programs to ensure they are edu-



Dave Hubbs (center) receives the 2016 Crop Insurance Industry Outstanding Service Award from **Tom Zacharias** (left) and, **Tim Weber** (right).

cated to make the best decisions possible. He works with several small farmers who are not his customers on their crop insurance policies with no obligation to transfer. Dave is dedicated to seeking out limited resource and beginning farmers to make sure they get the added benefits from crop insurance they are

eligible for. He believes in treating customers equally, whether they farm one or 1,000 acres.

Dave and Bonnie have three children and two grandsons. He enjoys being a grandpa, taking vacations, and hunting and fishing with his sons and hopefully his grandsons in the future.

Outstanding Service